



# MARKET TRENDS

FOR WEEK ENDING FEBRUARY 17, 2017

 **PERFORMANCE**  
FOODSERVICE



# MARKET TRENDS

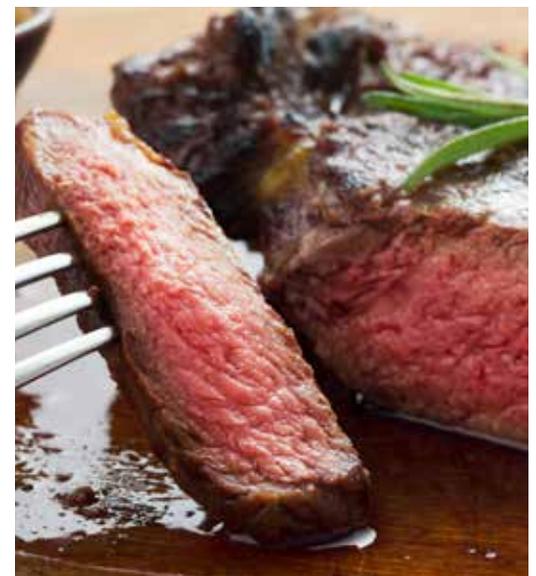
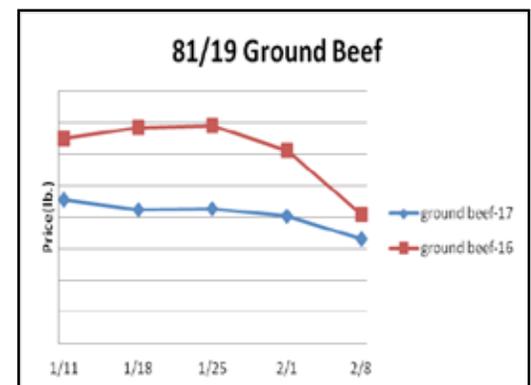
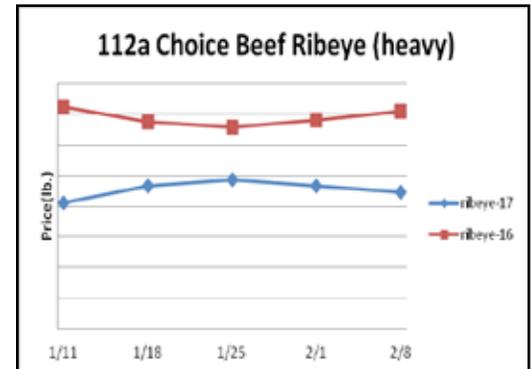
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## Beef, Veal & Lamb

Beef output last week rose 2.3% and was up 10.6% larger than the same week last year. The cattle herd continues to expand as of January 1st, up 1.8% from the prior year and the largest since 2010. Further, it appears that the herd will continue to grow with the beef cow and replacement heifer herd the biggest in nine years. This should cause solid year over year gains in beef production to endure at least for 2017. Spot beef demand has been lackluster while retail feature activity remains brisk. Retail beef prices during December were 5.6% lower than the previous year and the least expensive since the spring of 2014. Low retail prices may temper any pending downside in wholesale prices.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Lower
Feeder Cattle Index (CME)	Decreasing	Short	Lower
Ground Beef 81/19	Decreasing	Good	Lower
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Decreasing	Good	Lower
109 Export Rib (pr)	Increasing	Good	Higher
112a Ribeye (ch)	Decreasing	Good	Lower
112a Ribeye (pr)	Increasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Lower
116 Chuck (sel)	Decreasing	Good	Lower
116 Chuck (ch)	Decreasing	Good	Lower
116b Chuck Tender (ch)	Decreasing	Good	Lower
120 Brisket (ch)	Decreasing	Good	Lower
120a Brisket (ch)	Decreasing	Good	Lower
121c Outside Skirt (ch/sel)	Increasing	Good	Lower
121d Inside Skirt (ch/sel)	Increasing	Good	Higher
121e Cap & Wedge	Decreasing	Good	Lower
167a Knuckle, Trimmed (ch)	Decreasing	Good	Lower
168 Inside Round (ch)	Increasing	Good	Lower
169 Top Round (ch)	Decreasing	Good	Lower
171b Outside Round (ch)	Decreasing	Good	Lower
174 Short Loin (ch 0x1)	Increasing	Good	Lower
174 Short Loin (pr 2x3)	Decreasing	Good	Lower
180 1x1 Strip (ch)	Steady	Good	Lower
180 1x1 Strip (pr)	Increasing	Good	Lower
180 0x1 Strip (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (ch)	Increasing	Good	Lower
184 Top Butt, boneless (pr)	Increasing	Good	Lower
185a Sirloin Flap (ch)	Decreasing	Good	Lower
185c Loin, Tri-Tip (ch)	Decreasing	Good	Higher
189a Tender (sel, 5 lb & up)	Increasing	Good	Higher
189a Tender (ch, 5 lb & up)	Decreasing	Good	Lower
189a Tender (pr, heavy)	Decreasing	Good	Lower
193 Flank Steak (ch)	Increasing	Good	Lower
50% Trimmings	Increasing	Good	Higher
65% Trimmings	Increasing	Good	Higher
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Increasing	Short	Higher
90% Trimmings	Increasing	Short	Lower
90% Imported Beef (frz)	Increasing	Good	Higher
95% Imported Beef (frz)	Increasing	Good	Higher
Veal Rack (Hotel 7 rib)	Decreasing	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower



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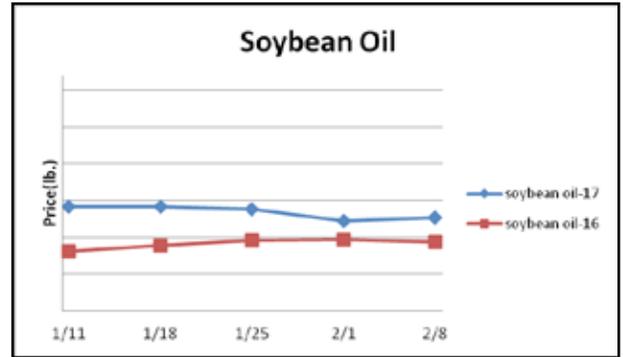
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## Grains

The South American grain crops are progressing with moderate challenges. Heavy rain earlier in the season is likely to temper the size of the Argentine crops. However, this may be at least partially offset by bigger harvests in Brazil. The grain markets may remain range-bound into the spring.

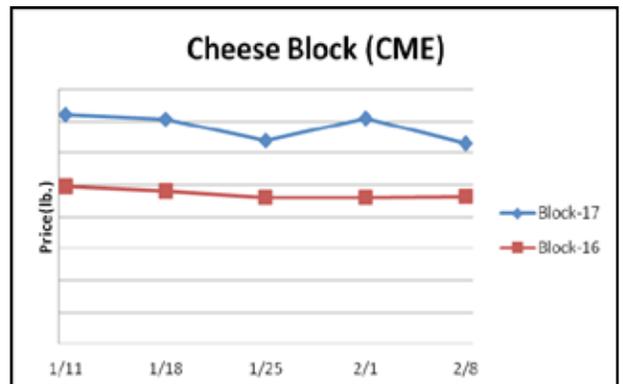
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Increasing	Good	Higher
Crude Soybean Oil, lb	Increasing	Good	Higher
Soybean Meal, ton	Increasing	Good	Higher
Corn, bushel	Increasing	Good	Lower
Crude Corn Oil, lb	Steady	Good	Lower
High Fructose Corn Syrup	Increasing	Good	Lower
Distillers Grain, Dry	Increasing	Good	Lower
Crude Palm Oil, lb BMD	Increasing	Good	Higher
HRW Wheat, bushel	Increasing	Good	Lower
DNS Wheat 14%, bushel	Increasing	Good	Higher
Durum Wheat, bushel	Decreasing	Short	Higher
Pinto Beans, lb	Steady	Good	Higher
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Steady	Good	Lower



