



MARKET TRENDS

FOR WEEK ENDING APRIL 28, 2017

 **PERFORMANCE**
FOODSERVICE



MARKET TRENDS

APRIL 28, 2017

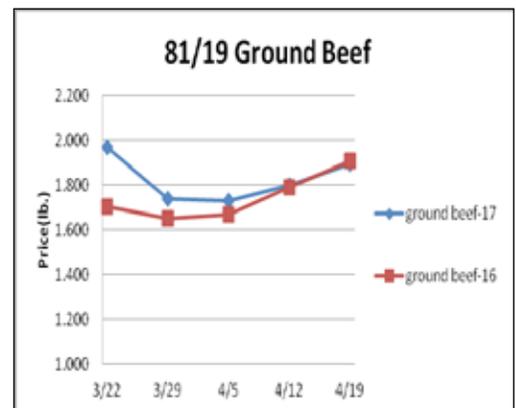
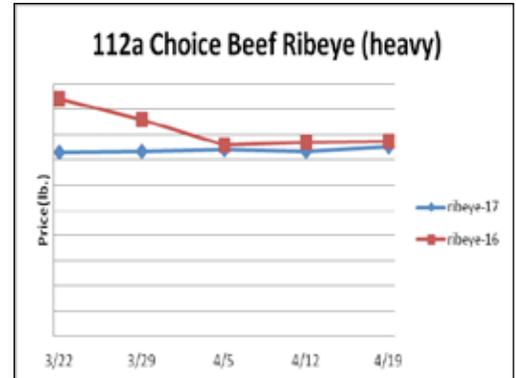
PERFORMANCE
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Beef, Veal & Lamb

Beef output last week rose 2.5% and was 6% larger than the same week last year. This happened despite dressed cattle weights tracking near 2% below 2016. The lighter cattle weights have occurred as feedlot operators try to sell their cattle early in effort to get ahead to the lower deferred cattle futures. This could temper year over year gains in beef production during the late spring. Retail beef prices remain relatively attractive. During March the average retail prices for beef was up .6% from February but was down 4.9% from last year. Ground beef retail prices were nearly 10% less expensive this March compared to 2016 and the lowest for the month since 2013.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Increasing	Short	Lower
Feeder Cattle Index (CME)	Increasing	Short	Lower
Ground Beef 81/19	Increasing	Good	Lower
Ground Chuck	Increasing	Good	Lower
109 Export Rib (ch)	Decreasing	Good	Higher
109 Export Rib (pr)	Increasing	Good	Higher
112a Ribeye (ch)	Increasing	Good	Lower
112a Ribeye (pr)	Decreasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Increasing	Good	Lower
116 Chuck (sel)	Increasing	Good	Lower
116 Chuck (ch)	Increasing	Good	Lower
116b Chuck Tender (ch)	Increasing	Good	Higher
120 Brisket (ch)	Increasing	Good	Higher
120a Brisket (ch)	Increasing	Good	Higher
121c Outside Skirt (ch/sel)	Increasing	Good	Lower
121d Inside Skirt (ch/sel)	Increasing	Good	Lower
121e Cap & Wedge	Increasing	Good	Higher
167a Knuckle, Trimmed (ch)	Increasing	Good	Higher
168 Inside Round (ch)	Increasing	Good	Lower
169 Top Round (ch)	Increasing	Good	Higher
171b Outside Round (ch)	Increasing	Good	Lower
174 Short Loin (ch 0x1)	Increasing	Good	Higher
174 Short Loin (pr 2x3)	Increasing	Good	Lower
180 0x1 Strip (pr)	Decreasing	Good	Higher
180 0x1 Strip (ch)	Increasing	Good	Lower
184 Top Butt, boneless (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (pr)	Decreasing	Good	Lower
184-3 Top Butt, bnls (ch)	Decreasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Lower
185c Loin, Tri-Tip (ch)	Decreasing	Good	Lower
189a Tender (sel, 5 lb & up)	Decreasing	Good	Lower
189a Tender (ch, 5 lb & up)	Increasing	Good	Higher
189a Tender (pr, heavy)	Decreasing	Good	Lower
193 Flank Steak (ch)	Decreasing	Good	Lower
50% Trimmings	Increasing	Good	Higher
65% Trimmings	Increasing	Good	Lower
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Decreasing	Short	Lower
90% Trimmings	Decreasing	Short	Lower
90% Imported Beef (frz)	Decreasing	Good	Higher
95% Imported Beef (frz)	Decreasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower



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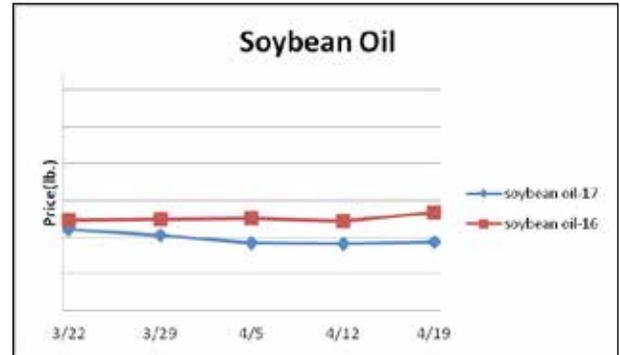
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Grains

Recent rainfall continues to be beneficial for the domestic winter wheat crops. The latest USDA winter wheat crop ratings show 54% of the crop rated in either good or excellent condition which is the second-best level for this time of the year in recent history. Wheat prices could remain soft in the near term.

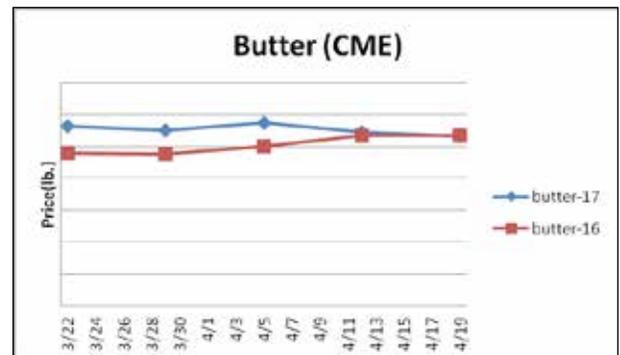
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Increasing	Good	Lower
Crude Soybean Oil, lb	Increasing	Good	Lower
Soybean Meal, ton	Increasing	Good	Lower
Corn, bushel	Decreasing	Good	Lower
Crude Corn Oil, lb	Steady	Good	Lower
High Fructose Corn Syrup	Decreasing	Good	Lower
Distillers Grain, Dry	Increasing	Good	Lower
Crude Palm Oil, lb BMD	Decreasing	Good	Lower
HRW Wheat, bushel	Decreasing	Good	Lower
DNS Wheat 14%, bushel	Increasing	Good	Lower
Durum Wheat, bushel	Increasing	Short	Higher
Pinto Beans, lb	Decreasing	Good	Higher
Black Beans, lb	Decreasing	Good	Higher
Rice, Long Grain, lb	Steady	Good	Lower



Dairy

The butter market continues to trade at inflated levels despite favorable trade patterns. U.S. butter exports during February were down 54.5% from the previous year while imports were lower by 31.4%. Still, the U.S. was the largest net importer of butter for any February since 2004. Butter prices may firm next month. U.S. nonfat dry milk exports were 25.6% better than 2016 including a 33.2% surge in trade with Mexico. U.S. cheese exports during February were up 8.6% from 2016. CME cheese block prices have averaged lower in May from April in three of the last four years.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Same
Cheese Blocks (CME)	Increasing	Good	Higher
American Cheese	Decreasing	Good	Higher
Cheddar Cheese (40 lb)	Decreasing	Good	Higher
Mozzarella Cheese	Decreasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Decreasing	Good	Lower
Butter (CME)	Decreasing	Good	Lower
Nonfat Dry Milk	Decreasing	Ample	Higher
Whey, Dry	Decreasing	Good	Higher
Class 1 Base	Steady	Good	Higher
Class II Cream, heavy	Decreasing	Good	Higher
Class III Milk (CME)	Decreasing	Good	Higher
Class IV Milk (CME)	Decreasing	Good	Higher



