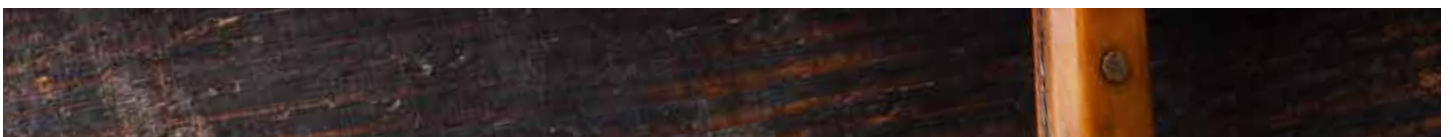




MARKET TRENDS

FOR WEEK ENDING NOVEMBER 25, 2016

 **PERFORMANCE**
FOODSERVICE



MARKET TRENDS

NOVEMBER 25, 2016

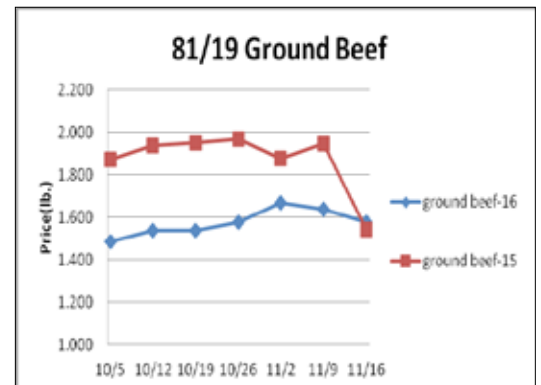
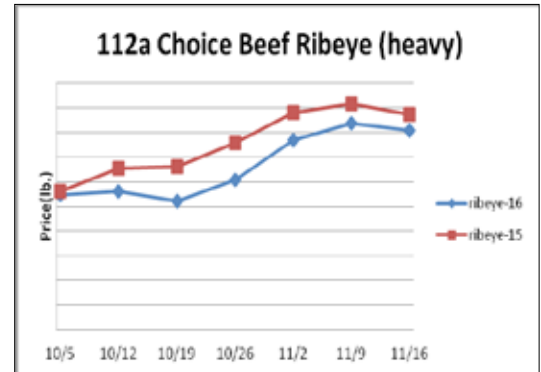
PERFORMANCE
FOODSERVICE



Beef, Veal & Lamb

Beef production last week rose .7% and was a whopping 8.9% larger than the same week last year. Slaughter ready cattle supplies are at least adequate which should cause beef output to continue to track above 2015 levels through the end of the year. Beef cow slaughter has been solid as of late as well weighing on the lean beef trim markets. For the week ending October 29th, beef cow slaughter was the biggest for any week since the fall of 2013. However, declining Australian beef production could limit lean beef trim imports in 2017 which may temper any expected domestic market declines. The U.S.D.A. is forecasting Australian beef output next year to decline 3% to a 14-year low.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Lower
Feeder Cattle Index (CME)	Decreasing	Short	Lower
Ground Beef 81/19	Decreasing	Good	Higher
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Increasing	Good	Lower
109 Export Rib (pr)	Decreasing	Good	Higher
112a Ribeye (ch)	Decreasing	Good	Lower
112a Ribeye (pr)	Decreasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Lower
116 Chuck (sel)	Decreasing	Good	Lower
116 Chuck (ch)	Decreasing	Good	Lower
116b Chuck Tender (ch)	Increasing	Good	Lower
120 Brisket (ch)	Decreasing	Good	Lower
120a Brisket (ch)	Increasing	Good	Lower
121c Outside Skirt (ch/sel)	Increasing	Good	Lower
121d Inside Skirt (ch/sel)	Decreasing	Good	Lower
121e Cap & Wedge	Increasing	Good	Lower
167a Knuckle, Trimmed (ch)	Decreasing	Good	Lower
168 Inside Round (ch)	Decreasing	Good	Lower
169 Top Round (ch)	Decreasing	Good	Lower
171b Outside Round (ch)	Decreasing	Good	Lower
174 Short Loin (ch 0x1)	Decreasing	Good	Lower
174 Short Loin (pr 2x3)	Decreasing	Good	Lower
180 1x1 Strip (ch)	Decreasing	Good	Lower
180 1x1 Strip (pr)	Decreasing	Good	Lower
180 0x1 Strip (ch)	Increasing	Good	Lower
184 Top Butt, boneless (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (pr)	Increasing	Good	Lower
185a Sirloin Flap (ch)	Decreasing	Good	Lower
185c Loin, Tri-Tip (ch)	Increasing	Good	Lower
189a Tender (sel, 5 lb & up)	Decreasing	Good	Lower
189a Tender (ch, 5 lb & up)	Increasing	Good	Lower
189a Tender (pr, heavy)	Increasing	Good	Lower
193 Flank Steak (ch)	Decreasing	Good	Lower
50% Trimmings	Increasing	Good	Higher
65% Trimmings	Increasing	Good	Lower
75% Trimmings	Increasing	Good	Lower
85% Trimmings	Increasing	Short	Lower
90% Trimmings	Decreasing	Short	Lower
90% Imported Beef (frz)	Increasing	Good	Higher
95% Imported Beef (frz)	Increasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Decreasing	Good	Lower



