



MARKET TRENDS

FOR WEEK ENDING DECEMBER 9, 2016

 **PERFORMANCE**
FOODSERVICE



MARKET TRENDS

DECEMBER 9, 2016

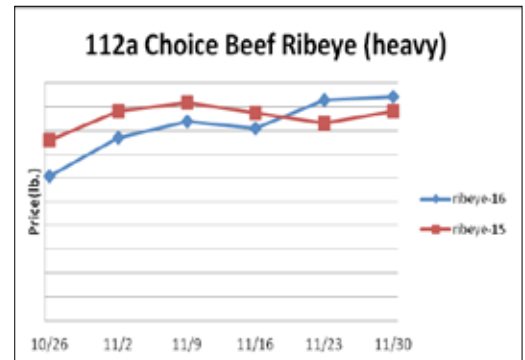
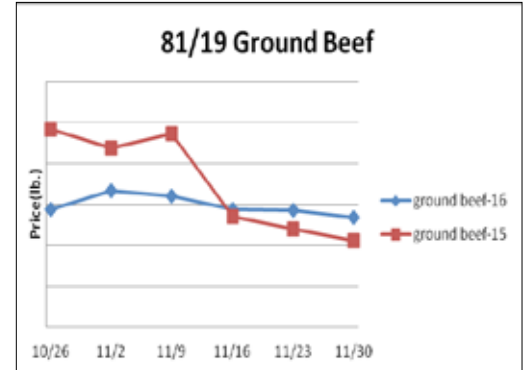
PERFORMANCE
FOODSERVICE



Beef, Veal & Lamb

Beef production last week fell 12.3% due to the holiday but was still a whopping 18.9% larger than the same week last year. Impressive year over year gains in beef output are projected to persist this winter. After the leap year adjustment, the USDA is forecasting domestic beef output during the first quarter of 2017 to be 4.6% larger than this year. Domestic beef trim prices remain fairly engaging for buyers. October 31st boneless beef stocks were 4.9% more than the prior year and a record for the month. Further, beef cow slaughter has been strong trending at some of its highest levels since the fall of 2013. This could keep a lid on lean beef trim prices during the next few months.

| Description | Market Trend | Supplies | Price vs. Last Year |
|------------------------------|--------------|----------|---------------------|
| Live Cattle (Steer) | Increasing | Short | Lower |
| Feeder Cattle Index (CME) | Increasing | Short | Lower |
| Ground Beef 81/19 | Decreasing | Good | Higher |
| Ground Chuck | Increasing | Good | Lower |
| 109 Export Rib (ch) | Increasing | Good | Lower |
| 109 Export Rib (pr) | Increasing | Good | Higher |
| 112a Ribeye (ch) | Increasing | Good | Higher |
| 112a Ribeye (pr) | Increasing | Good | Higher |
| 114a Chuck , Shlder Cld(ch) | Increasing | Good | Lower |
| 116 Chuck (sel) | Increasing | Good | Lower |
| 116 Chuck (ch) | Decreasing | Good | Lower |
| 116b Chuck Tender (ch) | Increasing | Good | Lower |
| 120 Brisket (ch) | Increasing | Good | Higher |
| 120a Brisket (ch) | Increasing | Good | Lower |
| 121c Outside Skirt (ch/sel) | Decreasing | Good | Lower |
| 121d Inside Skirt (ch/sel) | Increasing | Good | Lower |
| 121e Cap & Wedge | Increasing | Good | Higher |
| 167a Knuckle, Trimmed (ch) | Increasing | Good | Higher |
| 168 Inside Round (ch) | Decreasing | Good | Lower |
| 169 Top Round (ch) | Decreasing | Good | Higher |
| 171b Outside Round (ch) | Increasing | Good | Lower |
| 174 Short Loin (ch 0x1) | Increasing | Good | Lower |
| 174 Short Loin (pr 2x3) | Increasing | Good | Lower |
| 180 1x1 Strip (ch) | Decreasing | Good | Lower |
| 180 1x1 Strip (pr) | Decreasing | Good | Higher |
| 180 0x1 Strip (ch) | Increasing | Good | Lower |
| 184 Top Butt, boneless (ch) | Increasing | Good | Lower |
| 184 Top Butt, boneless (pr) | Increasing | Good | Lower |
| 185a Sirloin Flap (ch) | Increasing | Good | Lower |
| 185c Loin, Tri-Tip (ch) | Increasing | Good | Lower |
| 189a Tender (sel, 5 lb & up) | Decreasing | Good | Lower |
| 189a Tender (ch, 5 lb & up) | Increasing | Good | Higher |
| 189a Tender (pr, heavy) | Increasing | Good | Lower |
| 193 Flank Steak (ch) | Increasing | Good | Lower |
| 50% Trimmings | Decreasing | Good | Higher |
| 65% Trimmings | Decreasing | Good | Lower |
| 75% Trimmings | Increasing | Good | Higher |
| 85% Trimmings | Decreasing | Short | Lower |
| 90% Trimmings | Decreasing | Short | Lower |
| 90% Imported Beef (frz) | Steady | Good | Higher |
| 95% Imported Beef (frz) | Steady | Good | Higher |
| Veal Rack (Hotel 7 rib) | Decreasing | Good | Lower |
| Veal Top Round (cap off) | Decreasing | Good | Lower |