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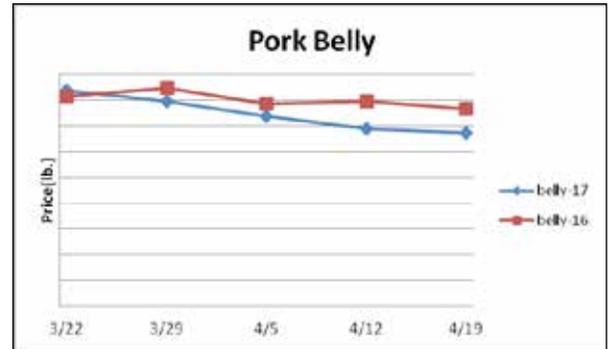
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Pork

Pork production last week fell 3.5% but was up .8% from the same week a year ago. Hog slaughter matched the smallest level for any non-holiday week since August. Pork output will seasonally decline deep into the summer which usually brings support to the pork markets. However, solid year over year gains in production and ample alternative protein supplies could mitigate any pork price increases this spring. The USDA pork cutout, an index of pork prices, is tracking at its second lowest level for mid-April in eight years.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Lower
Sow	Decreasing	Ample	Higher
Belly (bacon)	Decreasing	Good	Lower
Sparerib(4.25 lb & down)	Increasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Lower
Ham (23-27 lb)	Increasing	Good	Lower
Loin (bone in)	Decreasing	Good	Lower
Babyback Rib (1.75 lb & up)	Decreasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Decreasing	Good	Lower
Picnic, untrmd	Increasing	Good	Higher
SS Picnic, smoker trm box	Steady	Good	Higher
42% Trimmings	Decreasing	Good	Lower
72% Trimmings	Increasing	Good	Lower



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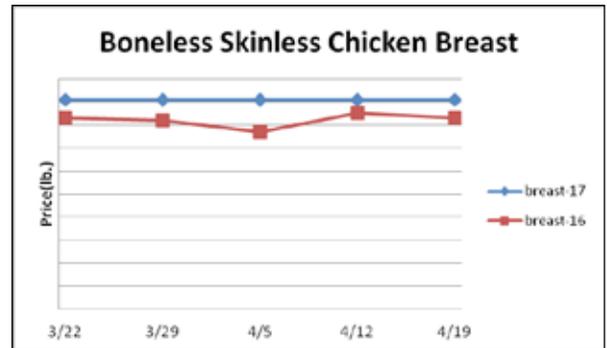
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Poultry

For the week ending April 8th, chicken output rose 1.3% from the previous week but was .2% less than the same week last year. The average bird weight was down 1% from the previous year while slaughter was higher by .8%. The six-week moving average for chicken production is just .9% better than 2016. Recent chick placement data suggests that year over year gains in chicken output could remain fairly unimpressive during the next few weeks. This factor and seasonally rising demand could be supportive of the chicken breast markets. The seasonal downside in the wing markets could be tempered. Fairly appealing table egg prices could persist in the near term. The March 1st table egg layer flock was 3.1% bigger than a year ago.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Decreasing	Good	Higher
Wings (jumbo cut)	Decreasing	Good	Higher
Wing Index (ARA)	Decreasing	Good	Higher
Breast, Bnless Skinless NE	Decreasing	Good	Higher
Breast, Bnless Skinless SE	Increasing	Good	Higher
Breast Boneless Index (ARA)	Decreasing	Good	Higher
Tenderloin Index (ARA)	Increasing	Good	Higher
Legs (whole)	Steady	Good	Higher
Leg Quarter Index (ARA)	Decreasing	Good	Higher
Thighs, Bone In	Decreasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Lower
Turkey Breast, Bnls/Sknls	Decreasing	Good	Lower

