



# MARKET TRENDS

FOR WEEK ENDING JUNE 2, 2017

 **PERFORMANCE**  
FOODSERVICE



# MARKET TRENDS

JUNE 2, 2017

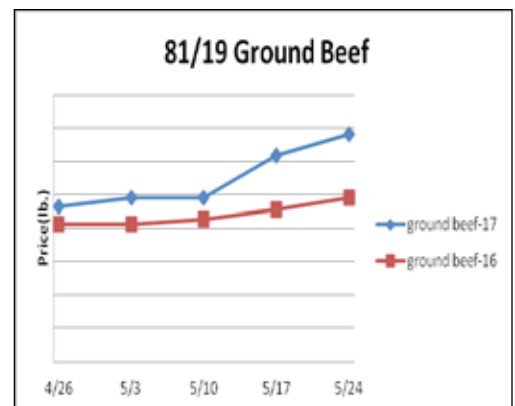
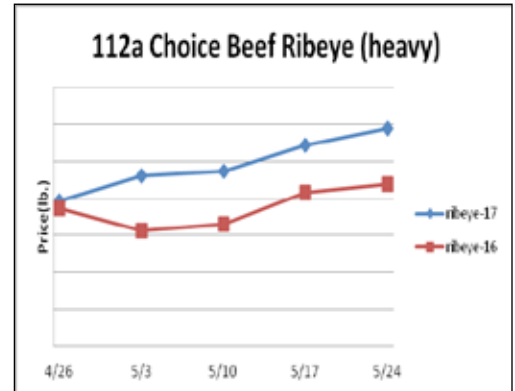
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## Beef, Veal & Lamb

Beef production last week declined 1.4% and was just .8% better than the same month last year. Near slaughter cattle supplies are somewhat limited but are expected to improve in the coming months. But lighter cattle weights may continue to temper output. The average dressed cattle weight for the week ending May 6th was 3.3% lighter than last year marking the biggest year over year decline in over 13 years. Beef demand is waning with the recent runup in prices. Spot ground beef shipments last week were the smallest in nearly two years. Further, the four-week total of forward beef sales is currently the smallest since January of 2016. This should weigh on the beef markets in the near term.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Higher
Feeder Cattle Index (CME)	Increasing	Short	Lower
Ground Beef 81/19	Increasing	Good	Higher
Ground Chuck	Increasing	Good	Higher
109 Export Rib (ch)	Decreasing	Good	Higher
109 Export Rib (pr)	Increasing	Good	Higher
112a Ribeye (ch)	Increasing	Good	Higher
112a Ribeye (pr)	Increasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Higher
116 Chuck (sel)	Decreasing	Good	Higher
116 Chuck (ch)	Decreasing	Good	Higher
116b Chuck Tender (ch)	Decreasing	Good	Higher
120 Brisket (ch)	Increasing	Good	Lower
120a Brisket (ch)	Decreasing	Good	Higher
121c Outside Skirt (ch/sel)	Decreasing	Good	Higher
121d Inside Skirt (ch/sel)	Decreasing	Good	Higher
121e Cap & Wedge	Decreasing	Good	Higher
167a Knuckle, Trimmed (ch)	Increasing	Good	Higher
168 Inside Round (ch)	Decreasing	Good	Lower
169 Top Round (ch)	Decreasing	Good	Lower
171b Outside Round (ch)	Increasing	Good	Lower
174 Short Loin (ch 0x1)	Increasing	Good	Lower
174 Short Loin (pr 2x3)	Increasing	Good	Higher
180 0x1 Strip (pr)	Increasing	Good	Higher
180 0x1 Strip (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (pr)	Decreasing	Good	Lower
184-3 Top Butt, bnls (ch)	Increasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Higher
185c Loin, Tri-Tip (ch)	Increasing	Good	Higher
189a Tender (sel, 5 lb & up)	Decreasing	Good	Lower
189a Tender (ch, 5 lb & up)	Decreasing	Good	Lower
189a Tender (pr, heavy)	Increasing	Good	Higher
193 Flank Steak (ch)	Decreasing	Good	Lower
50% Trimmings	Decreasing	Good	Higher
65% Trimmings	Decreasing	Good	Higher
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Increasing	Short	Higher
90% Trimmings	Increasing	Short	Higher
90% Imported Beef (frz)	Increasing	Good	Higher
95% Imported Beef (frz)	Decreasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower



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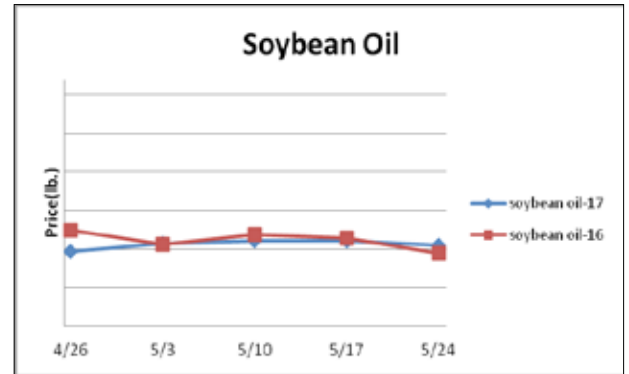
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## Grains

The 2017-18 corn and soybean planting season has seen its fair share of challenges so far in the form of excessive rainfall. That being said, planting progress for both and maturity measures for corn are still near historical norms. It may be hard for corn and soybean prices to move notably lower into the summer due to weather, however.

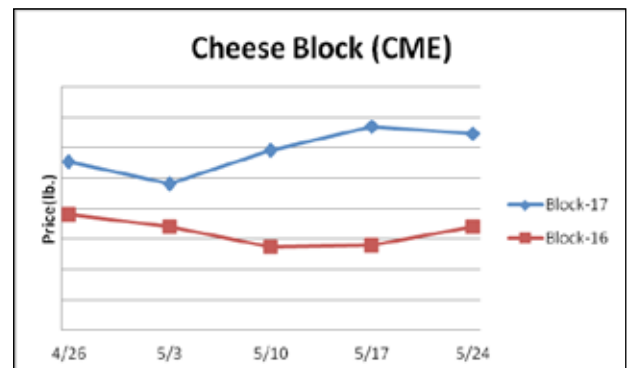
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Lower
Crude Soybean Oil, lb	Decreasing	Good	Higher
Soybean Meal, ton	Decreasing	Good	Lower
Corn, bushel	Increasing	Good	Lower
Crude Corn Oil, lb	Decreasing	Good	Lower
High Fructose Corn Syrup	Increasing	Good	Lower
Distillers Grain, Dry	Decreasing	Good	Lower
Crude Palm Oil, lb BMD	Decreasing	Good	Higher
HRW Wheat, bushel	Increasing	Good	Lower
DNS Wheat 14%, bushel	Decreasing	Good	Higher
Durum Wheat, bushel	Increasing	Short	Lower
Pinto Beans, lb	Decreasing	Good	Same
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Increasing	Good	Lower



## Dairy

During April, U.S. milk output was 2% better than the previous year due to a 1.3% rise in milk per cow yields and a .7% larger milk cow herd. Milk farmers added a net 8,000 head to the herd during the month making it the largest since 1996. The big milk cow herd should continue to fuel solid year over year gains in milk production in the coming months which could limit the upside in cheese and nonfat dry milk prices. The USDA is forecasting summer milk output to be 2.5% larger than the prior year. Solid export demand could underpin butter prices during the near term.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Higher
Cheese Blocks (CME)	Decreasing	Good	Higher
American Cheese	Increasing	Good	Higher
Cheddar Cheese (40 lb)	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Increasing	Good	Lower
Butter (CME)	Increasing	Good	Higher
Nonfat Dry Milk	Increasing	Ample	Higher
Whey, Dry	Decreasing	Good	Higher
Class 1 Base	Increasing	Good	Higher
Class II Cream, heavy	Increasing	Good	Higher
Class III Milk (CME)	Decreasing	Good	Higher
Class IV Milk (CME)	Decreasing	Good	Higher





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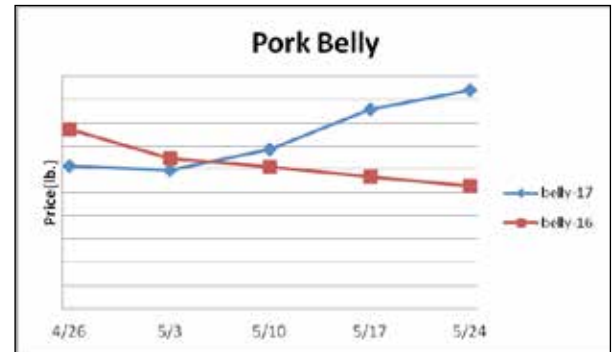
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## Pork