MARKET TRENDS

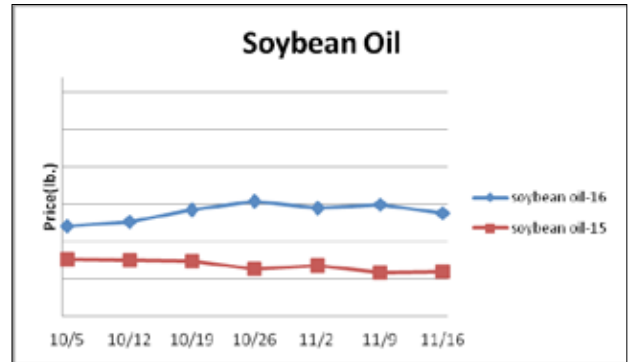
NOVEMBER 25, 2016



Grains

Malaysian palm oil production during October was down sharply from October 2015 and at a multi-year low for the month. This has brought support to the world food oil markets including soybean oil in the U.S. Limited world food oil supplies this winter could be supportive of the soybean oil market.

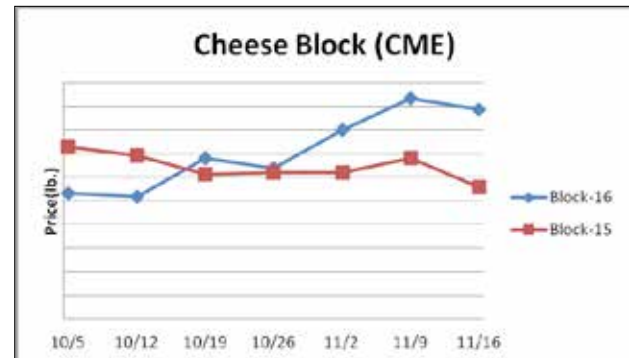
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Higher
Crude Soybean Oil, lb	Decreasing	Good	Higher
Soybean Meal, ton	Decreasing	Good	Higher
Corn, bushel	Decreasing	Good	Lower
Crude Corn Oil, lb	Increasing	Good	Higher
High Fructose Corn Syrup	Steady	Good	Lower
Distillers Grain, Dry	Increasing	Good	Lower
Crude Palm Oil, lb BMD	Decreasing	Good	Higher
HRW Wheat, bushel	Decreasing	Good	Lower
DNS Wheat 14%, bushel	Steady	Good	Lower
Durum Wheat, bushel	Increasing	Short	Higher
Pinto Beans, lb	Steady	Good	Higher
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Steady	Good	Lower



