



MARKET TRENDS

FOR WEEK ENDING DECEMBER 8, 2017



MARKET TRENDS

DECEMBER 8, 2017

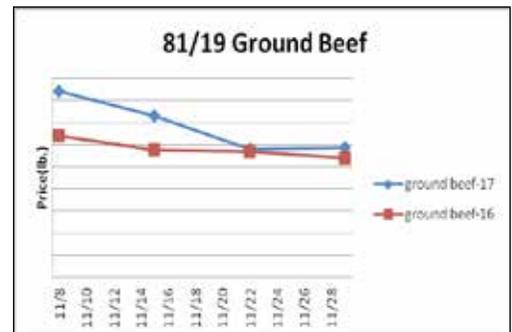
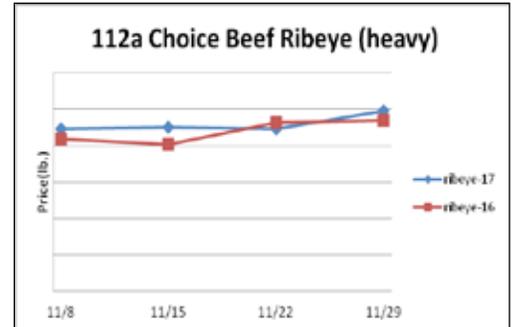
PERFORMANCE
FOODSERVICE



Beef, Veal & Lamb

Beef production fell 10.3% last week due to the holiday but was 2.2% better than the same week last year. Feedlots are trying to delay cattle growth and sales due to the higher cattle futures in February. This could temper the cattle supply and beef output during the next few weeks. October 31st boneless beef stocks were down 7% from a year ago but the biggest since February. The build in supplies during October was the smallest for the month in three years. Strong needs for domestic fresh lean beef trim due to building demand for fresh hamburger meat could underpin domestic lean beef trim prices this winter. Ribeye and tenderloin prices could peak soon.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Higher
Feeder Cattle Index (CME)	Decreasing	Short	Higher
Ground Beef 81/19	Increasing	Good	Higher
Ground Chuck	Decreasing	Good	Higher
109 Export Rib (ch)	Increasing	Good	Lower
109 Export Rib (pr)	Increasing	Good	Higher
112a Ribeye (ch)	Increasing	Good	Higher
112a Ribeye (pr)	Increasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Increasing	Good	Higher
116 Chuck (sel)	Increasing	Good	Higher
116 Chuck (ch)	Increasing	Good	Higher
116b Chuck Tender (ch)	Decreasing	Good	Higher
120 Brisket (ch)	Decreasing	Good	Lower
120a Brisket (ch)	Increasing	Good	Higher
121c Outside Skirt (ch/sel)	Decreasing	Good	Higher
121d Inside Skirt (ch/sel)	Decreasing	Good	Higher
121e Cap & Wedge	Decreasing	Good	Lower
167a Knuckle, Trimmed (ch)	Increasing	Good	Higher
168 Inside Round (ch)	Decreasing	Good	Higher
169 Top Round (ch)	Decreasing	Good	Higher
171b Outside Round (ch)	Decreasing	Good	Higher
174 Short Loin (ch Ox1)	Decreasing	Good	Higher
174 Short Loin (pr 2x3)	Increasing	Good	Higher
180 Ox1 Strip (ch)	Decreasing	Good	Higher
180 Ox1 Strip (pr)	Increasing	Good	Higher
184 Top Butt, boneless (ch)	Increasing	Good	Higher
184 Top Butt, boneless (pr)	Steady	Good	Higher
184-3 Top Butt, bnls (ch)	Increasing	Good	Higher
185a Sirloin Flap (ch)	Decreasing	Good	Higher
185c Loin, Tri-Tip (ch)	Decreasing	Good	Higher
189a Tender (sel, 5 lb & up)	Decreasing	Good	Higher
189a Tender (ch, 5 lb & up)	Increasing	Good	Higher
189a Tender (pr, heavy)	Decreasing	Good	Higher
193 Flank Steak (ch)	Decreasing	Good	Higher
50% Trimmings	Decreasing	Good	Higher
65% Trimmings	Decreasing	Good	Higher
75% Trimmings	Steady	Good	Higher
85% Trimmings	Decreasing	Short	Higher
90% Trimmings	Decreasing	Short	Higher
90% Imported Beef (frz)	Decreasing	Good	Higher
95% Imported Beef (frz)	Increasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Higher



