



# MARKET TRENDS

FOR WEEK ENDING FEBRUARY 10, 2017

 **PERFORMANCE**  
FOODSERVICE



# MARKET TRENDS

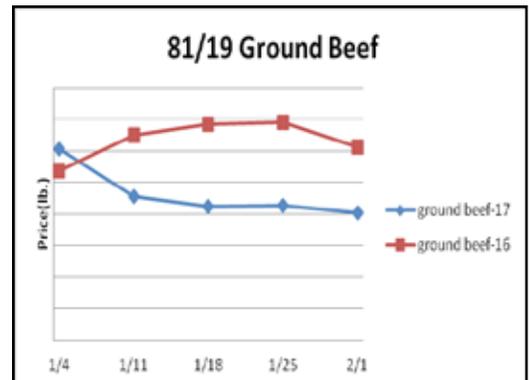
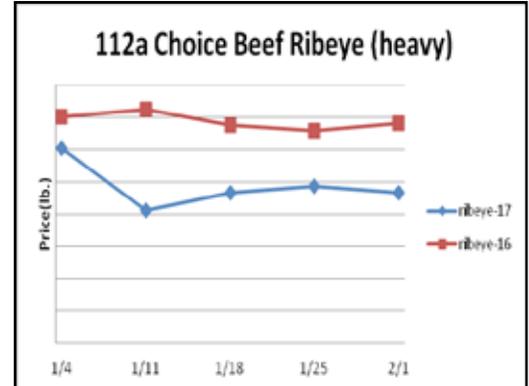
FEBRUARY 10, 2017



## Beef, Veal & Lamb

Beef production last week rose 1.3% but was just 1.4% larger than the same week last year. Due in part to weather, cattle slaughter during the last two weeks was the smallest for any non-holiday two-week period since May. The inability of the beef markets to rally with the smaller cattle slaughter speaks to the ample alternative protein supply. Cattle supplies are expected to remain sufficient fueling solid year over year output growth. The January 1st cattle on feed inventory was .3% bigger than last year while cattle placements into feedlots during December were up 17.6% from 2015. Cattle placements during the last six months were higher by 6.3% compared to the previous year.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Lower
Feeder Cattle Index (CME)	Decreasing	Short	Lower
Ground Beef 81/19	Decreasing	Good	Lower
Ground Chuck	Increasing	Good	Lower
109 Export Rib (ch)	Increasing	Good	Lower
109 Export Rib (pr)	Increasing	Good	Higher
112a Ribeye (ch)	Decreasing	Good	Lower
112a Ribeye (pr)	Increasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Increasing	Good	Lower
116 Chuck (sel)	Decreasing	Good	Lower
116 Chuck (ch)	Increasing	Good	Lower
116b Chuck Tender (ch)	Increasing	Good	Lower
120 Brisket (ch)	Decreasing	Good	Lower
120a Brisket (ch)	Decreasing	Good	Lower
121c Outside Skirt (ch/sel)	Increasing	Good	Lower
121d Inside Skirt (ch/sel)	Increasing	Good	Higher
121e Cap & Wedge	Decreasing	Good	Higher
167a Knuckle, Trimmed (ch)	Decreasing	Good	Lower
168 Inside Round (ch)	Increasing	Good	Lower
169 Top Round (ch)	Increasing	Good	Lower
171b Outside Round (ch)	Decreasing	Good	Lower
174 Short Loin (ch 0x1)	Decreasing	Good	Lower
174 Short Loin (pr 2x3)	Decreasing	Good	Lower
180 1x1 Strip (ch)	Steady	Good	Lower
180 1x1 Strip (pr)	Increasing	Good	Lower
180 0x1 Strip (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (ch)	Increasing	Good	Lower
184 Top Butt, boneless (pr)	Decreasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Lower
185c Loin, Tri-Tip (ch)	Increasing	Good	Higher
189a Tender (sel, 5 lb & up)	Increasing	Good	Lower
189a Tender (ch, 5 lb & up)	Increasing	Good	Lower
189a Tender (pr, heavy)	Increasing	Good	Lower
193 Flank Steak (ch)	Increasing	Good	Lower
50% Trimmings	Increasing	Good	Higher
65% Trimmings	Increasing	Good	Higher
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Increasing	Short	Lower
90% Trimmings	Decreasing	Short	Lower
90% Imported Beef (frz)	Increasing	Good	Higher
95% Imported Beef (frz)	Increasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower



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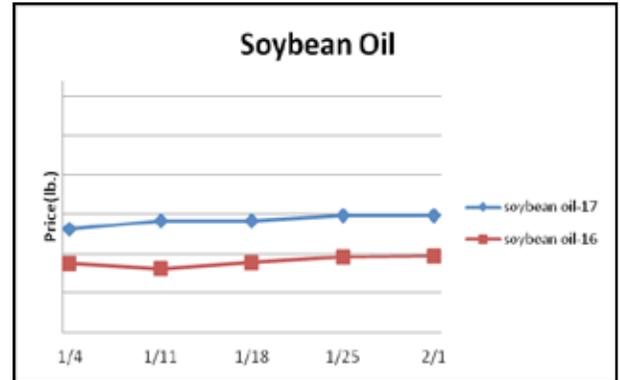
FEBRUARY 10, 2017



## Grains

Soybean oil prices this week have fallen to a three-month low. World palm oil production is starting to recover and should seasonally expand in the coming months which should alleviate the world food oil supply shortage. Soybean oil prices may move lower during the next few weeks.

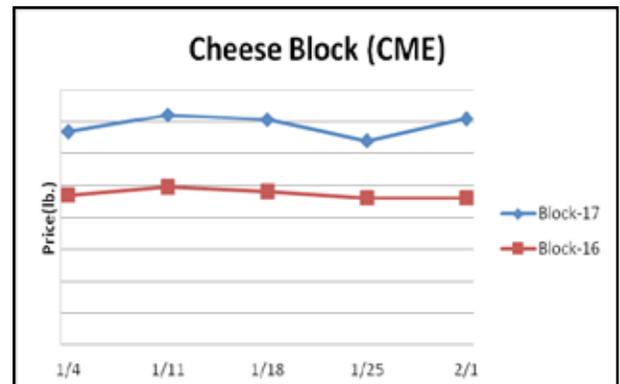
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Higher
Crude Soybean Oil, lb	Decreasing	Good	Higher
Soybean Meal, ton	Decreasing	Good	Higher
Corn, bushel	Decreasing	Good	Lower
Crude Corn Oil, lb	Increasing	Good	Lower
High Fructose Corn Syrup	Steady	Good	Lower
Distillers Grain, Dry	Decreasing	Good	Lower
Crude Palm Oil, lb BMD	Decreasing	Good	Higher
HRW Wheat, bushel	Decreasing	Good	Lower
DNS Wheat 14%, bushel	Decreasing	Good	Higher
Durum Wheat, bushel	Decreasing	Short	Higher
Pinto Beans, lb	Steady	Good	Higher
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Steady	Good	Lower



## Dairy

Historically good margins continue to fuel solid milk production growth. During December, U.S. milk output was 2.2% larger than the prior year due to a .4% bigger milk cow herd and a 1.8% gain in milk per cow yields. Milk farmers added a net 11,000 head to the herd during the month making it the largest in 31 years. Milk production expansion is anticipated to endure into the spring which could keep a lid on several of the dairy markets. Despite all this butter prices remain elevated but the upside risk is likely limited. Cheese prices could remain fairly range-bound.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Increasing	Good	Higher
Cheese Blocks (CME)	Increasing	Good	Higher
American Cheese	Decreasing	Good	Higher
Cheddar Cheese (40 lb)	Decreasing	Good	Higher
Mozzarella Cheese	Decreasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Decreasing	Good	Higher
Butter (CME)	Increasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Higher
Whey, Dry	Increasing	Good	Higher
Class 1 Base	Steady	Good	Higher
Class II Cream, heavy	Decreasing	Good	Lower
Class III Milk (CME)	Increasing	Good	Higher
Class IV Milk (CME)	Decreasing	Good	Higher