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Decreasing	Short	Higher
Medium Eggs (dozen)	Decreasing	Short	Higher
Liquid Whole Eggs	Steady	Short	Lower
Liquid Egg Whites	Steady	Short	Lower
Liquid Egg Yolks	Decreasing	Short	Higher
Egg Breaker Stock Central	Decreasing	Short	n/c



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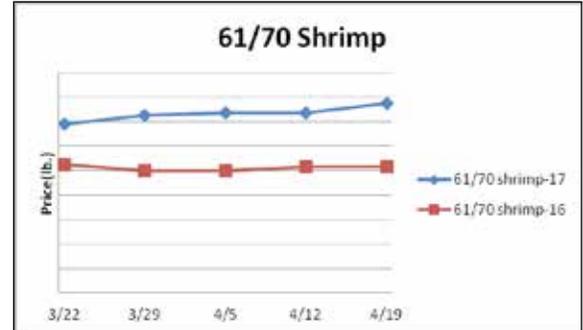
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Seafood

Snow crab prices remain elevated due to the tight world supply. U.S. snow crab imports during February were 24.8% less than the same month last year. Due to the noteworthy decline in the Newfoundland snow crab quota this year, U.S. snow crab imports should remain disappointing this spring which is likely be supportive of the snow crab leg markets.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Increasing	Good	Higher
Shrimp (61/70 frz)	Increasing	Good	Higher
Shrimp Tiger (26/30 frz)	Steady	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Steady	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Same



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Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Increasing	Good	Higher
42 lb. Linerboard-corrugated box	Increasing	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Increasing	Good	Higher
PP-HIGP-heavy grade utensils	Steady	Good	Higher
PE-LLD-can liners, film, bags	Steady	Good	Higher

Retail Price Change from Prior Month

Description	Feb '17	Jan '16	Dec '16
Beef and Veal	Increasing	Increasing	Decreasing
Dairy	Decreasing	Increasing	Increasing
Pork	Increasing	Increasing	Increasing
Chicken	Increasing	Increasing	Decreasing
Fresh Fish and Seafood	Decreasing	Decreasing	Increasing
Fresh Fruits and Vegetables	Increasing	Increasing	Decreasing

Various Markets

The canned tomato markets have continued to firm as of late and are trending modestly above 2016 levels. Overall canned tomato supplies are expected to remain historically big during the next few months which could temper the upside in the markets.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Increasing	Good	Higher
Tomato Paste-Industrial (lb)	Increasing	Good	Higher
Coffee lb ICE	Increasing	Good	Higher
Sugar lb ICE	Increasing	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Increasing	Good	Higher
Honey (clover) lb	Steady	Good	Lower



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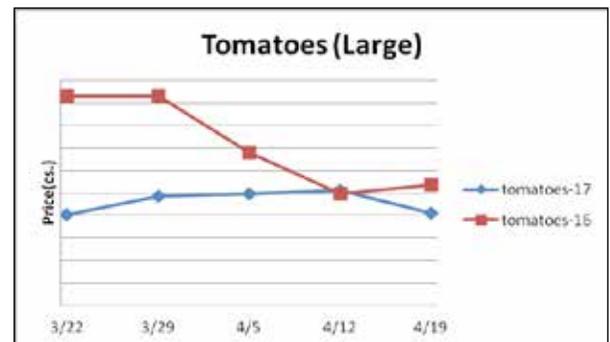


