



MARKET TRENDS

FOR WEEK ENDING MARCH 10, 2017

 **PERFORMANCE**
FOODSERVICE



MARKET TRENDS

MARCH 10, 2017

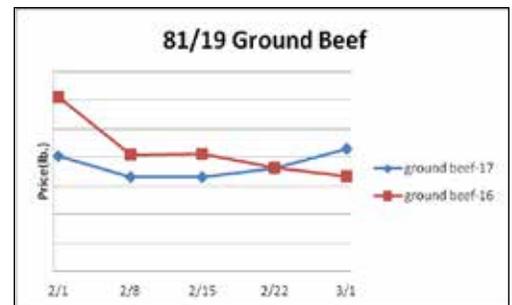
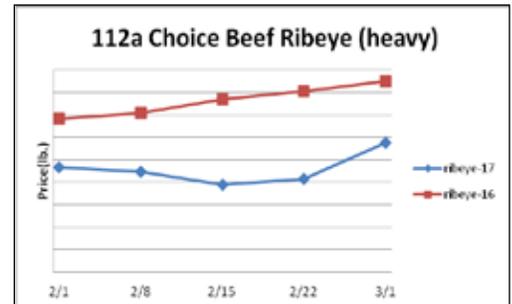
PERFORMANCE
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Beef, Veal & Lamb

Beef, Veal & Lamb- Beef production last week rose .4% and was 5.5% larger than the same week last year. Near term cattle supplies have tightened but overall cattle supplies should improve in the coming months as reflected by the sharp discounts in the April and June cattle futures markets. The February 1st cattle on feed inventory was .7% larger than last year while cattle placements into feedlots during January were up 11.4% from 2016. The average placement weight, however, was down 1.6% from a year ago. U.S. beef imports have been challenged by smaller beef production out of the major exporter Australia. This could be supportive of the lean beef trim markets in the coming months.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Increasing	Short	Lower
Feeder Cattle Index (CME)	Decreasing	Short	Lower
Ground Beef 81/19	Increasing	Good	Higher
Ground Chuck	Increasing	Good	Lower
109 Export Rib (ch)	Increasing	Good	Lower
109 Export Rib (pr)	Decreasing	Good	Higher
112a Ribeye (ch)	Increasing	Good	Lower
112a Ribeye (pr)	Increasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Increasing	Good	Lower
116 Chuck (sel)	Increasing	Good	Lower
116 Chuck (ch)	Increasing	Good	Lower
116b Chuck Tender (ch)	Increasing	Good	Lower
120 Brisket (ch)	Increasing	Good	Lower
120a Brisket (ch)	Decreasing	Good	Lower
121c Outside Skirt (ch/sel)	Increasing	Good	Lower
121d Inside Skirt (ch/sel)	Increasing	Good	Higher
121e Cap & Wedge	Increasing	Good	Lower
167a Knuckle, Trimmed (ch)	Increasing	Good	Lower
168 Inside Round (ch)	Increasing	Good	Higher
169 Top Round (ch)	Increasing	Good	Lower
171b Outside Round (ch)	Increasing	Good	Higher
174 Short Loin (ch 0x1)	Increasing	Good	Lower
174 Short Loin (pr 2x3)	Increasing	Good	Lower
180 1x1 Strip (ch)	Steady	Good	Lower
180 1x1 Strip (pr)	Increasing	Good	Lower
180 0x1 Strip (ch)	Increasing	Good	Lower
184 Top Butt, boneless (ch)	Increasing	Good	Lower
184 Top Butt, boneless (pr)	Increasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Lower
185c Loin, Tri-Tip (ch)	Decreasing	Good	Higher
189a Tender (sel, 5 lb & up)	Increasing	Good	Higher
189a Tender (ch, 5 lb & up)	Increasing	Good	Lower
189a Tender (pr, heavy)	Decreasing	Good	Lower
193 Flank Steak (ch)	Increasing	Good	Lower
50% Trimmings	Increasing	Good	Higher
65% Trimmings	Increasing	Good	Higher
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Increasing	Short	Lower
90% Trimmings	Increasing	Short	Lower
90% Imported Beef (firz)	Increasing	Good	Higher
95% Imported Beef (firz)	Decreasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower



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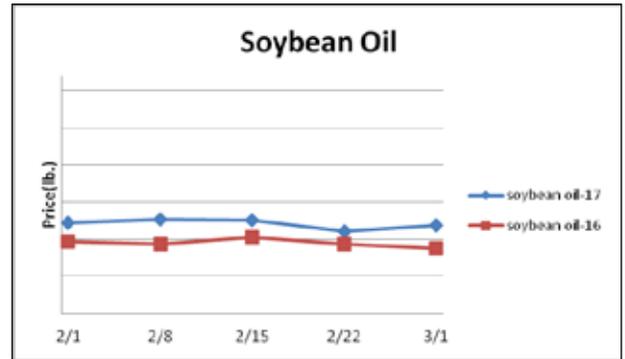
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Grains

President Trump is anticipated to alter the obligation of the Renewable Fuel Standard in the not so distant future. This could dampen biodiesel imports in the U.S. and encourage stronger domestic production. Thus, the soybean oil markets are reacting higher to the news and could remain firm in the near term.

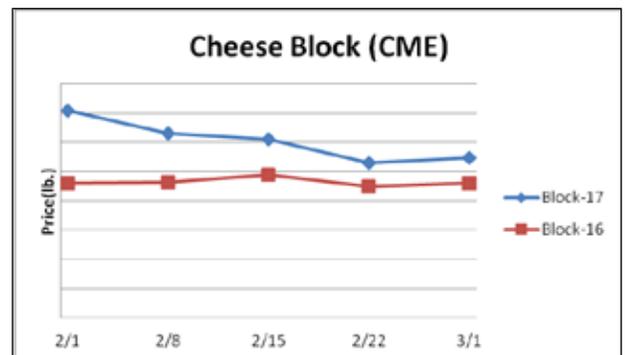
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Increasing	Good	Higher
Crude Soybean Oil, lb	Increasing	Good	Higher
Soybean Meal, ton	Decreasing	Good	Higher
Corn, bushel	Increasing	Good	Higher
Crude Corn Oil, lb	Decreasing	Good	Lower
High Fructose Corn Syrup	Steady	Good	Higher
Distillers Grain, Dry	Increasing	Good	Lower
Crude Palm Oil, lb BMD	Decreasing	Good	Higher
HRW Wheat, bushel	Steady	Good	Lower
DNS Wheat 14%, bushel	Increasing	Good	Higher
Durum Wheat, bushel	Increasing	Short	Higher
Pinto Beans, lb	Steady	Good	Higher
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Decreasing	Good	Lower



Dairy

Solid milk production gains continued in January. During the month, milk output was 2.5% larger than the previous year due to a .7% larger milk cow herd and a 1.8% gain in milk per cow yields. Milk farmers added a net 6,000 head to the herd during the month making it the largest in decades. Class III milk prices have softened as of late. If this trend continues, it could temper milk production expansion during the spring. The cheese markets are edging downward but solid exports could cause prices to find support soon. The butter market could remain fairly expensive.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Higher
Cheese Blocks (CME)	Increasing	Good	Higher
American Cheese	Decreasing	Good	Higher
Cheddar Cheese (40 lb)	Decreasing	Good	Higher
Mozzarella Cheese	Decreasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Decreasing	Good	Lower
Butter (CME)	Increasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Higher
Whey, Dry	Increasing	Good	Higher
Class 1 Base	Increasing	Good	Higher
Class II Cream, heavy	Decreasing	Good	Lower
Class III Milk (CME)	Decreasing	Good	Higher
Class IV Milk (CME)	Decreasing	Good	Higher



