



MARKET TRENDS

FOR WEEK ENDING AUGUST 4, 2017

 **PERFORMANCE**
FOODSERVICE



MARKET TRENDS

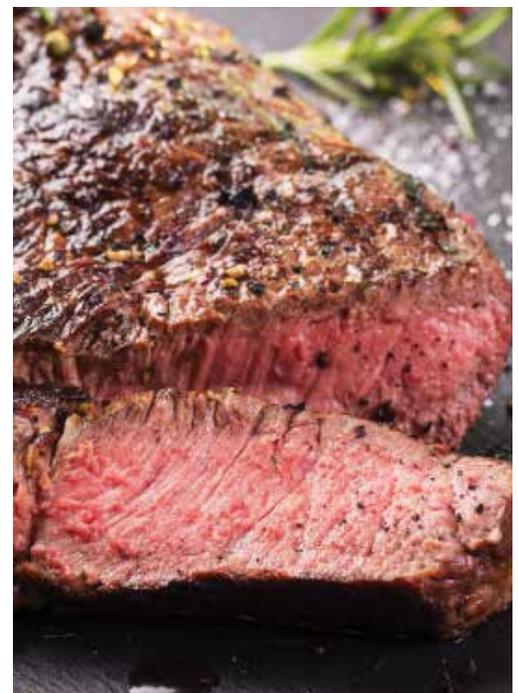
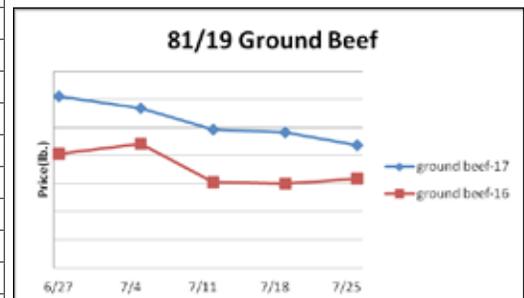
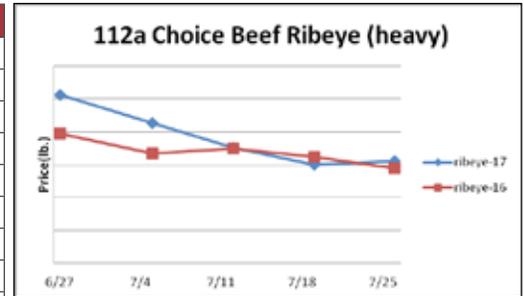
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Beef, Veal & Lamb

Beef output last week fell .8% but was 2.4% larger than the same week last year. The July 1st cattle on feed inventory was 2.7% larger than 2016 with June placements into feedlots up a whopping 16.1%. Slaughter ready cattle supplies should be adequate this fall, but there is some concern that cattle numbers may tighten this winter. Strong retail feature activity is occurring and expected to persist into the Labor Day holiday. This should boost demand and support ground beef and steak cut prices in the near term. Since 2012, the average move for the 81/19 ground beef market during August was 14.2% higher.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Higher
Feeder Cattle Index (CME)	Increasing	Short	Higher
Ground Beef 81/19	Decreasing	Good	Higher
Ground Chuck	Increasing	Good	Higher
109 Export Rib (ch)	Decreasing	Good	Higher
109 Export Rib (pr)	Increasing	Good	Higher
112a Ribeye (ch)	Increasing	Good	Higher
112a Ribeye (pr)	Increasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Increasing	Good	Higher
116 Chuck (sel)	Increasing	Good	Higher
116 Chuck (ch)	Increasing	Good	Higher
116b Chuck Tender (ch)	Increasing	Good	Higher
120 Brisket (ch)	Decreasing	Good	Lower
120a Brisket (ch)	Steady	Good	Lower
121c Outside Skirt (ch/sel)	Decreasing	Good	Higher
121d Inside Skirt (ch/sel)	Increasing	Good	Higher
121e Cap & Wedge	Decreasing	Good	Higher
167a Knuckle, Trimmed (ch)	Increasing	Good	Higher
168 Inside Round (ch)	Increasing	Good	Higher
169 Top Round (ch)	Increasing	Good	Higher
171b Outside Round (ch)	Increasing	Good	Higher
174 Short Loin (ch 0x1)	Increasing	Good	Lower
174 Short Loin (pr 2x3)	Increasing	Good	Higher
180 0x1 Strip (pr)	Decreasing	Good	Lower
180 0x1 Strip (ch)	Decreasing	Good	Higher
184 Top Butt, boneless (ch)	Decreasing	Good	Higher
184 Top Butt, boneless (pr)	Increasing	Good	Higher
184-3 Top Butt, bnls (ch)	Decreasing	Good	Higher
185a Sirloin Flap (ch)	Decreasing	Good	Lower
185c Loin, Tri-Tip (ch)	Decreasing	Good	Lower
189a Tender (sel, 5 lb & up)	Increasing	Good	Higher
189a Tender (ch, 5 lb & up)	Increasing	Good	Lower
189a Tender (pr, heavy)	Increasing	Good	Higher
193 Flank Steak (ch)	Decreasing	Good	Higher
50% Trimmings	Decreasing	Good	Lower
65% Trimmings	Decreasing	Good	Higher
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Decreasing	Short	Higher
90% Trimmings	Decreasing	Short	Higher
90% Imported Beef (frz)	Decreasing	Good	Higher
95% Imported Beef (frz)	Decreasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Lower