Produce

Avocado supplies remain erratic due mostly to subpar harvests in Mexico. Last week, U.S. avocado imports from Mexico fell 12.1% from the previous week and were 29.6% less than the same week last year. Disappointing avocado volumes from Mexico are anticipated to persist at least into next month which should be fairly supportive of the avocado markets. This month has been very unstable for the industry. We are experiencing EXTREME MARKETS on ALL lettuce commodities, broccoli and cauliflower. Lettuce supplies remain relatively insufficient due to unsatisfactory harvests in California, which is underpinning lettuce prices. This trend could continue in the near term. Several lettuce shippers are prorating. Supplies will remain sub-par until the week of May 1. Green leaf supplies remain very tight and at top dollar. Romaine supplies are just beginning to loosen and some shippers are quietly whispering modest discounts for volume orders. We are also experiencing extreme markets with blueberries, celery, cilantro, garlic, lemons, and now certain sizes of asparagus. It is forecasted that May will be better for many commodities. The celery market is firm and rising. Shippers are transferring product from Oxnard to Salinas for mixer business. Buyers can save \$2 per case by loading directly in Oxnard. The Salinas celery season will begin in June Broccoli supplies are rising quickly and shippers are dropping prices to keep pace with the market. The cauliflower market will follow suit in a few days. Shippers are struggling mightily to source labor. This will be a severe and chronic problem throughout the entire Salinas season. Keep in mind it rained heavily through most of January and Salinas growers could not adhere to a normal planting schedule. The ongoing rain-gaps should produce a "stair step" market adjustment rather than a sudden and dramatic shift.

MARKET ALERT

- **Avocados – EXTREME**
- **Asparagus – LARGER SIZES**
- **Blueberries – EXTREME**
- **Broccoli – EXTREME**
- **Napa Cabbage – EXTREME**
- **Cauliflower – EXTREME**
- **Celery – EXTREME**
- **Cilantro – EXTREME**
- **Garlic – EXTREME**
- **Lemons – SIZING**
- **Lettuce – All Varieties – EXTREME**
- **Parsley – ESCALATED**



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Produce

Apples & Pears

Demand and movement is steady with supplies readily available in most sizes and grades with the exception of golds and grannys. Supply remains tight on 100s and smaller on all grades except premium. 125s and smaller sizes in all varieties will continue to be tight all season. Pear demand and movement are steady. Most supplies are now coming out of California. Prices remain high on D'Anjous, 100s and smaller whereas Bartletts have a much better value.

Artichokes

We are seeing very high prices and very short supply. Quality is good.

Arugula

Supplies of both baby and wild arugula are light due to mildew.

Asparagus

Market is getting tight. Peru is currently experiencing rain and unusually high temperatures which have combined to slow the production of large caliber spears. The vast majority of product being harvested is in the STANDARD caliber measurements and production of LARGE, XL, AND JUMBO has declined dramatically. It is expected that this condition will persist at least until May 15th.

Avocados

EXTREME MARKET We are seeing a tight market and an increase in prices again on avocados.

Bananas

Demand and quality are good and supply is steady.

Green Beans

East: FOB prices are lower than they were at this time last week due to steady supplies but weaker demand due to the holiday pull ending. Quality is good.

West: Supplies are tighter and FOB prices are higher this week. Quality is variable. We look for the desert fields to begin around the weekend.

Berries:

Blueberries

EXTREME MARKET Availability has tightened due to the freeze damage that occurred during mid-March in Georgia and North Carolina. Tight market conditions continue in the west, as production volume is on the decline in Central Mexico. California is not yet in full production. The spring harvest transition will result in continued tight availability through May.

Blackberries

Blackberries from Central Mexico were in tight supply during Easter with labor shortages and abbreviated hours at the border crossings. No improvement in availability is expected until early next week.

Raspberries

Raspberry production is steady and prices remain firm. Central Mexico is the primary district and is approaching peak season production volume. Oxnard production is increasing. The harvest in Mexico will continue through May.

Strawberries

Oxnard is now the primary growing area, followed by Santa Maria. Driscoll has the entire line-up of mixed berries available to load in Oxnard. The trend for increasing production volume in California will continue. The harvest in Mexico is winding down.

Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

Broccoli

EXTREME MARKET We are seeing an improvement in this market, prices are starting to come down and product is becoming more available. Quality is good.