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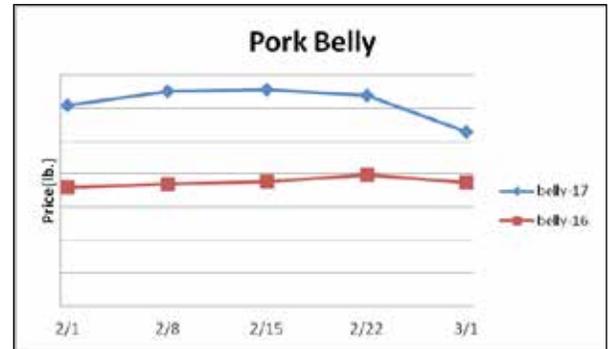
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Pork

Pork output last week declined 3.6% but was 3.3% larger than the same week last year. Hog slaughter was the smallest for any non-holiday week since September. Pork production will seasonally decline in the coming months but is expected to remain well above 2016 levels. Pork belly prices have softened during the last month despite news of January 31st holdings being a record low for the month. Wholesale demand for bellies has backed off. This factor and strong year over year output gains may weigh on belly prices this spring.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Higher
Sow	Increasing	Ample	Lower
Belly (bacon)	Decreasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Higher
Ham (23-27 lb)	Decreasing	Good	Same
Loin (bone in)	Increasing	Good	Higher
Babyback Rib (1.75 lb & up)	Increasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Higher
Picnic, untrmd	Increasing	Good	Higher
SS Picnic, smoker trm box	Increasing	Good	Higher
42% Trimmings	Decreasing	Good	Higher
72% Trimmings	Increasing	Good	Higher



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Poultry

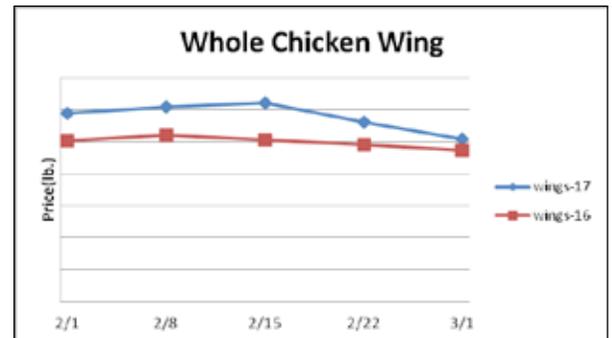
Chicken production for the week ending February 18th declined 1% from the prior week but was up .4% from the same week last year. The six week moving average for chicken output is tracking just 1.3% above last year. The average bird weight so far in 2017 is trending .2% below a year ago. Slow chicken production growth may continue this month with chick placements tracking just 1.1% above 2016. The chicken breast markets are starting to seasonally rise with the ARA Boneless Skinless Chicken Breast Index up \$.075 lb. last week. That said, the breast index was the second lowest for the week in 11 years. Higher chicken breast prices are anticipated. Usually breast prices rise 13% during the next five weeks.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds (2.5-3 GA)	Steady	Good	
Wings (whole)	Steady	Good	
Wings (jumbo cut)	Decreasing	Good	Lower
Wing Index (ARA)	Decreasing	Good	Higher
Breast, Bone In	Steady	Good	
Breast, Boneless Skinless	Steady	Good	
Breast Boneless Index (ARA)	Increasing	Good	Higher
Tenderloin Index (ARA)	Increasing	Good	Higher
Legs (whole)	Increasing	Good	Higher
Leg Quarters	Steady	Good	
Leg Quarter Index (ARA)	Increasing	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher

Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Increasing	Good	Lower
Turkey Breast, Bnls/Sknls	Decreasing	Good	Lower

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Decreasing	Short	Lower
Medium Eggs (dozen)	Decreasing	Short	Lower
Liquid Whole Eggs	Decreasing	Short	Lower
Liquid Egg Whites	Decreasing	Short	Lower
Liquid Egg Yolks	Steady	Short	Lower
Egg Breaker Stock Central	Steady	Short	n/c