Dairy

The cheese markets have softened during the last week on light volume. Domestic cheese supplies are adequate and prices are above the corresponding international markets which suggests export demand could weaken. Modest cheese market declines are anticipated in the near term. The butter market has firmed due in part to holiday ordering but history suggests the upside is likely limited from here. Domestic nonfat dry milk stocks during September were up 2.1% from last year and a record for the month. This suggests that engaging nonfat dry milk prices could persist this fall.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Higher
Cheese Blocks (CME)	Decreasing	Good	Higher
American Cheese	Increasing	Good	Higher
Cheddar Cheese (40 lb)	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Steady	Good	Lower
Parmesan Cheese	Increasing	Good	Higher
Butter (CME)	Increasing	Good	Lower
Nonfat Dry Milk	Decreasing	Ample	Lower
Whey, Dry	Increasing	Good	Higher
Class 1 Base	Steady	Good	Lower
Class II Cream, heavy	Increasing	Good	Lower
Class III Milk (CME)	Decreasing	Good	Higher
Class IV Milk (CME)	Increasing	Good	Lower



MARKET TRENDS

NOVEMBER 25, 2016

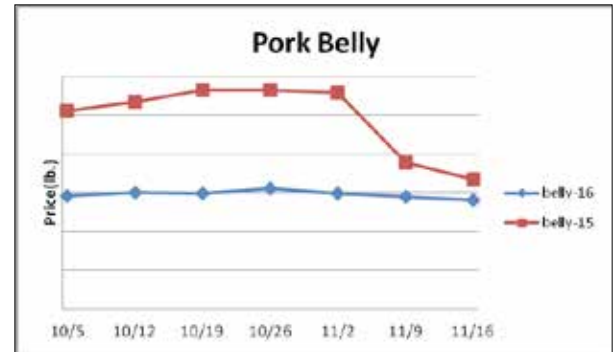
PERFORMANCE
FOODSERVICE



Pork

Pork output last week declined 2.6% but was 1% better than the same week last year. Modest year over year pork production growth is anticipated during the next several months. Sow slaughter for the week ending October 29th was the biggest for any week in nearly two years. This suggests pork output growth could be slowed some later in 2017. The pork markets have been relatively resilient as of late but declines should be pending. Typically ham prices decline near 20% during the last five weeks of the year

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Lower
Sow	Increasing	Ample	Lower
Belly (bacon)	Decreasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Higher
Ham (23-27 lb)	Increasing	Good	Higher
Loin (bone in)	Decreasing	Good	Lower
Babyback Rib (1.75 lb & up)	Decreasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Higher
Boston Butt, untrmd (4-8 lb)	Decreasing	Good	Higher
Picnic, untrmd	Decreasing	Good	Higher
SS Picnic, smoker trm box	Increasing	Good	Higher
42% Trimmings	Decreasing	Good	Lower
72% Trimmings	Decreasing	Good	Lower



MARKET TRENDS

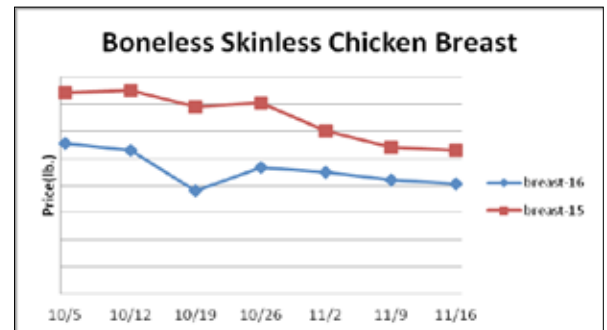
NOVEMBER 25, 2016



Poultry

Chicken production for the week ending November 5th declined 2.9% from the previous week and was 2.2% less than the same week last year. Bird weights have been erratic during the last month but the six-week moving average for chicken output is tracking 1.6% above the previous year. The six-week moving average for chick placements stands at 2.6% above 2015 which suggests that solid year over year chicken production gains could occur during December. The chicken wing markets remain firm and typically find support during the next few months due to demand for the football bowl season. Table egg prices continue to track well below the prior year levels. During September, the number of table egg layers was the biggest in over a year.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds (2.5-3 GA)	Decreasing	Good	Lower
Wings (whole)	Increasing	Good	Higher
Wings (jumbo cut)	Increasing	Good	Higher
Wing Index (ARA)	Increasing	Good	Higher
Breast, Bone In	Increasing	Good	Lower
Breast, Boneless Skinless	Decreasing	Good	Lower
Breast Boneless Index (ARA)	Increasing	Good	Lower
Tenderloin Index (ARA)	Decreasing	Good	Higher
Legs (whole)	Decreasing	Good	Higher
Leg Quarters	Steady	Good	Lower
Leg Quarter Index (ARA)	Increasing	Good	Higher
Thighs, Bone In	Decreasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher
Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Lower
Turkey Br, Bnls/Sknls	Decreasing	Good	Lower



Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Decreasing	Short	Lower
Medium Eggs (dozen)	Decreasing	Short	Lower
Liquid Whole Eggs	Steady	Short	Lower
Liquid Egg Whites	Decreasing	Short	Lower
Liquid Egg Yolks	Decreasing	Short	Lower
Egg Breaker Stock Central	Decreasing	Short	n/c



MARKET TRENDS

NOVEMBER 25, 2016

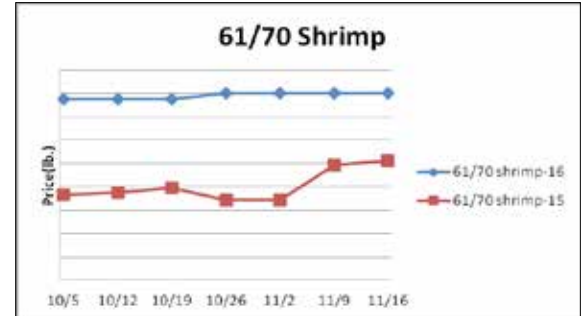
PERFORMANCE
FOODSERVICE



Seafood

Despite earlier challenges with world production, U.S. salmon imports during September were 2.8% more than the prior year and the second largest for the month since at least 2011. The U.S. dollar has firmed as of late which could encourage imports and temper prices this winter.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Decreasing	Good	Higher
Shrimp (61/70 frz)	Steady	Good	Higher
Shrimp Tiger (26/30 frz)	Steady	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Steady	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Lower



MARKET TRENDS

NOVEMBER 25, 2016

PERFORMANCE
FOODSERVICE



Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Increasing	Good	Lower
42 lb. Linerboard-corrugated box	Decreasing	Good	Lower
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Lower
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Lower

Retail Price Change from Prior Month

Description	Sep '16	Aug '16	Jul '16
Beef and Veal	Decreasing	Increasing	Decreasing
Dairy	Increasing	Increasing	Decreasing
Pork	Decreasing	Increasing	Increasing
Chicken	Increasing	Decreasing	Decreasing
Fresh Fish and Seafood	Increasing	Decreasing	Increasing
Fresh Fruits and Vegetables	Increasing	Increasing	Decreasing

Various Markets

Emerging market currencies have fallen rather sharply as of late due in a large part to the surprise election result in the U.S. This could keep a lid on coffee, sugar and orange juice prices in the near term.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Decreasing	Good	Lower
Tomato Paste-Industrial (lb)	Decreasing	Good	Lower
Coffee lb ICE	Decreasing	Good	Higher
Sugar lb ICE	Decreasing	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Decreasing	Good	Higher
Honey (clover) lb	Steady	Good	Lower



MARKET TRENDS

NOVEMBER 25, 2016

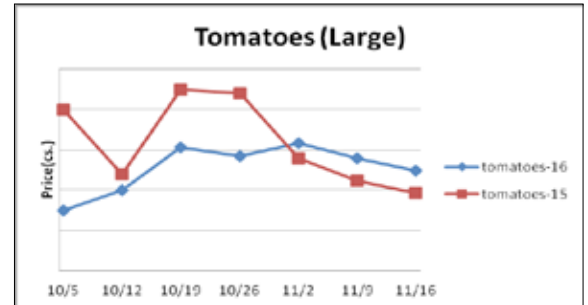
PERFORMANCE
FOODSERVICE



Produce

The Idaho potato markets are trending below 2015 levels due in a large part to a better than expected fall harvest. The U.S.D.A. is estimating the 2017 fall U.S. potato harvest to be slightly better than the previous year and the second largest since 2008 despite a sharp decline in acreage. Favorable weather and record yields are behind the bigger potato harvest. Fairly attracting Idaho potato prices are anticipated to persist into the winter. That being said, the downside price risk in the Idaho potato markets from here is almost certainly nominal.

