



MARKET TRENDS

FOR WEEK ENDING AUGUST 25, 2017



MARKET TRENDS

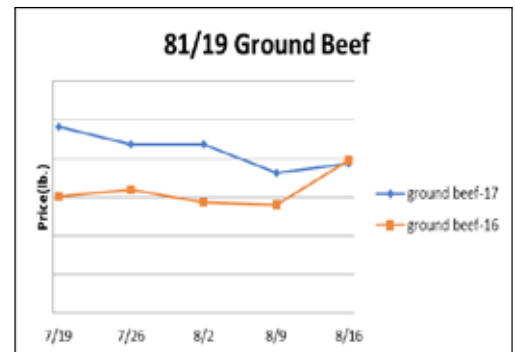
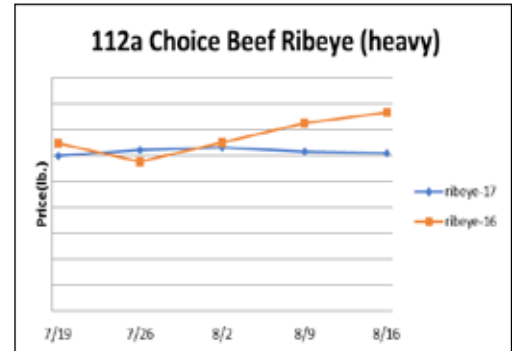
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Beef, Veal & Lamb

Beef output last week rose 1.2% and was 8.5% larger than the same week last year. Cattle slaughter was the biggest for any week since June 2013. Spot beef shipments last week reached a three-week high, while ground beef sales were the biggest in eight months. However, overall spot sales and forward sales are trending below 2016 during the last month. Cattle supplies are expected to remain at least adequate deep into the fall with the USDA projecting Q4 2017 beef output to be 8.2% bigger than the previous year. This could limit the upside in many of the beef markets during the next few months including typical seasonal increases in tenderloins and ribeyes.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Lower
Feeder Cattle Index (CME)	Decreasing	Short	Lower
Ground Beef 81/19	Increasing	Good	Lower
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Decreasing	Good	Lower
109 Export Rib (pr)	Increasing	Good	Higher
112a Ribeye (ch)	Decreasing	Good	Lower
112a Ribeye (pr)	Decreasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Higher
116 Chuck (sel)	Decreasing	Good	Higher
116 Chuck (ch)	Increasing	Good	Higher
116b Chuck Tender (ch)	Increasing	Good	Higher
120 Brisket (ch)	Decreasing	Good	Lower
120a Brisket (ch)	Decreasing	Good	Lower
121c Outside Skirt (ch/sel)	Decreasing	Good	Higher
121d Inside Skirt (ch/sel)	Decreasing	Good	Higher
121e Cap & Wedge	Decreasing	Good	Higher
167a Knuckle, Trimmed (ch)	Increasing	Good	Lower
168 Inside Round (ch)	Steady	Good	Higher
169 Top Round (ch)	Decreasing	Good	Higher
171b Outside Round (ch)	Decreasing	Good	Higher
174 Short Loin (ch 0x1)	Decreasing	Good	Lower
174 Short Loin (pr 2x3)	Decreasing	Good	Higher
180 0x1 Strip (ch)	Decreasing	Good	Lower
180 0x1 Strip (pr)	Decreasing	Good	Higher
184 Top Butt, boneless (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (pr)	Increasing	Good	Higher
184-3 Top Butt, bnls (ch)	Decreasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Lower
185c Loin, Tri-Tip (ch)	Increasing	Good	Lower
189a Tender (sel, 5 lb & up)	Decreasing	Good	Higher
189a Tender (ch, 5 lb & up)	Increasing	Good	Lower
189a Tender (pr, heavy)	Decreasing	Good	Higher
193 Flank Steak (ch)	Decreasing	Good	Higher
50% Trimmings	Decreasing	Good	Higher
65% Trimmings	Decreasing	Good	Higher
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Decreasing	Short	Higher
90% Trimmings	Steady	Short	Higher
90% Imported Beef (frz)	Increasing	Good	Higher
95% Imported Beef (frz)	Decreasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower



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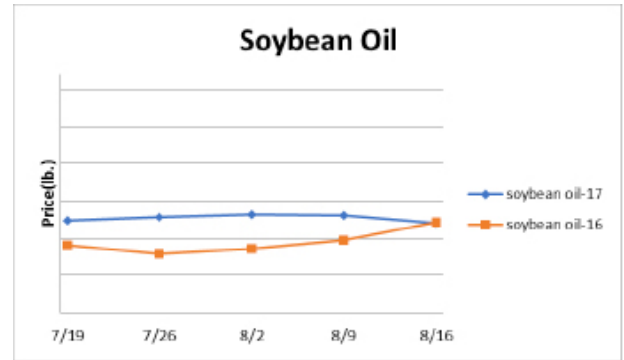
PERFORMANCE
FOODSERVICE



Grains

The most recent USDA forecasts for the 2017-18 domestic corn, soybean, and wheat harvests were bigger than many feared, which has pressured grain prices downward. Yet, hard red spring and durum wheat supplies could be tight during the next several months which should underpin the markets.

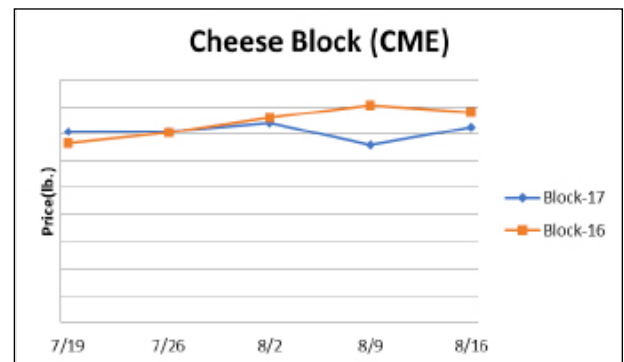
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Lower
Crude Soybean Oil, lb	Decreasing	Good	Lower
Soybean Meal, ton	Decreasing	Good	Lower
Corn, bushel	Decreasing	Good	Higher
Crude Corn Oil, lb	Steady	Good	Lower
High Fructose Corn Syrup	Decreasing	Good	Higher
Distillers Grain, Dry	Decreasing	Good	Lower
Crude Palm Oil, lb BMD	Steady	Good	Higher
HRW Wheat, bushel	Decreasing	Good	Higher
DNS Wheat 14%, bushel	Decreasing	Good	Higher
Durum Wheat, bushel	Decreasing	Short	Higher
Pinto Beans, lb	Increasing	Good	Lower
Black Beans, lb	Steady	Good	Lower
Rice, Long Grain, lb	Steady	Good	Higher



Dairy

The cheese markets are seasonally firming. The restart of the school season is pulling more milk away from cheese output. This factor and solid export demand are influencing cheese prices upward. History suggests there may be more upside to cheese prices into the fall. That said, ample inventories and low nonfat dry milk markets could temper any further price gains. June 30th cheese stocks were 5.3% bigger than last year and a record for the month. Butter holdings were down 5.5% from 2016. Butter prices could remain firm during the next several weeks.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Increasing	Good	Lower
Cheese Blocks (CME)	Increasing	Good	Lower
American Cheese	Decreasing	Good	Lower
Cheddar Cheese (40 lb)	Decreasing	Good	Lower
Mozzarella Cheese	Decreasing	Good	Lower
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Decreasing	Good	Lower
Butter (CME)	Increasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Higher
Whey, Dry	Decreasing	Good	Higher
Class 1 Base	Steady	Good	Higher
Class II Cream, heavy	Decreasing	Good	Higher
Class III Milk (CME)	Increasing	Good	Lower
Class IV Milk (CME)	Decreasing	Good	Higher



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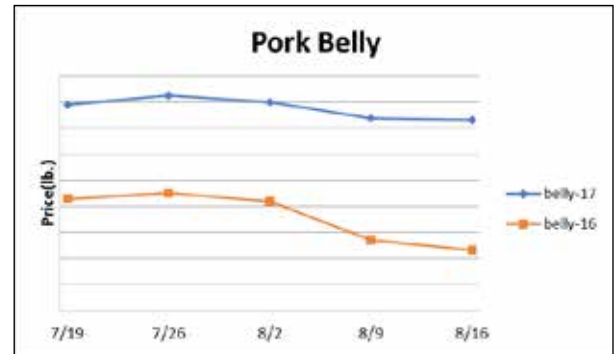
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Pork

