



MARKET TRENDS

FOR WEEK ENDING APRIL 14, 2017

 **PERFORMANCE**
FOODSERVICE



MARKET TRENDS

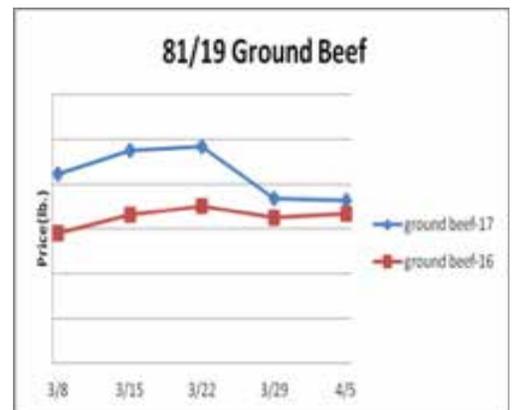
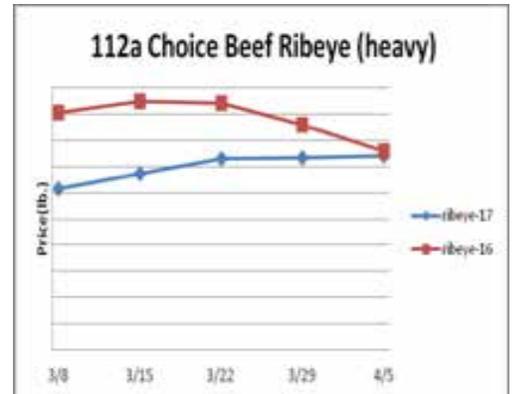
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Beef, Veal & Lamb

Beef output last week declined 3.4% but was still 8.5% larger than the same week last year. Strong annual gains in weekly beef production are anticipated to endure this spring. Retailers are actively planning beef feature activity. Forward beef sales for 22-90 days out four week running total is currently the largest since the summer of 2010. Solid retail demand could temper the impact of year over year gains in beef output in the coming weeks. Plenty of the feature activity is planned around ground beef. February 28th boneless beef stocks were flat with last year but had the biggest drawdown for the month since 2005. Still, the upside in beef trim prices from here may only be modest.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Lower
Feeder Cattle Index (CME)	Steady	Short	Lower
Ground Beef 81/19	Decreasing	Good	Higher
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Increasing	Good	Higher
109 Export Rib (pr)	Decreasing	Good	Higher
112a Ribeye (ch)	Increasing	Good	Lower
112a Ribeye (pr)	Increasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Higher
116 Chuck (sel)	Decreasing	Good	Lower
116 Chuck (ch)	Decreasing	Good	Lower
116b Chuck Tender (ch)	Decreasing	Good	Higher
120 Brisket (ch)	Decreasing	Good	Higher
120a Brisket (ch)	Decreasing	Good	Lower
121c Outside Skirt (ch/sel)	Increasing	Good	Lower
121d Inside Skirt (ch/sel)	Decreasing	Good	Lower
121e Cap & Wedge	Increasing	Good	Lower
167a Knuckle, Trimmed (ch)	Decreasing	Good	Higher
168 Inside Round (ch)	Decreasing	Good	Higher
169 Top Round (ch)	Decreasing	Good	Lower
171b Outside Round (ch)	Decreasing	Good	Higher
174 Short Loin (ch 0x1)	Decreasing	Good	Lower
174 Short Loin (pr 2x3)	Decreasing	Good	Lower
180 0x1 Strip (pr)	Decreasing	Good	Lower
180 0x1 Strip (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (ch)	Increasing	Good	Lower
184 Top Butt, boneless (pr)	Decreasing	Good	Lower
184-3 Top Butt, bnls (ch)	Decreasing		Lower
185a Sirloin Flap (ch)	Decreasing	Good	Lower
185c Loin, Tri-Tip (ch)	Increasing	Good	Higher
189a Tender (sel, 5 lb & up)	Decreasing	Good	Higher
189a Tender (ch, 5 lb & up)	Decreasing	Good	Lower
189a Tender (pr, heavy)	Decreasing	Good	Lower
193 Flank Steak (ch)	Increasing	Good	Lower
50% Trimmings	Decreasing	Good	Higher
65% Trimmings	Increasing	Good	Lower
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Increasing	Short	Lower
90% Trimmings	Increasing	Short	Higher
90% Imported Beef (frz)	Steady	Good	Higher
95% Imported Beef (frz)	Steady	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower



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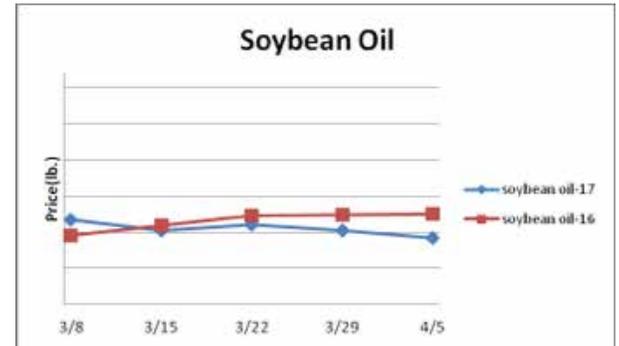
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Grains

Recent rainfall has aided the U.S. winter wheat crop. As of April 2nd, 51% of the crop was rated in either “good” or “excellent” condition. This compares to 59% last year but is the second best for the date since 2012. Still, the downside price risk in wheat from here is thought to be only moderate.

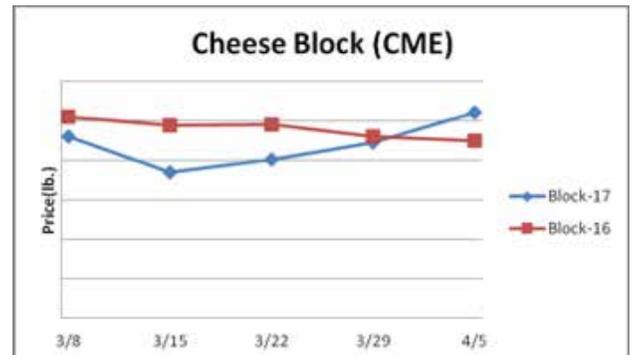
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Higher
Crude Soybean Oil, lb	Decreasing	Good	Lower
Soybean Meal, ton	Decreasing	Good	Higher
Corn, bushel	Increasing	Good	Lower
Crude Corn Oil, lb	Steady	Good	Lower
High Fructose Corn Syrup	Increasing	Good	Same
Distillers Grain, Dry	Increasing	Good	Lower
Crude Palm Oil, lb BMD	Decreasing	Good	Higher
HRW Wheat, bushel	Decreasing	Good	Lower
DNS Wheat 14%, bushel	Decreasing	Good	Lower
Durum Wheat, bushel	Decreasing	Short	Lower
Pinto Beans, lb	Steady	Good	Higher
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Steady	Good	Lower



Dairy

The CME cheese markets have firmed during the last week due to improving demand. This is being driven in part by historically low retail cheese prices. At times this winter, retail cheese prices were tracking near three year lows. Milk production will seasonally expand during the next several weeks which should fuel strong cheese output and limit the upside in wholesale cheese prices. The CME butter market has been relatively sideways. Butter exports could remain respectable due to inflated international prices which may limit the downside in the U.S. markets.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Increasing	Good	Higher
Cheese Blocks (CME)	Increasing	Good	Higher
American Cheese	Increasing	Good	Lower
Cheddar Cheese (40 lb)	Increasing	Good	Lower
Mozzarella Cheese	Increasing	Good	Lower
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Increasing	Good	Lower
Butter (CME)	Increasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Higher
Whey, Dry	Increasing	Good	Higher
Class 1 Base	Steady	Good	Higher
Class II Cream, heavy	Increasing	Good	Higher
Class III Milk (CME)	Increasing	Good	Higher
Class IV Milk (CME)	Increasing	Good	Higher



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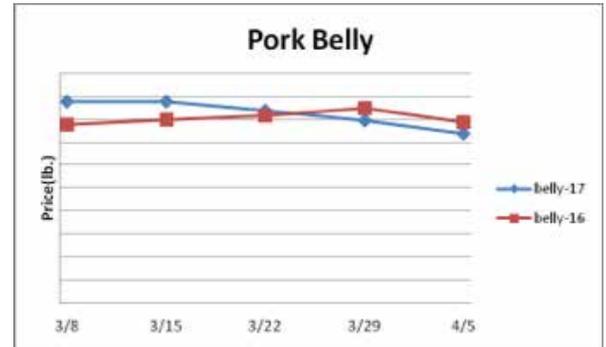
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Pork