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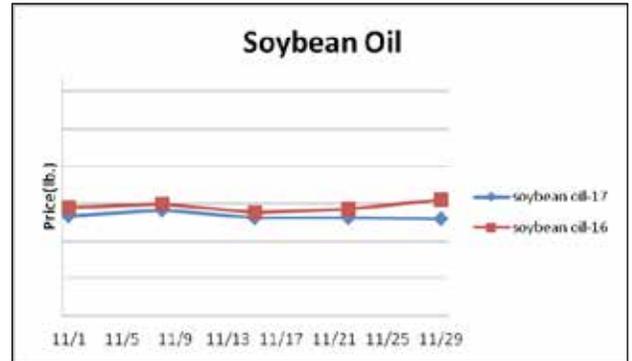
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Grains

The food oil markets have been erratic this month. World palm oil production is expanding which is expected to limit U.S. soybean oil exports in the coming months. However, the USDA is forecasting biodiesel use of soybean oil in the U.S. to rise sharply for the 2017-18 crop year. Volatile food oil prices may persist in the near term.

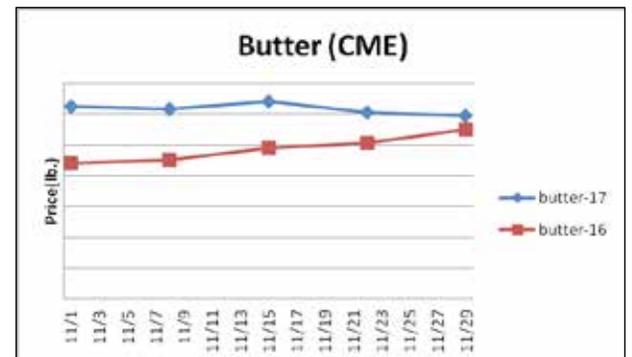
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Increasing	Good	Lower
Crude Soybean Oil, lb	Decreasing	Good	Lower
Soybean Meal, ton	Decreasing	Good	Lower
Corn, bushel	Decreasing	Good	Higher
Crude Corn Oil, lb	Decreasing	Good	Lower
High Fructose Corn Syrup	Decreasing	Good	Higher
Distillers Grain, Dry	Increasing	Good	Higher
Crude Palm Oil, lb BMD	Steady	Good	Lower
HRW Wheat, bushel	Decreasing	Good	Higher
DNS Wheat 14%, bushel	Decreasing	Good	Higher
Durum Wheat, bushel	Steady	Short	Higher
Pinto Beans, lb	Decreasing	Good	Lower
Black Beans, lb	Increasing	Good	Lower
Rice, Long Grain, lb	Steady	Good	Higher



Dairy

The CME cheese markets are seasonally softening falling to their least expensive levels since September. End of October cheese stocks were 3.7% more than last year and a record for the month. The net drawdown in cheese supplies during the month, however, was the largest since 2013. History suggests there may be more downside for cheese prices in the near term. The five-year average price move for CME cheese blocks during December is a decline of 7%. October butter holdings were down 3.7% from the prior year but the second biggest for the date in the last 24 years.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Lower
Cheese Blocks (CME)	Increasing	Good	Lower
American Cheese	Steady	Good	Lower
Cheddar Cheese (40 lb)	Steady	Good	Lower
Mozzarella Cheese	Steady	Good	Lower
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Steady	Good	Lower
Butter (CME)	Decreasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Lower
Whey, Dry	Decreasing	Good	Lower
Class 1 Base	Increasing	Good	Same
Class II Cream, heavy	Decreasing	Good	Higher
Class III Milk (CME)	Decreasing	Good	Lower
Class IV Milk (CME)	Decreasing	Good	Lower



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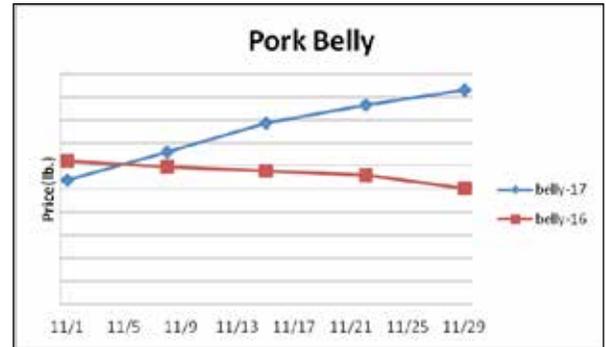
PERFORMANCE
FOODSERVICE