Pork production last week rose .8% and was 1.2% more than the same week a year ago. Hog slaughter was the biggest since April and should continue to seasonally escalate during the fall. The USDA is forecasting the Q4 pork output gain from the prior quarter to be largest on record. This should weigh on most of the pork markets including bellies. That said, limited stocks could temper the downside in belly prices in the near term. Inflated retail bacon prices may temper belly demand. July retail bacon prices were the highest since 2015.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Higher
Sow	Steady	Ample	Higher
Belly (bacon)	Decreasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Higher
Ham (20-23 lb)	Decreasing	Good	Lower
Ham (23-27 lb)	Decreasing	Good	Lower
Loin (bone in)	Decreasing	Good	Higher
Babyback Rib (1.75 lb & up)	Decreasing	Good	Higher
Tenderloin (1.25 lb)	Decreasing	Good	Higher
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Higher
Picnic, untrmd	Decreasing	Good	Higher
SS Picnic, smoker trm box	Decreasing	Good	Higher
42% Trimmings	Decreasing	Good	Lower
72% Trimmings	Decreasing	Good	Lower



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Poultry

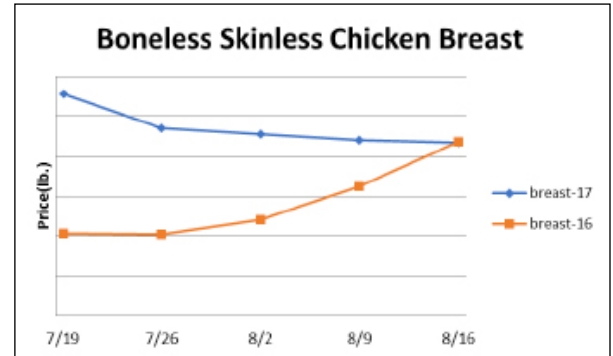
Chicken output for the week ending August 5th rose .2% from the previous week and was .5% larger than the same week a year ago. Weekly broiler weights continue to trend above year ago levels which is helping production. During the 10-week period ending August 5th, the average broiler weight was .9% heavier than 2016. In the preceding weeks this year, the average weight was lower by .7%. Heavier bird weights usually can pressure chicken breast prices lower, but usually do little for chicken wings. The weekly ARA Chicken Wing Index last week reached its second highest price level on record. Even higher wing prices are likely. The five-year average move in this index from now through mid-October is an increase of 8.5%.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Decreasing	Good	Higher
Wings (jumbo cut)	Decreasing	Good	Higher
Wing Index (ARA)	Decreasing	Good	Higher
Breast, Bnless Skinless NE	Decreasing	Good	Lower
Breast, Bnless Skinless SE	Increasing	Good	Lower
Breast Boneless Index (ARA)	Decreasing	Good	Lower
Tenderloin Index (ARA)	Decreasing	Good	Higher
Legs (whole)	Decreasing	Good	Higher
Leg Quarter Index (ARA)	Decreasing	Good	Higher
Thighs, Bone In	Decreasing	Good	Higher
Thighs, Boneless	Decreasing	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher

Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Lower
Turkey Breast, Bnls/Sknl	Steady	Good	Lower

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Decreasing	Short	Higher
Medium Eggs (dozen)	Steady	Short	Higher
Liquid Whole Eggs	Steady	Short	Same
Liquid Egg Whites	Steady	Short	Lower
Liquid Egg Yolks	Steady	Short	Higher
Egg Breaker Stock Central	Steady	Short	Higher



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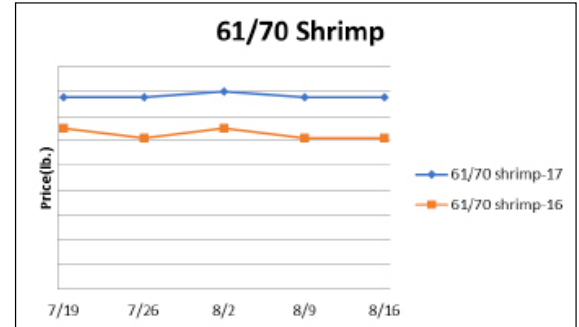
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Seafood