Pork production last week counter-seasonally rose 1.3% and was 6.6% larger than the same week a year ago. Hog slaughter reached a six week high. Recent hog and pig inventory data suggests strong year over year pork output gains are likely for the next several months. The March 1st U.S. hog and pig herd was 4.2% larger than last year and a record for the date. Further, the swine breeding herd was 1.5% bigger than 2016. This may weigh on pork prices this spring which typically move seasonally upward.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Lower
Sow	Increasing	Ample	Higher
Belly (bacon)	Decreasing	Good	Lower
Sparerib(4.25 lb & down)	Decreasing	Good	Lower
Ham (20-23 lb)	Decreasing	Good	Same
Ham (23-27 lb)	Decreasing	Good	Lower
Loin (bone in)	Decreasing	Good	Lower
Babyback Rib (1.75 lb & up)	Decreasing	Good	Lower
Tenderloin (1.25 lb)	Decreasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Higher
Picnic, untrmd	Increasing	Good	Higher
SS Picnic, smoker trm box	Increasing	Good	Higher
42% Trimmings	Decreasing	Good	Higher
72% Trimmings	Decreasing	Good	Higher



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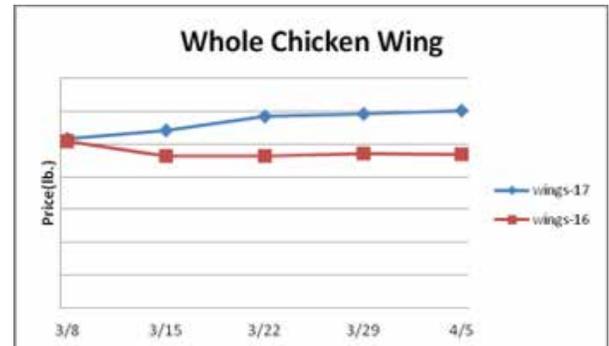
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Poultry

Chicken output for the week ending March 25th declined 1.7% from the previous week but was up 1.2% from the same week a year ago. The six week moving average for chicken production is just 1.1% larger than 2016. Lower broiler weights could cause tempered chicken output growth to persist this spring. That said, chicken producer margins are improving with the ARA Chicken Cutout Index recently rising to its highest level since the summer of 2015. If this continues it would be supportive of chicken production. The ARA Chicken Wing Index is at a record level for this time of the year. But, history suggests that lower prices could be forthcoming. The ARA Chicken Wing Index typically falls 8.1% during the next eight weeks.

