



MARKET TRENDS

FOR WEEK ENDING MARCH 17, 2017

 **PERFORMANCE**
FOODSERVICE



MARKET TRENDS

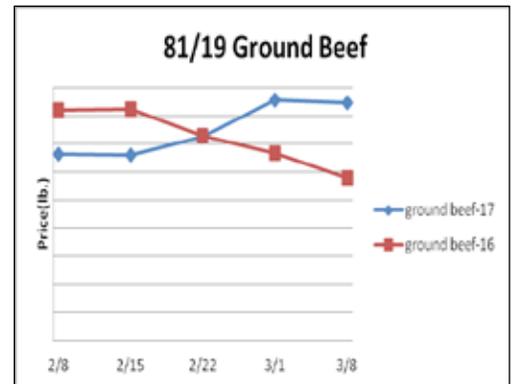
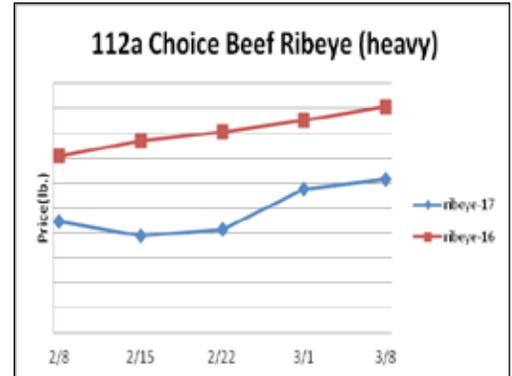
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Beef, Veal & Lamb

Beef output last week rose 1.1% and was 6% larger than the same week last year. Cattle slaughter was the biggest in a month. Strong year over year gains in beef production are anticipated during the spring. The recent appreciation in beef prices is causing buyers to back away. Spot beef shipments last week were the smallest for any week since May making the four-week total 9.6% less than 2016. Further, forward beef sales for delivery 22-90 days out have fallen to an eight-week low. The near term upside price risk in beef markets is likely limited. The five-year average move for the USDA choice boxed beef cutout during the next five weeks is a decline of 3.1%.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Increasing	Short	Lower
Feeder Cattle Index (CME)	Steady	Short	Lower
Ground Beef 81/19	Decreasing	Good	Higher
Ground Chuck	Increasing	Good	Higher
109 Export Rib (ch)	Increasing	Good	Lower
109 Export Rib (pr)	Increasing	Good	Higher
112a Ribeye (ch)	Increasing	Good	Lower
112a Ribeye (pr)	Decreasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Higher
116 Chuck (sel)	Decreasing	Good	Lower
116 Chuck (ch)	Decreasing	Good	Lower
116b Chuck Tender (ch)	Decreasing	Good	Lower
120 Brisket (ch)	Increasing	Good	Lower
120a Brisket (ch)	Decreasing	Good	Lower
121c Outside Skirt (ch/sel)	Increasing	Good	Lower
121d Inside Skirt (ch/sel)	Increasing	Good	Higher
121e Cap & Wedge	Decreasing	Good	Lower
167a Knuckle, Trimmed (ch)	Decreasing	Good	Higher
168 Inside Round (ch)	Increasing	Good	Higher
169 Top Round (ch)	Decreasing	Good	Higher
171b Outside Round (ch)	Decreasing	Good	Higher
174 Short Loin (ch 0x1)	Increasing	Good	Lower
174 Short Loin (pr 2x3)	Increasing	Good	Lower
180 1x1 Strip (ch)	Increasing	Good	Lower
180 1x1 Strip (pr)	Increasing	Good	Lower
180 0x1 Strip (ch)	Increasing	Good	Lower
184 Top Butt, boneless (ch)	Increasing	Good	Higher
184 Top Butt, boneless (pr)	Increasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Lower
185c Loin, Tri-Tip (ch)	Decreasing	Good	Higher
189a Tender (sel, 5 lb & up)	Increasing	Good	Lower
189a Tender (ch, 5 lb & up)	Increasing	Good	Lower
189a Tender (pr, heavy)	Increasing	Good	Lower
193 Flank Steak (ch)	Increasing	Good	Lower
50% Trimmings	Increasing	Good	Higher
65% Trimmings	Increasing	Good	Lower
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Increasing	Short	Lower
90% Trimmings	Increasing	Short	Lower
90% Imported Beef (frz)	Decreasing	Good	Higher
95% Imported Beef (frz)	Decreasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower



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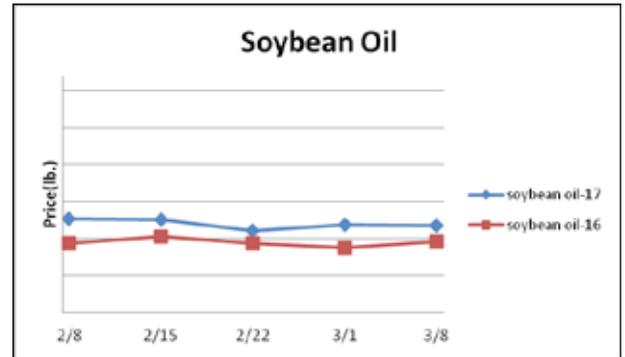
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Grains

The domestic wheat crop is progressing under continued challenging conditions. Just 43% of the winter wheat crop in the largest producing state, Kansas, was rated by the USDA in either good or excellent condition during February. This compares to 59% in 2016. Still, the wheat markets are due for a correction lower.

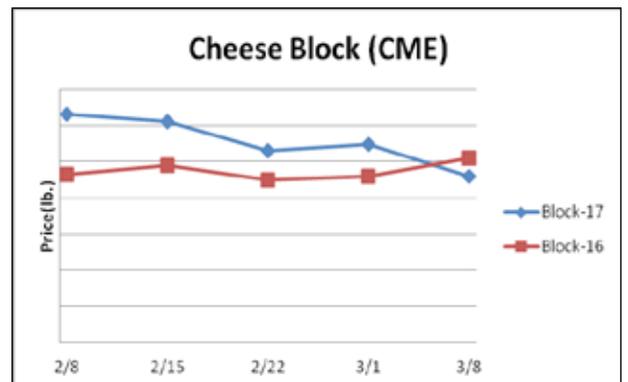
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Higher
Crude Soybean Oil, lb	Decreasing	Good	Higher
Soybean Meal, ton	Decreasing	Good	Higher
Corn, bushel	Increasing	Good	Higher
Crude Corn Oil, lb	Steady	Good	Lower
High Fructose Corn Syrup	Increasing	Good	Higher
Distillers Grain, Dry	Decreasing	Good	Lower
Crude Palm Oil, lb BMD	Increasing	Good	Higher
HRW Wheat, bushel	Increasing	Good	Lower
DNS Wheat 14%, bushel	Decreasing	Good	Higher
Durum Wheat, bushel	Increasing	Short	Higher
Pinto Beans, lb	Steady	Good	Higher
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Decreasing	Good	Lower



Dairy

The CME butter market remains range-bound. January 31st butter holdings were 16% bigger than the previous year and the largest for the month since 1994. Butter stocks grew during the month by the largest amount in five years. Still, butter prices may have a hard time moving notably lower from here this spring due to tempered domestic butter output. The CME cheese markets have continued to soften during the last week. The January 31st cheese inventory was 5% larger than 2016 and a record for the month. The cheese markets may remain depressed in the near term.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Lower
Cheese Blocks (CME)	Decreasing	Good	Lower
American Cheese	Decreasing	Good	Higher
Cheddar Cheese (40 lb)	Decreasing	Good	Higher
Mozzarella Cheese	Decreasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Decreasing	Good	Lower
Butter (CME)	Decreasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Higher
Whey, Dry	Increasing	Good	Higher
Class 1 Base	Steady	Good	Higher
Class II Cream, heavy	Increasing	Good	Higher
Class III Milk (CME)	Decreasing	Good	Higher
Class IV Milk (CME)	Decreasing	Good	Higher