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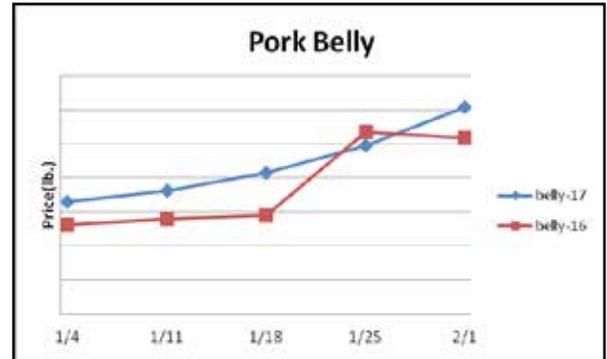
FEBRUARY 10, 2017



## Pork

Pork output last week rose 1.9% but was 5.8% lower than the same week a year ago. This was due in part to weather challenges. Pork production during the next several months is anticipated to track well above 2016 levels. Pork belly prices have risen to one-year plus highs due in a large part to strong demand. Still, bacon consumption should slow with the more expensive prices. This factor and stronger pork output could weigh on the pork belly markets soon. December cold storage pork belly stocks were down 67% from 2015.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Increasing	Ample	Higher
Sow	Decreasing	Ample	Lower
Belly (bacon)	Increasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Lower
Ham (23-27 lb)	Decreasing	Good	Lower
Loin (bone in)	Decreasing	Good	Lower
Babyback Rib (1.75 lb & up)	Increasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Higher
Picnic, untrmd	Increasing	Good	Higher
SS Picnic, smoker trm box	Increasing	Good	Higher
42% Trimmings	Increasing	Good	Higher
72% Trimmings	Decreasing	Good	Higher



# MARKET TRENDS

FEBRUARY 10, 2017

**PERFORMANCE**  
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## Poultry

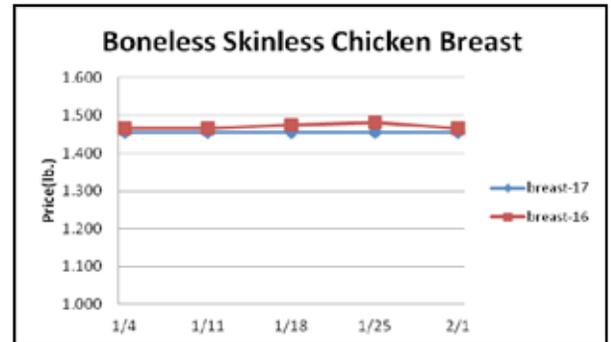
For the week ending January 21st, chicken production fell 5.4% from the prior week but was 5.3% better than the same week last year. The December broiler type chick hatch was 2% better than 2015 which signals that chicken output growth compared to the prior year near 2% can be anticipated in February. That said, recent broiler layer flock data suggests that chicken output expansion may be tempered in the coming months. The January 1st broiler laying flock was down by 1.3% from last year and has declined from the prior month in nine of the last ten months. December chicken stocks were lower by 6% from 2015 but chicken wing holdings were larger by .3% and the second biggest for the date on record. Chicken wing prices should peak soon.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds (2.5-3 GA)	Steady	Good	
Wings (whole)	Steady	Good	
Wings (jumbo cut)	Decreasing	Good	Higher
Wing Index (ARA)	Decreasing	Good	Higher
Breast, Bone In	Steady	Good	
Breast, Boneless Skinless	Steady	Good	
Breast Boneless Index (ARA)	Increasing	Good	Lower
Tenderloin Index (ARA)	Increasing	Good	Higher
Legs (whole)	Decreasing	Good	Higher
Leg Quarters	Steady	Good	
Leg Quarter Index (ARA)	Decreasing	Good	Higher
Thighs, Bone In	Decreasing	Good	Higher
Thighs, Boneless	Decreasing	Good	Higher

Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Increasing	Good	Lower
Turkey Breast, Bnls/Sknls	Increasing	Good	Lower

## Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Increasing	Short	Lower
Medium Eggs (dozen)	Increasing	Short	Lower
Liquid Whole Eggs	Steady	Short	Lower
Liquid Egg Whites	Steady	Short	Lower
Liquid Egg Yolks	Steady	Short	Lower
Egg Breaker Stock Central	Steady	Short	n/c



# MARKET TRENDS

FEBRUARY 10, 2017

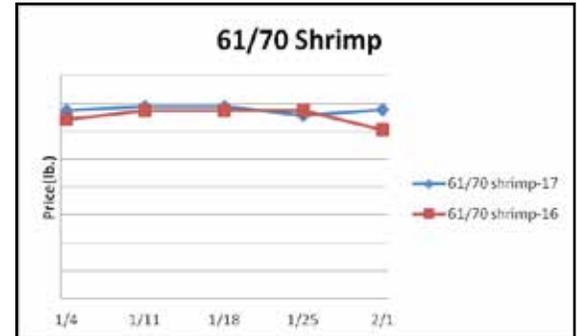
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## Seafood

Retail seafood prices during December fell 1.2% from the previous month but were up 3.7% from the prior year and a record for the month. Relatively expensive retail seafood prices compared to other proteins are likely to limit the upside in the wholesale seafood markets.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Decreasing	Good	Higher
Shrimp (61/70 frz)	Increasing	Good	Higher
Shrimp Tiger (26/30 frz)	Increasing	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Increasing	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Lower



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FEBRUARY 10, 2017

**PERFORMANCE**  
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## Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
<b>WOOD PULP (PAPER)</b>			
NBSK- Paper napkin	Steady	Good	Lower
42 lb. Linerboard-corrugated box	Steady	Good	Higher
<b>PLASTIC RESINS (PLASTIC, FOAM)</b>			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Lower
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Higher

## Retail Price Change from Prior Month

Description	Dec '16	Nov '16	Oct '16
Beef and Veal	Decreasing	Decreasing	Decreasing
Dairy	Increasing	Decreasing	Increasing
Pork	Decreasing	Decreasing	Decreasing
Chicken	Decreasing	Increasing	Decreasing
Fresh Fish and Seafood	Decreasing	Decreasing	Decreasing
Fresh Fruits and Vegetables	Decreasing	Decreasing	Increasing

## Various Markets

Orange juice prices have been erratic during the last several months as expectations around the Brazilian orange crop improve while challenges remain with Florida production. The orange juice market is expected to remain volatile in the near term.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Lower
Tomato Paste-Industrial (lb)	Steady	Good	Lower
Coffee lb ICE	Decreasing	Good	Higher
Sugar lb ICE	Increasing	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Increasing	Good	Higher
Honey (clover) lb	Increasing	Good	Lower



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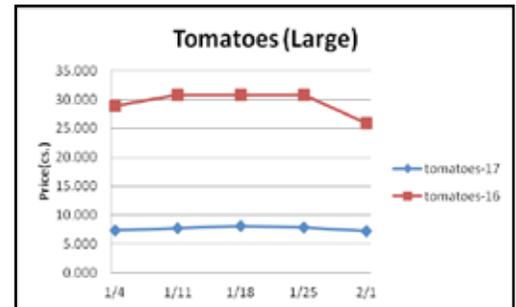
FEBRUARY 10, 2017



## Produce

Adverse weather has helped shorten the lettuce harvest in recent weeks. U.S. iceberg lettuce shipments last week fell 1% and were 9.3% smaller than the same week last year. The FOB iceberg lettuce market has essentially doubled since Monday, January 23. The recent bout of “lettuce ice” is over and daytime highs in the desert are approaching the mid-70s. The weather is anticipated to improve during the next few weeks which could aid lettuce output and temper any further upside move in prices. U.S. avocado imports from Mexico remain subpar. Last week, the U.S. brought in 29.2% less avocados than the previous year. This factor and the longer term trend of building avocado demand could be supportive of prices this spring. Asparagus, cucumbers, garlic and squash are still very active. We are seeing shortages and high prices on lemons and broccoli. Blueberries and raspberries are steady.