Description	Market Trend	Supplies	Price vs. Last Year
Limes (150 ct)	Increasing	Good	Lower
Lemons (95 ct)	Steady	Good	Lower
Lemons (200 ct)	Steady	Short	Lower
Honeydew (6 ct)	Steady	Good	Higher
Cantaloupe (15 ct)	Increasing	Good	Higher
Blueberries (12 ct)	Increasing	Good	Lower
Strawberries (12 pnt)	Increasing	Good	Lower
Avocados (Hass 48 ct)	Decreasing	Good	Higher
Bananas (40 lb) Term	Decreasing	Good	Lower
Pineapple (7 ct) Term	Increasing	Good	Lower
Idaho Potato (60 ct 50 lb)	Steady	Short	Lower
Idaho Potato (70 ct 50 lb)	Steady	Short	Lower
Idaho Potato (70 ct) Term	Increasing	Short	Lower
Idaho Potato (90 ct 50 lb)	Steady	Short	Lower
Idaho Potato #2 (6 oz 100 lb)	Increasing	Short	Lower
Processing Potato (cwt)	Steady	Short	Lower
Yellow Onions (50 lb)	Increasing	Good	Higher
Yellow Onions (50 lb) Term	Decreasing	Good	Lower
Red Onions (25 lb) Term	Decreasing	Good	Lower
White Onions (50 lb) Term	Decreasing	Good	Lower
Tomatoes (lg case)	Decreasing	Good	Higher
Tomatoes (5x6 lb) Term	Decreasing	Good	Higher
Tomatoes (4x5 vine ripe)	Increasing	Good	Lower
Roma Tomatoes (lg case)	Increasing	Good	Lower
Roma Tomatoes (xlg case)	Increasing	Good	Lower
Green Peppers (lg case)	Increasing	Good	Lower
Red Peppers (lg 15 lb case)	Increasing	Good	Higher
Iceberg Lettuce (24 ct)	Decreasing	Good	Lower
Iceberg Lettuce (24 ct) Term	Decreasing	Good	Lower
Leaf Lettuce (24 ct)	Decreasing	Good	Lower
Romaine Lettuce (24 ct)	Decreasing	Good	Lower
Mesculin Mix (3 lb) Term	Steady	Good	Higher
Broccoli (14 ct)	Decreasing	Good	Lower
Squash (1/2 bushel)	Increasing	Good	Lower
Zucchini (1/2 bushel)	Increasing	Good	Lower
Green Beans (bushel)	Decreasing	Good	Lower
Spinach (flat 24)	Decreasing	Good	Lower
Mushrooms (10 lb lg) Term	Steady	Good	Higher
Cucumbers (bushel)	Increasing	Good	Lower
Pickles (200-300 ct) Term	Increasing	Good	Lower
Asparagus (sm)	Increasing	Good	Lower
Freight (truck CA-Cty Av)	Increasing	Good	Lower



MARKET TRENDS

NOVEMBER 25, 2016

 **PERFORMANCE**
FOODSERVICE



Produce

Apples & Pears

Apples and pears are in season! The market is level. Large supplies (80- through 100-count sizes) dominate new crop fruit. Braeburn, Honeycrisp, and Pink Lady varieties are also available. Quality is excellent: flavor varies from sweet to tangy. Sugar levels are high, ranging from 14 to 18 Brix (sugar to acid ratio). Quality and availability are good. Apples are running on the small side. Prices are up from last year due to the sizing of the fruit.

Artichokes

We expect good supplies this week. Industry-wide, supplies have increased. Better volume is expected in the upcoming weeks. Prices are steady to lower on some sizes.

Arugula

Supplies and quality of both baby and wild arugula are good.

Asparagus

The market is starting to rise a little in price, we do expect this to get tighter the closer we get to the holidays.

Avocados

The avocado market has recovered from the previous strike; which means good supply on avocados and falling prices.

Bananas

A strong demand has developed for growers in Central America, as supply has been disrupted from the Philippines.

Berries:

Blueberries

Blueberry supplies are good but may become tighter. Chilean blueberry quality is good to very good. Central Mexico blueberry quality is very good.