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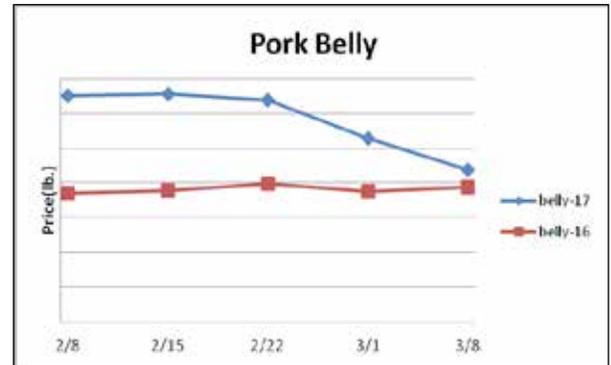
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Pork

Pork production last week rose 1.8% and was 3.7% larger than the same week last year. Like beef, strong year over year pork output expansion is anticipated during the spring. This should temper any seasonal pork price increases despite the likelihood of solid export sales. January 31st pork holdings were 16% lower than last year with ham (14%), picnic (16%), belly (77%), loin (15%), rib (8%) and trim (19%) all smaller than 2016. Pork belly disappearance during January was strong but has since eased.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Higher
Sow	Increasing	Ample	Lower
Belly (bacon)	Decreasing	Good	Higher
Sparerib(4.25 lb & down)	Decreasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Higher
Ham (23-27 lb)	Increasing	Good	Higher
Loin (bone in)	Increasing	Good	Higher
Babyback Rib (1.75 lb & up)	Increasing	Good	Lower
Tenderloin (1.25 lb)	Decreasing	Good	Higher
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Higher
Picnic, untrmd	Increasing	Good	Higher
SS Picnic, smoker trm box	Increasing	Good	Higher
42% Trimmings	Increasing	Good	Higher
72% Trimmings	Increasing	Good	Higher



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Poultry

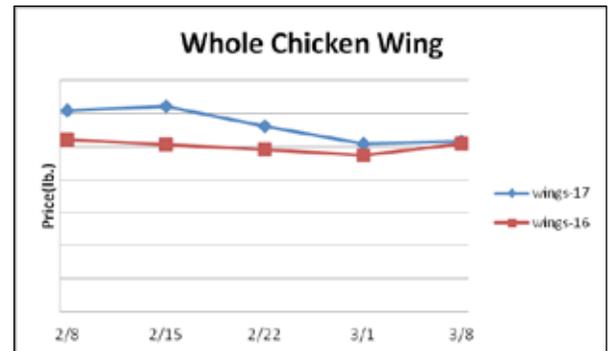
For the week ending February 25th, chicken output rose 1.1% from the previous week and was 2.3% larger than the same week a year ago. The six-week moving average for chicken production is tracking 1.5% above 2016. The USDA is forecasting Q2 chicken output to trend near 2% above last year. A new H7 case of avian flu was discovered in South Central Tennessee broiler breeding flock. The number of birds euthanized amounts to just .1% of the February 1st broiler breeding flock but the concern is the proximity of the outbreak to major broiler chicken producing state including Arkansas and Georgia. If there are further outbreaks, which is not anticipated, there may be pending downward pressure on chicken leg quarter prices.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds (2.5-3 GA)	Steady	Good	
Wings (whole)	Steady	Good	
Wings (jumbo cut)	Decreasing	Good	Lower
Wing Index (ARA)	Increasing	Good	Higher
Breast, Bone In	Steady	Good	
Breast, Boneless Skinless	Steady	Good	
Breast Boneless Index (ARA)	Increasing	Good	Lower
Tenderloin Index (ARA)	Steady	Good	Higher
Legs (whole)	Increasing	Good	Higher
Leg Quarters	Steady	Good	
Leg Quarter Index (ARA)	Increasing	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher

Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Lower
Turkey Breast, Bnls/Sknls	Decreasing	Good	Lower

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Steady	Short	Lower
Medium Eggs (dozen)	Steady	Short	Lower
Liquid Whole Eggs	Steady	Short	Lower
Liquid Egg Whites	Increasing	Short	Lower
Liquid Egg Yolks	Increasing	Short	Higher
Egg Breaker Stock Central	Increasing	Short	n/c



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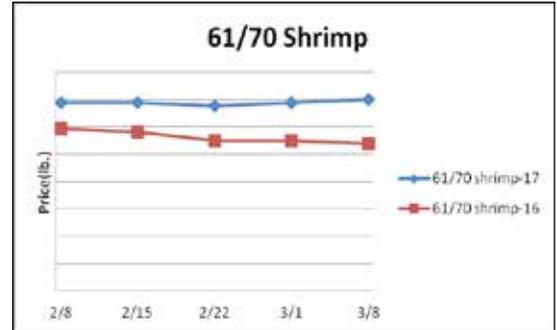
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Seafood

Initial government survey results for the snow crab population around the Newfoundland region have been disappointing which points to another drop in the quota this year. If the quota is reduced, it could be even more supportive of the snow crab leg markets for the next several months.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Decreasing	Good	Lower
Shrimp (61/70 frz)	Increasing	Good	Higher
Shrimp Tiger (26/30 frz)	Steady	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Steady	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Lower



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Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
PP-HIGP-heavy grade utensils	Increasing	Good	Higher
PE-LLD-can liners, film, bags	Increasing	Good	Higher

Retail Price Change from Prior Month

Description	Jan '17	Dec '16	Nov '16
Beef and Veal	Decreasing	Decreasing	Decreasing
Dairy	Increasing	Increasing	Decreasing
Pork	Increasing	Decreasing	Decreasing
Chicken	Decreasing	Decreasing	Increasing
Fresh Fish and Seafood	Increasing	Decreasing	Decreasing
Fresh Fruits and Vegetables	Decreasing	Decreasing	Decreasing

Various Markets

The total 2016-17 domestic tomato for processing supply is estimated to be just .3% larger than the previous year but a record high. Contracted tomato tonnage for the 2017-18 crop in California is expected to fall to an 11-year low. Firmer canned tomato prices are likely this summer.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Decreasing	Good	Higher
Sugar lb ICE	Increasing	Ample	Higher
Cocoa mt ICE	Increasing	Short	Lower
Orange Juice lb ICE	Increasing	Good	Higher
Honey (clover) lb	Steady	Good	Lower



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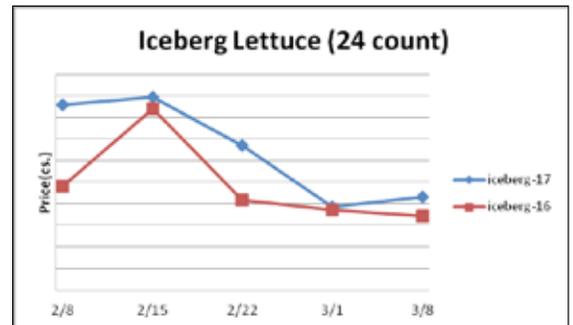
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Produce

Nearly ideal growing conditions have continued to fuel a solid Florida tomato harvest. Shipments from the state last week rose 10.3% from the prior week and were 143% more than the same week last year. However, tomato imports from Mexico remain subpar. History suggests that the downside price risk in the tomato markets from here is only modest. Lettuce supplies have improved which is weighing on the lettuce markets. However, there are still lettuce supply gap concerns for this spring due to the adverse weather in California. The previous month's adversely unstable weather conditions in the Yuma growing region are still causing quality problems, lower overall weights and yields. The unusual weather has created industry wide shortages in supply on multiple items including: broccoli, cauliflower, cilantro, as well as red and green leaf. We are also seeing short supply of romaine hearts. Avocados have eased slightly.