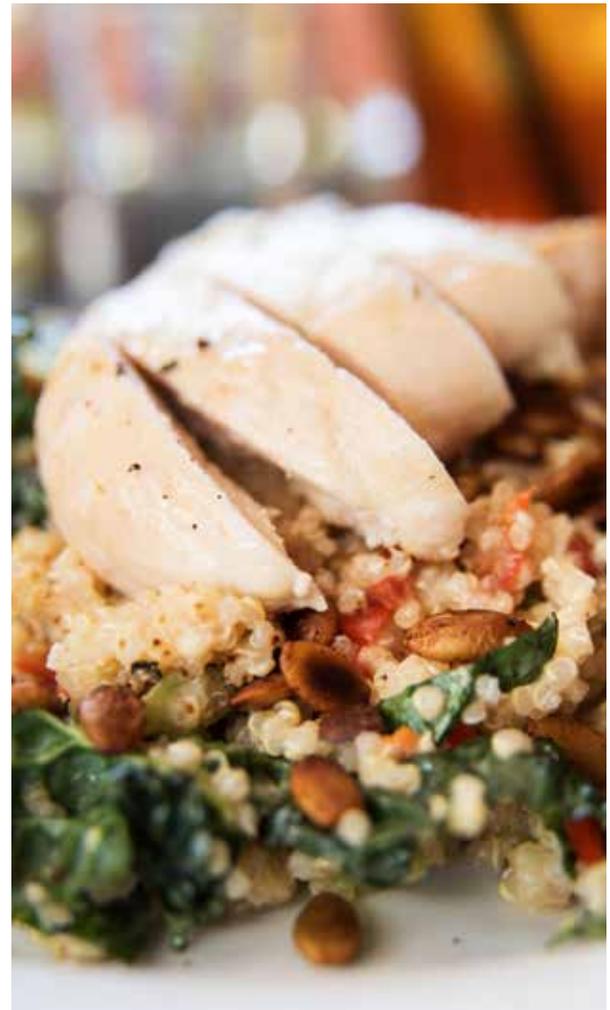
Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Decreasing	Good	Higher
Wings (jumbo cut)	Increasing	Good	Higher
Wing Index (ARA)	Increasing	Good	Higher
Breast, Bnless Skinless NE	Decreasing	Good	Higher
Breast, Bnless Skinless SE	Decreasing	Good	Higher
Breast Boneless Index (ARA)	Increasing	Good	Higher
Tenderloin Index (ARA)	Steady	Good	Higher
Legs (whole)	Decreasing	Good	Lower
Leg Quarter Index (ARA)	Increasing	Good	Higher
Thighs, Bone In	Decreasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Lower
Turkey Breast, Bnls/Sknls	Increasing	Good	Lower

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Steady	Short	Higher
Medium Eggs (dozen)	Decreasing	Short	Higher
Liquid Whole Eggs	Steady	Short	Lower
Liquid Egg Whites	Decreasing	Short	Lower
Liquid Egg Yolks	Steady	Short	Higher
Egg Breaker Stock Central	Decreasing	Short	n/c



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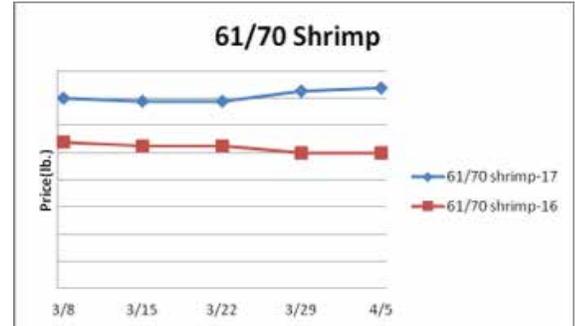
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Seafood

Snow crab leg prices remain elevated. Newfoundland's snow crab quota has been cut once again which is supportive of the snow crab markets. The 2017 Newfoundland snow crab quota is 35,419 metric tons, 22% less than the prior year and the smallest in at least five years. Snow crab demand should slow which may limit the upside in prices.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Increasing	Good	Higher
Shrimp (61/70 frz)	Increasing	Good	Higher
Shrimp Tiger (26/30 frz)	Steady	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Steady	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Same



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Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
PP-HIGP-heavy grade utensils	Steady	Good	Higher
PE-LLD-can liners, film, bags	Steady	Good	Higher

Retail Price Change from Prior Month

Description	Feb '17	Jan '16	Dec '16
Beef and Veal	Increasing	Decreasing	Decreasing
Dairy	Increasing	Increasing	Increasing
Pork	Increasing	Increasing	Decreasing
Chicken	Increasing	Decreasing	Decreasing
Fresh Fish and Seafood	Decreasing	Increasing	Decreasing
Fresh Fruits and Vegetables	Increasing	Decreasing	Decreasing

Various Markets

The international sugar markets are on the decline with the nearby futures falling this week to their lowest levels in nearly a year. Brazil's sugar output is expected to expand which should help the world supply. Still sugar prices could find support relatively soon.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Decreasing	Good	Higher
Sugar lb ICE	Decreasing	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Decreasing	Good	Higher
Honey (clover) lb	Steady	Good	Lower



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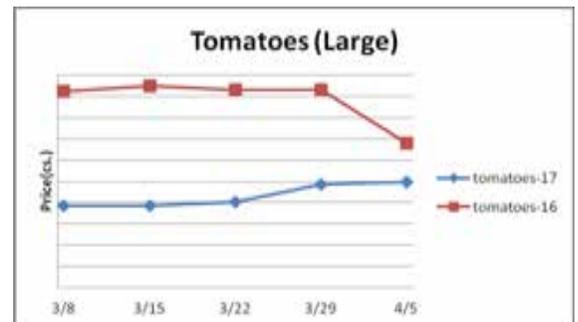
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Produce