Blackberries

Supplies and quality are good. We are seeing this market start to tighten up, prices are slightly up from last week.

Raspberries

Raspberry supplies are good but tightening up. As always, we see prices go up and supplies get tighter as we move into the holidays. Quality continues to be good to very good.

Strawberries

The strawberry season from the Watsonville and Salinas growing regions is done for the year. The remaining regions (Santa Maria, Oxnard, and Central Mexico) are harvesting low volumes; with this trend continuing for approximately 4 to 6 weeks. Contributing factors to the low supplies are weather, planted acreage in Oxnard being down from a year ago, and

labor. Quality will continue to be inconsistent depending on location, with some reporting good quality. We are seeing this market improve slightly and will continue to update you as we move into the holidays.

Bok Choy

Availability is good.

Broccoli

Supplies are light with steady prices. Good color and texture.

Brussels Sprouts

The market and supplies are good. Quality has improved.

Cantaloupe

Market is stronger with supplies out of the California Desert and the Arizona region making up a majority of the volume along with some fruit crossing from Mexico. The overall fruit quality is good with mostly a green to straw cast and internal meat color and sugar very good. We are peaking on the larger fruit with few 15's available mostly 9's and 12's but 12's are getting tighter as demand has been good and much heavier on the 9's this week than last.. We expect to have fruit through the month and then the offshore fruit will be the sole means of supply; we do not expect any gaps through the transition.

Carrots

Great quality and good supply!

Cauliflower

Supplies are good, but a bit down. Good weight and white to creamy color. Demand is picking up!

Celery

Supplies are plentiful. Quality is good and prices are rising. We will see this market get active due to Thanksgiving.

Cilantro

Supplies are good. Quality is improving. Some yellowing and decay.

Sweet Corn

The Georgia growing season is finishing up and moving to the Belle Glade, Florida area. Florida corn is priced this week to promote. Availability from Florida is good. Midwest sweet corn is done. Southern California corn is available in limited supplies and Colorado corn is finishing up.



MARKET TRENDS

NOVEMBER 25, 2016

PERFORMANCE
FOODSERVICE



Produce (continued)

Cucumbers

East: Harvesting continues in the south GA and FL but the GA crop is coming to an end. Supplies have been lighter and the markets active this week. FOB prices are higher. We expect this higher market to be short-lived as more supplies are expected to come on-line next week. Quality is good.

West: Baja crossings are winding down but Nogales crossing are picking up. Prices have been active again this week adjusting to supplies and demand. Quality through Nogales is very good.

English Cucumber

Plentiful supplies, with additional product from Northern Mexico now arriving in Nogales.

Eggplant

East: FOB prices are lower this week. Quality is good.

West: FOB prices are lower again this week. Nogales crossings continue.

Fennel

Supplies for the week will be good.

Garlic

The garlic market continues to be volatile. Demand exceeds supply. The CA harvest finished last month and crops were down 15-30% from where we had hoped they would be. We are uncertain where the supply on garlic from China will be, we are hearing that it will get even tighter, but we are uncertain. Quality remains good and we will keep you posted as we hear what China will be doing.

Ginger

Chinese ginger is in good supply and being offered at a substantial discount, compared to ginger from Brazil.

Grapes

We continue to harvest here in the central valley and will probably have fruit through December which will help us bridge the gap between Chile and USA, so we should have a smooth transition. The overall quality of the fruit is good with excellent sugar content and good color on the reds, the Greens we are having a few issues here and the depending on the lot due to some water berries but for the most part fruit is very good for this time of the year. This is an excellent time to promote California Table Grapes and supplies will be around for a while. We did have some rain last weekend which did cause some issues in the heavier hit regions but since we are nearing the end of our harvest we have a good proportion of the fruit already in the cooler which will help us get through the month of December with supply.

Green Beans

East: There is higher demand this week due to the holidays. Currently, FOB prices are steady but the increased demand is putting upward pressure on prices.

West: As predicted, FOB prices are lower this week as more product has started to be harvested. FOB prices are down as much as \$10 compared to last week.

Green Cabbage

Good supply and quality.

Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.

Green Onions

The market is good. Prices are moderate and supplies are good, we usually see this item firm up the closer we get to the holidays.