Inflated prices are encouraging shrimp to be brought into the U.S. During June, the U.S. imported 15.6% more shrimp than the previous year, which was the second largest total for any month since December. Further, shrimp imports were a record for the month. Solid shrimp imports are anticipated to persist, which could put downward pressure on prices this fall.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Decreasing	Good	Lower
Shrimp (61/70 frz)	Steady	Good	Higher
Shrimp Tiger (26/30 frz)	Steady	Good	Higher
Snow Crab, frz	Steady	Good	n/a
Tilapia Filet, frz	Steady	Good	n/a
Cod Filet, frz	Steady	Good	n/a
Tuna Yellowfin, frsh	Steady	Good	n/a
Salmon Atlantic Filet, frsh	Steady	Good	n/a
Pollock Filet, Alaska, frz	Steady	Good	n/a



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Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Increasing	Good	Higher
42 lb. Linerboard-corrugated box	Increasing	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Decreasing	Good	Higher
PP-HIGP-heavy grade utensils	Increasing	Good	Higher
PE-LLD-can liners, film, bags	Steady	Good	Higher

Retail Price Change from Prior Month

Description	Mar '17	Feb '16	Jan '16
Beef and Veal	Increasing	Increasing	Increasing
Dairy	Increasing	Decreasing	Good Increasing
Pork	Increasing	Increasing	Increasing
Chicken	Increasing	Increasing	Increasing
Fresh Fish and Seafood	Decreasing	Increasing	Decreasing
Fresh Fruits and Vegetables	Increasing	Decreasing	Decreasing

Various Markets

Coffee prices have fallen rather sharply during the last week as output concerns temporarily ease. That said, world coffee supplies remain historically limited. Any crop shortfalls during the next year could be especially supportive of the coffee market.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Decreasing	Good	Higher
Tomato Paste-Industrial (lb)	Decreasing	Good	Higher
Coffee lb ICE	Decreasing	Good	Lower
Sugar lb ICE	Decreasing	Ample	Lower
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Increasing	Good	Lower
Honey (clover) lb	Steady	Good	Higher



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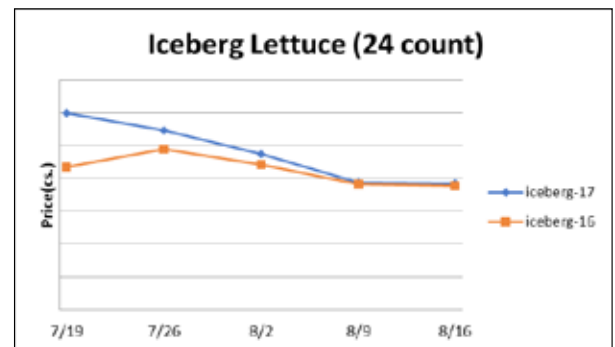


Produce

Avocado prices remain inflated due to another shortage in supplies from Mexico. Avocado imports from the country did improve last week, but the Mexican harvest is anticipated to remain subpar into next month. Avocado prices could be especially volatile during the next few weeks. Eventually these erratic avocado prices are likely to temper demand. Lettuce prices remain relatively engaging despite iceberg shipments trending below year ago levels. The average iceberg lettuce case price has been higher in September from August in seven of the last 10 years.

MARKET ALERT

- Apples – EXTREME
- Avocados – ACT OF GOD DECLARED
- Asparagus – ESCALATED
- Cilantro – ESCALATED
- Garlic – EXTREME
- Lemons – EXTREME
- Oranges – EXTREME
- Potatoes – ESCALATED
- Roma Tomatoes (East) – ESCALATED
- Roma Tomatoes (West) – ELEVATED



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Produce

Apples & Pears

Apples - EXTREME Demand from retail is extreme causing shortages industry wide. Golds and Grannys remain extremely short causing a shift in demand to all other varieties. We expect to see this continue through the rest of the season. Offshore deals are also very active due to the shortages in the Pacific Northwest. Bosc and Anjou pears are readily available domestically out of Washington. Offshore Bosc and Packham supplies are steady.

Artichokes

We are seeing prices come down. Quality is good.

Arugula

Supplies are good for baby and wild. Quality is fair. Prices are rising.