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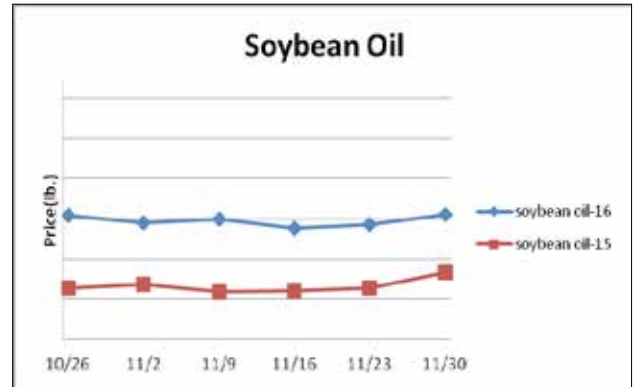
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Grains

The Environmental Protection Agency recently finalized their ethanol and bio-diesel blending mandates for 2017. As roughly half of the U.S. bio-diesel is made from soybean oil, the soybean oil market is reacting upward to the larger mandate for bio-diesel. Soybean oil prices could remain volatile this winter.

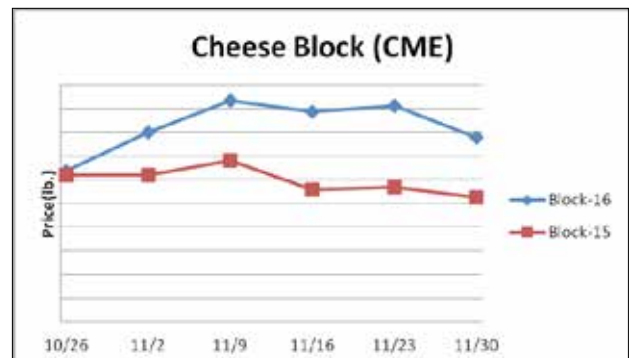
| Description | Market Trend | Supplies | Price vs. Last Year |
|--------------------------|--------------|----------|---------------------|
| Soybeans, bushel | Increasing | Good | Higher |
| Crude Soybean Oil, lb | Increasing | Good | Higher |
| Soybean Meal, ton | Increasing | Good | Higher |
| Corn, bushel | Decreasing | Good | Lower |
| Crude Corn Oil, lb | Increasing | Good | Lower |
| High Fructose Corn Syrup | Decreasing | Good | Lower |
| Distillers Grain, Dry | Decreasing | Good | Lower |
| Crude Palm Oil, lb BMD | Increasing | Good | Higher |
| HRW Wheat, bushel | Decreasing | Good | Lower |
| DNS Wheat 14%, bushel | Increasing | Good | Higher |
| Durum Wheat, bushel | Decreasing | Short | Lower |
| Pinto Beans, lb | Decreasing | Good | Higher |
| Black Beans, lb | Decreasing | Good | Higher |
| Rice, Long Grain, lb | Steady | Good | Lower |



Dairy

The CME cheese markets are drifting lower due in part to historically large stocks and tempered exports. The October 31st domestic cheese inventory was 6.1% more than last year and the biggest since 1983. Additional cheese price declines are likely in the near term but could be tempered by firming international cheese markets. October butter holdings were big as well with stocks up 27.4% from 2015 and the largest in 23 years. Typically, the CME butter market declines during December. The five-year average move for CME butter during the month is a decline of 14.6%.

