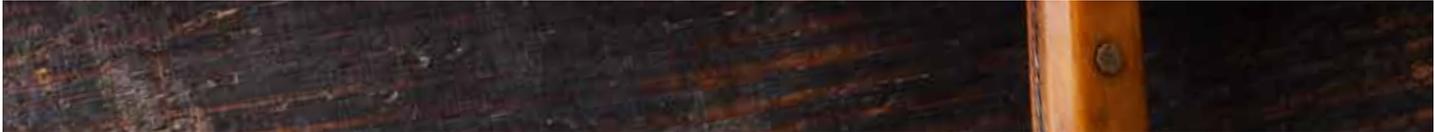




MARKET TRENDS

FOR WEEK ENDING DECEMBER 30, 2016



MARKET TRENDS

DECEMBER 30, 2016

PERFORMANCE
FOODSERVICE

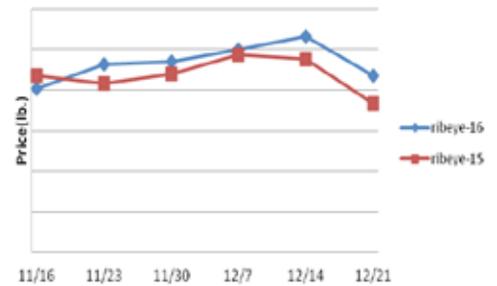


Beef, Veal & Lamb

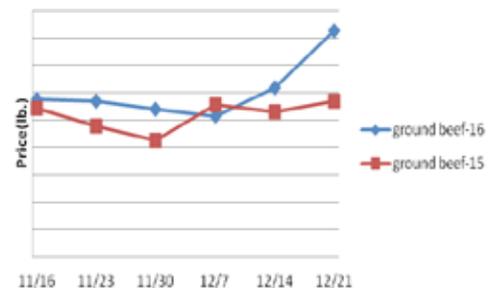
Beef output last week declined 1.9% but was 2.9% larger than the same week last year. Cattle weights in recent weeks have been trending above the prior year levels which suggests that cattle are starting to back up in feedlots. Beef spot shipments have been lackluster as of late. However, forward beef sales for 22-90 days out have been strong which signals strong retail feature activity this winter. This could be especially supportive of the beef end cut and ground beef markets. Retail ground beef prices in November were the lowest for any month since February 2014. Wholesale ground beef prices have been higher in January compared to the prior month in eight of the last nine years.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Increasing	Short	Lower
Feeder Cattle Index (CME)	Increasing	Short	Lower
Ground Beef 81/19	Increasing	Good	Higher
Ground Chuck	Increasing	Good	Higher
109 Export Rib (ch)	Decreasing	Good	Higher
109 Export Rib (pr)	Decreasing	Good	Higher
112a Ribeye (ch)	Decreasing	Good	Higher
112a Ribeye (pr)	Decreasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Increasing	Good	Higher
116 Chuck (sel)	Increasing	Good	Higher
116 Chuck (ch)	Increasing	Good	Higher
116b Chuck Tender (ch)	Increasing	Good	Higher
120 Brisket (ch)	Decreasing	Good	Higher
120a Brisket (ch)	Decreasing	Good	Higher
121c Outside Skirt (ch/sel)	Increasing	Good	Lower
121d Inside Skirt (ch/sel)	Increasing	Good	Lower
121e Cap & Wedge	Increasing	Good	Higher
167a Knuckle, Trimmed (ch)	Increasing	Good	Higher
168 Inside Round (ch)	Increasing	Good	Higher
169 Top Round (ch)	Increasing	Good	Higher
171b Outside Round (ch)	Increasing	Good	Lower
174 Short Loin (ch 0x1)	Increasing	Good	Lower
174 Short Loin (pr 2x3)	Decreasing	Good	Lower
180 1x1 Strip (ch)	Increasing	Good	Lower
180 1x1 Strip (pr)	Increasing	Good	Lower
180 0x1 Strip (ch)	Increasing	Good	Lower
184 Top Butt, boneless (ch)	Increasing	Good	Lower
184 Top Butt, boneless (pr)	Decreasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Higher
185c Loin, Tri-Tip (ch)	Increasing	Good	Lower
189a Tender (sel, 5 lb & up)	Decreasing	Good	Lower
189a Tender (ch, 5 lb & up)	Decreasing	Good	Higher
189a Tender (pr, heavy)	Decreasing	Good	Lower
193 Flank Steak (ch)	Decreasing	Good	Lower
50% Trimmings	Decreasing	Good	Lower
65% Trimmings	Increasing	Good	Higher
75% Trimmings	Increasing	Good	Lower
85% Trimmings	Increasing	Short	Higher
90% Trimmings	Decreasing	Short	Higher
90% Imported Beef (frz)	Decreasing	Good	Higher
95% Imported Beef (frz)	Decreasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower

112a Choice Beef Ribeye (heavy)



81/19 Ground Beef



MARKET TRENDS

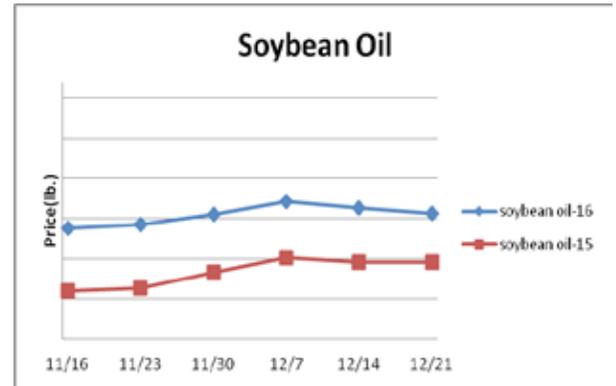
DECEMBER 30, 2016



Grains

Palm oil prices continue to trend above 2015 levels. During November, Malaysian palm oil output was down 11.2% from last year while inventories were the lowest for the month since 2010. However, export demand has waned and output is expected to expand next year which could lead to lower food oil prices.

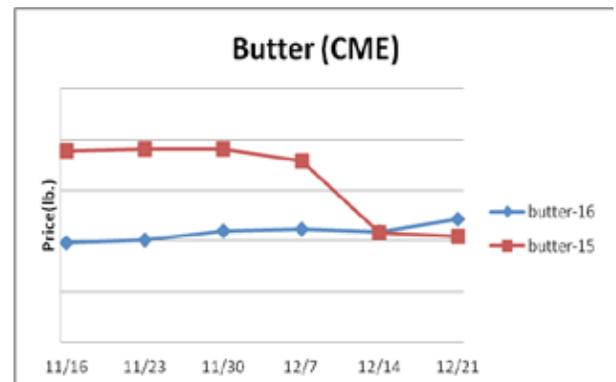
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Higher
Crude Soybean Oil, lb	Decreasing	Good	Higher
Soybean Meal, ton	Decreasing	Good	Higher
Corn, bushel	Decreasing	Good	Lower
Crude Corn Oil, lb	Decreasing	Good	Lower
High Fructose Corn Syrup	Decreasing	Good	Lower
Distillers Grain, Dry	Increasing	Good	Lower
Crude Palm Oil, lb BMD	Decreasing	Good	Higher
HRW Wheat, bushel	Decreasing	Good	Lower
DNS Wheat 14%, bushel	Increasing	Good	Higher
Durum Wheat, bushel	Decreasing	Short	Lower
Pinto Beans, lb	Steady	Good	Higher
Black Beans, lb	Increasing	Good	Higher
Rice, Long Grain, lb	Steady	Good	Lower