## Dairy

The butter market has been softening as of late. December 31st cold storage butter stocks were 12.8% larger than the previous year and the biggest for the month since 2007. Further, the butter inventory build during the month was the third largest for any December in 15 years. Still, the existing expensive price levels are hampering the seasonal gain in supplies this winter which could be supportive of butter prices later this year. December 31st cheese holdings were 5.3% better than 2015 and a record for the month. The near-term upside in the cheese markets is likely only modest.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Increasing	Good	Higher
Cheese Blocks (CME)	Decreasing	Good	Higher
American Cheese	Increasing	Good	Higher
Cheddar Cheese (40 lb)	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Increasing	Good	Higher
Butter (CME)	Decreasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Higher
Whey, Dry	Increasing	Good	Higher
Class 1 Base	Steady	Good	Higher
Class II Cream, heavy	Increasing	Good	Lower
Class III Milk (CME)	Increasing	Good	Higher
Class IV Milk (CME)	Decreasing	Good	Higher



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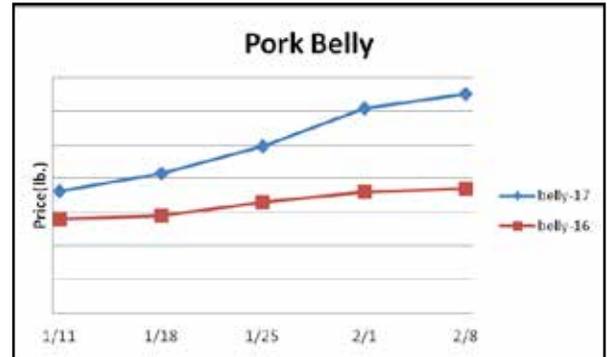
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## Pork

Pork production declined 1.5% last week but was 7.3% larger than a year ago. Pork output will seasonally decline in the coming months but this year's decrease may be tempered by large hog supplies. The USDA is forecasting the drop in spring pork production from the winter to be the smallest since at least 2009. This should keep a lid on most of the pork markets. Pork belly prices remain elevated with the primal trading more than two times the pork cutout. The last time this occurred belly prices fell 63% during the following four months.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Increasing	Ample	Higher
Sow	Decreasing	Ample	Lower
Belly (bacon)	Increasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Higher
Ham (23-27 lb)	Increasing	Good	Higher
Loin (bone in)	Increasing	Good	Lower
Babyback Rib (1.75 lb & up)	Increasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Steady	Good	Higher
Picnic, untrmd	Steady	Good	Higher
SS Picnic, smoker trm box	Decreasing	Good	Higher
42% Trimmings	Increasing	Good	Higher
72% Trimmings	Decreasing	Good	Same



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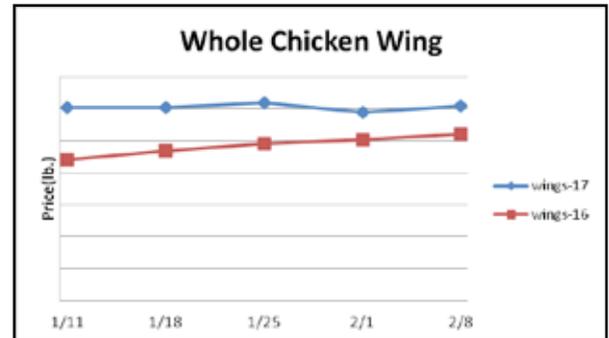
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## Poultry

For the week ending January 28th chicken output rose 5.4% from the previous week but was just .1% larger than the same week last year. The six-week moving average for broiler egg sets is 1.6% bigger than last year which signals annual chicken production gains closer to 2% during the next few months. The ARA Chicken Wing Index last week declined \$.015 per pound marking the first decline for the pre-Super Bowl week in five years. Further chicken wing market declines may be forthcoming. The ARA Chicken Wing Index typically falls 14.7% from now until bottoming in early May. Chicken tender prices are on the rise. The five-year average move for the ARA Chicken Tender Index during the next 15 weeks is an increase of 30.9%.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds (2.5-3 GA)	Steady	Good	
Wings (whole)	Steady	Good	
Wings (jumbo cut)	Increasing	Good	Higher
Wing Index (ARA)	Increasing	Good	Lower
Breast, Bone In	Steady	Good	
Breast, Boneless Skinless	Steady	Good	
Breast Boneless Index (ARA)	Decreasing	Good	Lower
Tenderloin Index (ARA)	Increasing	Good	Higher
Legs (whole)	Decreasing	Good	Higher
Leg Quarters	Steady	Good	
Leg Quarter Index (ARA)	Increasing	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Decreasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Lower
Turkey Breast, Bnls/Sknls	Increasing	Good	Lower

## Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Decreasing	Short	Lower
Medium Eggs (dozen)	Decreasing	Short	Lower
Liquid Whole Eggs	Increasing	Short	Lower
Liquid Egg Whites	Decreasing	Short	Lower
Liquid Egg Yolks	Increasing	Short	Lower
Egg Breaker Stock Central	Decreasing	Short	n/c



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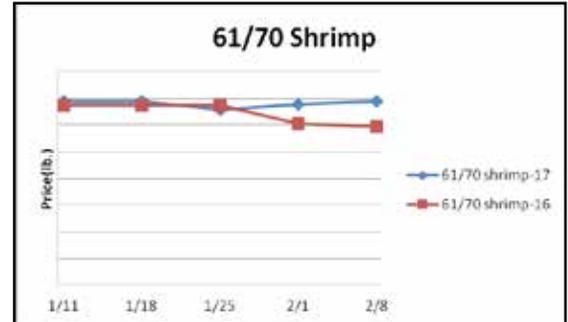
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## Seafood

The Alaskan snow crab fishing season is progressing with 43% of the quota landed. Still, output this year is projected to decline 47% preceded by the sharply lower Canadian harvest. Canadian snow crab supplies should improve later this year which is likely to weigh on prices.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Increasing	Good	Higher
Shrimp (61/70 frz)	Increasing	Good	Higher
Shrimp Tiger (26/30 frz)	Decreasing	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Steady	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Lower



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## Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
<b>WOOD PULP (PAPER)</b>			
NBSK- Paper napkin	Steady	Good	Lower
42 lb. Linerboard-corrugated box	Steady	Good	Higher
<b>PLASTIC RESINS (PLASTIC, FOAM)</b>			
PS-CHH-utensils, cups, to-go cont.	Increasing	Good	Lower
PP-HIGP-heavy grade utensils	Increasing	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Higher

## Retail Price Change from Prior Month

Description	Dec '16	Nov '16	Oct '16
Beef and Veal	Decreasing	Decreasing	Decreasing
Dairy	Increasing	Decreasing	Increasing
Pork	Decreasing	Decreasing	Decreasing
Chicken	Decreasing	Increasing	Decreasing
Fresh Fish and Seafood	Decreasing	Decreasing	Decreasing
Fresh Fruits and Vegetables	Decreasing	Decreasing	Increasing

## Various Markets

World sugar prices are on the rise due to limited stocks especially for the number one sugar consuming country India. The sugar markets could remain well supported during the next several weeks. That said, history suggests that the upside price risk is limited in sugar from here.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Lower
Tomato Paste-Industrial (lb)	Steady	Good	Lower
Coffee lb ICE	Decreasing	Good	Higher
Sugar lb ICE	Decreasing	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Decreasing	Good	Higher
Honey (clover) lb	Steady	Good	Lower



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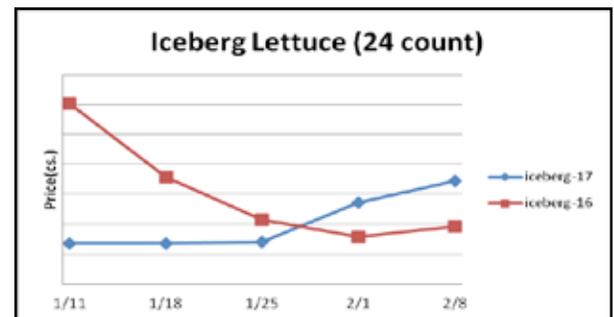
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## Produce