Pork output last week fell .5% but was a whopping 6.4% larger than the same week a year ago. Despite this, pork prices are seasonally firming with the USDA pork cutout climbing to its most expensive level since last June. Retailers are said to be abandoning beef feature activity plans for the early summer due to the rise in beef prices which could swing more demand to pork. The rib markets could be especially impacted by such. Typically the sparerib markets rise near 10% between now and the Fourth of July holiday.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Increasing	Ample	Lower
Sow	Decreasing	Ample	Lower
Belly (bacon)	Increasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Higher
Ham (23-27 lb)	Decreasing	Good	Higher
Loin (bone in)	Increasing	Good	Lower
Babyback Rib (1.75 lb & up)	Increasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Higher
Picnic, untrmd	Increasing	Good	Higher
SS Picnic, smoker trm box	Increasing	Good	Higher
42% Trimmings	Increasing	Good	Lower
72% Trimmings	Increasing	Good	Higher



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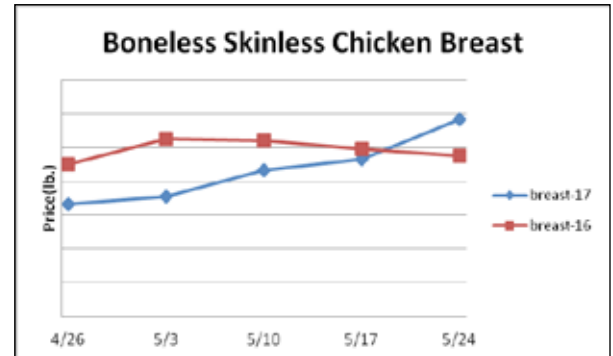
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## Poultry

For the week ending May 13th, chicken production was 3.3% better than the previous week and was 2.3% larger than the same week last year. The six-week running total of chicken output is just .6% more than 2016, however. Recent data suggests that year over year chicken output growth could intensify later in 2017. The May 1st broiler layer flock was 1.3% bigger than the prior year and the biggest since the spring of 2011. The USDA is forecasting summer chicken output to be 1.6% larger than last year. Wing prices continue to firm due in a large part to the lackluster chicken production expansion and low stocks. April 30th chicken wing holdings were 20.5% less than 2016 and the smallest for any month since the summer of 2015.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Increasing	Good	Higher
Wings (jumbo cut)	Increasing	Good	Higher
Wing Index (ARA)	Increasing	Good	Higher
Breast, Bnless Skinless NE	Increasing	Good	Higher
Breast, Bnless Skinless SE	Increasing	Good	Higher
Breast Boneless Index (ARA)	Increasing	Good	Higher
Tenderloin Index (ARA)	Increasing	Good	Lower
Legs (whole)	Increasing	Good	Higher
Leg Quarter Index (ARA)	Increasing	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Steady	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Lower
Turkey Breast, Bnls/Sknl	Steady	Good	Lower

## Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Increasing	Short	Higher
Medium Eggs (dozen)	Increasing	Short	Higher
Liquid Whole Eggs	Increasing	Short	Lower
Liquid Egg Whites	Steady	Short	Lower
Liquid Egg Yolks	Steady	Short	Higher
Egg Breaker Stock Central	Increasing	Short	n/c





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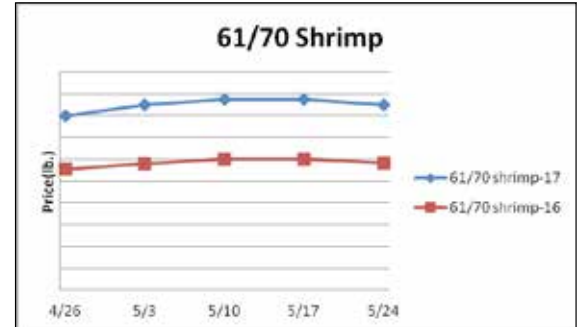
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## Seafood