Description	Market Trend	Supplies	Price vs. Last Year
Limes (150 ct)	Steady	Good	Higher
Lemons (95 ct)	Steady	Good	Lower
Lemons (200 ct)	Steady	Short	Higher
Honeydew (6 ct)	Decreasing	Good	Higher
Cantaloupe (15 ct)	Steady	Good	Lower
Blueberries (12 ct)	Decreasing	Good	Lower
Strawberries (12 pnt)	Decreasing	Good	Higher
Avocados (Hass 48 ct)	Decreasing	Good	Higher
Bananas (40 lb) Term	Steady	Good	Lower
Pineapple (7 ct) Term	Decreasing	Good	Higher
Idaho Potato (60 ct 50 lb)	Increasing	Short	Lower
Idaho Potato (70 ct 50 lb)	Increasing	Short	Lower
Idaho Potato (70 ct) Term	Increasing	Short	Lower
Idaho Potato (90 ct 50 lb)	Increasing	Short	Lower
Idaho Potato #2 (6 oz 100 lb)	Steady	Short	Lower
Processing Potato (cwt)	Steady	Short	Lower
Yellow Onions (50 lb)	Decreasing	Good	Lower
Yellow Onions (50 lb) Term	Decreasing	Good	Lower
Red Onions (25 lb) Term	Decreasing	Good	Lower
White Onions (50 lb) Term	Decreasing	Good	Lower
Tomatoes (lg case)	Decreasing	Good	Lower
Tomatoes (5x6 lb) Term	Decreasing	Good	Lower
Tomatoes (4x5 vine ripe)	Steady	Good	Lower
Roma Tomatoes (lg case)	Steady	Good	Lower
Roma Tomatoes (xlg case)	Increasing	Good	Lower
Green Peppers (lg case)	Decreasing	Good	Lower
Red Peppers (lg 15 lb case)	Decreasing	Good	Lower
Iceberg Lettuce (24 ct)	Increasing	Good	Higher
Iceberg Lettuce (24 ct) Term	Decreasing	Good	Higher
Leaf Lettuce (24 ct)	Increasing	Good	Higher
Romaine Lettuce (24 ct)	Increasing	Good	Higher
Mesculin Mix (3 lb) Term	Steady	Good	Higher
Broccoli (14 ct)	Increasing	Good	Higher
Squash (1/2 bushel)	Increasing	Good	Higher
Zucchini (1/2 bushel)	Increasing	Good	Higher
Green Beans (bushel)	Increasing	Good	Lower
Spinach (flat 24)	Increasing	Good	Higher
Mushrooms (10 lb lg) Term	Steady	Good	Higher
Cucumbers (bushel)	Increasing	Good	Lower
Pickles (200-300 ct) Term	Increasing	Good	Higher
Asparagus (sm)	Steady	Good	Lower
Freight (truck CA-Cty Av)	Increasing	Good	Higher



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Produce

Apples

Demand and movement is steady with supplies readily available in most sizes and grades with the exception of golds and grannys. Supply remains tight on 100s and smaller on all grades except premium. 125s and smaller sizes in all varieties will continue to be tight all season. Pear demand and movement are steady. Most supplies are now coming out of California. Prices remain high on D'Anjous, 100s and smaller whereas Bartletts have a much better value.

Artichokes

We are seeing very high prices and very short supply. Quality is good.

Arugula

Supplies of both baby and wild arugula are light due to mildew.

Asparagus

Prices have dropped and quality is good.

Avocado

Supply is very tight. Market demand is high.

Green Beans

East: The market remains active and FOB prices are generally higher with continued upward pressures. Quality is good.

West: Acreage and yields are down this week causing FOB prices to be higher compared to last week.