Dairy

Milk production during November was 2.4% better than the prior year due to a 2.2% rise in milk per cow yields and a .2% larger milk cow herd. Milk farmers added a net 4,000 head to the herd. Milk cow herd expansion is anticipated to persist in 2017 causing it to climb to its biggest level since 1996. This should temper the impact of better exports on the domestic dairy markets. Better exports this fall have supported butter prices which reached record highs for the third week of December. CME butter has averaged lower in January from December in seven of the last nine years.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Higher
Cheese Blocks (CME)	Increasing	Good	Higher
American Cheese	Increasing	Good	Higher
Cheddar Cheese (40 lb)	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Steady	Good	Higher
Parmesan Cheese	Decreasing	Good	Higher
Butter (CME)	Increasing	Good	Higher
Nonfat Dry Milk	Increasing	Ample	Higher
Whey, Dry	Increasing	Good	Higher
Class 1 Base	Steady	Good	Higher
Class II Cream, heavy	Decreasing	Good	Higher
Class III Milk (CME)	Decreasing	Good	Higher
Class IV Milk (CME)	Increasing	Good	Higher



MARKET TRENDS

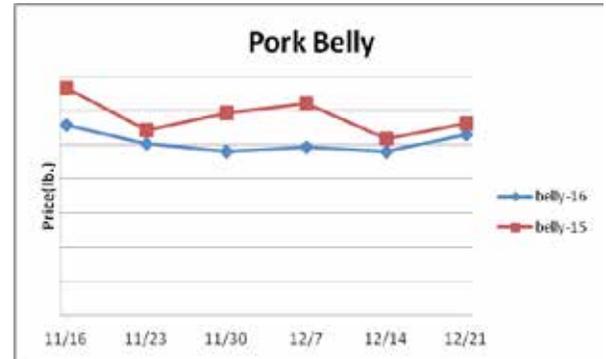
DECEMBER 30, 2016



Pork

Pork production last week rose 4.2% and was 1.2% bigger than the same week last year. Hog slaughter for the week set a record. The ability of the pork markets to remain firm and the hog futures markets to rise in the face of record pork output and ample alternative protein supplies this fall is impressive. However, hog futures could move lower shortly. Pork belly demand has been solid due in part to retail feature activity. Bacon prices at the retail level during November were down 12.7% from last year and the lowest since the spring of 2013.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Increasing	Ample	Higher
Sow	Decreasing	Ample	Higher
Belly (bacon)	Increasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Higher
Ham (23-27 lb)	Decreasing	Good	Higher
Loin (bone in)	Decreasing	Good	Higher
Babyback Rib (1.75 lb & up)	Increasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Higher
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Higher
Picnic, untrmd	Decreasing	Good	Higher
SS Picnic, smoker trm box	Decreasing	Good	Higher
42% Trimmings	Decreasing	Good	Higher
72% Trimmings	Decreasing	Good	Higher



MARKET TRENDS

DECEMBER 30, 2016

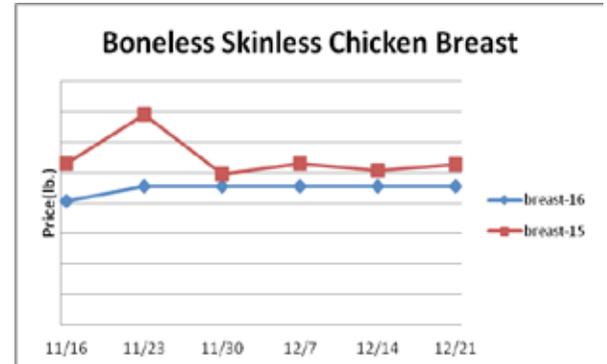
PERFORMANCE
FOODSERVICE



Poultry

Chicken output for the week ending December 10th declined 3.8% from the previous week but was up .1% from the same week a year ago. The running six-week average for chicken production is tracking 1.6% above last year. The lackluster chicken output growth has been due in part to tempered weight gains. The year to date average broiler weight is .8% heavier than 2015-weights gained that year by 3.8%. Despite this, the chicken breast markets remain deflated. The ARA Boneless Skinless Chicken Breast Index was the lowest last week for the week in 11 years. History suggests that the chicken breast markets could modestly rise during the winter. Wholesale egg prices are increasing in part due to strong retail feature activity.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds (2.5-3 GA)	Steady	Good	
Wings (whole)	Steady	Good	
Wings (jumbo cut)	Increasing	Good	Higher
Wing Index (ARA)	Increasing	Good	Higher
Breast, Bone In	Steady	Good	
Breast, Boneless Skinless	Steady	Good	
Breast Boneless Index (ARA)	Increasing	Good	Lower
Tenderloin Index (ARA)	Decreasing	Good	Higher
Legs (whole)	Increasing	Good	Higher
Leg Quarters	Steady	Good	
Leg Quarter Index (ARA)	Decreasing	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Increasing	Good	Lower
Turkey Breast, Bnls/Sknls	Decreasing	Good	Lower