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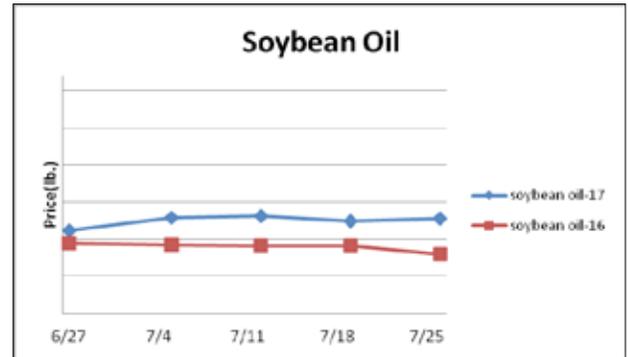
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Grains

The U.S. winter wheat harvest is 84% complete as of July 23rd which is better than historical averages. The domestic spring wheat harvest will get underway in the next few weeks. The higher protein wheat markets typically weaken during the next two months.

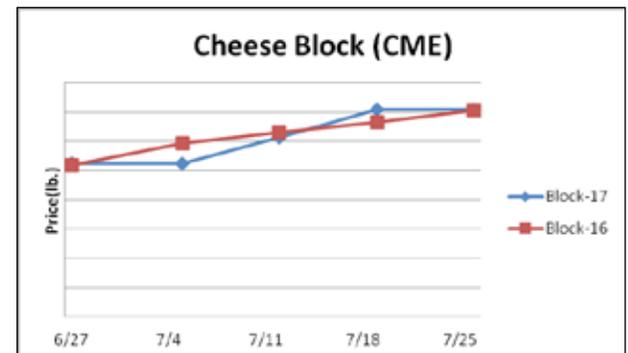
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Lower
Crude Soybean Oil, lb	Increasing	Good	Higher
Soybean Meal, ton	Decreasing	Good	Lower
Corn, bushel	Decreasing	Good	Higher
Crude Corn Oil, lb	Increasing	Good	Higher
High Fructose Corn Syrup	Decreasing	Good	Higher
Distillers Grain, Dry	Increasing	Good	Lower
Crude Palm Oil, lb BMD	Increasing	Good	Higher
HRW Wheat, bushel	Decreasing	Good	Higher
DNS Wheat 14%, bushel	Decreasing	Good	Higher
Durum Wheat, bushel	Increasing	Short	Higher
Pinto Beans, lb	Steady	Good	Lower
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Steady	Good	Lower



Dairy

The CME butter market remains relatively high despite adequate stocks. As of June 30th, U.S. butter holdings were 5.5% less than the previous year, but the third biggest for the month in 24 years. It was the smallest net butter inventory drawdown for June since 2013. Solid export demand and seasonally fading production could support the butter markets in the coming weeks. June 30th cheese supplies were 5.5% more than 2016 and a record for the month. The June drawdown in stocks was the largest percentage drop since 1999. Cheese prices usually trend upward during August.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Lower
Cheese Blocks (CME)	Decreasing	Good	Higher
American Cheese	Increasing	Good	Lower
Cheddar Cheese (40 lb)	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Increasing	Good	Lower
Butter (CME)	Decreasing	Good	Higher
Nonfat Dry Milk	Increasing	Ample	Higher
Whey, Dry	Decreasing	Good	Higher
Class 1 Base	Increasing	Good	Higher
Class II Cream, heavy	Increasing	Good	Higher
Class III Milk (CME)	Decreasing	Good	Lower
Class IV Milk (CME)	Decreasing	Good	Higher