Berries:

Blueberries

Production is steady overall. Local Florida blueberries are now available, with volumes increasing moving forward. However, if the weather turns too hot too soon the end of the season will be brought on early. The harvest in North Carolina will begin in early April. Quality is outstanding on the blueberries from Central Mexico. Baja California, Oxnard and Santa Maria will begin to increase their volumes in the near future. Blueberries from the Central San Joaquin Valley will be available by late March.

Blackberries

Blackberries from Central Mexico are in good supply. The harvest will continue through May.

Raspberries

Raspberry production is steady. Central Mexico is the primary district, with the Oxnard crop in recovery mode from the heavy rains that occurred during mid-February.

Strawberries

The strawberry harvest transition is upon us. The Florida season is winding down, and will soon finish if current warm weather conditions persist. Central Mexico will continue through mid-April, while Oxnard will be in full production by late March. The size profile for Mexican fruit is currently medium, as Driscoll varieties are bred for sweetness and flavor; stem berries will continue to be in short supply.

Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

Broccoli

EXTREME MARKET - Broccoli is in short supply. We expect this market to get tighter as we move into next week, as a result of warmer than usual weather plus the large amount of rain that has fallen. We are seeing a gap in harvest schedules and supplies.

Brussels Sprouts

The market and supplies are good this week. Quality is good.

Cantaloupe

Market is steady with good supplies of 9's and lighter supplies of 12's and 15's on both coasts, the overall quality is excellent with nice clean net and mostly green to straw color, the sugar content is very good and internal color is excellent. We expect the market to keep steady and continue to be a little tighter on the smaller fruit as most varieties are geared for retail.

Carrots

Georgia carrots are still going strong. They are in good supply and have solid quality.



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Produce *(continued)*

Cauliflower

EXTREME MARKET - Due to the weather, we are seeing shortages and very high prices. Quality is average. Please expect price increases and short supply.

Celery

Quality issues and shortage in supply. While we are experiencing more favorable growing conditions unfortunately, the damage has been done. Prorates have been ranging between 35 %-50% this week. There is hope that the prorates will decrease at the beginning of next week, but will have to see how the celery yields are. Some of the other overall quality issues that celery is experiencing under these constant rain conditions are outer petioles – water logged (translucency), light color/pale, mud inside petioles, reduce shelf life (17 days max), and brown ends. It is very important that our customers make every attempt to order the minimum amount of product necessary to fill orders and to avoid any type of inventory on their end. With reduced shelf life and the potential higher level of pith than usual this time of year.

Cilantro

EXTREME MARKET - Supplies are very light. Quality is variable as there is still yellowing with some decay. Price are high and we are seeing shortages.

Corn

Florida sweet corn has seen a spike in pricing this week. There has been less availability as in previous weeks due to planting gaps and the cooler weather hindering maturity.

Cucumbers

East: Off-shore supplies continue with some FL domestic product becoming available. FOB prices are currently generally steady compared to last week but are expected to get stronger as we head into the rest of the week. Quality of the off-shore product remains variable.

West: Nogales crossing continue. The market is active with FOB prices generally steady to higher. Quality is more variable. We expect FOB prices to remain generally higher until the Baja fields come online which should be around April 1.

English Cucumber

Availability is plentiful in Nogales, with hothouse production continuing through April.

Eggplant

East: FOB prices are generally steady to slightly lower for fancy and choice. Quality is not as good due to scarring and pitting.

West: FOB prices are lower again this week. Nogales crossings continue and quality is good.

Fennel

Supplies for the week will be light.

Garlic

EXTREME MARKET: The supply of domestic garlic remains tight. Pricing on domestic peeled 4x5s is still high. In the past week or two, we have observed a slight relief in demand. This is fairly normal after the New Year.

Ginger

Chinese ginger is in good supply. It is being offered at a substantial discount compared to ginger from Brazil.

Green Cabbage

Green cabbage is in good supply and should be steady this week. Quality is good.

Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.

Green Onions

The green onion supply for the industry is getting better. Prices are average.