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Increasing	Short	Higher
Medium Eggs (dozen)	Increasing	Short	Lower
Liquid Whole Eggs	Increasing	Short	Lower
Liquid Egg Whites	Increasing	Short	Lower
Liquid Egg Yolks	Increasing	Short	Lower
Egg Breaker Stock Central	Increasing	Short	n/c



MARKET TRENDS



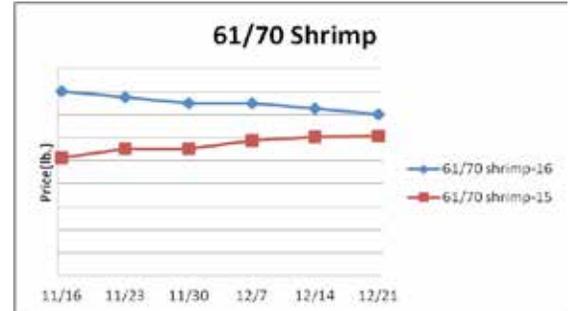
DECEMBER 30, 2016

PERFORMANCE
FOODSERVICE

Seafood

The appreciation in the U.S. dollar is encouraging strong seafood imports. During October, the U.S. imported 4.6% more salmon than 2015 marking the biggest total for the month in over six years. If the elevated U.S. dollar endures, lower salmon prices may materialize later this winter.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Increasing	Good	Higher
Shrimp (61/70 frz)	Decreasing	Good	Higher
Shrimp Tiger (26/30 frz)	Decreasing	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Steady	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Lower



MARKET TRENDS

DECEMBER 30, 2016

PERFORMANCE
FOODSERVICE



Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Increasing	Good	Lower
42 lb. Linerboard-corrugated box	Increasing	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Decreasing	Good	Lower
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Lower

Retail Price Change from Prior Month

Description	Nov '16	Oct '16	Sept '16
Beef and Veal	Decreasing	Decreasing	Decreasing
Dairy	Decreasing	Increasing	Increasing
Pork	Decreasing	Decreasing	Decreasing
Chicken	Increasing	Decreasing	Increasing
Fresh Fish and Seafood	Decreasing	Decreasing	Increasing
Fresh Fruits and Vegetables	Decreasing	Increasing	Increasing

Various Markets

The processed tomato markets have softened during the late fall due in part to the harvest. Canned tomato supplies are anticipated to remain historically sufficient during the winter which could limit any price appreciation.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Decreasing	Good	Lower
Tomato Paste-Industrial (lb)	Decreasing	Good	Lower
Coffee lb ICE	Increasing	Good	Higher
Sugar lb ICE	Increasing	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Decreasing	Good	Higher
Honey (clover) lb	Decreasing	Good	Lower



MARKET TRENDS

DECEMBER 30, 2016

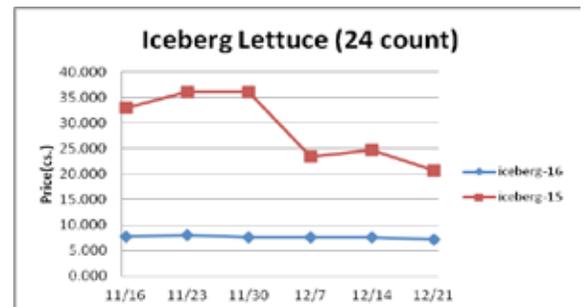
PERFORMANCE
FOODSERVICE



Produce

The Idaho potato markets continue to trade at relatively engaging levels, due to ample supplies. The December 1st domestic storage potato inventory was 2.4% bigger than the previous year and the largest since at least 2006. Idaho stocks were up a whopping 11% while U.S. russet holdings were higher by 5%. This is likely to keep the potato markets near the current levels during the first half of the winter. Favorable weather in Florida are keeping a lid on the tomato markets. Garlic, asparagus, grapes, and cauliflower are in extreme market. Broccoli and lettuce look good, however, due to the winds from last week we are seeing dirt in leafy green items. Citrus, apples, and broccoli are steady.