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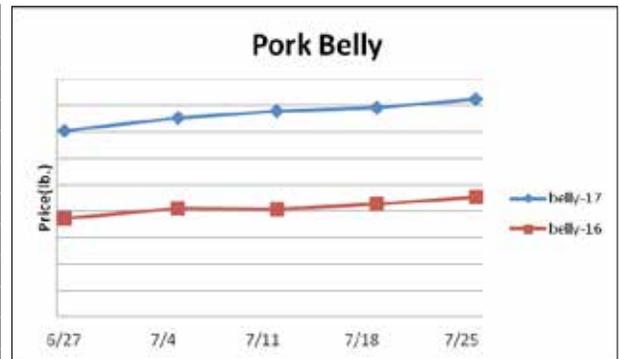
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Pork

Pork production grew .8% last week and was 2.9% larger than a year ago. Hog numbers are likely to pick up, and pork output is expected to seasonally rise in the coming months. This suggests that the upside price risk in most of the pork markets may be limited. June 30th U.S. pork stocks were 4% less than 2016 with picnics (3%), bellies (65%), and trim (5%) holdings lower. Belly stocks fell 29.4% from May and were a record low. That said, since 2012, the average move for the pork belly primal over the next two months was 15.7% lower.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Lower
Sow	Increasing	Ample	Higher
Belly (bacon)	Increasing	Good	Higher
Sparerib(4.25 lb & down)	Decreasing	Good	Lower
Ham (20-23 lb)	Decreasing	Good	Higher
Ham (23-27 lb)	Decreasing	Good	Higher
Loin (bone in)	Decreasing	Good	Higher
Babyback Rib (1.75 lb & up)	Decreasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Decreasing	Good	Lower
Picnic, untrmd	Decreasing	Good	Higher
SS Picnic, smoker trm box	Decreasing	Good	Higher
42% Trimmings	Increasing	Good	Higher
72% Trimmings	Increasing	Good	Higher



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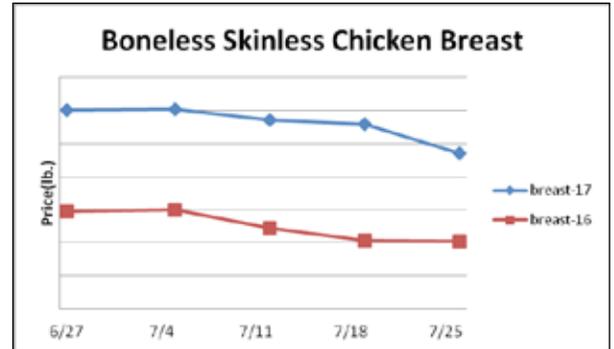
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Poultry

For the week ending June 15th, chicken output was 4.3% larger than the same week last year. Year-to-date chicken production was running only 1% over 2016, below earlier USDA estimates. However, better year-over-year gains in chicken output may be forthcoming. The June broiler type chick hatch was 3% bigger than last year. The USDA is calling fourth quarter chicken production to be 2.8% better than last year. If these year-over-year gains aren't realized, it would be particularly supportive of chicken wing prices this fall. Chicken producers may be trying to grow output at better levels longer term. The number of broiler layers as of July 1st was 1% more than last year. The upside price risk for chicken breasts in August is nominal.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Decreasing	Good	Higher
Wings (jumbo cut)	Decreasing	Good	Higher
Wing Index (ARA)	Decreasing	Good	Higher
Breast, Bnless Skinless NE	Decreasing	Good	Higher
Breast, Bnless Skinless SE	Decreasing	Good	Higher
Breast Boneless Index (ARA)	Decreasing	Good	Higher
Tenderloin Index (ARA)	Steady	Good	Lower
Legs (whole)	Decreasing	Good	Higher
Leg Quarter Index (ARA)	Increasing	Good	Higher
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Decreasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Lower
Turkey Breast, Bnls/Sknl	Steady	Good	Lower



Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Increasing	Short	Higher
Medium Eggs (dozen)	Steady	Short	Higher
Liquid Whole Eggs	Steady	Short	Lower
Liquid Egg Whites	Steady	Short	Lower
Liquid Egg Yolks	Decreasing	Short	Higher
Egg Breaker Stock Central	Steady	Short	n/a

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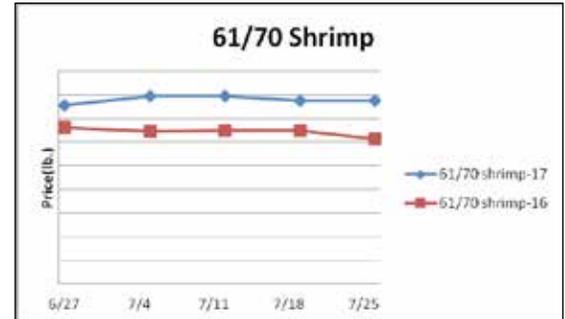
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Seafood