Pork

Pork output last week declined 11.9% due to the Thanksgiving break but was 1% larger than last year. Hog weights have been trending above the prior year which suggests that hog supplies are at least adequate. The USDA is forecasting Q1 2018 pork production to be 4.7% larger than the previous year - the biggest annual gain for any quarter since the fall of 2015. This should temper the seasonal upside trend in pork prices. October 31st pork stocks were essentially flat with 2016 but belly (58%), ham (2%), and trim (5%) holdings were all larger.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Increasing	Ample	Higher
Sow	Decreasing	Ample	Higher
Belly (bacon)	Increasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Higher
Ham (20-23 lb)	Decreasing	Good	Lower
Ham (23-27 lb)	Increasing	Good	Lower
Loin (bone in)	Decreasing	Good	Higher
Babyback Rib (1.75 lb & up)	Increasing	Good	Lower
Tenderloin (1.25 lb)	Decreasing	Good	Higher
Boston Butt, untrmd (4-8 lb)	Decreasing	Good	Higher
Picnic, untrmd	Decreasing	Good	Higher
SS Picnic, smoker trm box	Increasing	Good	Higher
42% Trimmings	Increasing	Good	Higher
72% Trimmings	Increasing	Good	Higher



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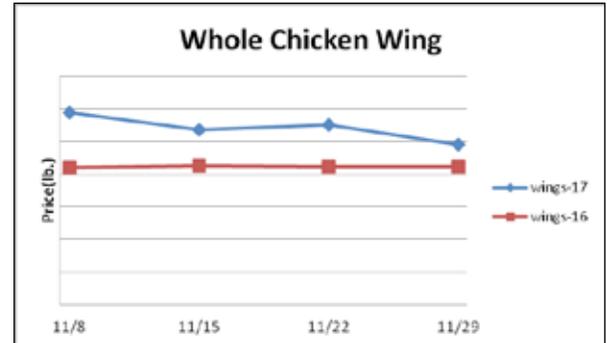
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Poultry

For the week ending November 18th, chicken production declined .1% from the prior week but was 1.2% bigger than last year. The six-week total of chicken output is 2.3% above 2016. Broiler slaughter has been trending 2.8% above last year while weights have been .5% lighter. The broiler type chick hatch in October was 2% bigger than a year ago which suggests similar annual chicken production gains are likely to occur in the coming weeks. The number of broiler layers declined .8% during October but were still 5.9% larger than last year. A tightening broiler layer supply is expected to temper chicken output gains this winter which could support prices.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Decreasing	Good	Higher
Wings (jumbo cut)	Decreasing	Good	Lower
Wing Index (ARA)	Decreasing	Good	Lower
Breast, Bnless Skinless NE	Decreasing	Good	Higher
Breast, Bnless Skinless SE	Increasing	Good	Lower
Breast Boneless Index (ARA)	Decreasing	Good	Higher
Tenderloin Index (ARA)	Decreasing	Good	Lower
Legs (whole)	Increasing	Good	Higher
Leg Quarter Index (ARA)	Increasing	Good	Higher
Thighs, Bone In	Steady	Good	Lower
Thighs, Boneless	Decreasing	Good	Lower



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Decreasing	Good	Lower
Turkey Breast, Bnls/Sknls	Steady	Good	Lower

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Increasing	Short	Higher
Medium Eggs (dozen)	Increasing	Short	Higher
Liquid Whole Eggs	Increasing	Short	Higher
Liquid Egg Whites	Increasing	Short	Higher
Liquid Egg Yolks	Decreasing	Short	Higher
Egg Breaker Stock Central	Steady	Short	Higher



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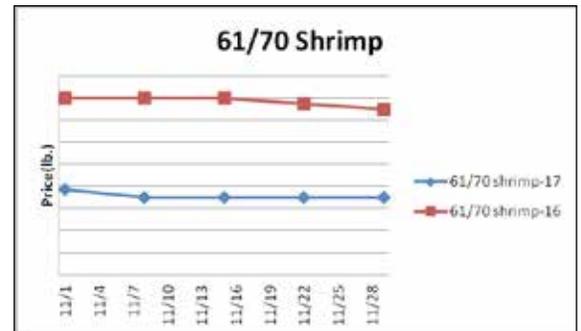
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Seafood