Grapes

Market has strengthened on reds as we are finishing on flames and will be dependent upon Crimsons and Perlones and prices have firmed up. The overall quality of the crimsons/Perlones is very good with not as many splits showing up as we had seen on the flames and some nice crimson red color and firm berries. The green grapes look good but also a few lots are showing some issues also due to the early rains in Chile, but there are some lots that look very nice and there is a very good supply of greens here now and market has eased a bit. We expect the quality to get much better each week going forward as the weather has been good in Chile. The outlook for the entire Chilean season is a good size crop and we should have good supplies until we start California and Mexico around the first of May.



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Produce (continued)

Honeydew

Market is strong with fair supplies and overall quality is excellent with a nice green to cream cast and a beautiful light green internal color and excellent sugar. We expect the market to keep steady and strong for at least the next few weeks.

Kale (Green)

Demand is steady and quality is average. We are seeing some mildew.

Lemons

Market is strong with excellent demand and still trying to get caught up on supplies from the past storms and like the oranges we are trying to get all the crews we can to get bins in the house to help us get through on supplies. The overall quality of the fruit is good, but again with all the moisture around we will be fighting the clear rot and brown rot issues. We are also treating all orchards with fungicide and copper as well to try and kill back the spores, to help keep the fruit strong. The fruit size will continue to get larger as well with all the rain we have had, so some of the smaller sizes could get a little tight.

Lettuce:

Green and Red Leaf

We are seeing a lot of dirt due to the heavy winds, seeders and tip burn. We are seeing very short supply on green leaf, however quality is good. Red leaf is average in supply.

Iceberg Lettuce

Supplies of iceberg lettuce are average. Quality is good to average, and we are seeing some mildew due to the rain. The quality inconsistent across the board.

Romaine

EXTREME MARKET - Very light supplies. Quality is hit or miss with epidermal peeling.

Romaine Hearts

EXTREME MARKET - Supplies are VERY light. We are seeing twisting with average quality, and peeling. Prices are rising, we are seeing a very short supply.

Limes

Expect high prices from late March through early May as both the labor force and crop yields fall short of industry demand. Large sizes (110- to 150-count fruit) are extremely limited; smaller sizes (230- to 250-count limes) will dominate stocks.

Napa

Supplies are good and quality is excellent.

Onions

Pricing has remained sluggish as Mexican supplies have continued to increase volume on all three colors. We do not anticipate seeing prices going any lower, as some Northwest growers have finished for the season, with more continuing to wrap up in the coming weeks. The size profile on the Mexican product has switched from smaller onions to being heavier to Jumbos. Quality remains strong in the Northwest on all three colors.

Oranges

We have finally had a break in the rain and fields are trying to dry out as the ground is so saturated some spots still need a few days until we can get in with forklifts and people. We are having some trouble getting crews as well, but at this point we are ok on supplies just everyone is fighting for people as there is lots of fruit that needs to be picked. The overall quality of the fruit is very good with excellent sugar and juice content and a nice full brick orange exterior color they are eating like candy. With all this moisture in the ground we are treating all orchards with fungicide and copper to help slow down the mold spores when it is dry enough to get a tractor in the fields, but it is inevitable we will start to see clear rot, and brown rot issues.

Parsley (Curly, Italian)

Prices are normal and quality is average.

Green Bell Pepper

East: Quality has fallen sharply due to scarring and bacterial pressures. FOB prices are currently steady from last week but are expected to rise in the coming days.

West: FOB prices are active and should get stronger as we continue into the week. Quality is variable.



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Produce *(continued)*

Jalapeño Pepper

East: FOB prices are steady this week.

West: The market is active and FOB prices are steady with upward pressures this week.

Red & Yellow Pepper

The market is steady; Mexican stocks (into Nogales, Arizona and South Texas) are adequate. Quality is very good: color is paler than normal in some lots.

Pineapples

Prices will inch up through mid-April/Easter; stocks are limited and demand is strong. Quality is good: flavor is sweet, yet tangy. Sugar levels range from 13 to 16 Brix.