Honeydew

Market is steady with good supplies coming from the California and Arizona deserts, and Mexico. The overall fruit quality is very good with a nice green to cream external color and mostly clean, with some ground scars showing up and internal fruit quality is very good as well with good sugar. We expect to have good supplies through the month out of Arizona and California and then we will be dependent upon Mexico and offshore fruit through the winter and spring.

Kale (Green)

Demand is steady and quality is average, we are seeing mildew in this product.

Lemons

We are going strong out of dist. 3 (desert) with fruit peaking on 140's and 115's, we are also gassing this fruit which will cause some staining and spotting which will primarily be in the choice grade but internal juice content is good and the fruit is strong. We are going through the dist. 3 fruit at a rapid rate and will probably finish up down there by the end of December which is about 2 months earlier than normal. We are also going in a light way here in dist. 1 (Central Valley) and will continue to increase volume over the next few weeks which will help with the supply situation. We are also still crossing Mexico fruit which is going to be around until the



MARKET TRENDS

NOVEMBER 25, 2016

PERFORMANCE
FOODSERVICE



Produce (continued)

end of the month and then we will be exclusively into California fruit. The overall quality of the California fruit looks good and will only continue to get better as we lessen our gassing hours out of both districts through the month and hopefully by the first of next month we are not gassing fruit at all.

Lettuce:

Green and Red Leaf

Supplies on green leaf are good. Quality is average on old crop, and we are seeing very light weight. Red leaf: we are seeing better quality and supplies are normal. We did start new crop over the last few days, and quality on both red and green look great.

Iceberg Lettuce

Supplies are normal. Salinas is done with Iceberg for the most part. We have started to load lettuce in the desert. Quality out of Huron looks good. We are seeing some small increases in price in this market.

Romaine

Supplies and quality are good. New crop quality is good. We are seeing seeders in almost all fields.

Romaine Hearts

Supplies are plentiful with good quality. Demand has slowed.

Limes (Persian)

The market will increase over the next few weeks. Volume shipped into the U.S. will fall over the next week and remain at low levels through early January. Quality is very good: blanching and decay are slight problems as the crop is in the later phase of the season.

Mangos

Supply and quality are good; prices are rising slightly.

Napa

Supplies are good. Quality is good, with increased reports of internal defects, primarily with seeders. Prices have eased.

Onions

The onion market has had a sluggish feel, as supplies have outpaced demand. The size profiles are getting larger. Growers have finished harvest for the season, and onions will be exclusively coming out of storage. Quality remains strong on all colors and sizes.

Oranges

We are harvesting new crop navels and fruit has 10.5-11.5 with lower acid than usual at this stage of the game, the internal color is a light orange to orange still not totally mature

internally with fair juice content. The external color continues to get better as we have had some cooler nights which are helping to bring on the color but we are still gassing about 120 hours before packing to bring on the color. You will see checkerboard color throughout Fancy and Choice grades and some varieties will be on the lighter color side until we get a good few weeks of cooler temperatures and gas hours will start to decline. We will hopefully be done gassing fruit by the end of this month and color, juice and overall maturity will be much better. We are peaking on 113's, 138's followed by 88's but as we progress through the season we will start to see less volume on the smaller fruit as this year's crop is about 15% lighter than last year's crop so fruit size later in the season will be on the larger side.

Parsley (Curly, Italian)

Prices are normal and quality is excellent.

Green Bell Pepper

East: Product remains plentiful this week with the southern GA and FL crops in full production. Demand is weak. FOB prices are seeing downward pressures again this week on all grades and sizes. We are seeing some bruising but, overall, quality is good.

West: More supplies continue to cross at Nogales and the desert is still harvesting. FOB prices are lower again this week on all grades and sizes. Quality is good.

Jalapeño Pepper

East: An increase in supplies is causing FOB prices to fall this week. Quality is good.

West: FOB price are also down in the west. Quality is good.

Red & Yellow Pepper

Although stocks remain tight, weak demand is keeping prices level. Expect low volume until California growers move to Coachella and Mexican production increases. Good quality.