Retail seafood prices have been on the decline due in a large part to lower alternative protein prices including beef. During October, the average retail seafood price was .6% less expensive than the prior month, down 1% year-over-year and the least expensive for any month since the spring of 2016. Eventually this could be supportive of wholesale prices.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Steady	Good	Lower
Shrimp (61/70 frz)	Steady	Good	Lower
Shrimp Tiger (26/30 frz)	Steady	Good	Lower
Snow Crab, frz	Steady	Good	Higher
Tilapia Filet, frz	Steady	Good	Lower
Cod Filet, frz	Steady	Good	Higher
Tuna Yellowfin, frsh	Steady	Good	Higher
Salmon Atlantic Filet, frsh	Steady	Good	Lower
Pollock Filet, Alaska, frz	Steady	Good	Lower



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Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
PP-HIGP-heavy grade utensils	Steady	Good	Higher
PE-LLD-can liners, film, bags	Steady	Good	Higher

Retail Price Change from Prior Month

Description	Oct '17	Sept '17	Aug '17
Beef and Veal	Decreasing	Decreasing	Decreasing
Dairy	Increasing	Increasing	Increasing
Pork	Decreasing	Increasing	Increasing
Chicken	Increasing	Decreasing	Increasing
Fresh Fish and Seafood	Decreasing	Decreasing	Increasing
Fresh Fruits and Vegetables	Increasing	Decreasing	Increasing

Various Markets

The International Coffee Organization sees favorable conditions for the 2018 Brazilian and Vietnamese coffee harvests. This, and a deflated value of the Brazilian real could keep a lid on coffee prices in the coming months. But the downside price risk is likely limited.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Increasing	Good	Lower
Sugar lb ICE	Increasing	Ample	Lower
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Decreasing	Good	Lower
Honey (clover) lb	Steady	Good	Higher



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Produce

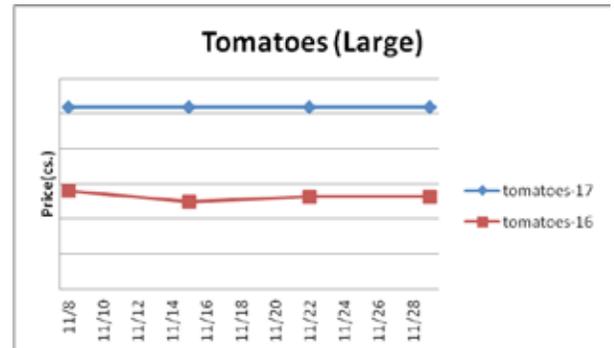
Lettuce, romaine and leaf items are steady and are still a good buy. Carrots will remain in short supply. Tomatoes are now in an escalated market, but they are improving. Lemons and strawberries are in a short supply, and we are seeing high prices.

Tomato Weather Update – East West & Mexico

Escalated - As we transition into southern Florida for the fall and winter tomato programs, we are witnessing the situation we have all been aware was coming for some time now. On September 10, 2017, Hurricane Irma devastated several growing districts throughout Florida with winds over 100 miles an hour and catastrophic flooding. This weather event is currently impacting harvest of all vegetable items in the Ruskin/ Palmetto region resulting in extreme yield deficits coming from the fields. In addition to this event in the east, we are seeing major issues on the horizon in the Baja with grape tomatoes and round tomatoes. In October and September, we saw major swings in temperatures that affected the bloom and pollination process causing very low production numbers. This in addition to a shorter California seasons has caused major shortages across the entire category.

MARKET ALERT

- **Carrots – EXTREME**
- **Lemons – EXTREME**
- **Mushrooms – ESCALATED**
- **Onions – ESCALATED**
- **Potatoes – ESCALATED**
- **Snow & Sugar Snap Peas – ESCALATED**
- **Strawberries – ESCALATED**
- **Tomatoes (Cherry, Grape & Round) – ESCALATED**



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Produce

Apples & Pears

Prices are steady; Washington stocks are plentiful. Fuji, Gala, Golden Delicious, Granny Smith, and Red Delicious Apples are on the market. Large-size Granny Smith supplies are tight. Pear prices are unchanged; supplies are ample, especially 100- to 120-count sizes. The Bartlett variety will be available through January 2018. Quality is very good: sugar levels range from 12 to 14 Brix.

Artichokes

Steady market with higher prices. Quality is good.

Arugula

Supplies are low for baby and wild. Quality is good. Prices are rising.