Nearly ideal weather is fueling a strong Florida tomato harvest this year which is weighing on the markets. Tomato shipments from Florida last week were a whopping 78.9% larger than the same week last year. Still, tomato imports from Mexico have been erratic. Further, history suggests that the downside price risk in several of the tomato markets from here is nominal. Conversely, lettuce supplies have been upset as of late by challenging weather. Concerns around potential supply shortages during the spring crop transition period are building. The previous month's adverse unstable weather conditions in the Yuma growing region is causing quality problems and lower overall weights and yields in fields. The unusual weather has created industry wide shortages in supply on multiple items including, broccoli, cilantro, lettuces, and salad mixes. A long term seller's market continues to build as the winter season will last eight more weeks and there's only six to seven weeks of product remaining in the ground. Meanwhile, California has received a great deal of rain since January 1st. This is great news for the drought but Central Coast farmers are not able to adhere to a normal planting schedule. Hence, the Salinas season will be plagued with supply interruptions the month of April and possibly into early May.

Description	Market Trend	Supplies	Price vs. Last Year
Limes (150 ct)	Increasing	Good	Higher
Lemons (95 ct)	Steady	Good	Lower
Lemons (200 ct)	Steady	Short	Lower
Honeydew (6 ct)	Increasing	Good	Lower
Cantaloupe (15 ct)	Steady	Good	Higher
Blueberries (12 ct)	Increasing	Good	Lower
Strawberries (12 pnt)	Decreasing	Good	Lower
Avocados (Hass 48 ct)	Increasing	Good	Higher
Bananas (40 lb) Term	Steady	Good	Lower
Pineapple (7 ct) Term	Increasing	Good	Higher
Idaho Potato (60 ct 50 lb)	Increasing	Short	Lower
Idaho Potato (70 ct 50 lb)	Increasing	Short	Lower
Idaho Potato (70 ct ) Term	Decreasing	Short	Lower
Idaho Potato (90 ct 50 lb)	Steady	Short	Lower
Idaho Potato #2 (6 oz 100 lb)	Steady	Short	Lower
Processing Potato (cwt)	Steady	Short	Lower
Yellow Onions (50 lb)	Decreasing	Good	Lower
Yellow Onions (50 lb) Term	Decreasing	Good	Lower
Red Onions (25 lb) Term	Increasing	Good	Lower
White Onions (50 lb) Term	Decreasing	Good	Lower
Tomatoes (lg case)	Decreasing	Good	Lower
Tomatoes (5x6 lb) Term	Decreasing	Good	Lower
Tomatoes (4x5 vine ripe)	Decreasing	Good	Lower
Roma Tomatoes (lg case)	Decreasing	Good	Lower
Roma Tomatoes (xlg case)	Decreasing	Good	Lower
Green Peppers (lg case)	Increasing	Good	Lower
Red Peppers (lg 15 lb case)	Steady	Good	Lower
Iceberg Lettuce (24 ct)	Increasing	Good	Higher
Iceberg Lettuce (24 ct) Term	Increasing	Good	Higher
Leaf Lettuce (24 ct)	Increasing	Good	Higher
Romaine Lettuce (24 ct)	Increasing	Good	Higher
Mesculin Mix (3 lb) Term	Increasing	Good	Higher
Broccoli (14 ct)	Decreasing	Good	Higher
Squash (1/2 bushel)	Decreasing	Good	Lower
Zucchini (1/2 bushel)	Decreasing	Good	Lower
Green Beans (bushel)	Increasing	Good	Lower
Spinach (flat 24)	Decreasing	Good	Higher
Mushrooms (10 lb lg) Term	Steady	Good	Lower
Cucumbers (bushel)	Increasing	Good	Higher
Pickles (200-300 ct) Term	Steady	Good	Lower
Asparagus (sm)	Increasing	Good	Higher
Freight (truck CA-Cty Av)	Decreasing	Good	Higher



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## Produce

### Apples & Pears

The majority of markets are low, but small-size Golden Delicious and Granny Smith prices are a bit higher. Overall quality is excellent: flavor varies from sweet to tangy. Sugar levels are high, ranging from 14 to 18 Brix. The market is unchanged. D'Anjou supplies remain plentiful. Sugar levels range from 12 to 14 Brix.

### Artichokes

We expect good supplies of artichokes this week, as supplies industry-wide have increased. Better volume is expected in the upcoming weeks. Prices are steady but trending lower on some sizes. 36 counts are not readily available

### Arugula

Supplies of both baby and wild arugula are light due to mildew.