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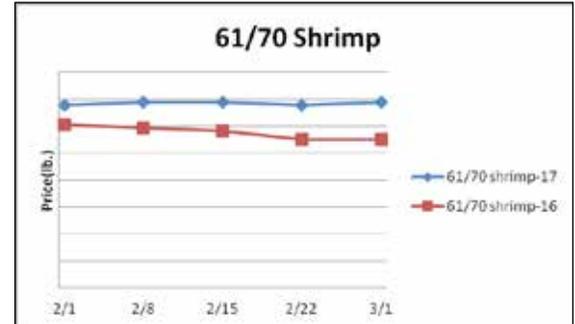
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Seafood

Shrimp prices continue to track above 2016 levels due in part to slack imports. In December, U.S. shrimp imports were down 3.1% from the prior year. That said, the elevated U.S. dollar value should encourage shrimp imports this spring. The upside is likely limited for shrimp prices.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Decreasing	Good	Higher
Shrimp (61/70 frz)	Increasing	Good	Higher
Shrimp Tiger (26/30 frz)	Steady	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Steady	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Lower



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Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Higher

Retail Price Change from Prior Month

Description	Jan '17	Dec '16	Nov '16
Beef and Veal	Decreasing	Decreasing	Decreasing
Dairy	Increasing	Increasing	Decreasing
Pork	Increasing	Decreasing	Decreasing
Chicken	Decreasing	Decreasing	Increasing
Fresh Fish and Seafood	Increasing	Decreasing	Decreasing
Fresh Fruits and Vegetables	Decreasing	Decreasing	Decreasing

Various Markets

The cocoa markets have been fairly steady as of late trading well below the prior year levels. Cocoa production out of West Africa has improved driving prices downward. However, an adverse El Nino weather pattern could arrive later this year which would be supportive of cocoa prices.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Decreasing	Good	Higher
Sugar lb ICE	Increasing	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Decreasing	Good	Higher
Honey (clover) lb	Decreasing	Good	Lower



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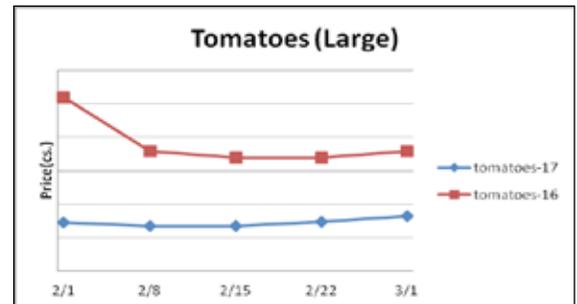
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Produce

Lettuce prices have fallen sharply during the last month as supplies have improved. Iceberg lettuce shipments rose 20.5% last week. There are noteworthy concerns, however, that the heavy rains in California could cause lettuce supply gaps during the spring. Thus, the lettuce markets could be erratic during the next several months. The five-year average move for the iceberg lettuce market during the next four weeks is an increase of 47%. Retail produce prices during January were the least expensive since the fall of 2012. The previous month's adversely unstable weather conditions in the Yuma growing region are still causing quality problems, lower overall weights and yields. The unusual weather has created industry wide shortages in supply on multiple items including: broccoli, cauliflower, cilantro, as well as red and green leaf. We are also seeing short supply of romaine hearts. Avocados have eased slightly.