Asparagus

ESCALATED - Asparagus overall continues to be tight. Peru's volume is low and Mexico is ending. Although the production as a whole is low we are beginning to see some relief on the shortage for JMB and XL. Prices out of Peru and Mexico are increasing quickly.

Avocados

Act of God Declared Due to domestic production finishing up as well as offshore production winding down in alignment with a slowly maturing Flor Local crop, our contract volume and pricing is no longer sustainable and will be based on the market through the month of September at the earliest. Long term market forecasts call for critically short supplies and no guarantees of availability crossing through the border day to day.



Bananas:

Demand and quality are good and inventories are unchanged this week.

Beans

East: No changes to pricing as good supplies continue to come from MI, IN, & NY. Some quality problems might show due to rainfall, but overall quality is good.

West: FOB prices are up just a hair as the west battles heat. There is a slight spread in pricing due to the quality struggles. Supplies are good.

Berries:

Blueberries

Production is increasing in Baja California and Oxnard; prices will remain unchanged this week while prices are varied by region. Quality is good.

Blackberries

Blackberries are good in supply through this month. Quality is good.

Raspberries

Good quality and supply. Central California growers are now harvesting as well.

Strawberries

Availability is good, although quality in the Santa Maria is not that favorable. Quality is good out of Salinas and prices are stable.

Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

Broccoli

Prices are slightly higher and supplies are on the lighter side. Quality is good.

Brussels Sprouts

Higher prices and tighter supplies remain but are leveling out. Quality is improving.

Cantaloupe

Market is starting to ease a bit and we are going in a good way here on the Westside, demand good and fruit is moving but has slowed a bit this week and some shippers have some descent volumes on the floor, there are deals to be made. The overall quality is very nice, fruit is firm and clean with a nice clean net, and overall just a very nice opening box. The extreme heat is causing a little sugar drop but fruit is still eating excellent we are peaking on 9's and 12's but getting

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Produce *(continued)*

a few smaller. We will have good volume going forward here through mid-October, this is an excellent time to promote melons.

Carrots

Due to the heat, we are seeing some quality issues with cellos in Bakersfield.

Cauliflower

Market is good; supplies are lighter and quality is very good. Prices are steady.

Celery

Oxnard is done and we are now in Salinas for 100% of supply. Prices are stable and quality is good.

Cilantro

ESCALATED - Quality is poor; there is still yellowing with some decay. Prices are high.

Corn

Georgia Sweet Corn is for the most part finished, seeing more production now available out of Michigan. White, Yellow and Bi-Color corn loading in the Central CA District is now available with good volume.

Cucumbers

East: MI & NC are still harvesting good supplies, however, the market has slightly strengthened. Quality is good, but we still highly recommend a tight inventory due to rainfall.

West: Slight upward pressure on FOBs is evident, but overall quality and supplies are steady.

English Cucumber

Supplies have tightened up and we are seeing higher prices due to lower production yields because of cooler temperatures in the Canadian growing regions. Supplies are also lighter in California.

Eggplant

East: MI is producing good supplies and quality which is resulting in a steady market.

West: The market is steady from Stockton and Fresno. Some quality issues are showing from heat.

Fennel

Supplies for the week will be light.

Garlic

EXTREME - The 2017 crop is dying down. We are shipping US product; the market has somewhat stabilized.

Ginger

Chinese ginger supplies have tightened up putting upward pressure on prices across the country. This is still a better dollar value than ginger from Hawaii, Brazil, Thailand and Costa Rica.

Grapes

We are going here in the central San Joaquin Valley now and we will be harvesting grapes here through November. The overall crop looks very good with a nice set and some very nice quality. We are seeing some burn due to the extreme heat we have been experiencing in some vineyards but at this point it looks to be minimal damage. We are harvesting a few different varieties (Sugarone, Ivory, Princess, Green Globe) of green grapes now and all look excellent with good sugar and very clean and green, the reds have been primarily flames and we are getting started in a light way on Sweet Scarlett's and Scarlett royals, and there will be more varieties of reds starting in the next few weeks.

Green Cabbage

Green cabbage is steady and quality is good on both coasts.

Green Onions

Iced: Prices are up, quality is good.

Iceless: This market is steady with good volume.