| Description | Market Trend | Supplies | Price vs. Last Year |
|------------------------|--------------|----------|---------------------|
| Cheese Barrels (CME) | Decreasing | Good | Higher |
| Cheese Blocks (CME) | Decreasing | Good | Higher |
| American Cheese | Increasing | Good | Higher |
| Cheddar Cheese (40 lb) | Increasing | Good | Higher |
| Mozzarella Cheese | Increasing | Good | Higher |
| Provolone Cheese | Steady | Good | Lower |
| Parmesan Cheese | Increasing | Good | Higher |
| Butter (CME) | Increasing | Good | Lower |
| Nonfat Dry Milk | Increasing | Ample | Higher |
| Whey, Dry | Steady | Good | Higher |
| Class 1 Base | Increasing | Good | Higher |
| Class II Cream, heavy | Decreasing | Good | Lower |
| Class III Milk (CME) | Decreasing | Good | Higher |
| Class IV Milk (CME) | Increasing | Good | Higher |



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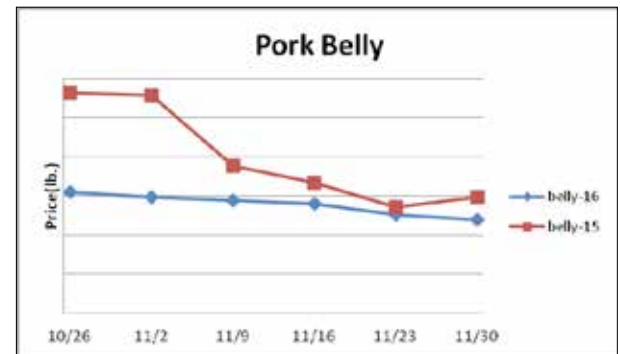
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FOODSERVICE

Pork

Pork output last week declined 14.9% due to the holiday but was 1.2% more than the same week a year ago. The USDA is forecasting winter pork production to be 4.5% bigger than 2016 after the leap year adjustment. This could weigh on the pork markets. October 31st domestic cold storage pork holdings were 1% less than last year with hams (3%), butts (3%), and trim (13%) stocks all down. The pork belly inventory was 16% larger than October 2016's depleted level. Pork belly prices could drift lower during the next few weeks.

| Description | Market Trend | Supplies | Price vs. Last Year |
|------------------------------|--------------|----------|---------------------|
| Live Hogs | Increasing | Ample | Lower |
| Sow | Increasing | Ample | Lower |
| Belly (bacon) | Decreasing | Good | Lower |
| Sparerib(4.25 lb & down) | Increasing | Good | Lower |
| Ham (20-23 lb) | Increasing | Good | Higher |
| Ham (23-27 lb) | Increasing | Good | Higher |
| Loin (bone in) | Decreasing | Good | Lower |
| Babyback Rib (1.75 lb & up) | Decreasing | Good | Lower |
| Tenderloin (1.25 lb) | Decreasing | Good | Higher |
| Boston Butt, untrmd (4-8 lb) | Decreasing | Good | Higher |
| Picnic, untrmd | Increasing | Good | Higher |
| SS Picnic, smoker trm box | Decreasing | Good | Higher |
| 42% Trimmings | Increasing | Good | Higher |
| 72% Trimmings | Increasing | Good | Higher |



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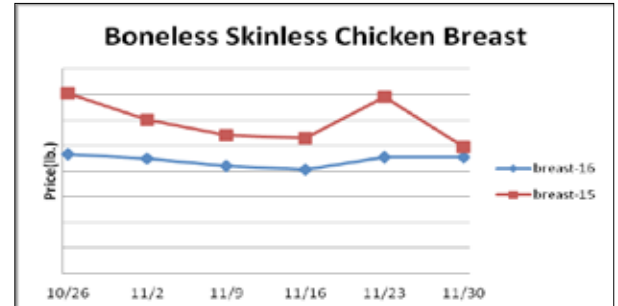
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Poultry