Description	Market Trend	Supplies	Price vs. Last Year
Limes (150 ct)	Increasing	Good	Higher
Lemons (95 ct)	Steady	Good	Lower
Lemons (200 ct)	Steady	Short	Higher
Honeydew (6 ct)	Increasing	Good	Higher
Cantaloupe (15 ct)	Decreasing	Good	Lower
Blueberries (12 ct)	Increasing	Good	Lower
Strawberries (12 pnt)	Increasing	Good	Higher
Avocados (Hass 48 ct)	Decreasing	Good	Higher
Bananas (40 lb) Term	Steady	Good	Lower
Pineapple (7 ct) Term	Decreasing	Good	Higher
Idaho Potato (60 ct 50 lb)	Increasing	Short	Lower
Idaho Potato (70 ct 50 lb)	Increasing	Short	Lower
Idaho Potato (70 ct) Term	Increasing	Short	Lower
Idaho Potato (90 ct 50 lb)	Increasing	Short	Lower
Idaho Potato #2 (6 oz 100 lb)	Decreasing	Short	Lower
Processing Potato (cwt)	Steady	Short	Lower
Yellow Onions (50 lb)	Increasing	Good	Lower
Yellow Onions (50 lb) Term	Decreasing	Good	Lower
Red Onions (25 lb) Term	Increasing	Good	Lower
White Onions (50 lb) Term	Decreasing	Good	Lower
Tomatoes (lg case)	Increasing	Good	Lower
Tomatoes (5x6 lb) Term	Increasing	Good	Lower
Tomatoes (4x5 vine ripe)	Steady	Good	Lower
Roma Tomatoes (lg case)	Increasing	Good	Lower
Roma Tomatoes (xlg case)	Increasing	Good	Lower
Green Peppers (lg case)	Decreasing	Good	Lower
Red Peppers (lg 15 lb case)	Decreasing	Good	Lower
Iceberg Lettuce (24 ct)	Decreasing	Good	Higher
Iceberg Lettuce (24 ct) Term	Decreasing	Good	Higher
Leaf Lettuce (24 ct)	Decreasing	Good	Higher
Romaine Lettuce (24 ct)	Decreasing	Good	Higher
Mesculin Mix (3 lb) Term	Increasing	Good	Higher
Broccoli (14 ct)	Increasing	Good	Higher
Squash (1/2 bushel)	Increasing	Good	Higher
Zucchini (1/2 bushel)	Increasing	Good	Higher
Green Beans (bushel)	Decreasing	Good	Lower
Spinach (flat 24)	Decreasing	Good	Higher
Mushrooms (10 lb lg) Term	Steady	Good	Higher
Cucumbers (bushel)	Increasing	Good	Lower
Pickles (200-300 ct) Term	Decreasing	Good	Lower
Asparagus (sm)	Decreasing	Good	Lower
Freight (truck CA-Cty Av)	Decreasing	Good	Lower



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Produce

Apples & Pears

Demand and movement is steady with supplies readily available in most sizes and grades with the exception of golds and grannys. Supply remains tight on 100s and smaller on all grades except premium. 125s and smaller sizes in all varieties will continue to be tight all season. Pear demand and movement are steady. Most supplies are now coming out of California. Prices remain high on D'Anjous, 100s and smaller whereas Bartletts have a much better value.

Artichokes

We are seeing very high prices and very short supply. Quality is good.

Arugula

Supplies of both baby and wild arugula are light due to mildew.

Asparagus

Prices have dropped and quality is good.

Avocados

EXTREME MARKET We continue to see a shortage in supply and prices rising. We did see slight improvement in this market the last week.

Bananas

Demand and quality are good and supply is steady.

Green Beans

East: Supplies have decreased as a result of the bloom drop that occurred in January. FOB prices are steady to higher with continued upward pressures.

West: New supplies have caused FOB prices to fall. However, demand has also increased as a larger portion of the country is now looking to MX to supply their needs. The level of increased demand will determine how low the FOB prices will fall this week.



Berries:

Blueberries

Production is steady overall. Local Florida blueberries are now available, with increasing volume moving forward. Quality is outstanding on the blueberries from Central Mexico. Baja California, Oxnard and Santa Maria will begin to increase their volume in the near future. Chile is finished for the season.

Blackberries

Supplies are becoming more consistent from Central Mexico, with better availability.

Raspberries

Production volume in California will increase as we move toward spring, although with the recent heavy rainfall in Oxnard there has been a short-term decline in yield. Central Mexico is currently the primary growing area.