Description	Market Trend	Supplies	Price vs. Last Year
Limes (150 ct)	Increasing	Good	Higher
Lemons (95 ct)	Steady	Good	Lower
Lemons (200 ct)	Steady	Short	Lower
Honeydew (6 ct)	Decreasing	Good	Higher
Cantaloupe (15 ct)	Steady	Good	Higher
Blueberries (12 ct)	Increasing	Good	Lower
Strawberries (12 pnt)	Decreasing	Good	Lower
Avocados (Hass 48 ct)	Decreasing	Good	Higher
Bananas (40 lb) Term	Increasing	Good	Lower
Pineapple (7 ct) Term	Increasing	Good	Lower
Idaho Potato (60 ct 50 lb)	Steady	Short	Lower
Idaho Potato (70 ct 50 lb)	Steady	Short	Lower
Idaho Potato (70 ct ) Term	Decreasing	Short	Lower
Idaho Potato (90 ct 50 lb)	Steady	Short	Lower
Idaho Potato #2 (6 oz 100 lb)	Increasing	Short	Lower
Processing Potato (cwt)	Steady	Short	Lower
Yellow Onions (50 lb)	Decreasing	Good	Lower
Yellow Onions (50 lb) Term	Increasing	Good	Lower
Red Onions (25 lb) Term	Increasing	Good	Lower
White Onions (50 lb) Term	Increasing	Good	Lower
Tomatoes (lg case)	Decreasing	Good	Lower
Tomatoes (5x6 lb) Term	Increasing	Good	Lower
Tomatoes (4x5 vine ripe)	Steady	Good	Lower
Roma Tomatoes (lg case)	Decreasing	Good	Lower
Roma Tomatoes (xlg case)	Decreasing	Good	Lower
Green Peppers (lg case)	Decreasing	Good	Lower
Red Peppers (lg 15 lb case)	Steady	Good	Lower
Iceberg Lettuce (24 ct)	Increasing	Good	Higher
Iceberg Lettuce (24 ct) Term	Increasing	Good	Higher
Leaf Lettuce (24 ct)	Increasing	Good	Higher
Romaine Lettuce (24 ct)	Increasing	Good	Higher
Mesculin Mix (3 lb) Term	Steady	Good	Higher
Broccoli (14 ct)	Increasing	Good	Higher
Squash (1/2 bushel)	Steady	Good	Lower
Zucchini (1/2 bushel)	Decreasing	Good	Lower
Green Beans (bushel)	Increasing	Good	Lower
Spinach (flat 24)	Decreasing	Good	Higher
Mushrooms (10 lb lg) Term	Steady	Good	Higher
Cucumbers (bushel)	Decreasing	Good	Higher
Pickles (200-300 ct) Term	Increasing	Good	Lower
Asparagus (sm)	Decreasing	Good	Higher
Freight (truck CA-Cty Av)	Increasing	Good	Higher



# MARKET TRENDS

FEBRUARY 10, 2017

**PERFORMANCE**  
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## Produce

### Apples & Pears

Apple demand and movement is steady with supplies readily available in most sizes and grades with the exception of golds and grannys. Supply remains tight on 100s and smaller on all grades except premium. 125s and smaller sizes in all varieties will continue to be tight all season. Pear demand and movement are steady. Most supplies are now coming out of California. Prices remain high on D'Anjous, 100s and smaller whereas Bartletts have a much better value.

### Artichokes

We expect good supplies of artichokes this week, as supplies industry-wide have increased. Better volume is expected in the upcoming weeks. Prices are steady but trending lower on some sizes. 36 counts are not readily available

### Arugula

Supplies of both baby and wild arugula are light due to mildew.

### Asparagus

Prices are still up as the end of the season approaches. This transition phase is lasting longer than anticipated due to a late start in Mexico. Mexico is on schedule to start now, with larger volumes hitting the market by early/mid-February. Prices are high and we are seeing current shortage in product. This will improve as production increases each week.