The shrimp markets mostly continue to trend above year ago levels. U.S. shrimp imports during March were 2.5% larger than last year but were the smallest in 11 months. Shrimp imports could expand if the U.S. dollar appreciates which would likely limit the upside in the shrimp markets. However, the downside in prices is likely limited in the near term.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Decreasing	Good	Higher
Shrimp (61/70 frz)	Decreasing	Good	Higher
Shrimp Tiger (26/30 frz)	Steady	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Steady	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Same



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## Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
<b>WOOD PULP (PAPER)</b>			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
<b>PLASTIC RESINS (PLASTIC, FOAM)</b>			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
PP-HIGP-heavy grade utensils	Steady	Good	Higher
PE-LLD-can liners, film, bags	Steady	Good	Higher

## Retail Price Change from Prior Month

Description	Mar '17	Feb '16	Jan '16
Beef and Veal	Increasing	Increasing	Increasing
Dairy	Decreasing	Decreasing	Good Increasing
Pork	Decreasing	Increasing	Increasing
Chicken	Decreasing	Increasing	Increasing
Fresh Fish and Seafood	Decreasing	Decreasing	Decreasing
Fresh Fruits and Vegetables	Increasing	Increasing	Increasing

## Various Markets

Coffee prices have remained fairly range-bound as of late. World coffee supplies are expected to remain historically tight for the foreseeable future but it will be hard for coffee prices to move notably higher unless the Brazilian real firms as well. Brazil has noteworthy political problems to say the least.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Increasing	Good	Higher
Sugar lb ICE	Decreasing	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Decreasing	Good	Lower
Honey (clover) lb	Steady	Good	Lower





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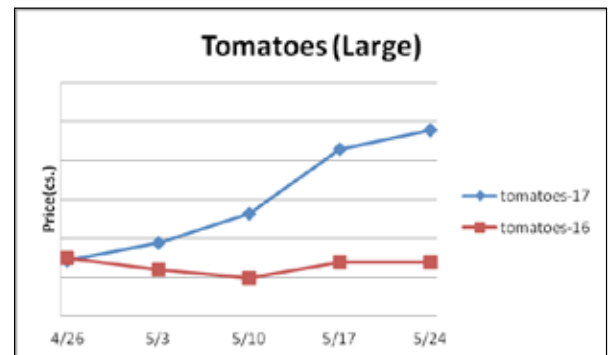


## Produce

Avocado supplies remain limited due in a large part to subpar volumes from Mexico. Last week, U.S. avocado imports from the country declined 28.3% from the previous week and were 36% less than a year ago. There are concerns that the inflated prices are causing Mexican farmers to pull the crop ahead which could lead to further supply gaps in the coming weeks. Volatile avocado prices are anticipated to persist in June. Typically avocado prices firm some during the month. Tomato supplies remain subpar as well which could buoy the tomato markets over the next few weeks.

## MARKET ALERT

- Avocados – EXTREME
- Asparagus – LARGER SIZES
- Celery – EXTREME
- Cilantro – ESCALATED
- Garlic – EXTREME
- Lemons – EXTREME
- Oranges – EXTREME
- Parsley – EXTREME
- Tomatoes – EXTREME





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## Produce

### Apples & Pears

Expect weak prices for large sizes; the market for small sizes is rising. Adequate storage stocks of Fuji, Gala, and Red Delicious Apples are available in Washington. The Golden Delicious Apple season is winding down. Granny Smith Apples are limited. Quality is very good: sugar levels range from 14 to 18 Brix. Braeburn and Honeycrisp varieties are nearly depleted. New crop Gala harvesting will begin in California in July. The Pear market is unchanged. D'Anjou storage stocks are abundant. Sugar levels range from 12 to 14 Brix. California Bartlett production will begin in July.

### Artichokes

We are seeing very high prices and very short supply. Quality is good.

### Arugula

Supplies of both baby and wild arugula are light but increasing.

### Asparagus

The market is low. Mexican supplies are ample; stocks are adequate in Peru and Washington. Quality is excellent: spears are straight and flavor is pleasantly grassy.

### Avocados

Prices are elevated. Stocks are extremely limited, especially large fruit (48-count and larger sizes). Quality is very good: texture is smooth and flavor is nutty.

### Bananas

Demand and quality are good and inventories are lighter this week.

### Green Beans

East: Good supplies out of GA has caused FOB prices to fall slightly again this week.

West: Supplies continue to be tight. Prices remain high but are down \$4-\$5 dollars from last week.