Strawberries

Tight availability and firm markets continue due to adverse weather in February throughout California and Florida. Favorable growing conditions returned to California this week, production and yields are expected to rebound by mid-March. Central Mexico continues to have steady availability.

Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

Broccoli

EXTREME MARKET Broccoli is in short supply. We expect this market to get tighter as we move into next week, as a result of warmer than usual weather plus the large amount of rain that has fallen. We are seeing a gap in harvest schedules and supplies.

Brussels Sprouts

The market and supplies are good this week. Quality is good.

Cantaloupe

Market is steady with good supplies of 9's and lighter supplies of 12's and 15's on both coasts, the overall quality is excellent with nice clean net and mostly green to straw color, the sugar content is very good and internal color is excellent. We expect the market to keep steady and continue to be a little tighter on the smaller fruit as most varieties are geared for retail.

Carrots

Georgia carrots are still going strong. They are in good supply and have solid quality.

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Produce *(continued)*

Cauliflower

EXTREME MARKET Due to the weather, we are seeing shortages and very high prices. Quality is average. Please expect price increases and short supply.

Celery

QUALITY ISSUES and shortage in supply. We continue to experience rain events throughout California, with February historically being our "rain" month. In Oxnard, the result of these constant rains has caused the celery to develop many defects in the acres we are currently harvesting and will harvest for several weeks to come. The outer petioles continue to get water logged (becoming translucent), and although we will try to strip these petioles from the stalks while harvesting, we will not be 100% effective. More recently we are experiencing a level of pith much higher than we were three to four weeks ago. Pith at high levels can be a major defect as the inside of the celery will tend to break down quicker and turn into decay. It becomes very apparent at the ends of the celery where the celery has been cut. Even the use of our waterjet cutting technology cannot minimize the effects of high amounts of pith we are experiencing.

Cilantro

EXTREME MARKET Supplies are very light. Quality is variable as there is still yellowing with some decay. Prices are high and we are seeing shortages.

Corn

Florida sweet corn has seen a spike in pricing this week. There has been less availability as in previous weeks due to planting gaps and the cooler weather hindering maturity.

Cucumbers

East: Off-shore supplies continue. FOB prices are currently down slightly compared to last week but are expected to get stronger as we head into the weekend. Quality of the off-shore product remains variable.

West: Nogales crossing continue. FOB prices for supers are down while selects are generally steady. Currently, the quality through Nogales remains good.

English Cucumber

Availability is plentiful in Nogales.

Eggplant

East: FOB prices are generally lower for fancy and choice. Quality is good.

West: FOB prices are lower again this week. Nogales crossings continue and quality is good.

Fennel

Supplies for the week will be light.

Garlic

EXTREME MARKET: The supply of domestic garlic remains tight. Pricing on domestic peeled 4x5s is still high. In the past week or two, we have observed a slight relief in demand. This is fairly normal after the New Year. Concerning Chinese supply, at the moment, there is definitely more supply available, especially on the East Coast. This time of year, it is normal for Chinese exporters to export all pounds that did not make it into cold storage for the year. A percentage of the loads being received in the US the past month are due to this. The garlic was never put into cold storage, and if it was not sold/shipped in late November/December, the product will/would expire altogether. A percentage of Chinese peeled lbs. received in the last month are challenged (especially on the East Coast). Issues include excess translucency, pink and yellow aging/stress marks, and mold, etc. With the additional supply overlapped with some quality issues, the price of Chinese garlic has come down some in the past month, however as of this week we are seeing it rise again due to Chinese supply decreasing. As we move forward in the next 3 months, we expect the Chinese supply to decrease more, and the Chinese market again to return to abnormal highs. Some Chinese shippers have recently received higher duty rates from US Customs. There are indications that these companies will not be exporting garlic to the US for the foreseeable future.