### Avocados

We continue to see the market more active, particularly on large fruit as the size mix shifts to heavier fruit. Production on #2 volume will also be increasing throughout the remainder of January. With the shift away from small fruit, 60's and larger are expected to call for a higher price through the Super Bowl Weekend. Quality remains good with good oil content.



### Bananas

Demand and quality are good and supply is steady.

### Green Beans

East: We are seeing some quality issues this week and FOB prices are higher.

West: Lighter plantings are producing fewer supplies which is causing FOB prices to be higher this week. We are seeing a wider than normal range in FOB prices due to variability in quality with the better quality demanding the higher FOB prices.

### Berries:

#### Blueberries

Availability is steady. Late-season harvesting is winding down in Chile and Peru, with the final vessel arrivals scheduled for late February. The transition to Central Mexico has been smooth. Mexico will reach peak production next week.

#### Blackberries

Tight availability continues due to cool weather and fallout from the Colima Volcano, where many of the blackberry fields in Central Mexico are located. Production volume is expected to increase by mid-February.

#### Raspberries

Raspberries are currently being supplied from Central Mexico, Baja California and Oxnard. Production volume in Mexico is expected to increase by mid-February.

#### Strawberries

Demand is strong with the approach of Valentine's Day. Production in Southern California and Central Florida continues to be significantly below average due to rains in the second half of January. Central Mexico will be in peak production by next week, however shortages in California and Florida will continue to support current prices. Limited availability will continue on stem strawberries.

#### Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

#### Broccoli

EXTREME MARKET due to warmer than usual weather patterns plus the amount of rain that has fallen, we are seeing a gap in harvest schedules and supply. We are seeing higher prices and with a shortage of supply.

# MARKET TRENDS

FEBRUARY 10, 2017

**PERFORMANCE**  
FOODSERVICE



## Produce *(continued)*

### Brussels Sprouts

The market and supplies are good this week. Quality is good.

### Cantaloupe

Market is steady with good supplies of 9's and lighter supplies of 12's and 15's on both coasts, the overall quality is excellent with nice clean net and mostly green to straw color, the sugar content is very good and internal color is excellent. We expect the market to keep steady and continue to be a little tighter on the smaller fruit as most varieties are geared for retail. We will keep you posted if we see any major issues.

### Carrots

Georgia carrots have arrived. Rain in Kern County, CA, has made the carrot market a bit more active in that region of CA, so please order ahead to keep a good supply. We are seeing a shortage of supply continue due to the rain.

### Cauliflower

Quality is average. We are seeing yellowing. Supplies are down.

### Celery

The market is steady and quality is good.

### Cilantro

Supplies are good. Quality is variable as there is still yellowing with some decay.

### Corn

Florida sweet corn has seen a spike in pricing this week. There has been less availability as in previous weeks due to planting gaps and the cooler weather hindering maturity.

### Cucumbers

East: Off-shore volume continues. FOB prices are steady to slightly lower this week compared to last. Quality of the off-shore product remains variable.

West: Nogales crossing continue. FOB prices are lower on both supers and selects. Currently, the quality through Nogales remains good.

### English Cucumber

Winter production volume has declined for hothouse growers in Eastern Canada, causing increased demand for English cucumbers from Mexico. Prices remain firm.

### Eggplant

East: FOB prices for fancy are steady to a little lower this week and lower for choice. Quality is good.

West: FOB prices are lower again this week. Nogales crossings continue and quality is good.

### Fennel

Supplies for the week will be good.

### Garlic

We are still in the same situation with garlic, nothing much better and not worse. The supply of domestic garlic remains tight. Pricing on domestic peeled 4x5s is still high. In the past week or two, we have observed a slight relief in demand. This is fairly normal after the New Year.

### Ginger

Chinese ginger is in good supply. It is being offered at a substantial discount compared to ginger from Brazil.

### Grapes

Market all over the board due to quality as some of the early flames had some rain on them and we are seeing some splits and light decay on some blocks upon arrival. There is other fruit that is in much better condition which is creating a two tiered market on reds especially. The green grapes look good but also a few lots are showing some issues also due to the early rains in Chile. We expect the quality to get much better in the next few weeks as we move to new Chilean regions and also start to see more crimsons seedless arriving as well. The outlook for the entire Chilean season is a good size crop and we should have good supplies until we start California and Mexico around the first of May.