### Berries:

#### Blackberries

The Mexican market is weak despite the fact that production is winding down. New crop California stocks have increased to sufficient levels. Overall quality is good, but softness is an occasional problem. Sugar levels range from 12 to 13 Brix.

#### Blueberries

Prices are starting to inch down. Stocks are most abundant in California and Georgia. The seasons have ended in Florida and Mexico. Quality is very good in California: berries are plump and sweet, yet tangy.

### Raspberries

The market is stable; Mexican supplies are most abundant. California growers are transitioning to new regions. Quality is very good: fruit is juicy and sweet. Sugar levels range from 13 to 14 Brix.

### Strawberries

Supplies are ample; prices are steady at low levels. Quality is very good. Long-stem berries remain on the market.

### Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

### Broccoli

The market is low. Supplies are abundant in Mexico; stocks are tighter in Santa Maria, California. Crowns are deep green and compact; flavor is subtly earthy.

### Brussels Sprouts

Higher prices and tighter supplies remain but are leveling out. Quality is improving.

### Cantaloupe

We are going with good volumes out of the California and Arizona deserts and fruit looks excellent as the weather has been just about perfect through the growing season and starting to warm up now which is great and helps finish the fruit with good sugar and overall fruit strength. There is good supplies of 9's and lighter supplies of 12's and smaller so the deals are the 9's and again the fruit is beautiful. We will be in the desert region through June and then start up here on the Westside around the first of July.

### Carrots

There is a good supply with solid quality.



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## Produce (continued)

### Cauliflower

Prices are low; supplies are plentiful. Quality is very good: color is snowy white and curds are compact.

### Celery

The market is elevated; supplies are extremely tight. Quality has improved to very good: seeder remains an occasional problem.

### Cilantro

ESCALATED - Quality is variable as there is still yellowing with some decay. Price are high and we are seeing shortages.

### Corn

Florida Sweet Corn is plentiful with promotional pricing available. Supplies are light out of Coachella on yellow, bi and while. Quality is outstanding and no major changes are expected through Memorial Day.

### Cucumbers

East: GA is now primary growing region. Prices are generally steady for supers and down slightly for the select.

West: FOB prices are steady with downward pressure. Baja continues to get ramped up.

### English Cucumber

Supplies from Eastern Canada are plentiful. Nogales shippers will have English Cucumbers through mid-May.

### Eggplant

East: Supplies remain tight and FOB prices are generally steady with upward pressure.

West: Nogales crossings and the desert continue. We are seeing a wider range of pricing for product but prices are generally steady from last week for quality product.

### Fennel

Supplies for the week will be light.

### Garlic

EXTREME MARKET The overall supply of garlic is very, very tight.

### Ginger

Chinese ginger is in good supply. It is being offered at a substantial discount compared to ginger from Brazil.

### Grapes

We are going out of Mexico and Coachella Valley now on both red and greens, but the weather has been on the cooler side the last two weeks and we are fighting sugar especial-

ly on reds. The weather is starting to turn our way and by the weekend we expect volumes to increase and should have ample supplies by the first of the week. The overall quality out of each area is good but size looks to be about a 16th smaller overall on all varieties versus last year, but very nice clean crisp fruit. The overall estimates for Mexico is slightly larger crop than last year around 20 million cartons estimated so there is plenty of fruit to come across. Also out of Coachella their volume will be a bit lighter than last year. We should have excellent volume out of both regions through first of July and then we will start here in the central valley and that will carry us through December.

### Green Cabbage

Green cabbage has improved, supplies are good and quality is good in the east as well as the west. Volume incentives are available out of Georgia.

### Red Cabbage

Quality and sizing have been great, with good color. Overall, the market is strong.

### Green Onions

Iced: This market has leveled off with steady crossings last week. The crossings should remain at current levels with good supplies.

Iceless: This market has leveled off and should remain steady. Contracts and pre-commitments are holding the market firm.

### Honeydew

Market steady with good supplies coming out of Mexico, Imperial Valley and Arizona the fruit is peaking on 5's and 6's with light supplies of 8's out of all regions. The fruit out of Mexico has been beautiful but with the cooler weather the sugars are not near what they are coming out of California and Arizona desert regions. The weather however is starting to warm up so we will see better sugars by the first of next week. The overall quality of the fruit is very nice with a nice green to cream exterior and nice deep green interior color, the fruit is very strong out of all regions.