The principal lettuce harvest region is transitioning north in California. Imperial Valley supplies are tightening as the trade looks to Huron. Total iceberg lettuce shipments last week declined 6% from the previous week and were 16% less than the same week last year. Most of the year to year decline in shipments were from Huron. The lettuce harvest area will shift in the not-so-distant future again to Salinas which could be accompanied with further supply gaps. Volatile lettuce prices may persist into May. The previous month's unstable weather conditions in the Yuma growing region are still causing quality problems, resulting in lower overall weights and yields. The unusual weather has created industry wide shortages in supply on multiple items including: butter lettuce, cauliflower, cilantro, green leaf, red leaf, iceberg, and ALL romaine commodities. Avocados have also tightened back up.

Description	Market Trend	Supplies	Price vs. Last Year
Limes (150 ct)	Decreasing	Good	Lower
Lemons (95 ct)	Steady	Good	Lower
Lemons (200 ct)	Steady	Short	Higher
Honeydew (6 ct)	Decreasing	Good	Higher
Cantaloupe (15 ct)	Increasing	Good	Higher
Blueberries (12 ct)	Decreasing	Good	Lower
Strawberries (12 pnt)	Increasing	Good	Higher
Avocados (Hass 48 ct)	Increasing	Good	Higher
Bananas (40 lb) Term	Decreasing	Good	Higher
Pineapple (7 ct) Term	Increasing	Good	Higher
Idaho Potato (60 ct 50 lb)	Increasing	Short	Lower
Idaho Potato (70 ct 50 lb)	Increasing	Short	Lower
Idaho Potato (70 ct) Term	Decreasing	Short	Lower
Idaho Potato (90 ct 50 lb)	Increasing	Short	Lower
Idaho Potato #2 (6 oz 100 lb)	Steady	Short	Lower
Processing Potato (cwt)	Steady	Short	Lower
Yellow Onions (50 lb)	Increasing	Good	Lower
Yellow Onions (50 lb) Term	Decreasing	Good	Lower
Red Onions (25 lb) Term	Increasing	Good	Lower
White Onions (50 lb) Term	Decreasing	Good	Lower
Tomatoes (lg case)	Increasing	Good	Lower
Tomatoes (5x6 lb) Term	Increasing	Good	Lower
Tomatoes (4x5 vine ripe)	Steady	Good	Lower
Roma Tomatoes (lg case)	Steady	Good	Lower
Roma Tomatoes (xlg case)	Steady	Good	Lower
Green Peppers (lg case)	Decreasing	Good	Lower
Red Peppers (lg 15 lb case)	Decreasing	Good	Higher
Iceberg Lettuce (24 ct)	Increasing	Good	Higher
Iceberg Lettuce (24 ct) Term	Increasing	Good	Higher
Leaf Lettuce (24 ct)	Increasing	Good	Higher
Romaine Lettuce (24 ct)	Increasing	Good	Higher
Mesculin Mix (3 lb) Term	Steady	Good	Higher
Broccoli (14 ct)	Increasing	Good	Higher
Squash (1/2 bushel)	Increasing	Good	Lower
Zucchini (1/2 bushel)	Increasing	Good	Higher
Green Beans (bushel)	Increasing	Good	Lower
Spinach (flat 24)	Decreasing	Good	Higher
Mushrooms (10 lb lg) Term	Steady	Good	Lower
Cucumbers (bushel)	Decreasing	Good	Higher
Pickles (200-300 ct) Term	Decreasing	Good	Lower
Asparagus (sm)	Steady	Good	Same
Freight (truck CA-Cty Av)	Decreasing	Good	Higher



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Produce

Apples & Pears

Demand and movement is steady with supplies readily available in most sizes and grades with the exception of golds and grannys. Supply remains tight on 100s and smaller on all grades except premium. 125s and smaller sizes in all varieties will continue to be tight all season. Pear demand and movement are steady. Most supplies are now coming out of California. Prices remain high on D'Anjous, 100s and smaller whereas Bartletts have a much better value.