Honeydew

Market is also starting to ease as well here on the Westside with volumes getting better, the fruit is very nice with a green to cream color and internal fruit color and condition is excellent. We are peaking on 4's and 5's keeping the smaller fruit very strong and tight, we will start to see some smaller fruit in a few weeks. We expect to have some better volumes by then as well, but the overall volume will be a bit lighter overall than last year. We will keep you posted as we go forward.



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Produce *(continued)*

Jicama

Normal prices and quality is good.

Kale (Green)

Demand is steady and quality is just fair. Supplies are starting to lighten up with product being affected by heat damage.

Kiwi

Shipments are beginning to wind down out of Chile and we are starting to see upward pressure on FOB prices. California should start in 3-4 weeks. Quality is still very nice.

Lemons

Market is adjusting as we are seeing better volumes crossing from Mexico and the Chilean arrivals on both coasts has been steady and will continue to see good volumes arriving from both of these regions through the month. We are also harvesting California dist. 2 fruit and will be doing so through the month as well. The overall quality is fair on the California fruit with some skin breakdown and fruit just not as strong as we would like but this is typical for this time of year and some of this fruit is coming out of storage as well. The Imports are pretty strong and we are repacking if need be here once they have been through protocol. We expect to have good volume of lemons going forward and will also start our new crop Dist. 3 fruit around the first week of September.

California Lettuce

Butter

Prices are stable. Quality has been good.

Green and Red Leaf

Quality is good except for the occasional fringe burn. Demand is steady. Supply is steady. We may see more quality issues coming up with the hot weather.



Iceberg Lettuce

Supplies are good this week. Quality is very good.

Romaine

Good supply. Quality is overall good. However, we are still seeing fringe burn and yellowing on the outer leaves. Prices are higher.

Romaine Hearts

Supplies are good and prices are up. Quality is good with occasional seeders.

Limes

Limes are available, but market is becoming active and we are seeing an increase of price. Great quality and color.

Napa

Supplies are normal. Quality is good.

Onions

Both Washington and Idaho/Oregon have started in a small way on all three colors. We expect to see more and more volume in the coming weeks. Both California and New Mexico are winding down and will be done shipping over the next two weeks. Between the new growers coming on, and the old regions finishing up, we anticipate supply, demand, and pricing to stay pretty steady in the coming weeks. Early size profiles in the Northwest are heavy to Mediums and Jumbos, with Colossals and Super Colossals being a little tighter.

Oranges

Market is very strong and demand exceeds supply on 88', 113's and 138's but very tight on all other grades and sizes as well, Valencia's will continue to stay very strong through the season as we are at least 20% lighter in volume versus last year. The overall quality of the fruit is fair to good, but they are Valencia's so you will see a tinge of green and fruit will be on the softer side and some skin breakdown and some of this is due to our extreme heat we have been experiencing and is pretty typical for the summer Valencia's, The juice internal color and sugar content are excellent right now. We also need to remember that the fruit we are harvesting now bloomed in march of 2016 so the tree is carrying next years crop as well as this years, this fruit has been through the elements and hanging on the tree for 16 months. There are some Chilean navels arriving as well as Australian but mostly larger sizes, the overall quality is very nice and prices are much stronger than on Valencia's but it is an option. We will start California Navels around the middle of October, but getting from here to there will be a little rough but we will get through it.

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Produce *(continued)*

Parsley (Curly, Italian)

We are seeing prices that are still higher, the warm temperatures.

Green Bell Pepper

East: Steady FOBs on all sizes as NC, NJ, and MI all are harvesting good supplies. Quality is generally good, however, some concerns still due to rain and heat.

West: Steady FOBs on all sizes as good supplies come from the Stockton and coastal region. Quality is good.

Jalapeño Pepper

East: Steady pricing and quality from the east.

West: FOB prices are slightly down as supplies increase a bit. Quality overall is good.

Red Bell Pepper

West: No change in FOBs as the transition continues for about another 7-10 days. Overall quality is good, however, some green coloring can be apparent on the pepper at times.

Yellow Pepper

Extremely light supply crossing through Otoy as well as loading in Somis.

Pineapple

Supplies have tightened up at the ports as well as forward distribution centers. We expect markets to remain snug for the next 3-4 weeks.