### Jicama

Normal prices and quality is good.

### Kale (Green)

Demand is steady and quality is better.

### Kiwi

Supplies are good. We are still seeing slightly higher prices with quality being average.



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## Produce (continued)

### Lemons

Market extremely strong and demand far exceeds supply on all sizes and grades. The overall quality is good to fair, with some clear rot showing up due to all the moisture in the ground and warmer weather which promotes mold spores. We will see the market continue to increase as demand has been very good across the board, this will be the trend as we start heading further into the spring and into summer which is normal, but this situation is about a month earlier than last year. We are finished here in dist. 1 and now dependent upon only dist. 2 fruit until we see the Chilean fruit arrive around the first or second week of June and they will increase their volume by mid-July and then Mexico starting around the first of August going through October. We expect the market to keep strengthening and also supplies continuing to be very limited we will do all we can to fill orders.

### Lettuce:

#### Green/Red Leaf

Prices are weak; new crop supplies are plentiful in the Salinas Valley. Quality is very good: internal burn is increasing due to high temperatures.

#### Iceberg

Prices have eased; stocks are ample. Quality is very good, although thick ribs and dense texture are minor concerns.

#### Romaine

Prices are low; Salinas Valley volume is high. Quality has dropped: growers must trim heads heavily to remove fringe burn and mildew.

#### Romaine Hearts

Supplies are good, prices are down. Quality is good.

### Limes

Prices are stable; stocks are sufficient. Small sizes dominate new crop supplies; large sizes are extremely tight. Warm, dry conditions are resulting in occasional spotting and sizing issues.



### Napa

Supplies are light but much better than last week. We will continue to see improvement.

### Onions

Onions remain plentiful as there is a heavy overlap of growing regions at the moment. There are storage crop supplies in Washington, as well as fresh crop in Southern California, Arizona, New Mexico, Georgia, and North Texas and still pockets of Mexican onions being moved out of South Texas and Yuma. We do not anticipate pricing to get stronger on onions in the next several weeks. However, during July and August, there are several gaps expected in California resulting from the record rainfall earlier this year that disrupted planting schedules. It is believed that larger onions may get very tight, with the bulk of the supply being heavy to Mediums and Jumbos. Onions have gotten very strong over the last week as we transition growing regions.

### Oranges

Market is very strong on 113's and 138's fancy and choice as we are still in some of our late navel varieties that will be on the larger side. The fruit quality is good right now with excellent color and sugar and the fruit eats like candy, we are starting to see some puff and crease and some softer fruit due to the excessive amount of rains and the warm weather we have experienced. We are starting to see some fruit drop as well due to the bloom we are experiencing and the tree is trying to take care of the new set and the weaker fruit hanging on the tree will drop on navels. We will for sure come up short of our original estimates for this year's navel crop, but will have supplies probably through May and not stretch it into July like last year. We have started Valencia's and this year's crop looks like it is going to come up short as well and some of the most recent estimates are about 15-20% lighter than last year so we will probably see some strong prices starting out and do not expect to see things come off much but we will keep you posted as we go forward. Also with this lighter Valencia crop we are going to experience very light supplies on 113's and smaller through the summer and we expect August through Mid-October until we start navels again, that we will be in a demand far exceeding supply on the smaller fruit.

### Parsley (Curly, Italian)

EXTREME - We are seeing prices that are very high and in escalation. Quality is average.

### Green Bell Pepper

East: Heavy rains in the GA growing regions today and tomorrow are making for a dicey market. FOB prices are currently down from last week but the weather could cause

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## Produce *(continued)*

rapid and sudden fluctuations in FOB prices.

West: Market remains active due to light supplies but price levels are currently close to where they were last week.

### Jalapeño Pepper

East: Supplies remain tight. FOB prices are generally steady with upward pressure. Quality is variable.

### Red & Yellow Bell Pepper

Domestic prices are level; stocks are adequate. California production is taking place in Coachella. The Mexican season will run another two to three weeks; the market will jump at that point. Domestic quality is excellent: color is vibrant and flavor is spicy, yet sweet. West: Good volume available. Pricing remains in a narrow range with some downward pressures.

### Pineapple

Prices are near the bottom. Supplies are plentiful in both regions, especially large sizes. Quality is very good: fruit is juicy and tangy, yet sweet. Sugar levels range from 13 to 16 Brix.