Artichokes

We are seeing very high prices and very short supply. Quality is good.

Arugula

Supplies of both baby and wild arugula are light due to mildew.

Asparagus

Prices are normal and quality is good.

Avocados

EXTREME MARKET We are seeing a tight market and an increase in prices again on avocados.

Bananas

Demand and quality are good and supply is steady.

Green Beans

East: Supplies continue to be good but an increase in demand has caused FOB prices to be stronger this week. Yields are excellent and we expect few changes through the third week of this month.

West: Supplies are better this week. This is causing FOB prices to fall. Quality is variable.

Berries:

Blueberries

EXTREME MARKET Availability has tightened due to the freeze damage that occurred during mid-March in Georgia and North Carolina. Tight market conditions continue in the west, as production volume is on the decline in Central Mexico. California is not yet in full production.

Blackberries

Supplies are plentiful from Central Mexico. Quality and flavor are outstanding. The seasons finest are almost here!! Take advantage of the sweetest blackberries they have all year!

Raspberries

Raspberry production is steady and prices remain firm. Central Mexico is the primary district. Oxnard production is slowly increasing. The harvest in Mexico will continue through May.

Strawberries

Oxnard is now the primary growing area, followed by Santa Maria; the harvest in Central is winding down. Rain is in the late-week forecast; harvesting is expected to be curtailed and we may see a temporary decline in quality. The long-term trend is for much greater production volume in Oxnard moving forward, followed by increases in Santa Maria and Watsonville-Salinas during April.

Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

Broccoli

EXTREME MARKET/EXTREME SHORTAGES Quality is better.

Brussels Sprouts

Higher prices and tighter supplies. Quality is poor.

Cantaloupe

Market steady with generally good supplies of 12's but a bit snug on the 9's and 15's due to good demand, the fruit quality looks very nice with excellent internal color and sugar and for the most part a nice clean green to straw netting and very firm. We expect to have good volume of the offshore fruit through April and then transition into the domestic fruit out of the Imperial Valley around the first week of May.

Carrots

There is a good supply with solid quality.

Cauliflower

EXTREME MARKET/EXTREME SHORTAGES Quality is improving. We expect to see prices increase and supplies to shorten up. Some growers are already in a gap and have no supplies at all.



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Produce (continued)

Celery

EXTREME MARKET/EXTREME SHORTAGES Unfortunately, we have not seen much improvement in this market. Prorates have been ranging between 35 %-50% this week. We are done in Yuma and the Oxnard crop is behind schedule. Quality is just fair. We have heard that there will be issues for another 4-6 weeks.

Cilantro

EXTREME MARKET/EXTREME SHORTAGES Quality is variable as there is still yellowing with some decay. Price are high and we are seeing shortages.

Corn

Florida sweet corn has seen a spike in pricing this week. There has been less availability as in previous weeks due to planting gaps and the cooler weather hindering maturity.

Cucumbers

East: Supplies continue to ramp-up from FL fields causing FOB prices to drop, especially on the select. Quality is good.

West: Nogales crossings continue. Baja crossings have started. Better supplies have caused FOB prices to fall from last week.

English Cucumber

Availability is plentiful in Nogales. Hot-house production will continue through April.

Eggplant

East: FOB prices are generally steady and quality is good.

West: Nogales crossings continue and quality is good. FOB prices are down this week.



Fennel

Supplies for the week will be light.

Garlic

EXTREME MARKET The supply of domestic garlic remains tight. Pricing on domestic peeled 4x5s is still high.

Ginger

Chinese ginger is in good supply. It is being offered at a substantial discount compared to ginger from Brazil.

Grapes

Market is strong on reds (Crimsons, Perlones, Timco) which are mostly 700 and 900 code and very few 500 code coming in. The overall quality of the reds is very good with full red color and clean with few to no splits and nice crunch to the berries with fair to good sugar content. The greens are looking fair with most lots needing to be repacked and we will continue to repack as most of the storage type fruit is just starting to arrive and it looks like we will be short on greens and that is starting now and prices will continue to climb on good solid fruit. We should have enough reds to get us through April and then we will start Mexico and Coachella Valley fruit around the first week of May. The crop out of Mexico and Coachella looks excellent at this point.