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Produce (continued)

Ginger

Chinese ginger is in good supply. It is being offered at a substantial discount compared to ginger from Brazil.

Grapes

Market has strengthened on reds as we are finishing on flames and will be dependent upon Crimsons and Perlones and prices have firmed up. The overall quality of the crimsons/Perlones is very good with not as many splits showing up as we had seen on the flames and some nice crimson red color and firm berries. The green grapes look good but also a few lots are showing some issues also due to the early rains in Chile, but there are some lots that look very nice and there is a very good supply of greens here now and market has eased a bit. We expect the quality to get much better each week going forward as the weather has been good in Chile. The outlook for the entire Chilean season is a good size crop and we should have good supplies until we start California and Mexico around the first of May.

Green Cabbage

Green cabbage is in good supply and should be steady this week. Quality is good.

Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.

Green Onions

The green onion supply for the industry is getting better. Prices are average.

Honeydew

Market is strong with fair supplies and overall quality is excellent with a nice green to cream cast and a beautiful light green internal color and excellent sugar. We expect the market to keep steady and strong for at least the next few weeks.

Kale (Green)

Demand is steady and quality is average. We are seeing some mildew.

Lemons

Market is strong with excellent demand and still trying to get caught up on supplies from the past storms and like the oranges we are trying to get all the crews we can to get bins in the house to help us get through on supplies. The overall quality of the fruit is good, but again with all the moisture around we will be fighting the clear rot and brown rot issues. We are also treating all orchards with fungicide and copper as well to try and kill back the spores, to help keep the fruit strong. The fruit size will continue to get larger as well with all

the rain we have had, so some of the smaller sizes could get a little tight.

Lettuce:

Green and Red Leaf

We are seeing a lot of dirt due to the heavy winds, seeders and tip burn. We are seeing very short supply on red leaf and green leaf, however quality is good. Prices are high on both.

Iceberg Lettuce

Supplies of iceberg lettuce are average. Quality is good to average, and we are seeing some mildew due to the rain. The quality is consistent across the board.

Romaine

EXTREME MARKET Very light supplies. Quality is hit or miss with epidermal peeling.

Romaine Hearts

EXTREME MARKET Supplies are VERY light. We are seeing twisting with average quality, and peeling. Prices are rising; we are seeing a very short supply.

Limes

Limes are available and are packing in Texas. Great quality and color.

Napa

Supplies are good and quality is excellent.

Onions

Pricing has remained sluggish as Mexican supplies have continued to increase volume on all three colors. We do not anticipate seeing prices going any lower, as some Northwest growers have finished for the season, with more continuing to wrap up in the coming weeks. The size profile on the Mexican product has switched from smaller onions to being heavier to Jumbos. Quality remains strong in the Northwest on all three colors.



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Produce (continued)

Oranges

We have finally had a break in the rain and fields are trying to dry out as the ground is so saturated some spots still need a few days until we can get in with forklifts and people. We are having some trouble getting crews as well, but at this point we are ok on supplies just everyone is fighting for people as there is lots of fruit that needs to be picked. The overall quality of the fruit is very good with excellent sugar and juice content and a nice full brick orange exterior color they are eating like candy. With all this moisture in the ground we are treating all orchards with fungicide and copper to help slow down the mold spores when it is dry enough to get a tractor in the fields, but it is inevitable we will start to see clear rot, and brown rot issues.

Parsley (Curly, Italian)

Prices are normal and quality is average.

Green Bell Pepper

East: Better supplies in both the east and west have caused pepper FOB prices to fall on all sizes and grades. Quality continues to be good.

West: New supplies have caused FOB prices to fall sharply this week. Quality is good.

Jalapeño Pepper

East: FOB prices are steady to lower this week. Quality is good.

West: FOB prices are steady with upward pressures this week. Quality is good.

Red & Yellow Pepper

The market is steady; Mexican stocks (into Nogales, Arizona and South Texas) are adequate. Quality is very good: color is paler than normal in some lots.