Asparagus

The market will ease soon as supplies are increasing in both regions. Quality is best in Peru: stalks are straight and tender, tips are tight, and flavor is pleasantly grassy.

Avocados

Prices are weak, particularly the market for 60-count and smaller sizes. Mexican volume is rising. Quality is best in Mexico: oil content is high, creating creamy texture and nutty flavor.

Bananas

Demand and quality are good and inventories are unchanged this week.



Beans

East: Beans are very weak in the east with rock bottom prices, typically seen post Turkey Day. Plenty of supply and great quality is coming from FL.

West: The desert just a few days left before it's wrapped up. Nogales supplies are firing up with good quality. FOBs are down a few dollars.

Berries:

Blackberries

The market is weak. Mexican stocks are abundant. Quality is very good; berries are plump and juicy with sweet, yet tangy flavor. Sugar levels range from 12 to 13 Brix.

Blueberries

Although prices are high, they are forecast to stabilize when recent lower-than-normal temperatures in the Southern Hemisphere increase. Supplies should become more plentiful in early December. Quality is average: berries have firm skins with mildly sweet flavor.

Raspberries

Prices are stable; supplies are sufficient. Quality is very good: color is deep red and flavor is tangy, yet sweet. Sugar levels range from 13 to 14 Brix.

Strawberries

The market is elevated. California quality and supply levels are being affected by wet weather. The Florida season is ramping up. New crop supplies are available in Mexico. California quality is fair: ordering for quick turns is recommended.

Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

Broccoli

Good color and occasional brown bead. Brown bead may be an issue for a few weeks.

The market is forecast to remain low through the month; volume is high in all regions. Quality is best in California: heads are deep green and compact with earthy flavor.

Broccoli Florets

Some light brown bead. Overall quality is ok.

Brussels Sprouts

Very high prices and tighter supplies remain but are leveling out. Quality is improving. We expect improvement in about 2 to 3 weeks.

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Produce (continued)

Cantaloupe

We are basically finished on the California and Arizona desert fruit for the year and seeing some offshore arrivals here on the west coast, the east coast has better volumes of offshore fruit at this time and we will start seeing better volumes of offshore in the coming weeks. The overall quality of the first off shore looks good with a green to cream cast and very good internal color and descent sugars. We will be in the offshore fruit through April until we start back in the desert around the first of May.

Carrots

EXTREME - Due to the heat and rain, we are seeing some quality issues and a shortage on jumbo supplies as well as tables and cellos.

Cauliflower

Prices are weak; supplies are ample. Quality is best in CA.

Celery

The market is low; supplies are abundant. Quality is very good: incidences of pith have fallen.

Cilantro

Still seeing some burn and occasional decay. Overall getting better.

Corn

Sweet corn supplies are improving out of Florida as new crop production begins.

Cucumbers

East: GA still has a few cucumbers, however most is coming from the FL region. FL is picking excellent supplies are we continue to see a weak market. Quality is great.

West: Mainland MX continues to pump good supply and good quality to the marketplace. Baja is expected to wrap up in about 2 weeks. Prices remain weak and steady.

English Cucumber

Supplies are very tight and expected to remain this way until greenhouse production in Mexico ramps up over the next week. Markets will remain firm this week.

Eggplant

East: Light volume continues from GA with FL still just scraping the surface. Prices have eased off a few dollars, but still remain somewhat higher than usual. Quality is good.

West: Nogales is the primary supplier in the region with great supply and quality. Prices are steady.

Fennel

Supplies for the week will be good and quality is good.

Garlic

EXTREME - We have now fully transitioned from common storage garlic to cold storage product. Fortunately to date, our recoveries are faring relatively fine through the cracking/peeling process. Concerning the future/2018 crop, we are 85% completed with our planting season. Provided the weather (and that Mother Nature cooperates), we should finish planting within the next two weeks. In the coming months, we'll hope for cold enough weather and decent rainfall (similar to last year) to help facilitate the growth of the bulbs.

Ginger

Chinese ginger supplies have tightened up putting upward pressure on prices across the country. This is still a better dollar value than ginger from Hawaii, Brazil, Thailand and Costa Rica.