Green Cabbage

Green cabbage is in light supply and should be steady this week. Quality is good.

Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.

Green Onions

Iced: This market has leveled off with steady crossings last week. The crossings should remain at current levels with good supplies to promote for Easter.

Iceless: This market has leveled off and should remain steady. Contracts and pre-commitments are holding the market firm. With good supplies for the Easter pull coming up.

Honeydew

Market is mostly steady as well with limited supply on 5s, most supply in 6/8. The overall quality looks very good with a nice clean exterior condition with a green to cream color and excellent internal color and sugar and nice tight cavity. We will also have some good supplies going forward through April and transition into the Imperial Valley and Mexico volume around the second week of May.

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Produce (continued)

Kale (Green)

Demand is steady and quality is average. We are seeing some mildew.

Lemons

Market very strong and demand exceeds supply, especially on 140's and smaller as we are seeing some very large fruit here in dist. 1 and also size picking in dist. 2 which is also yielding larger sizes keeping the smaller fruit strong. The overall quality is good to fair, with some clear rot showing up due to all the moisture in the ground and warmer weather which promotes mold spores. We will see the market continue to increase as demand has been very good across the board, this will be the trend as we start heading further into the spring which is normal. We will finish here in dist. 1 around the end of April and then we will be dependent upon only dist. 2 fruit until we see the Chilean fruit arrive around the first of June and they will increase their volume by mid-July and then Mexico starting around the first of August going through October.

Lettuce:

Butter

EXTREME MARKET Very high prices and short supply.

Green and Red Leaf

EXTREME MARKET/EXTREME SHORTAGES We are seeing a lot of dirt due to the heavy winds, seeders and tip burn. We are seeing very short supply on green leaf, however quality is good. Red leaf is now in very short supply and some growers are seeing a gap in supply.

Iceberg Lettuce

EXTREME MARKET Supplies are tight. Quality is good to average although we are starting to see improvement. Expect shortages in supply.

Romaine

EXTREME MARKET/EXTREME SHORTAGES Very light supplies. Quality is hit or miss with epidermal peeling and very light color. Please substitute this item with Iceberg if you can.

Romaine Hearts

EXTREME MARKET/EXTREME SHORTAGES Supplies are VERY light. We are seeing twisting with average quality, and peeling. Prices are rising, we are seeing a very short supply.

Limes

Limes are available and are packing in Texas. Great quality and color.

Napa

EXTREME MARKET Supplies are very tight.

Onions

Pricing has started to increase on yellow onions. More growers are finishing up in the Northwest, as Mexico is nearly finished crossing through South Texas. The early Texas-grown varieties are not yielding great pack-outs due to the presence of disease in some fields, and decreased acreage state-wide. The size profile on the Texas onions are peaking at Medium Yellows and Jumbo Yellows, with very few Colossal and Super Colossal. Red Onions remain flat as the Northwest still has heavy inventory of them. The Imperial Valley in California will start their onion program a week on 4/24.

Oranges

Market is steady and strengthening as demand has been good domestically and export wise, we are into some of our late navel varieties that will be stronger than the regular season navels. The fruit quality is good right now with excellent color and sugar and the fruit eats like candy, we are starting to see some puff and crease and some softer fruit due to the excessive amount of rains and the warm weather we have experienced. We are starting to see some fruit drop as well due to the bloom we are experiencing and the tree is trying to take care of the new set and the weaker fruit hanging on the tree will drop. We will for sure come up short of our original estimates for this year's navel crop, but will have supplies probably through May and not stretch it into July like last year. We will probably start some Valencia's around the middle part of April this year's crop looks like it is going to come up short as well and some of the most recent estimates are about 15-20% lighter than last so we will probably see some strong prices starting out and do not expect to see things come off much but we will keep you posted as we go forward.



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Produce *(continued)*

Parsley (Curly, Italian)

We are seeing prices remain high and supplies being short.

Green Bell Pepper

East: Good supply. FOB prices are down this week on choice grade. For XL and L sizes, prices are more stable with some downward pressures. Quality is good.

West: Good supplies continue. FOB prices are generally down. Quality is generally good.