### Asparagus

Prices are still up as the end of the season approaches. There is currently a widespread problem in Caborca, Mexico that is resulting in delayed harvest productivity in fields ranging from 50 – 55% BELOW the levels forecast for this time of year. Current weather is excellent and growers are trying to figure out WHAT factors are causing the delayed initiation of “normal” productivity and harvest levels. Growers are unable to provide volume forecasts to cover pre-planned promotional (ad) commitments. There is so little volume crossing outside of “prior commitments” that the USDA has almost no open market volume on which to report pricing.

### Avocados

We continue to see the market more active, particularly on large fruit as the size mix shifts to heavier fruit. Production on #2 volume will also be increasing throughout the remainder of



January. With the shift away from small fruit, 60's and larger are expected to call for a higher price through the Super Bowl Weekend. Quality remains good with good oil content.

### Bananas

Demand and quality are good and supply is steady.

### Green Beans

East: Demand is stronger this week. We continue to see some quality issues this week and FOB prices are higher.

West: FOB prices are steady with upward pressures. We are seeing a wider than normal range in FOB prices due to variability in quality with the better quality demanding the higher FOB prices.

### Berries:

#### Blackberries

The market is elevated. Although it's normal for California supplies to remain limited through the winter months, Mexican stocks are now tight due to cold weather and varietal transitions. Expect volume to return to normal levels in one to two weeks. Quality is good: sugar levels vary from 12 to 13 Brix.

#### Blueberries

Prices remain weak. Although stocks are plentiful in Chile, the season is past its peak. Mexican fruit is also starting to tighten. Quality ranges from good to very good: new crop berries are sweet, plump, and juicy.

#### Raspberries

Prices are unchanged. California stocks will remain scarce through the winter season (as is normal). Mexican supplies are becoming more plentiful. Quality is very good. Fruit is sweet: sugar levels range from 13 to 14 Brix.

#### Strawberries

The California market is high. Harvesting estimates have been drastically reduced for Valentine's Day due to muddy/wet fields. Availability will be extremely limited while growers cull rain-damaged fruit. Most supplies are being shipped out of Florida and Mexico (into South Texas).

#### Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

#### Broccoli

EXTREME MARKET- Due to warmer than usual weather patterns plus the amount of rain that has fallen, we are seeing a gap in harvest schedules and supply. We are seeing higher prices and with a shortage of supply.

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## Produce *(continued)*

### Brussels Sprouts

The market and supplies are good this week. Quality is good.

### Carrots

Georgia carrots have arrived. Rain in Kern County, CA, has made the carrot market a bit more active in that region of CA, so please order ahead to keep a good supply. We are seeing a shortage of supply continue due to the rain.

### Cantaloupe

Market is steady with good supplies of 9's and lighter supplies of 12's and 15's on both coasts, the overall quality is excellent with nice clean net and mostly green to straw color, the sugar content is very good and internal color is excellent. We expect the market to keep steady and continue to be a little tighter on the smaller fruit as most varieties are geared for retail. We will keep you posted if we see any major issues.

### Cauliflower

Quality is average. We are seeing yellowing. Supplies are down.

### Celery

We continue to experience rain events throughout California, with February historically being our "rain" month. In Oxnard, the result of these constant rains has caused the celery to develop many defects in the acres we are currently harvesting and will harvest for several weeks to come. The outer petioles continue to get water logged (becoming translucent), and although we will try to strip these petioles from the stalks while harvesting, we will not be 100% effective. More recently we are experiencing a level of pith much higher than we were three to four weeks ago.

### Cilantro

Supplies are very light. Quality is variable as there is still yellowing with some decay. Price are high and we are seeing shortages.

### Corn

Florida sweet corn has seen a spike in pricing this week. There has been less availability as in previous weeks due to planting gaps and the cooler weather hindering maturity.

### Cucumbers

East: Off-shore volume continues but volume is lighter. FOB prices are steady to slightly higher this week compared to last. Quality of the off-shore product remains variable.

West: Nogales crossing continue. FOB prices are slightly higher on supers and steady to slightly higher on selects. Currently, the quality through Nogales remains good.