Description	Market Trend	Supplies	Price vs. Last Year
Limes (150 ct)	Increasing	Good	Higher
Lemons (95 ct)	Steady	Good	Lower
Lemons (200 ct)	Steady	Short	Lower
Honeydew (6 ct)	Increasing	Good	Lower
Cantaloupe (15 ct)	Steady	Good	Higher
Blueberries (12 ct)	Decreasing	Good	Lower
Strawberries (12 pnt)	Decreasing	Good	Lower
Avocados (Hass 48 ct)	Increasing	Good	Higher
Bananas (40 lb) Term	Decreasing	Good	Lower
Pineapple (7 ct) Term	Steady	Good	Lower
Idaho Potato (60 ct 50 lb)	Decreasing	Short	Lower
Idaho Potato (70 ct 50 lb)	Decreasing	Short	Lower
Idaho Potato (70 ct) Term	Decreasing	Short	Lower
Idaho Potato (90 ct 50 lb)	Decreasing	Short	Lower
Idaho Potato #2 (6 oz 100 lb)	Decreasing	Short	Lower
Processing Potato (cwt)	Steady	Short	Lower
Yellow Onions (50 lb)	Decreasing	Good	Higher
Yellow Onions (50 lb) Term	Decreasing	Good	Lower
Red Onions (25 lb) Term	Decreasing	Good	Lower
White Onions (50 lb) Term	Increasing	Good	Lower
Tomatoes (lg case)	Decreasing	Good	Lower
Tomatoes (5x6 lb) Term	Increasing	Good	Lower
Tomatoes (4x5 vine ripe)	Decreasing	Good	Lower
Roma Tomatoes (lg case)	Increasing	Good	Lower
Roma Tomatoes (xlg case)	Increasing	Good	Lower
Green Peppers (lg case)	Decreasing	Good	Lower
Red Peppers (lg 15 lb case)	Increasing	Good	Higher
Iceberg Lettuce (24 ct)	Decreasing	Good	Lower
Iceberg Lettuce (24 ct) Term	Decreasing	Good	Lower
Leaf Lettuce (24 ct)	Decreasing	Good	Lower
Romaine Lettuce (24 ct)	Increasing	Good	Lower
Mesculin Mix (3 lb) Term	Increasing	Good	Higher
Broccoli (14 ct)	Decreasing	Good	Lower
Squash (1/2 bushel)	Decreasing	Good	Lower
Zucchini (1/2 bushel)	Decreasing	Good	Lower
Green Beans (bushel)	Increasing	Good	Lower
Spinach (flat 24)	Increasing	Good	Higher
Mushrooms (10 lb lg) Term	Increasing	Good	Higher
Cucumbers (bushel)	Decreasing	Good	Lower
Pickles (200-300 ct) Term	Increasing	Good	Lower
Asparagus (sm)	Decreasing	Good	Higher
Freight (truck CA-Cty Av)	Increasing	Good	Higher



MARKET TRENDS

DECEMBER 30, 2016

PERFORMANCE
FOODSERVICE



Produce

Apples & Pears

Prices are weak. Large sizes dominate new crop supplies. Braeburn, Honeycrisp, and Pink Lady varieties are also available. Storage quality is excellent: flavor varies from sweet to tangy. Sugar levels are high, ranging from 14 to 18 Brix. Washington prices are level. Bartlett stocks are plentiful; D'Anjou supplies are adequate. Both varieties are dominated by 110- to 135-count sizes. Sugar levels range from 12 to 14 Brix.

Artichokes

We expect good supplies of artichokes this week as supplies industry-wide have increased. Better volume is expected in the upcoming weeks. Prices are steady to lower on some sizes.

Arugula

Supplies of both baby and wild arugula are light, due to mildew.