Chicken production for the week ending November 19th declined 2.6% from the previous week but was 2.6% larger than the same week last year. The six-week moving average for chicken output is tracking 1.7% above 2015. Chicken producers may slow chicken production growth in 2017. During October, the broiler laying flock declined for the eighth consecutive month and now stands at 2.1% below the previous year, marking the biggest annual reduction since the fall of 2012. The chicken breast markets are pricing at some of their least expensive levels in 10 years. Conversely, chicken wings are pricing at record highs for late November. The seasonal upside may be limited for wing prices from now up to the Super Bowl.

| Description | Market Trend | Supplies | Price vs. Last Year |
|-----------------------------|--------------|----------|---------------------|
| Whole Birds (2.5-3 GA) | Steady | Good | Lower |
| Wings (whole) | Steady | Good | Higher |
| Wings (jumbo cut) | Decreasing | Good | Higher |
| Wing Index (ARA) | Decreasing | Good | Higher |
| Breast, Bone In | Steady | Good | Lower |
| Breast, Boneless Skinless | Steady | Good | Lower |
| Breast Boneless Index (ARA) | Decreasing | Good | Lower |
| Tenderloin Index (ARA) | Increasing | Good | Higher |
| Legs (whole) | Increasing | Good | Higher |
| Leg Quarters | Steady | Good | Lower |
| Leg Quarter Index (ARA) | Increasing | Good | Higher |
| Thighs, Bone In | Increasing | Good | Higher |
| Thighs, Boneless | Increasing | Good | Higher |
| | | | |
| Description | Market Trend | Supplies | Price vs. Last Year |
| Whole Turkey (8-16 lb) | Decreasing | Good | Lower |
| Turkey Br, Bnls/Sknl | Decreasing | Good | Lower |



Eggs

| Description | Market Trend | Supplies | Price vs. Last Year |
|---------------------------|--------------|----------|---------------------|
| Large Eggs (dozen) | Steady | Short | Lower |
| Medium Eggs (dozen) | Steady | Short | Lower |
| Liquid Whole Eggs | Increasing | Short | Lower |
| Liquid Egg Whites | Steady | Short | Lower |
| Liquid Egg Yolks | Decreasing | Short | Lower |
| Egg Breaker Stock Central | Steady | Short | n/c |



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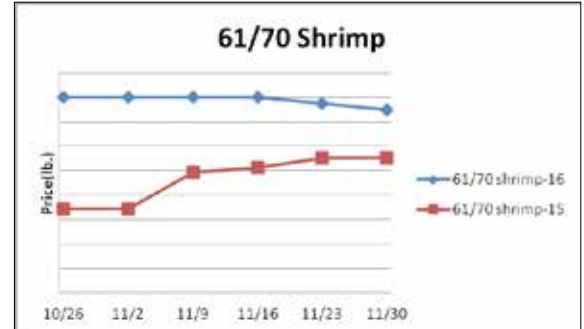
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Seafood

During September, the U.S. brought in 2% more shrimp than last year and the second most for the month since 2011. Shrimp imports from Thailand were up 5.9% year on year but only half of the norm. An elevated U.S. dollar may encourage imports and temper shrimp prices this winter.

| Description | Market Trend | Supplies | Price vs. Last Year |
|-------------------------------|--------------|----------|---------------------|
| Shrimp (16/20 frz) | Decreasing | Good | Higher |
| Shrimp (61/70 frz) | Decreasing | Good | Higher |
| Shrimp Tiger (26/30 frz) | Increasing | Good | Higher |
| Snow Crab Legs (5-8 oz frz) | Steady | Good | Higher |
| Snow Crab Legs (8oz & up frz) | Steady | Good | Higher |
| Cod Tails (3-7 oz frz) | Steady | Good | Lower |
| Cod Loins (3-12 oz frz) | Steady | Good | Lower |
| Salmon Portions (4-8 oz frz) | Increasing | Good | Higher |
| Pollock Alaska, Deep Skin | Steady | Good | Lower |



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Paper and Plastic Products

| Description | Market Trend | Supplies | Price vs. Last Year |
|---------------------------------------|--------------|----------|---------------------|
| WOOD PULP (PAPER) | | | |
| NBSK- Paper napkin | Steady | Good | Lower |
| 42 lb. Linerboard-corrugated box | Steady | Good | Lower |
| PLASTIC RESINS (PLASTIC, FOAM) | | | |
| PS-CHH-utensils, cups, to-go cont. | Steady | Good | Lower |
| PP-HIGP-heavy grade utensils | Steady | Good | Lower |
| PE-LLD-can liners, film, bags | Steady | Good | Lower |