### Green Cabbage

Green cabbage is in good supply and should be steady this week. Quality is good.

### Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.



# MARKET TRENDS

FEBRUARY 10, 2017

**PERFORMANCE**  
FOODSERVICE



## Produce *(continued)*

### Green Onions

The green onion supply for the industry is getting better. We are seeing prices come down.

### Honeydew

Market is strong with fair supplies and overall quality is excellent with a nice green to cream cast and a beautiful light green internal color and excellent sugar. We expect the market to keep steady and strong for at least the next few weeks.

### Kale (Green)

Demand is steady and quality is average. We are seeing some mildew.

### Lemon

Market is strong with excellent demand and still trying to get caught up on supplies from the past storms and like the oranges we are trying to get all the crews we can to get bins in the house to help us get through the next round of storms. The overall quality of the fruit is good, but again with the moisture around we will be fighting the clear rot and brown rot issue. We are also treating all orchards with fungicide and copper as well to try and kill back the spores, to help keep the fruit strong. The fruit size will continue to get larger as well with all the rain we have had, so some of the smaller sizes could get a little tight. We will keep you posted going forward and hope to be able to keep good supplies available next week.

### California Lettuce: Green and Red Leaf

Supplies on green leaf are good while quality is on the average side. We are seeing a lot of dirt due to the heavy winds, seeders and tip burn. We are seeing very short supply on red leaf, however quality is good. Prices are high on red.

### Iceberg Lettuce

Supplies of iceberg lettuce are below average, quality is good to average, and we are seeing some mildew due to the rain.

### Romaine

Currently, supplies are lighter than expected. We anticipate supplies to get tighter and more expensive. Quality is hit or miss with epidermal peeling.

### Romaine Hearts

Supplies are plentiful. We are seeing twisting and quality is average, and peeling.

### Limes

The market is high due to strong demand and fewer shipments from Mexico. Rain and high winds are forecast in the main growing region of Veracruz, reducing harvesting

hours. Quality problems include decay, discoloration, and scarring.

### Mangos

Supply and quality are good and prices are rising slightly.

### Napa

Supplies are good and quality is excellent.

### Onions

The extreme situation in the Treasure Valley appears to be finished. Nearly all of the affected growers have resumed packing and shipping on all three colors. Barring any further weather interruptions, we do not expect to see prices increase in the near future. FOBs on all three colors have decreased significantly in the past week due to the sluggish demand and a heavy presence of red, white, and yellow Mexican onions crossing through South Texas. The size profile on the Mexican product is heavier, Mediums and Jumbos. Large size onions (Colossal and Super Colossal) will need to continue to be sourced in the Northwest. Quality remains strong in the Northwest.

### Oranges

We have been able to pick oranges for the last 5 days so our supplies have been much better across the board, demand has been excellent so fruit is moving off the floor and not holding much in cold storage. We are expecting a big storm to come in Thursday and last through Saturday and then a possibility of another storm hitting us Monday. We are all trying to get crews in the field to try and have fruit to run so we do not get into a pickle on supplies. The labor is really tough to get at this point due to all the fruit that needs to be picked and a lack of people available to pick. The overall quality of the fruit is very good with excellent sugar and juice content and a nice full brick orange exterior color they are eating like candy. With all this moisture in the ground we are treating all orchards with fungicide and copper to help slow down the mold spores but it is inevitable we will start to see clear rot issues and they are also calling for weather to warm up to the high 60's next week which is not great for the fruit as it will cause puff and crease as well, We will keep you posted going forward.



# MARKET TRENDS

FEBRUARY 10, 2017

 **PERFORMANCE**  
FOODSERVICE



## Produce *(continued)*

### **Parsley (Curly, Italian)**

Prices are normal and quality is excellent.