Asparagus

Production is extremely limited in Mexico. Supplies from Peru are meeting demand, but the market is escalating. Quality ranges from good to very good: tips are compact and flavor is mildly grassy.

Avocados

Prices are slightly higher than last week. Large fruit is tight; 60-count and smaller sizes dominate the Mexican crop. Quality ranges from good to very good: oil content is high, creating smooth texture and nutty flavor.

Bananas

Demand and quality are good and supply is steady.

Berries:

Blackberries

California harvests will remain low during the winter months. Mexican production is at its peak; prices are weak. Quality is highest in Mexico. Fruit is sweet: sugar levels range from 12 to 13 Brix.

Blueberries

The market is steady near the bottom. Stocks are most abundant from Chile; Mexican volume is climbing after recent cold weather. Quality is very good: new crop berries are sweet, plump, and juicy.

Raspberries

The market is stable. California supplies will remain tight through the winter months; Mexican volume is high. Soft texture is a minor rain-related issue. Sugar levels range from 13 to 14 Brix.

Strawberries

The California market has eased a bit due to weak demand. Significant rain fell in the regions of Oxnard and Santa Maria, California last week. West Coast supplies will remain extremely limited into January. Stocks are increasing in Florida and Mexico (into South Texas); prices are weak.

Green Beans

East: FL lake supplies continue. FOB prices are down slightly from last week. Quality is good.

West: Supplies continue to be good. FOB prices are generally lower this week.

Broccoli

Overall prices are level. Supplies are sufficient in both regions. Quality is average: bracketing, brown beading, and knuckly shape are issues in Arizona, while brown spotting is a minor problem in Mexico.

Brussels Sprouts

The market and supplies are good this week. Quality has improved.

Cantaloupe

Market is steady to strong as we are finished up here in Arizona and the California desert. There is offshore fruit here now and fruit coming in from Mexico as well. The offshore fruit looks good and a majority of the fruit is on the larger side but smaller fruit will start to show up in the coming weeks.

Carrots

Carrots are in great quality and good supply.

Cauliflower

Prices remain elevated. Growth is slow, limiting stocks in both regions. Quality is very good, but bruising and ricey texture are minor issues.

Celery

The market is steady; supplies are sufficient on both coasts. Quality is excellent: pith is a slight problem in some lots.

Cilantro

Supplies are average. Quality is still yellow and decaying in some.

Sweet Corn

Florida Sweet Corn from the Clewiston area is available and supplies are slowly improving. Pricing is also improving. Mexican corn is available as well.

MARKET TRENDS

DECEMBER 30, 2016

PERFORMANCE
FOODSERVICE



Produce (continued)

Cucumbers

East: Off-shore volume is heavy causing FOB prices for all grades and sizes to fall. Demand is weak. Quality is generally good.

West: Nogales crossing continue to increase. Demand is weak. FOB prices are down sharply. Currently, the quality through Nogales remains very good.

English Cucumber

We are seeing plentiful supplies in Nogales.

Eggplant

East: FOB prices are lower again this week on both grades. Quality is good.

West: FOB prices are lower this week. Nogales crossings continue and quality is good.

Fennel

Supplies for the week will be good.

Garlic

The garlic market continues to be volatile. Demand exceeds supply. The CA harvest finished last month and crops were down 15-30% from where we had hoped they would be. We are uncertain where the supply on garlic from China will be. We are hearing that it will get even tighter, but we are uncertain. Quality remains good.

Ginger

Chinese ginger is in good supply. It is being offered at a substantial discount compared to ginger from Brazil.

Grapes

We are finished harvesting here in the valley, we will probably have fruit through December which will help us bridge the gap between Chile and USA, so we should have a smooth transition. The overall quality of the fruit is good with excellent sugar content and good color on the reds, the Greens we are having a few issues here and the depending on the lot due to some water berries but for the most part fruit is very good for this time of the year. The first of the Chilean is arriving tomorrow on the east coast and supplies will be light on the Chilean fruit through mid-January. Also there were some early rains in Chile that could cause some splits in the flames but we will keep you posted as we see the first arrivals.