Retail Price Change from Prior Month

| Description | Oct '16 | Sep '16 | Aug '16 |
|-----------------------------|------------|------------|------------|
| Beef and Veal | Decreasing | Decreasing | Increasing |
| Dairy | Increasing | Increasing | Increasing |
| Pork | Decreasing | Decreasing | Increasing |
| Chicken | Decreasing | Increasing | Decreasing |
| Fresh Fish and Seafood | Decreasing | Increasing | Decreasing |
| Fresh Fruits and Vegetables | Increasing | Increasing | Increasing |

Various Markets

Coffee prices have tracked downward as of late as a declining value of the Brazilian real has weighed on the markets. There may be more downside potential for coffee prices in the near term.

| Description | Market Trend | Supplies | Price vs. Last Year |
|------------------------------|--------------|----------|---------------------|
| Whole Peeled, Stand (6/10) | Steady | Good | Lower |
| Tomato Paste-Industrial (lb) | Steady | Good | Lower |
| Coffee lb ICE | Decreasing | Good | Higher |
| Sugar lb ICE | Increasing | Ample | Higher |
| Cocoa mt ICE | Decreasing | Short | Lower |
| Orange Juice lb ICE | Increasing | Good | Higher |
| Honey (clover) lb | Steady | Good | Lower |



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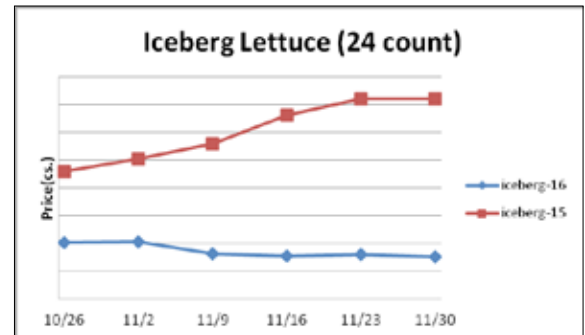
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Produce

We are seeing more improvement in the strawberry market, please see below for more information. Garlic will remain in an extreme market. Lettuces, salad mixes, broccoli, and cauliflower remain in good supply and are steady. The lettuce markets continue to trade at relatively engaging levels for buyers as the major crop area transitions to the Yuma-Imperial Valley. Iceberg lettuce is pricing at its second least expensive level for this week since 2007. No major supply gap is anticipated for lettuce in the near term. Usually iceberg lettuce prices decline rather sharply during December but any such declines are likely to only be modest this year. The Idaho potato markets are anticipated to remain below 2015 levels in the near term due to the bigger than expected.

| Description | Market Trend | Supplies | Price vs. Last Year |
|-------------------------------|--------------|----------|---------------------|
| Limes (150 ct) | Decreasing | Good | Lower |
| Lemons (95 ct) | Steady | Good | Lower |
| Lemons (200 ct) | Steady | Short | Lower |
| Honeydew (6 ct) | Decreasing | Good | Lower |
| Cantaloupe (15 ct) | Steady | Good | Higher |
| Blueberries (12 ct) | Increasing | Good | Lower |
| Strawberries (12 pnt) | Decreasing | Good | Lower |
| Avocados (Hass 48 ct) | Decreasing | Good | Higher |
| Bananas (40 lb) Term | Steady | Good | Lower |
| Pineapple (7 ct) Term | Decreasing | Good | Lower |
| Idaho Potato (60 ct 50 lb) | Steady | Short | Lower |
| Idaho Potato (70 ct 50 lb) | Steady | Short | Lower |
| Idaho Potato (70 ct) Term | Decreasing | Short | Lower |
| Idaho Potato (90 ct 50 lb) | Steady | Short | Lower |
| Idaho Potato #2 (6 oz 100 lb) | Steady | Short | Lower |
| Processing Potato (cwt) | Steady | Short | Lower |
| Yellow Onions (50 lb) | Steady | Good | Lower |
| Yellow Onions (50 lb) Term | Decreasing | Good | Lower |
| Red Onions (25 lb) Term | Decreasing | Good | Lower |
| White Onions (50 lb) Term | Increasing | Good | Lower |
| Tomatoes (lg case) | Steady | Good | Same |
| Tomatoes (5x6 lb) Term | Increasing | Good | Higher |
| Tomatoes (4x5 vine ripe) | Increasing | Good | Higher |
| Roma Tomatoes (lg case) | Decreasing | Good | Lower |
| Roma Tomatoes (xlg case) | Decreasing | Good | Lower |
| Green Peppers (lg case) | Decreasing | Good | Lower |
| Red Peppers (lg 15 lb case) | Decreasing | Good | Higher |
| Iceberg Lettuce (24 ct) | Decreasing | Good | Lower |
| Iceberg Lettuce (24 ct) Term | Decreasing | Good | Lower |
| Leaf Lettuce (24 ct) | Increasing | Good | Lower |
| Romaine Lettuce (24 ct) | Decreasing | Good | Lower |
| Mesculin Mix (3 lb) Term | Steady | Good | Higher |
| Broccoli (14 ct) | Increasing | Good | Lower |
| Squash (1/2 bushel) | Decreasing | Good | Lower |
| Zucchini (1/2 bushel) | Decreasing | Good | Lower |
| Green Beans (bushel) | Decreasing | Good | Lower |
| Spinach (flat 24) | Decreasing | Good | Lower |
| Mushrooms (10 lb lg) Term | Steady | Good | Higher |
| Cucumbers (bushel) | Decreasing | Good | Lower |
| Pickles (200-300 ct) Term | Decreasing | Good | Lower |
| Asparagus (sm) | Decreasing | Good | Same |
| Freight (truck CA-Cty Av) | Decreasing | Good | Higher |