Brussels Sprouts

Higher prices and tighter supplies remain but are leveling out. Quality is improving.

Cantaloupe

Market steady with generally good supplies of 12's but a bit snug on the 9's and 15's due to good demand, the fruit quality looks very nice with excellent internal color and sugar and for the most part a nice clean green to straw netting and very firm. We expect to have good volume of the offshore fruit through April and then transition into the domestic fruit out of the imperial valley around the first week of May.



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Produce *(continued)*

Carrots

There is a good supply with solid quality.

Cauliflower

EXTREME MARKET We are seeing improvement in this market. Prices are coming down slowly and product is becoming more available. Quality is good.

Celery

EXTREME MARKET / EXTREME SHORTAGES Unfortunately, we have not seen much improvement in this market. Prorates have been ranging between 35 %-50% this week. We are done in Yuma and the Oxnard crop is behind schedule. Quality is just fair. There will be issues for another 4-6 weeks.

Cilantro

EXTREME MARKET/EXTREME SHORTAGES Quality is variable as there is still yellowing with some decay. Price are high and we are seeing shortages.

Corn

Florida Sweet Corn is plentiful out of Florida and pricing is fair to good, making it good for promoting. Quality is outstanding and the outlook should hold steady all the way through Memorial Day.

Cucumbers

East: FL fields continue to produce. FOB prices are generally steady to higher on the supers and select. Quality is good.

West: Nogales crossings continue. Baja crossings have started. FOB prices are steady to lower compared to last week.

English Cucumber

Supplies from Eastern Canada are plentiful. Nogales shippers will have English Cucumbers through mid-May.

Eggplant

East: FOB prices are generally lower on the fancy and steady to lower on the choice. Quality is good.

West: Nogales crossings continue and quality is good. FOB prices are down again this week.

Fennel

Supplies for the week will be light.

Garlic

EXTREME MARKET The supply of domestic garlic remains tight. Pricing on domestic peeled 4x5s is still high.

Ginger

Chinese ginger is in good supply. It is being offered at a substantial discount compared to ginger from Brazil.

Grapes

Market is strong on reds (Crimsons, Perlones, Timco) which are mostly 700 and 900 code and very few 500 code coming in. The overall quality of the reds is very good with full red color and clean with few to no splits and nice crunch to the berries with fair to good sugar content. The greens are looking fair with most lots needing to be repacked and we will continue to repack as most of the storage type fruit is just starting to arrive and it looks like we will be short on greens and that is starting now and prices will continue to climb on good solid fruit. We should have enough reds to get us through April and then we will start Mexico and Coachella Valley fruit around the first week of May, but the green grapes are going to be very tight and we could see a gap in supply in the next few weeks until we start Coachella and Mexico. The crop out of Mexico and Coachella looks excellent at this point but we will keep you posted as we learn more.

Green Cabbage

Green cabbage is in light supply and should be steady this week. Quality is good.

Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.



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Produce (continued)

Green Onions

Iced: This market has leveled off with steady crossings last week. The crossings should remain at current levels with good supplies.

Iceless: This market has leveled off and should remain steady. Contracts and pre-commitments are holding the market firm.

Honeydew

Market is mostly steady as well with fair supplies on 5s, and a bit lighter on the 6-8's. The overall quality looks very good with a nice clean exterior condition with a green to cream color and excellent internal color and sugar and nice tight cavity. We will also have some good supplies going forward through April and transition into the Imperial Valley and Mexico volume around the second week of May.

Jicama

Normal prices and quality is good.

Kale (Green)

Demand is steady and quality is average. We are seeing some mildew.

Kiwi

Supplies are good. We are still seeing slightly higher prices with quality being average.