Idaho Potatoes

We are finally seeing some movement in Idaho Market. The larger size Norkotah cartons have seen a small increase in price, mostly due to the fact this variety is cleaning up. It appears that there are only a limited number of operations that will have the Norkotah variety left to ship. The consumer demand is fair, we probably will not see any improvements in this area until the Easter demand is upon us, but that will be short lived. The quality of the Burbank crop at this time has been good and will have good quality for the next few weeks.

Radishes

Quality is good and supply is plentiful.

Salad Blends

Prices are level; stocks are adequate. Mildew damage and weak tip are quality concerns in romaine, but iceberg quality is very good. Shelf life performance is being monitored closely in romaine-based items.

Snow and Sugar Snap Peas

Snow and sugar snap peas are in high demand with good quality.

Spinach (Bunched)

Supply is average, quality is only fair. We are still seeing some mildew in this product.

Spinach (Baby)

Baby and clipped spinach supplies are light. Quality is fair to good, with good prices. There are some reports of mildew.

Spring Mix

There is plenty of product with quality being average, but it has improved.

Green Squash

East: Similar story as the yellow squash: fewer supplies, poorer quality and a wider range in FOB prices depending on the quality.

West: FOB prices remain high and quality is more variable. Crossings primarily at Nogales.

Yellow Squash

East: Prior rain and winds continue to decrease the supply and quality. We are seeing a much larger variance in FOB prices due to the wide range in quality. FOB prices remain high. We expect the market to remain active and for quality not to improve for at least a couple of weeks. Scaring, due to the winds, is the major quality issue.

West: Quality remains fair this week. Supplies remains light. FOB prices may be topping off. New fields should be coming on-line by the end of the month.

Tomatoes

East

Rounds

Sizing this week is running on the minimum side of specs. Quality is much more variable and is down compared to where it has been all winter. Demand has not picked up as it normally does this time of the year. Mexico continues to dictate market prices. FOB prices are trading in a wider range this week due to the variability in quality. Expect prices to remain generally steady for quality fruit. If demand does not pick up and if we do not experience a weather event, we expect prices to remain relatively low for at least the next week or so.



MARKET TRENDS

MARCH 17, 2017

PERFORMANCE
FOODSERVICE



Produce (continued)

Romas

FOB prices for romas also continue to trade within a narrow range and Mexico is dictating this market also. FOB prices are up this week on all sizes but remain at low levels. We expect FOB prices to remain low and to trade within a narrow range. Like the rounds, quality has suffered this week due primarily due to high winds.

Grapes

Ample supplies are causing FOB prices to fall even further again this week. They are currently at rock-bottom levels. Quality is more variable but is generally good.

Cherries

After remaining unchanged for over a month, FOB prices have fallen a couple of dollars this week. Quality is more variable and is generally fair to good.

West/Mexico

Rounds

Demand continues to be light. Good volume continues to cross at Nogales but we continue to see signs of a slight seasonal slowdown. Crossings also continue at McAllen. FOB prices remain at Suspension Agreement minimums. Quality is suspect and variable and is declining. We expect the round tomato market to remain relatively stable for the next several weeks.

Romas

Nogales and McAllen crossings continue. Even though volume and quality has declined from last week, FOB prices remain at Suspension Agreement minimums for all sizes. Quality has declined.

Grapes

Crossings primarily at Nogales. Quality is variable. Prices remain generally at Suspension Agreement minimums.

Cherries

Quality is more suspect and variable this week. We are seeing decay, skin check and SDA (sunken, discolored areas). We are continuing to see a wider-than-normal range in FOB prices which correspond to the quality. Overall, FOB prices are steady this week.

Watermelon

Prices are high. Mexican stocks are limited due to poor weather. Quality is fair: light color and mealy texture are problems. Offshore supplies are a bit more plentiful, although strong demand is keeping the market up. Offshore quality is best. Sugar levels range from 11 to 13 Brix.