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Produce

Apples & Pears

The market is level. Large sizes (80- through 100- count sizes) dominate new crop stocks. Braeburn, Honeycrisp, and Pink Lady varieties are also on the market. Quality remains excellent: flavor varies from sweet to tangy. Sugar levels are high, ranging from 14 to 18 Brix (sugar to acid ratio). The Washington Bartlett and D'Anjou markets are unchanged; new crop stocks are dominated by 110- to 135-count sizes. Sugar levels range from 12 to 14 Brix.

Artichokes

We expect good supplies this week; supplies industry-wide have increased. Better volume is expected in the upcoming weeks. Prices are steady to lower on some sizes.

Arugula

Supplies and quality of both baby and wild arugula are good.

Asparagus

The market is steady, we are seeing things firm up in price. Quality is good.

Avocados

The avocado market has recovered from the previous strike, we are seeing good supply on avocados.

Bananas

Demand is good, quality is good. Supplies are steady.

Berries:

Blueberries

Supplies are good but may become tighter. Chilean blueberry quality is good. Central Mexico blueberry quality is very good.

Blackberries

Supplies and quality are good to very good. We are seeing this market start to tighten up, prices are remaining steady.

Raspberries

Raspberry supplies are good but tightening up. As always, we see prices go up and supplies get tighter as we move into the holiday season. Quality is steadily very good.

Strawberries

The strawberry season from the Watsonville and Salinas growing regions is done for the year. The remaining regions (Santa Maria, Oxnard, and Central Mexico) are harvesting low volumes, with this trend continuing for approximately 4 to 6 weeks. Contributing factors to the low supplies are weather, planted acreage in Oxnard being down from a year ago, and labor. Quality will continue to be inconsistent depending on location, with some reporting good quality. We are seeing this

market improve slightly, but expect to see a lot of ups and downs with this commodity as we move into December.

Bok Choy

Availability is good. Quality is good.

Broccoli

Supplies are light this week. Prices are steady. Good green color and texture.

Brussels Sprouts

The market is good. Supplies are good this week. Quality has improved.

Cantaloupe

Market is steady as we are finishing up here in Arizona and the California desert, and should be done within the next 10 days. The overall quality of the fruit is very good with a mostly green cast and full to ½ slip internal color and sugar is very good. The offshore has started to arrive and will be the primary source through April loading off the East and West.

Carrots

Great quality and good supply.

Cauliflower

Supplies are light. Cold weather is slowing down crop growth. Quality is good, with good weight and white to creamy color. Demand is picking up.

Celery

The market dropped after Thanksgiving. Quality is very good.

Cilantro

Supplies are average. We are still seeing yellow and decay.