Green Cabbage

Green cabbage is in good supplies and should be steady this week. Quality is good.

Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.

Green Onions

The green onion supply for the industry will be tightening up in the coming days or into next week. This is due to weather and availability based on growing conditions.

Honeydew

Market is steady and we are finished in the California and Arizona deserts and Mexico is the source with very good volume crossings. There is a wide range in quality as the southern districts are harvesting some of the cleanest nicest fruit and the northern regions are crossing some fruit that has a bit more scarring but internal condition is good. Should have good supplies going forward but there will be split market depending on quality.

Kale (Green)

Demand is steady and quality is average. We are seeing some mildew.

Lemons

We are going out of dist 3 (desert) with fruit peaking on 140's and 115's, we are gassing some of this fruit which will cause some staining and spotting which will primarily be in the choice grade but internal juice content is good and the fruit is strong. We are also seeing some fruit that is on the weaker side out of Dist. 3 that should have dropped off the tree from the natural fruit drop the tree goes through but it did not drop and that fruit once packed in 3--4 days is starting to turn completely brown, we are doing all we can in the packing house but it is impossible to detect that weaker fruit running across the line. We are going through the dist. 3 fruit at a rapid rate and will probably finish up down there by the end of December which is about 2 months earlier than normal. We are also harvesting here in dist. 1 (Central Valley) and will continue through May, the crop is lighter than last year's by about 15% so we will keep you posted as we see any supply problems down the road. There is still a little bit of Mexican fruit crossing but basically done for the season. The overall quality of the California fruit looks good and will only continue to get better as we lessen our gassing hours due to the colder temperatures in the next 10 days.

Lettuce:

Green Leaf Lettuce

The market is steady; stocks are plentiful. Quality is very good: defects are minimal.



MARKET TRENDS

DECEMBER 30, 2016

PERFORMANCE
FOODSERVICE



Produce *(continued)*

Iceberg

The market is weak; volume is high. Quality is very good: harvesting crews are trimming outer leaves containing epidermal peeling and mildew.

Romaine

The market remains near the bottom; volume is high. Quality is very good: mildew and wind burn are minimal issues being trimmed by harvesting crews

Romaine Hearts

Supplies are plentiful. We are seeing twisting and quality is average, but there is improvement.

Limes

Although the market continues to climb, it should level out by early January. Adverse weather in the Mexican growing region, limited labor, and strong demand are reducing the number of supplies being shipped into South Texas. Occasional quality issues include blanching and minor decay.

Mangos

Supply and quality are good and prices are rising slightly.

Napa

Supplies are good and quality is excellent.

Onions

Prices are low; volume is high, yet extremely cold weather is affecting quality in some lots. Onions from Idaho, Oregon, Utah, and Washington are available.

Oranges

Demand has been good and market keeping steady. We are harvesting new crop navels and we have been experiencing some colder nights. These colder nights will help firm up fruit and bring on color but we do not expect any freeze damage. This weather will really bring on that nice dark orange color and also help the interior color as well, the checkerboard color you have been seeing should be gone over the next few weeks and our gassing hours will really decrease and hopefully by Christmas we are done gassing and you will have all natural color. We are expecting some rain tomorrow and Friday and the forecast is for up to 2 inches which would be wonderful and it is a colder storm so that is also good for the fruit. The fruit is eating well now but will only get better with the colder temperatures, sugars are in the 11.0-13.5 range depending on the variety, and the overall fruit condition is excellent.

Parsley (Curly, Italian)

Prices are normal and quality is excellent.

Green Bell Pepper

East: Product remains plentiful this week while demand remains weak. FOB prices are down on all sizes and grades. Quality is good.

West: Like the east, supplies remain strong, demand is weak and FOB prices are down on all sizes and grades. Quality is good.

Jalapeños

East: FOB prices are down slightly this week. Quality is good.

West: FOB prices are generally steady this week. Supplies are good. Quality is good.

Red & Yellow Pepper

The market is elevated. The California season has ended. Mexican volume (into Nogales and South Texas) will ramp up over the next two weeks. Yellow bells are extremely tight; prices will remain high until early January. Quality will improve as the season progresses.