### English Cucumber

Supplies have increased in Nogales and prices have eased from the recent highs.

### Eggplant

East: FOB prices for fancy are slightly higher this week and slightly lower for choice. Quality is good.

West: FOB prices are lower again this week. Nogales crossings continue and quality is good.

### Fennel

Supplies for the week will be light.

### Grapes

Market all over the board due to quality as some of the early flames had some rain on them and we are seeing some splits and light decay on some blocks upon arrival. There is other fruit that is in much better condition which is creating a two tiered market on reds especially. The green grapes look good but also a few lots are showing some issues also due to the early rains in Chile. We expect the quality to get much better in the next few weeks as we move to new Chilean regions and also start to see more crimsons seedless arriving as well. The outlook for the entire Chilean season is a good size crop and we should have good supplies until we start California and Mexico around the first of May.

### Garlic

We are still in the same situation with garlic, nothing much better and not worse. The supply of domestic garlic remains tight. Pricing on domestic peeled 4x5s is still high. In the past week or two, we have observed a slight relief in demand. This is fairly normal after the New Year.

### Ginger

Chinese ginger is in good supply. It is being offered at a substantial discount compared to ginger from Brazil.

### Green Cabbage

Green cabbage is in good supply and should be steady this week. Quality is good.

### Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.

### Green Onions

The green onion supply for the industry is getting better. We are seeing prices come down.

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## Produce *(continued)*

### Honeydew

Market is strong with fair supplies and overall quality is excellent with a nice green to cream cast and a beautiful light green internal color and excellent sugar. We expect the market to keep steady and strong for at least the next few weeks.

### Kale (Green)

Demand is steady and quality is average. We are seeing some mildew.

### Lemons

Market is strong with excellent demand and still trying to get caught up on supplies from the past storms and like the oranges we are trying to get all the crews we can to get bins in the house to help us get through the next round of storms. The overall quality of the fruit is good, but again with the moisture around we will be fighting the clear rot and brown rot issue. We are also treating all orchards with fungicide and copper as well to try and kill back the spores, to help keep the fruit strong. The fruit size will continue to get larger as well with all the rain we have had, so some of the smaller sizes could get a little tight. We will keep you posted going forward and hope to be able to keep good supplies available next week.

### Lettuce:

#### Green and Red Leaf

Supplies on green leaf are extremely light. We are seeing a lot of dirt due to the heavy winds, seeders and tip burn. We are seeing very short supply on red leaf, however quality is good. Prices are high on both.

#### Iceberg Lettuce

Supplies of iceberg lettuce are well below average, quality is good to average, and we are seeing some mildew due to the rain. Expect shortages and high prices.

#### Romaine

Very tight with light supplies. We anticipate supplies getting tighter and more expensive. Quality is hit or miss with epidermal peeling.

#### Romaine Hearts

Supplies are light. We are seeing twisting with average quality, and peeling. Prices are rising.

#### Limes

Expect even higher prices by late February, especially for large sizes (110- to 150-count fruit), as this is the lowest production cycle of the year for Mexico. Despite lower volume, quality is excellent.

### Mangos

Supply and quality are expected to be in short supply. Peru has finished and Nicaragua is starting next week with very low volume. Mexico is being delayed as well.

### Napa

Supplies are good and quality is excellent.

### Onions

Many growers in the Idaho/Oregon region have resumed onion production after record snow storms. Roughly 20% of sheds remain unable to produce. The Northwest season is forecast to run through late April/early May. Limited quantities of Mexican onions have begun to cross into South Texas. The recent price spike has leveled as supplies increase.

### Oranges

We have had rains that have kept us out of the field starting last Thursday and Friday and then hit again Sunday night through this morning with some areas hit with torrential rains (2-4") and others ranging from (1.0-1.5") so the ground and fruit are saturated. We are expecting dry today and tomorrow and then another blast of rain Friday into Saturday and then a break in the weather until the end of next week with another storm. We are all trying to get crews in the field to try and have fruit to run so we do not get into a pickle on supplies but it is virtually impossible, so we are going to have some supply issues. The labor is really tough to get at this point as well due to all the fruit that needs to be picked and a lack of people available to pick. The overall quality of the fruit is very good with excellent sugar and juice content and a nice full brick orange exterior color they are eating like candy. With all this moisture in the ground we are treating all orchards with fungicide and copper to help slow down the mold spores when it is dry enough to get a tractor in the fields, but it is inevitable we will start to see clear rot issues and they are also calling for weather to warm up to the high 60's next week which is not great for the fruit as it will cause puff and crease as well.