Sweet Corn

The Georgia growing season is finishing up and moving to the Belle Glade, Florida area. Florida Corn is priced this week to promote. Availability from Florida is good. Midwest sweet corn is done. Southern California corn is available in limited supplies and Colorado corn is finishing up.

Cucumbers

East: Harvesting continues in FL. FOB prices are lower on both grades. Quality is generally good.

West: Baja crossings are winding down while Nogales crossing are picking up. FOB prices are lower this week. Quality through Nogales is very good.



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Produce (continued)

English Cucumber

Oversupply and bottom-level prices characterize the market in Nogales.

Eggplant

East: FOB prices are lower on both grades. Quality is good.

West: FOB prices are lower this week. Nogales crossings continue and quality is good.

Fennel

Supplies for the week will be good.

Garlic

The garlic market continues to be volatile. Demand exceeds supply. The CA harvest finished last month and crops were down 15-30% from where we had hoped they would be. We are uncertain where the supply on garlic from China will be, we are hearing that it will get even tighter, but we are uncertain. Quality remains good.

Ginger

Chinese ginger is in good supply and being offered at a substantial discount, compared to ginger from Brazil.

Grapes

We continue to harvest here in the central valley and will probably have fruit through December which will help us bridge the gap between Chile and USA, so we should have a smooth transition. The overall quality of the fruit is good with excellent sugar content and good color on the reds, the Greens we are having a few issues here and the depending on the lot due to some water berries but for the most part fruit is very good for this time of the year. This is an excellent time to promote California Table Grapes and supplies will be around for a while. We did have some rain last weekend which did cause some issues in the heavier hit regions but since we are nearing the end of our harvest we have a good proportion of the fruit already in the cooler which will help us get through the month of December with supply.

Green Beans

East: Supplies continue to increase. FOB prices are down again this week.

West: Supplies continue to increase causing FOB prices to fall again this week. Quality is variable but improving.

Green Cabbage

Good supplies and quality.

Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.

Green Onions

The market is good. Prices are moderate and supplies are good. Quality is improving.

Honeydew

Market is steady with light supplies out of Arizona and California deserts and Mexico is the majority of the volume out here. The overall fruit quality is very good with a nice green to cream external color and mostly clean, with some ground scars showing up and internal fruit quality is very good as well with good sugar.

Kale (Green)

Demand is steady and quality is average, we are seeing mildew in this product.

Lemons

We are going strong out of dist 3 (desert) with fruit peaking on 140's and 115's, we are gassing some of this fruit which will cause some staining and spotting. We are going through the dist. 3 fruit at a rapid rate and will probably finish up down there by the end of December which is about 2 months earlier than normal. We are also harvesting here in dist. 1 (Central Valley) and will continue through May, the crop is lighter than last year's by about 15% so we will keep you posted as we see any supply problems down the road. There is still a little bit of Mexican fruit crossing. The overall quality of the California fruit looks good and will only continue to get better as we lessen our gassing hours due to the colder temperatures in the next 10 days.

Lettuce:

Green and Red Leaf

Supplies on green leaf are good. Quality is good.

Iceberg Lettuce

Supplies are good. Quality is average, but should improve. We are seeing some signs of growth crack and seeders.

Romaine

Supplies are lighter than expected. Quality is hit or miss.

Romaine Hearts

Supplies are plentiful. We are seeing twisting. Average quality.

Limes

Prices will hold steady for another week, then begin rising. Volume shipped into the U.S. will remain at low levels through



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Produce (continued)

the New Year due to limited labor forces over the holiday season. Blanching and decay are minor issues.

Mangos

Supply and quality are good; prices are rising slightly.

Napa

Supplies are good. Quality is excellent.

Onions

The market is starting to inch up; growers are reducing production hours through the Holiday season, tightening stocks a bit. The crop is dominated by jumbo and colossal sizes.

Oranges

We are harvesting new crop navels and we have been experiencing some colder nights but towards the weekend we should see temperatures around 30 degrees and middle part of next week temperatures will be in the high 20's. These colder nights will help firm up fruit and bring on color but we do not expect any freeze damage. This weather will really bring on that nice dark orange color and also help the interior color as well, the checkerboard color you have been seeing should be gone over the next few weeks and our gassing hours will really decrease and hopefully by Christmas we are done gassing and you will have all natural color. The fruit is eating good now but will only get better with the colder temperatures, sugars are in the 10.5-12.5 range.