Pineapple

The market will climb through mid-April/Easter; supplies are diminishing. Quality ranges from fair to good: flavor is sweet, yet tangy. Sugar levels range from 13 to 16 Brix.

Idaho Potatoes

We are finally seeing some movement in Idaho Market. The larger size Nekota cartons have seen a small increase in price, mostly due to the fact this variety is cleaning up. It appears that there are only a limited number of operations that will have the Nekota variety left to ship. The consumer demand is fair, we probably will not see any improvements in this area until the Easter demand is upon us, but that will be short lived. The quality of the Burbank crop at this time has been good and will have good quality for the next few weeks.

Radishes

Quality is good and supply is plentiful.

Salad Blends

The market is unchanged; raw product stocks are beginning to increase. Quality is average, but mildew damage, premature breakdown, pinking, and weak tip are quality problems in some finished packs.

Snow and Sugar Snap Peas

Snow and sugar snap peas are in high demand with good quality.

Spinach (Bunched)

Supply is average; quality is only fair. We are still seeing some mildew in this product.

Spinach (Baby)

Baby and clipped spinach supplies are light. Quality is fair to good, with good prices. There are some reports of mildew.

Spring Mix

There is plenty of product available with quality being average, but it has improved.

Green Squash

East: Similar story as the yellow squash: fewer supplies, poorer quality and higher FOB prices. Large size is also tighter with higher FOB prices.

West: FOB prices are up strongly this week for all grades and sizes as supplies are down and quality is suspect. Crossings primarily at Nogales.

MARKET TRENDS

MARCH 10, 2017

PERFORMANCE
FOODSERVICE



Produce (continued)

Yellow Squash

East: Prior rain and winds have decreased the supply and quality. Supplies will not meet demand. FOB prices are up sharply. A similar shortage in the west give suppliers few options. We expect the market to remain active for at least a couple of weeks.

West: Quality is much poorer this week. Supplies are very light. FOB prices are higher. It will not be before the middle of March before new fields start producing.

Tomatoes

East

Rounds

Demand is a little stronger this week. Supplies remain good. Quality remains good. In the next few weeks we are expecting to see a slight downtick in yields due to winds resulting from the only cold front this entire winter that came through the growing region several weeks ago. Mexico continues to dictate market prices and those prices remain at Suspension Agreement Minimums. FOB prices in the east remain within a narrow range with slight upward pressures. We expect prices to remain low and to continue to trade in a narrow range for at least the first half of March barring a major weather event.

Romas

FOB prices for Romas also continue to trade within a narrow range and Mexico is dictating this market also. FOB prices are up this week on all sizes but remain at very low levels. We expect FOB prices to remain low and to trade within a narrow range. Quality continues to be very good.

Grapes

Ample supplies are causing FOB prices to fall even further this week. Quality remains very good.

Cherries

Prices remains steady compared to the past several weeks. Quality remains very good.

West/Mexico

Rounds

Demand continues to be light. Good volume continues to cross at Nogales but we continue to see signs of a slight seasonal slowdown. Crossings also continue at McAllen. FOB prices remain at Suspension Agreement minimums. Quality has been suspect and variable this week but we are beginning to see some improvement. We expect the round tomato market to remain relatively stable for at least the next several weeks.

Romas

Nogales and McAllen crossings continue. Open field growers have largely wound down while shade growers continue strong. Quality is good. FOB prices remain at Suspension Agreement minimums for all sizes. Prices should remain steady for the foreseeable future.

Grapes

Crossings primarily at Nogales. Quality is variable. Prices generally at Suspension Agreement minimums.

Cherries

Quality is more suspect and variable this week. We are seeing decay, skin check and SDA (sunken, discolored areas). We are continuing to see a wider-than-normal range in FOB prices which correspond to the quality. Overall, FOB prices are lower this week.

Watermelon

Seedless watermelon supply remains strong and the market has been steady. Supply from Honduras should continue through March.