Grapes

Market steady as we are still shipping California fruit and will be doing so through December, there is some Peruvian arriving on the east coast and we will see some very light volumes from Chile arriving on the west coast next week and containers will follow butt with light volumes. The first break bulk vessels out of Chile will not be arriving until after the first of the year, so we hope have a smooth transition without any gaps on grapes. The overall quality of the California fruit is good, but this fruit is all storage fruit and on the greens we are repacking some but for the most part fruit is good and eats very well and holding up good. The Chilean crop is of normal volumes and the weather has been good, so we are expecting very nice quality.



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Produce *(continued)*

Green Cabbage

Supply is good on both coasts, quality is good.

Red Cabbage

Quality and sizing have been great with good color. Market is stable.

Green Onions

Iced Prices are good, quality is good.

Honeydew

We are also finished in the California and Arizona desert, and seeing some light offshore volumes coming in and a few Mexico dewes still crossing. The Mexico volumes will be very light until around April, and will be dependent on offshore through April. The first fruit is a bit green but cuts nice and sugars are descent. We will start to see better volumes in the next few weeks, but right now fruit is on the tighter side. We will also be dependent on the offshore fruit through April, until we start back in the California desert the first of May.

Jicama

Normal prices and quality is good.

Kale (Green)

Demand is steady and quality has improved. Supplies are steady.

Kiwi

California crops are now in full swing with ample supply available and showing excellent quality. This new crop will extend all the way through to February.

Lemons

Market very strong with excellent demand and some sizes demand exceeds supply. We are harvesting in Dist 2 (desert) and also going in a light way here in dist 1 (Central Valley), we are gassing fruit in both areas and you will see some checkerboard color but for the most part quality is good, just like the oranges we will hope to see better color break here in Dist. 1 as our temperatures cool down which will promote better color break and allow for less gassing hours. We hope to be done gassing on lemons by the first of the year. The overall crop size out of dist 3 is about 20% lighter than last year and here in Dist. 1 about 15% lighter. We expect the market to stay fairly strong with lighter volumes out of both districts, and with domestic and export demand very good.

Lettuce:

Butter

Prices are stable. Quality is good.

Iceberg

Large size and or firm to hard. Misshapen and ribby, weak tip and tip burn. 1-2 weeks ahead of schedule due to hot temperatures. Poor quality expected for 2-3 weeks. The market is stable. Quality is diminishing.

Romaine

Yuma product is 14-16" heavy cupping, seeder, very ribby with heavy mechanical damage. El Centro and Coachella product seems to be better quality. Poor quality expected out of Yuma area for 2-3 weeks.

Romaine Hearts

Ribby and seeders. Prices are low; supplies are abundant. Growers have fully transitioned south to Yuma. Quality is good, but heat- and rain-related quality defects, such as bottom rot, and mildew are expected to develop.

Green Leaf

Mixed quality. Some not bad other fields very ribby or 12" long. Prices are level; stocks are adequate. Quality is fair to good, but heat- and rain-related quality defects, such as bottom rot, mildew, and weak tip are expected to develop.

Blends:

Iceberg Blends

Weak tip and seeder are an issue. Probably will not see relief for several weeks.

Chopped Romaine/Romaine Blends

Slightly ribby, seeing some core/seeder.

Harvest Blend

Seeing some insect damage and occasional burn. Generally good quality.



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Produce (continued)

Limes

The market is steady, but will rise soon. Cool weather will decrease Mexican stocks for the next two weeks, and then labor will tighten due to the holiday season.

Napa

Supplies are normal. Quality is good.

Onions

Prices are expected to remain steady through December, with no weather events forecast during the upcoming weeks. Available supplies are dominated by medium and jumbo sizes; colossals and super colossals will remain limited through the storage crop season.

Oranges

Market is strong with excellent demand across the board. We are in full swing on our California navels and the overall quality is looking good with sugars are still around 11-12 and acid levels are minimal, so fruit is eating well for this time of the year. We are still gassing fruit 3-4 days to bring on color so you will see some checkerboard color with slight green and some spotting which is all due to gassing. We are forecasted for cooler temperatures as we have been unseasonably warmer than normal but it looks like we are finally going to get some normal weather for this time of the year. With the cooler temperatures and the fluctuation of day to night temperatures we will see the better color each week and hopefully we will be finished gassing by the second week of December. The overall crop is about 15-20% lighter than normal, therefore smaller fruit will become very tight by the first of the year and it will be a battle through the year on 88's and smaller as most blocks right now are peaking on 72's followed by 88's. We will keep you posted going forward.



Parsley (Curly, Italian)

Prices are stable and quality has improved. Steady supply.