Lemons

Market very strong and demand exceeds supply, especially on 140's and smaller as we are seeing some very large fruit here in dist. 1 and also size picking in dist. 2 which is also yielding larger sizes keeping the smaller fruit very strong. The overall quality is good to fair, with some clear rot showing up due to all the moisture in the ground and warmer weather which promotes mold spores. We will see the market continue to increase as demand has been very good across the board, this will be the trend as we start heading further



into the spring which is normal. We will finish here in dist. 1 around the end of April and then we will be dependent upon only dist. 2 fruit until we see the Chilean fruit arrive around the first of June and they will increase their volume by mid-July and then Mexico starting around the first of August going through October.

California Lettuce:

Butter

EXTREME MARKET – prices are still moving higher and supplies are very light.

Green and Red Leaf

EXTREME MARKET/EXTREME SHORTAGES We are seeing a lot of dirt due to the heavy winds, seeders and tip burn. We are seeing very short supply on green leaf, as well as very high prices, quality is good. Red leaf is now in very short supply and some growers are seeing a gap in supply.

Iceberg Lettuce

EXTREME MARKET/EXTREME SHORTAGES Supplies are tight. Quality is average although we are starting to see improvement. Expect some Rib light, cracked rip, and pale color.

Romaine

EXTREME MARKET/EXTREME SHORTAGES - Very light supplies. Quality is hit or miss with epidermal peeling and very light color. Please substitute this item with Iceberg if you can.

Romaine Hearts

EXTREME MARKET/EXTREME SHORTAGES Supplies are VERY light. Prices are very high, we are seeing a very short supply.

Limes

Limes are available, packing in Texas. Great quality and color.

Napa

EXTREME MARKET Supplies are very tight.

Onions

Pricing has likely peaked on yellow and red onions out of all growing regions. The Imperial Valley growing area in California has started shipping this week and more growers will start next week. Onions remain in Idaho, Washington, and Texas. Texas continues to yield a small size profile heavy to mediums and small jumbos due to diseased fields. White onions have gotten very strong in price due to a lack of supply in the Northwest and less Mexican supply crossing through South Texas. We should see pricing relief on all three colors in the coming weeks.

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Produce (continued)

Oranges

Market is very strong and demand exceeds supply on 113's and 138's fancy and choice as we are into some of our late navel varieties that will be on the larger side. The fruit quality is good right now with excellent color and sugar and the fruit eats like candy, we are starting to see some puff and crease and some softer fruit due to the excessive amount of rains and the warm weather we have experienced. We are starting to see some fruit drop as well due to the bloom we are experiencing and the tree is trying to take care of the new set and the weaker fruit hanging on the tree will drop. We will for sure come up short of our original estimates for this year's navel crop, but will have supplies probably through May and not stretch it into July like last year. We have started some Valencia's and this year's crop looks like it is going to come up short as well and some of the most recent estimates are about 15-20% lighter than last year so we will probably see some strong prices starting out and do not expect to see things come off much but we will keep you posted as we go forward. Also with this lighter Valencia crop we are going to experience very light supplies on 113's and smaller through the summer and we expect August through mid-October until we start navels again, that we will be in a demand far exceeding supply on the smaller fruit.

Parsley (Curly, Italian)

ESCALATED We are seeing prices remain VERY high and supplies being short.

Green Bell Pepper

East: Supplies remain good. Plant City has begun to harvest. FOB prices are steady. Quality is very good.

West: Fewer supplies currently available but we expect volume to improve during the week. FOB prices currently are generally steady on XL, higher on the X and steady to lower on the choice. Quality is good.

Jalapeño Pepper

East: FOB prices are slightly lower this week. Quality is good.
West: FOB prices are stronger this week. Quality is good.

Red & Yellow Pepper

The market is climbing; stocks are tightening due to strong demand on both coasts. Growers will shift production to Coachella, California in a few weeks. Quality is very good: color is vibrant and flavor is spicy, yet sweet.

Pineapples

Prices are starting to inch down; demand has returned to normal after the holidays. Quality is average: sugar levels range from 13 to 16 Brix.