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## Produce *(continued)*

### Parsley (Curly, Italian)

Prices are normal and quality is average.

### Green Bell Pepper

East: FOB prices are a little more active than they have been in the past several weeks but remain at low levels. Quality is generally very good.

West: Supplies remain strong, demand is weak and FOB prices are generally steady this week. Quality is good.

### Jalapeño Pepper

East: FOB prices are generally steady to higher this week. Quality is good.

West: FOB prices are slightly higher this week. Supplies remain good. Quality is good.

### Red & Yellow Pepper

Prices are up a bit; cold weather and cloud cover are reducing Mexican volume (into Nogales, Arizona and South Texas). Quality is very good: color is paler than normal.

### Pineapple

Expect supplies to tighten through April; prices are starting to rise. Quality varies from fair to good: sugar levels range from 13 to 16 Brix.

### Idaho Potatoes

Expect the market to remain fairly steady. Cold weather in the Northwest has subsided, allowing growers to transport supplies from storage to packing sheds as needed.

### Radishes

Quality is good and supply is plentiful.

### Salad Blends

Prices are level. Quality is good, yet dense texture, mildew damage, and weak tips continue to present quality challenges in finished packs.



### Snow and Sugar Snap Peas

Snow and sugar snap peas are in high demand with good quality.

### Spinach (Bunched)

Supply is average; quality is only fair. We are still seeing some mildew in this product.

### Spinach (Baby)

Baby and clipped spinach supplies are light. Quality is fair to good, with good prices. There are some reports of mildew.

### Spring Mix

Prices are level. Quality is good, yet dense texture, mildew damage, and weak tips continue to present quality challenges in finished packs.

### Green Squash

East: FOB prices are lower this week on both grades. Quality is variable.

West: FOB prices are steady to slightly lower this week. Crossings primarily at Nogales.

### Yellow Squash

East: FOB prices are moderately lower this week. We continue to see quality issues.

West: FOB prices are lower this week. Supplies remain strong. Quality is generally good.

### Tomatoes

East

### Rounds

Demand remains weak while supplies and quality remain very good. Mexico continues to dictate market prices and those prices remain at Suspension Agreement Minimums. FOB prices are slightly lower on all sizes this week. Barring a weather event, we expect prices to remain low and trade in a narrow range into March.

### Romas

FOB prices for romas are lower this week on extra-large and large sizes and steady on mediums. Mexico is also dictating roma market prices. We expect FOB prices to remain low and to trade within a narrow range into next month. Quality continues to be very good.

### Grapes

FOB prices remain steady at last week's low prices. Quality is very good.

# MARKET TRENDS

FEBRUARY 17, 2017

**PERFORMANCE**  
FOODSERVICE



## Produce *(continued)*

### Cherries

Prices remain steady from last week. Mexico product has some quality issues which has caused re-packers to pull product from FL. Quality remains very good.

West/Mexico

### Rounds

Good volume continues to cross at Nogales. Crossings also continue at McAllen. FOB prices remain at Suspension Agreement minimums. Quality is good. Barring a weather event, we expect the round tomato market to remain relatively stable for the next month or so.

### Romas

Nogales and McAllen crossings continue. Quality is good. FOB prices are generally at Suspension Agreement minimums for all sizes. Prices should remain steady for the foreseeable future.

### Grapes

Crossings primarily at Nogales. Quality is variable. Prices generally at Suspension Agreement minimums.

### Cherries

Quality is variable and generally only fair. Some re-packers are going east to meet their cherry demand due to quality concerns. Prices remain steady from last week.

### Watermelon

Prices are level. Quality is good, yet dense texture, mildew damage, and weak tips continue to present quality challenges in finished packs.