Red Bell Pepper

West: Supplies of field reds are tighter this week putting upward pressure on FOB prices. Quality is generally good.

Jalapeño Pepper

East: FOB prices are steady to slightly lower this week. Quality is generally good.

Pineapple

Supply continues to be tight. Vessel delays have caused orders to be pushed back.

Idaho Potatoes

Even though Easter is around the corner, there has not been an overwhelming demand on the consumer packs coming out of Idaho. Demand by consumers is poor with demand on larger sizes cartons still very strong. We have seen an uptick in larger carton prices with the smaller cartons following. You can expect larger carton prices to continue the upward steady movement, no large jumps are anticipated. The plantings of the new Idaho crops continue on the western side of the state.

Radishes

Quality is good and supply is slowing down.

Salad Blends

The romaine blend market is up despite sufficient iceberg supplies. Heat-related defects are a concern for the end of the desert season.

Snow and Sugar Snap Peas

Snow and sugar snap peas are in high demand with good quality.

Spinach (Bunched)

Supply is average, quality is only fair. We are still seeing some mildew in this product.

Spinach (Baby)

Baby and clipped spinach supplies are light. Quality is fair to good, with good prices. There are some reports of mildew.

Spring Mix

There is plenty of product with good quality.

Green Squash

East: Good supplies and quality. FOB prices remain low.

West: FOB prices are down slightly in the west. Quality is generally good.

Yellow Squash

East: Good supplies have caused FOB prices to drop again this week. Quality continues to improve but winds may cause some scarring.

West: CA desert fields have begun to be harvested. FOB prices are generally steady with some slight downward pressure.

Tomatoes

East

Rounds

We continue to be in the gradual transition from our southern Florida (Immokalee) fields to the central Florida fields (Palmetto/Ruskin). We reported last week that sizing was toward the minimum side of specs and we expect this to continue during this transition which will run for one or two more weeks. This places a premium price on the larger sized tomatoes. As is typical, yields are decreased in the older fields. As we move forward through April, we expect yields to remain lower than they have been all winter due to less acreage being planted for spring harvesting and some damage that has already occurred in the new fields due to a freeze. FOB prices are up slightly for all sizes this week. Quality remains very good and should remain very good for at least the next couple of weeks.



MARKET TRENDS

APRIL 14, 2017

PERFORMANCE
FOODSERVICE



Produce (continued)

Romas

FOB prices are steady for the large size and up slightly for the extra-large size and medium sizes. Quality this week is very good.

Grapes

FOB prices are up again this week as supplies are having trouble keeping up with demand. Due to lack of supplies and quality in the west, a larger portion of the country is coming to FL for supplies. Quality remains very good to excellent.

Cherries

FOB prices are steady this week for cherries. Quality is generally very good.

West/Mexico

Rounds

Demand continues to be light. Good volume is crossing at Nogales but we continue to see signs of a slight seasonal slowdown. Crossings also continue at McAllen. A few crossings have begun at Baja. FOB prices remain at Suspension Agreement minimums. Quality is ok and sizing is on the small size. We are sourcing the larger sizes from MX 2-layers. We expect Mexican fields to continue for about four more weeks. The California crop should begin around June 10 with one grower. All growers should be going around the first week of July. Wetter than normal conditions delayed some growers from their normal planting schedule. Vine ripens from Mexico remain plentiful with poor demand. Prices remain at Suspension Agreement minimums.

Romas

Nogales and McAllen crossings continue. Baja crossings have begun in a light way. FOB prices remain at the minimum for the medium size but has risen slightly off the floor this week for the first time this winter. Quality continues to be variable and only mostly fair.

Grapes

Few supplies crossing at Nogales. Baja will be starting up soon. Quality is variable and only fair at best on any available grapes. Re-packers are going east for supplies and quality product. Like in the east, prices are up substantially over last week.

Cherries

Quality continues to be suspect and variable this week. We are continuing to see a wider-than-normal range in FOB prices which correspond to the quality. Overall, re-packers are having to pay higher FOB prices again this week for quality product and many are going east to find quality product.

Watermelon

Seedless varieties remain steady with regards to supply and pricing. We will begin to see a decline in supply next week as the offshore melon season begins to wind down. We anticipate about three more weeks of arrivals.