### Idaho Potatoes

Large size cartons continue to rise in price as demand exceeds supplies. While Burbanks never run quite as large as Norkotahs, we are seeing this as a much greater issue than normal this season. Additionally, growers are experiencing poor yields on #1 quality product, which is leading to increase shrink and labor numbers. We expect the trend to continue with size profiles leaning heavy to smaller size cartons and #2s with 40-70ct remaining tight. Additionally, due to colder temps, rain, and even snow in Idaho, plantings have been delayed and yields are expected to be affected as well. We may be looking at strong prices to finish this season and strong prices to start next season.



### Radishes

Quality is good and supply is slowing down.

### Salad Blends

The market is unchanged. Raw product iceberg and romaine stocks are plentiful. Quality is very good, although core pieces are an occasional problem.

### Snow and Sugar Snap Peas

Snow and sugar snap peas are in high demand with good quality.

### Spinach (Bunched)

Supply is good, quality has improved.

### Spinach (Baby)

Baby and clipped spinach supplies are good. Quality is good, with good prices. There are some reports of mildew.

### Spring Mix

Prices are stable; volume is high in the Salinas Valley. New crop quality is excellent, although leaf size is larger than normal in some areas.

### Green Squash

East: FOB prices generally steady. GA is primary growing region. West: FOB prices are down moderately this week. Santa Maria product will be harvested soon.

### Yellow Squash

East: Supplies continue out of central FL and GA. FL supplies rapidly winding down. FOB prices are generally steady on both fancy and medium. Quality is better out of GA.

West: Supplies remain tight this week. FOB prices remain generally steady at last week's high levels.

### Tomatoes

East

#### Rounds

Supplies in the east remain extremely tight. FOB prices continue to get stronger and are up \$2 to \$3 on all sizes. Trigger price points of contracts remain exceeded and will be in effect again next week. We are toward the end of production out of the central FL fields. Quincy is still on schedule to start harvesting next week and our SC fields should start to produce sometime over the following weekend (6/3). As we await the new fields to begin, the tight supplies continue to put slight upward pressures on FOB prices and we are seeing a wide range in quality. We should begin to see some relief in these high FOB prices (barring a weather event) when the SC crop gets ramped up during the 1st or 2nd full week of June.



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## Produce (continued)

### Romas

Supplies are short again this week. FOB prices are generally steady to slightly higher compared to last week. We expect a higher market will continue on romas as the higher round prices put pressure on the roma prices. This will probably continue into June when new supplies should start up. Quality has become variable.

### Grapes

Supplies are tighter this week and demand is good. FOB prices are up in the \$8 range for the 25# bulk and up \$2 to \$4 dollars for the 12/1 pt. clamshells. Trigger price points remain exceeded for all contracts.

### Cherries

Supplies remain tight and product is difficult to procure. FOB prices are generally steady at last week's prices.

West/Mexico

### Rounds

The FOB prices in the west are mirroring those in the east. However, weak demand is putting some downward pressures on prices in the west. We are expecting to see increased crossings at Baja next week. It has been extremely hot in the CA growing region with days well into the 100s over the weekend. We expect FOB prices to moderate over the next couple of weeks as more supplies become available. There is enough mature greens in the west to meet more of the demand which will allow for freight savings in the wet.

### Romas

Baja crossings continue to get ramped up. FOB prices are generally steady from last week but we expect the prices to fall after next week as more supplies become available and demand slackens off after the holidays. The quality of fruit crossing at Baja is generally good.

### Grapes

Supplies continue to be tight at Baja but have eased up to the point that more western re-packers can source from here and save on freight costs. Also, FOB costs are lower this week.

### Cherries

Supplies continue to be tight and FOB prices remain high but more western re-packers are able to meet their supply needs from the west. FOB prices are higher in the west this week but freight savings will help offset the higher FOB prices.

### Tree Fruit

Apricots, nectarines, and peaches are now available in California. Plums are expected to hit the market by early June. Prices are elevated; supplies will be limited until the season fully ramps up. Nectarine sugar levels range from 10 to 11 Brix; peach levels vary from 9 to 10.

### Watermelon

Stocks are ample, but strong Memorial/Victoria Day demand has pushed the market up to average. Quality is excellent: color is deep red, texture is firm, and flavor is sweet, yet refreshing. Sugar levels are averaging 11 Brix.