Green Bell Pepper

East: FL pepper is still only minimal and is not able to cover all demand. FOBs still remain high. Quality is good. There is still a little supply trickling in from GA, however, good have come quality concerns. Expect relief within the next 7 days.

West: Snug supplies in the west as mainland MX tries to ramp up their season. FOBs are steady, but relief is expected within about 7 days. Quality is good.

Jalapeño Peppers

East: Prices are still a bit firm from the area as FL scratches the surface. However, supply relief is expected as growers dig into fields. Quality is good.

West: The market has eased off a few dollars as Mainland MX continues to push out good supply. Quality is great.

Red Bell Pepper

West: Both the desert & Nogales do have light yet steady supplies. Overall quality is good from both areas, but note that the desert is reporting undersized pepper. Prices are steady with relief not expected until early December.

Yellow Pepper

Supplies are unchanged loading through Nogales. FOB prices are mostly unchanged.

Pineapple

The market is weak; supplies are abundant. Quality is good: pineapples are juicy and tangy, yet sweet. Sugar levels vary from 13 to 16 Brix.

Idaho Potatoes

The market should stay steady through the holiday season, depending on demand; supplies are sufficient. Quality is very good in all areas.

Radishes

Quality is good and supply is slowing down. Expect to see stronger markets through the summer.

Snow and Sugar Snap Peas

ESCALATED - Snow and sugar snap peas are in high demand and markets are extremely tight.

Spinach (Bunched)

Large size. Large amount of yellow leaves. Brittle texture causing mechanical damage.

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Produce (continued)

Spinach (Baby)

Baby and clipped spinach supplies are good, showing good quality.

Spring Mix

Seeing some burn and dehydration quality is day to day. The market is level; growers will harvest in Yuma through the winter season. Quality has decreased a bit due to heat, followed by rain.

Yellow Squash / Zucchini

East: There is ample supply of both yellow and green squash coming from primarily FL and some GA. Quality is generally good, however, yellow squash is seeing some very heavy scarring and even some decay, mostly from the GA region. FOBs are low and steady.

West: Yellow supplies have improved and green continues to be plentiful. Quality overall is good, however, some issues can be relevant mostly on yellow in the form of scarring.

Tomatoes

East Rounds

We are approaching the remainder of the Palmetto/Ruskin season and continue to see light supplies. Farms are expecting to have about 10 days left of harvest. Unfortunately the outlook is very bleak since there is no crop coming behind this. Typically we have Immokalee, FL beginning, but due to Irma, there are no tomatoes coming from the region until mid. We are rapidly approaching a critical point in the winter tomato season. Prices are steady into next week as demand still remains gloom. Quality is excellent for what limited volume is coming from Florida.



Romas

As the Palmetto/Ruskin crop winds down, supplies are becoming more limited. This is driving prices up a few dollars. Volume for specific sizes is hard to come by so expect to potentially have to sub sizes. Quality is nice from the area. Expect supplies to improve in mid-late December.

Grapes

Supplies are picking up in both the east and west, however, still remain somewhat limited. Prices have dropped another large amount, but most contracts are still in trigger situations. We expect this market to continue to unravel and balance out around the 1st or 2nd week of December. Quality is for the most part has been good.

Cherries

Demand is still a little stronger than usual; therefore, prices still remain firm and high. Supply relief is expected in about 2 weeks which should put some downward pressure on market prices. Quality has been good.

West/Mexico Rounds

As the east hits its critical point, supply from Eastern MX & Baja regions is tightening and demand is firming up. Growers are selling out daily and prices are increasing. Quality is nice from the region. Supplies are expected to loosen back to normal once Florida snaps out of the post-Irma events.

Romas

Most shippers are cleaning up older supplies as FL hits their supply gap. Demand is slightly strengthening, thus resulting in some upward pressure on FOBs by a few dollars. As cooler temperatures settle in, supply is expected to decline as well. Quality is good.

Grapes

Supply is improving from Eastern MX & Baja and is expected to continue to improve in the upcoming weeks. Quality is improving as well. FOBs are down another jump, however, most contracts are still in an active trigger situation.

Cherries

Demand remains steady as light supplies trickle out. Thus, FOBs remain firm moving into next week. Relief is not expected for another 10 days. Quality is good.

Watermelon

The market is low; Mexican supplies will remain ample for several more weeks. Quality ranges from good to very good: fruit is deep red and juicy. Sugar levels range from 10 to 11 Brix.