Potatoes

ESCALATED - The new crop Idaho's got started in the state on Monday in a limited fashion. You should see a few more operations start Thursday of this week and a few more starting next Monday. By the week of the August 21st you can expect a good portion of operations with the ability to ship new crop Idaho's. Expect higher prices than the old crop, and stable pricing for the next two weeks. Quality of the new crop looks very good at this time. The very first product did not have a large supply of 40's through 70's but should improve each week as this early harvest gets under way. You will not see new crop Burbank's until late September.

Radishes

Quality is good and supply is slowing down. Expect to see stronger markets through the summer.

Red Cabbage

Quality and sizing have been great with good color. Market is stable.

Salads & Blends

The market is level. Raw product iceberg and romaine volume is high. Quality is very good: chunks and core material problems are becoming less common.

Snow and Sugar Snap Peas

Snow and sugar snap peas are in high demand with good quality.

Spinach (Bunched)

Supply is good and quality is fair due to heat related issues. We are seeing prices rise.

Spinach (Baby)

Baby and clipped spinach supplies are good. Quality is fair due to heat related issues and occasional reports of mildew. Prices are somewhat up.

Spring Mix

There is plenty of product available with quality being fair.

Green Squash

East: Weather concerns are driving FOBs upward subtly. Supply is a little more available than yellow squash and quality is fair to good.

West: We are seeing some upward pressure on prices as the supply tightens up slightly. Quality is generally good; however some issues are present in the form of scarring and shelf life.



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Produce *(continued)*

Yellow Squash

East: Quality is fair from all regions in the east. Scarring and short shelf life are a serious struggle due to the heavy rains. As supplies are tightening up, we are seeing some upward pressure on FOBs.

West: Quality is fair to good in the west. Scarring is the biggest concern with some bruising apparent. FOBs are slightly up.

Tomatoes

East

Rounds

Supplies from VA, NC, & TN are lighter than usual, however, FOB prices remain steady on all sizes. Note in the weather forecast, more rain showers are expected in the east. Quality is generally good considering the amount of rain, but we are still seeing a few issues in the form of short shelf life. Therefore, we continue to recommend keeping inventory tight.

Romas

Demand is fairly moderate and supplies coming from NC, VA, TN & MI are steady. Prices are down slightly on all sizes. Quality is still spotty coming from all growing areas due to rainy conditions and warm temperatures.

Grapes

FOB prices are stable as supply and demand remain in equilibrium. There is a slight spread in prices, especially in bulk, which correlates to the quality available in the market place. Better quality is demanding a higher FOB.

Cherries

Steady supply, demand coming from the east are resulting in a steady FOB price. Quality overall is good, however, at times can show a little shorter shelf life than expected due to rain.

West/Mexico

Rounds

The western market is proving to be active this week due to less volume available. Because eastern supplies are limited as well, some eastern demand is turning to the west to fill the void, putting pressure on the western supplies and prices. Jumbo and XL supplies are very short, large size supply is a little tight, and medium supplies are moderately available. Jumbo and extra-large sizes are up, large is up and mediums stay relatively flat. Note temperatures remain high which is resulting in quality concerns in the form of soft and tender fruit. We recommend to keep inventory tight as shelf life is very suspect.

Romas

FOB prices push back just a little as supplies remain short from the west. Four CA shippers are not harvesting fruit, putting high pressure on Baja, with already light volume, to fill the supply chain. There is an extensive spread in FOB prices due to the wide range in quality coming from the region. Expect to pay a higher price for the better quality.

Grapes

Bulk FOBs are seeing upward pressure as supplies tighten up, while pints are relatively flat. Expect the market to strengthen again over the next 7 days due to less volume available. Quality is good considering the heat in the growing regions, however, shelf life is still questionable. Therefore, we recommend keeping a close inventory.

Cherries

FOBs are slightly up again. Supply from the west is light, therefore, some western and central area demand is turning to the east to fill needs.

Tree Fruit

Prices are steady; apricot, nectarine, peach, and plum supplies are starting to diminish. Nectarine and peach sugar levels vary from 11 to 12 Brix; plum sugar levels range from 14 to 16 Brix.

Watermelon

Good supplies are now available out of Texas; East coast has tightened up. California supplies are also improving. Fruit is cutting beautifully, deep red and sweet.