Parsley (Curly, Italian)

Prices are normal and quality is excellent.

Green Bell Pepper

East: Product remains plentiful this week with various fields from south Ga to south FL in production. However, the GA fields are toward the end of the crop. Demand is weak. FOB prices are lower on all grades and sizes. Quality is good.

West: More supplies continue to cross at Nogales and the desert is still harvesting. FOB prices are lower again this week on all grades and sizes. Quality is good.

Jalapeño Pepper

East: FOB prices are steady to lower this week. Quality is good.

West: FOB prices are seeing a wider range in the west this week but overall are generally steady. Quality is good.

Red & Yellow Pepper

California prices continue to ease. Domestic growers have transitioned to Coachella, California, while Mexican supplies are increasing. Quality is very good: color is bright and flavor is slightly sweet.

Pineapple

Prices are stable, but will rise by early December; volume is highest in Costa Rica, but Mexican supplies are increasing. Costa Rican quality is best: fruit is firm and juicy. Sugar levels range from 13 to 16 Brix.

Idaho Potatoes

Winter has arrived in Idaho, as the state received its first snowfall. Demand this week is fair at best. Prices appear to be stable at this time.

Radishes

Quality is good. Plentiful supply.

Salad Blends

Quality is below-normal for raw product supplies from Yuma, Arizona due to recent freezing temperatures.

Snow and Sugar Snap Peas

Snow and sugar snap peas currently have high demand with good quality.

Spinach (Bunched)

Supply is good, quality is fair. Some sun scalding and tip burn, but this has improved. There have been some reports of insects as well. New crop quality looks nice.

Spinach (Baby)

Baby Spinach and Clipped Spinach supplies are good. Quality is fair to good with good prices. There are some reports of insects. New crop looks nice.

Spring Mix

Lots of product and quality is average.

Green Squash

East: FOB prices are lower on both sizes. Quality continues to be good. Large zucchini market is also lower this week.

West: FOB prices are generally steady on all grades and sizes. Crossings at Baja and Nogales. Quality is good.

Yellow Squash

East: Good growing weather has increased yields. FOB prices are slightly lower this week for yellow squash. Quality varies, but is improving in the next week.

West: Light crossings continue at Nogales. FOB prices remain relatively high and are steady to slightly lower this week compared to last week. Quality is good.



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Produce *(continued)*

Tomatoes

East Rounds

Good production continues from our Central and Southern FL fields. A good weather pattern has set up over FL which has brought little to no rain, a lot of sunshine and good growing temperatures. The quality of the fruit continues to improve and is close to excellent. Yields are also increasing. However, demand continues to also increase as more and more western customers are coming east to meet demand due to the below average crossings from MX. Because of this increased demand from the west, supplies and demand remain in general equilibrium out of FL this week causing FOB prices to remain largely unchanged with some continued downward pressure. Sizing is improving but is still below average. The current weather pattern is expected to continue for several more weeks which means good quality and quantity can be expected to continue into the foreseeable future.

Romas

Supplies are steady. FOB prices are also steady with some downward pressure. Quality continues to be very good.

Grapes

FOB prices are generally steady with some downward pressure. Quality is good.

Cherries

Supplies and quality remain good. FOB prices are generally steady with some downward pressure.

West/Mexico

Rounds

Mature greens remain largely unavailable out of the west. It is still a couple of weeks away before the Culiacan crop is available. Re-packers are having to use Mexican vine-ripes and go to FL to meet their needs. Cool and wet weather in the Mexican growing regions has caused crossings to remain below average. We expect volume out of MX to continue to be weak until late December or early January.

Romas

Baja, Nogales and McAllen crossings continue. FOB prices are generally steady for all three sizes. Quality continues to improve but is still variable. The medium size remains at Suspension Agreement minimums.

Grapes

Sourcing primarily from Baja and Fresno. Supplies and demand remain light. FOB prices are steady to down. Many western re-packers are going east to meet demand.

Cherries

Like grape tomatoes, the supply of cherries remain tight and there continues to be a wide range in quality. Many western re-packers continue to go east to meet demand.

Watermelons

Prices are weak; supplies are plentiful in the Arizona desert region and Mexico (into Nogales). Quality is very good: fruit is sweet and juicy. Sugar levels range from 11 to 13 Brix.