Idaho Potatoes

Demand on large count cartons continues to be very good. The consumer demand in the state is also good, no real movement in price. The shipping community appears to be moving the larger cartons up in price in a very orderly fashion. If demand continues to move forward you can expect these price increases to continue on the larger count cartons. We need to keep this crop moving out of the state, it appears the growers have an adequate supply of product. The grower could potentially have more potato supply than it can move. Quality may play an important part in this. We have seen some quality issues but nothing serious at this time. Planting of the new crop Idaho's is well under way in the Blackfoot area of the state and we can expect to move north from here for the coming weeks. The area has seen adequate moisture which has not really slowed any planting at this time. You will not see any shortage of water for the state this year, you may even see some flooding in certain areas of the state. We enjoyed a great snowpack this past winter. Truck transportation is still adequate at this time, see no major issues to deal with in the foreseeable future.

Radishes

Quality is good and supply is slowing down.

Salad Blends

Prices remain elevated, but will start returning to normal levels soon. Romaine and iceberg stocks are tight. All production has moved from Yuma to California's Salinas Valley. Supplies should increase and quality will improve over the next several weeks.



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Produce (continued)

Snow and Sugar Snap Peas

Snow and sugar snap peas are in high demand with good quality.

Spinach (Bunched)

Supply is average, quality is only fair. We are still seeing some mildew in this product.

Spinach (Baby)

Baby and clipped spinach supplies are light. Quality is fair to good, with good prices. There are some reports of mildew.

Spring Mix

There is plenty of product with good quality.

Green Squash

East: Good supplies and quality; weak demand. FOB prices remains generally steady on the fancy and mediums. Prices are down on the large.

West: FOB prices are lower this week on both fancy and mediums. Quality is good.

Yellow Squash

East: Good supplies continue out of central FL. The south GA crop is also being harvested. FOB prices are a little lower than they were at this time last week due to the increased supplies. Quality is generally good.

West: CA desert fields have begun to be harvested but supplies are still generally tight. We are seeing downward pressure on FOB prices.

Tomatoes

East

Rounds

We continue to be in the transition from our southern Florida (Immokalee) fields to the central Florida fields (Palmetto/Ruskin). Demand continues to be weak and supplies are good. This situation is putting continued downward pressure on FOB prices for the extra-large and large sizes. Medium size is tighter and FOB prices are a little higher this week. Quality continues to be very good and should continue to be very good for the foreseeable future.

Romas

Demand continues to be weak. FOB prices are slightly lower on extra-large and medium sizes and steady on the large size. Quality this week is very good.

Grapes

New and more supplies are causing FOB prices to fall again this week. Prices are down a couple of dollars for the 12/1 pt.

flats. Due to lack of supplies and quality in the west, a large portion of the country continues to come to FL for supplies. Quality remains very good to excellent.

Cherries

FOB prices remain steady this week. Quality remains very good.

West/Mexico

Rounds

Demand continues to be light. Crossings continue at Nogales, McAllen and Baja. FOB prices remain at Suspension Agreement minimums. Quality is ok and sizing is on the small side. We continue to use MX2-layers for the largest sizes and those FOB prices are lower this week. The California crop should begin around June 10 with one grower. All growers should be going around the first week of July. Vine ripens from Mexico remain plentiful with poor demand.

Romas

Nogales, Baja and McAllen crossings continue. After rising off the minimums for the past two weeks, prices have returned to or close to minimums. Quality continues to be variable and only mostly fair.



MARKET TRENDS

APRIL 28, 2017

PERFORMANCE
FOODSERVICE



Produce *(continued)*

Grapes

Quality continues to be suspect and variable this week. We are continuing to see a wider-than-normal range in FOB prices which correspond to the quality. Many suppliers continue to go east to find quality product. Prices are down this week.

Cherries

New crossings from Baja are allowing some repackers this week not to have to go east to meet demand. Supplies continue to be tight and FOB prices are higher for the new quality product.

Watermelon

Seedless varieties remain steady with regards to supply and pricing. We will begin to see a decline in supply next week as the offshore melon season begins to wind down. We anticipate about three more weeks of arrivals.