### **Green Bell Pepper**

East: Product remains plentiful this week and FOB prices remain at extremely low levels. Quality is a little more variable due to the winds from last week's storms but good quality is still available.

West: Supplies remain strong, demand is weak and FOB prices are steady to slightly lower this week. Quality is good.

### **Jalapeño Pepper**

East: FOB prices are generally steady to lower this week. Quality is good.

West: FOB prices are generally steady to lower this week. Supplies remain good. Quality is good.

### **Red & Yellow Pepper**

The market is slightly higher than last week. Mexican supplies (into Nogales, Arizona and South Texas) are abundant, but cooler weather may reduce volume over the next week. Quality is very good: color is pale in Mexico.

### **Pineapples**

The market is stable despite tight Mexican supplies. Costa Rican stocks are abundant. Quality varies from fair to good: sugar levels range from 13 to 16 Brix.

### **Idaho Potatoes**

Demand in Idaho is moderate on consumers, 50ct/70ct are very good. Demand will probably stay flat for the foreseeable future. Prices are steady with no change expected at this time. We probably will not see any significant change in this market until Memorial Day.

### **Salads & Blends**

The market is stable. Quality is average: chunks, mildew, and pinking are issues in some lots due to cold, wet weather in the Arizona desert region.

### **Snow and Sugar Snap Peas**

Snow and sugar snap peas are in high demand with good quality.

### **Spinach (Bunched)**

Supply is average, quality is only fair. We are still seeing some mildew in this product.

### **Spinach (Baby)**

Baby and clipped spinach supplies are light. Quality is fair to good, with good prices. There are some reports of mildew.

### **Spring Mix**

There is plenty of product with quality being average, but it has improved.

### **Green Squash**

East: A similar situation for green squash. FOB prices are lower this week on both grades. Quality is variable due to the wind from last weekend.

West: FOB prices are lower this week as more supplies become available from new fields. Crossings primarily at Nogales.

### **Yellow Squash**

East: Supplies remain tight but are more available this week. FOB prices are lower. We continue to see quality issues primarily due to scarring which was caused by the wind. The cool weather that Florida has experience this past weekend and into this week will cause a slowdown of supplies toward this weekend.

West: FOB prices are lower this week reacting to lower prices in the east and more supplies available in the west from new fields.

### **Tomatoes**

East

#### **Rounds**

Little change from the past several weeks. Demand remains weak while supplies and quality remain very good. Mexico continues to dictate market prices and those prices remain at Suspension Agreement Minimums. FOB prices remain steady to lower on all sizes and we expect prices to remain anemic and trade in a rather narrow range through February barring a weather event.

#### **Romas**

FOB prices for romas are lower this week on all sizes and at these levels do not cover the costs of growing and harvesting the product. Mexico is also dictating roma market prices. We expect FOB prices to remain low and to trade within a narrow range into next month. Quality continues to be very good.

#### **Grapes**

FOB prices are lower again this week compared to the previous week. Quality is very good.

#### **Cherries**

Cherries are the one tomato commodity whose FOB prices are not at rock bottom. Prices remain steady from last week. Mexico product has had quality issues which has caused re-packers to pull product from FL. Quality remains very good.

# MARKET TRENDS

FEBRUARY 10, 2017

**PERFORMANCE**  
FOODSERVICE



## Produce *(continued)*

West/Mexico

### **Rounds**

Good volume continues to cross at Nogales. Crossings also continue at McAllen. FOB prices remain at Suspension Agreement minimums. The forecast calls for nearly perfect growing weather for the next 10 days. Quality is good. Baring a weather event, we expect the round tomato market to remain relatively stable for the next month or so.

### **Romas**

Nogales and McAllen crossings continue. Quality is good. FOB prices are generally at Suspension Agreement minimums for all sizes.

### **Grapes**

Crossings primarily at Nogales. Quality is good. Prices generally at Suspension Agreement minimums.

### **Cherries**

Quality is variable and generally only fair. Some re-packers are going east to meet their cherry demand due to quality concerns.

### **Watermelon**

The seedless watermelon supply has shortened up which has caused the market to push higher.