Pineapple

Prices are inching up as Thanksgiving nears; supplies are most abundant in Costa Rica, but Mexican stocks are adequate. Costa Rican quality is best: fruit is firm and juicy. Sugar levels range from 13 to 16 Brix .

Idaho Potatoes

With holiday business in the state going full speed ahead, the state is experiencing good demand on consumer packs. We did expect to see carton demand fall off with very good demand on the consumer



MARKET TRENDS

NOVEMBER 25, 2016

PERFORMANCE
FOODSERVICE



Produce *(continued)*

packs, but that has not been the case. Demand on cartons has remained steady, and shippers have been able to move their cartons without having to reduce their price. You may see supplies tighten up next week because of the short work week, and transportation becoming difficult. This could help the shipping community with a small increase in price; however this certainly will be a wait-and-see situation.

Radishes

Quality is good! Plentiful supply.

Salad Blends

Prices are stable; stocks are ample. Iceberg quality is highest; some romaine supplies are exhibiting dark leaves, premature pinking, and rib blight.

Snow and Sugar Snap Peas

Snow and sugar snap peas currently have high demand with good quality.

Spinach (Bunched)

Supply is good, quality is fair. We are still seeing some sun scalding and tip burn, but this has improved. There have been some reports of insects as well. New crop quality looks nice.

Spinach (Baby)

Baby Spinach and Clipped Spinach supplies are good. Quality is fair to good with good prices. There are some reports of insects. New crop looks nice.

Spring Mix

Lots of product and quality is average.

Green Squash

East: FOB prices are steady with upward pressures on fancy grade and up on the medium. Quality continues to be good. Large zucchini is tight but currently there is enough to meet demand. The cooler forecasted temperatures may put more pressure on supplies of the larger size.

West: FOB prices are lower again this week on the fancy grade and generally steady on the medium. Crossings at Baja and Nogales. Quality is good.

Yellow Squash

East: Demand continues to be weak but supplies are not quite as plentiful this week and quality is not quite as good. FOB prices are slightly higher again this week.

West: Increased crossings at Nogales is causing downward pressure on FOB prices this week. Quality is good.

Tomatoes

East

Rounds

Supplies slowly increase, but demand has also picked up as many western re-packers are coming east to meet demand. Supplies and demand remain in general equilibrium out of FL this week, causing FOB prices to remain largely unchanged with some downward pressure. We expect the Palmetto/Ruskin region not to reach production until Thanksgiving. As we have previously reported, it appears that the overall yields from these fields will be below average. Cooler weather is expected by this weekend with lows in the 40s which will slow growth. Quality continues to be good.

Romas

Supplies are generally stable on all three sizes. FOB prices are generally steady with upward pressure on the extra-large and are steady with downward pressure on the large and medium sizes. Quality continues to be good.



MARKET TRENDS

NOVEMBER 25, 2016

PERFORMANCE
FOODSERVICE



Produce *(continued)*

Grapes

More available supplies have caused FOB prices to fall again from last week. Quality is good.

Cherries

FOB prices remain steady with downward pressure from last week. Quality and shelf-life continue to improve.

West/Mexico

Rounds

As reported last week, the CA crop is over for the season. Repackers are having to go to MX and to FL to meet their needs. FOB prices are higher this week compared to last week. Also, freight costs are higher to transport product from the east coast. More supplies should be crossing in the next several weeks but we expect volume to be below average out of MX until January, when new fields start producing.

Roma

The CA crop is over for the season. Baja and new product crossings at Nogales continue. FOB prices for the medium sized romas are generally steady again this week with slightly higher prices for the large and ex-large sizes. Quality continues to be variable but is improving.

Grapes

Sourcing primarily from Baja and Fresno. After falling for the past several weeks, FOB prices are higher this week compared to last week. Supplies are still tight and some western re-packers are going east to meet demand.

Cherries

Like grape tomatoes, the supply of cherries has tightened up slightly causing FOB prices to be higher compared to last week. There continues to be a wide range in quality causing for a wide range in FOB prices. Some western re-packers are going east to meet demand.

Watermelons

Supplies are plentiful, and quality is outstanding. Market is extremely weak. Nogales is being very aggressive with the price in an attempt to keep product moving.