Pineapple

The Costa Rican market is low; stocks are abundant. Quality is good: fruit is firm and juicy. Mexican prices are inching up; rain and cold weather have reduced volume. Quality is fair due to poor weather. Sugar levels vary from 13 to 16 Brix.

Idaho Potatoes

Prices range from weak to average; stocks are ample. Although temperatures are increasing, extremely cold weather could affect potato production and delay loading for the next few weeks. Growers cannot ship potatoes when temperatures are below 18 degrees because it can cause quality problems.

Radishes

Quality is good and supply is plentiful.

Salad Blends

The market is level. Occasional mildew damage and frost-related issues are concerns in raw product supplies, but overall quality is very good.

Snow and Sugar Snap Peas

Snow and sugar snap peas currently have high demand with good quality.

Spinach (Baby)

Baby and clipped spinach supplies are good. Quality is fair to good, with good prices. There are some reports of mildew.



MARKET TRENDS

DECEMBER 30, 2016

PERFORMANCE
FOODSERVICE



Produce *(continued)*

Spinach (Bunched)

Supply is good, but quality is only fair. We are still seeing some mildew in this product.

Spring Mix

Quality is good, but minimal issues including early breakdown, excess moisture, and insect damage may be noticeable in some components. Shorter than-normal shelf-life may become a problem.

Green Squash

East: FOB prices are down this week on all grades and sizes. Seeing some variability in quality due to nicking.

West: FOB prices are down this week on mediums and fancy. Crossings primarily at Nogales. Quality is good.

Yellow Squash

East: Supplies remain strong. FOB prices are lower again this week. Quality continues to be variable primarily due to scarring.

West: Crossings continue to increase at Nogales. FOB prices are down moderately on fancy grade and down slightly on medium. Quality is good.

Tomatoes

East

Rounds

Excessive supplies are causing growers to walk over their 2nd and 3rd pickings because current FOB prices do not always cover harvest costs. Good weather and production continues from our Central and Southern FL fields. The quality of the fruit remains mostly excellent. As reported the last couple of weeks, western re-packers are coming east to meet much of their demand; however, as always happens this time of year, demand for tomatoes is down. FOB prices for all sizes have fallen from last week. The weather forecast continues to be favorable and we do not see anything on the horizon to adversely affect pricing or quality for at least into the first or second week of January. Plantings for January harvesting are a little lighter which may cause some upward pressure of FOB prices later next month.

Romas

Romas are the one tomato commodity not seeing excessive supplies. In fact, FOB prices are actually up from last week on all sizes. Quality continues to be very good. Mexico harvest is a little late this year causing this shortage of supplies nationwide. We expect the Mexican Roma harvest to begin during the 1st and 2nd weeks of January which should relieve this upward pressure on prices in the east.

Grapes

Supplies continue to be good and prices remain steady from last week with some downward pressure. Quality is very good.

Cherries

Supplies and quality remain good. FOB prices have fallen from last week.

West/Mexico

Rounds

Baja continues to wind down. As we have reported, cooler than normal weather has caused the Nogales crossings to be slightly behind a normal schedule. Re-packers are continuing to have to go to FL to meet their needs. We expect Nogales crossings to start to increase during the 2nd week of January but not hit normal levels until toward the end of next month. Vine-ripes are also currently crossing at McAllen. Quality is variable.

Romas

Baja, Nogales and McAllen crossings continue. Quality continues to be extremely variable. FOB prices are generally steady this week compared to last week.

Grapes

Crossings primarily from Baja and Nogales. Supplies and demand remain light with a wide range of quality and FOB prices. Many western re-packers continue to go east to meet demand and for quality.

Cherries

Like grape tomatoes, the supply of cherries remain tight and there continues to be a wide range in quality. Many western re-packers continue to go east to meet demand and for quality.

Watermelons

The market has eased; demand is weak. Fruit is abundant in Mexico (into Nogales) and offshore. Expect comparable prices for approximately two weeks. Quality is very good: fruit is sweet and juicy. Sugar levels range from 11 to 13 Brix.