The U.S. imports most of its seafood including shrimp, salmon, and snow crabs. Unfortunately, the greenback has fallen in recent months. The U.S. dollar index recently set a new 13-month low. If this weakening U.S. dollar currency trend persists, it would support the various seafood markets. Expect prices to be above 2016 levels, at least in the near term.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Decreasing	Good	Lower
Shrimp (61/70 frz)	Steady	Good	Higher
Shrimp Tiger (26/30 frz)	Steady	Good	Higher
Snow Crab Legs (5-8 oz frz)	Steady	Good	Higher
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Lower
Salmon Portions (4-8 oz frz)	Steady	Good	Higher
Pollock Alaska, Deep Skin	Steady	Good	Same



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Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
PP-HIGP-heavy grade utensils	Steady	Good	Higher
PE-LLD-can liners, film, bags	Steady	Good	Higher

Retail Price Change from Prior Month

Description	Jun '17	May '17	Apr '17
Beef and Veal	Increasing	Increasing	Increasing
Dairy	Decreasing	Increasing	Decreasing
Pork	Increasing	Increasing	Decreasing
Chicken	Increasing	Increasing	Decreasing
Fresh Fish and Seafood	Increasing	Decreasing	Decreasing
Fresh Fruits and Vegetables	Decreasing	Decreasing	Increasing

Various Markets

Coffee prices have strengthened during the last few weeks after making a 16-month low in June. It was no coincidence that Brazilian real has firmed versus the greenback in recent weeks, discouraging imports from the world's biggest coffee seller. Higher coffee prices can still arise.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Decreasing	Good	Lower
Sugar lb ICE	Decreasing	Ample	Lower
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Increasing	Good	Lower
Honey (clover) lb	Increasing	Good	Higher



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Produce

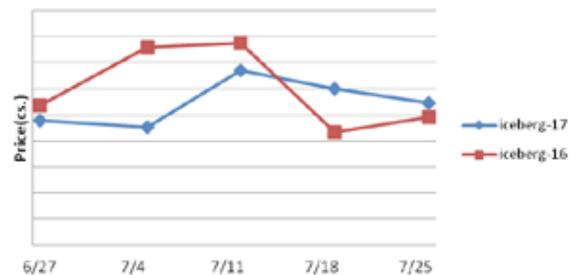
During this time of year, the northern tomato crops play a big role in providing sufficient tomato supplies to consumers. Temperatures last weekend were hot but have relented. Weather forecasts look conducive for good development of pending tomatoes. The five-year average move for the mature green large tomato market during the next four weeks is a decline of 18.1%. The iceberg lettuce crops in California can have some weather challenges as well during July. Over the last five years, the average move for the iceberg lettuce market in the next three weeks was up 19.3%. Potato prices can remain elevated in the near term. Lemons are still in a very EXTREME MARKET and we are seeing a shortage in supply with oranges as well. Asparagus is also escalated and in VERY short supply. Lettuce is active but stable. However, we may start seeing some quality issues in tender leaf products.

All the eastern growing regions continue to experience rain in the form of heavy afternoon thunderstorms. The weather forecast calls for additional rains this week for all growing regions. This type of weather almost always causes less than ideal quality and suspect shelf-life. Therefore, we suggest that dry vegetable inventories be kept as tight as possible until we work through this product.

MARKET ALERT

- Apples – EXTREME
- Avocados – ESCALATED
- Asparagus – EXTREME
- Celery – ESCALATED
- Cherry Tomatoes – ESCALATED
- Garlic – EXTREME
- Green Peppers – ESCALATED
- Lemons – EXTREME
- Oranges – EXTREME
- Potatoes (Large Sizes) – ESCALATED
- Roma Tomatoes – ESCALATED

Iceberg Lettuce (24 count)



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Produce

Apples

EXTREME: Demand from retail is extreme causing shortages industry wide. Golds and Grannys remain extremely short causing a shift in demand to all other varieties. We expect to see this continue through the rest of the season. Offshore deals are also very active due to the shortages in the Pacific Northwest.

Pears

Bosc and Anjou are readily available domestically out of Washington. We expect to see California begin in July. Offshore Bosc and Packham supplies are steady.

Artichokes

We are seeing prices come down. Quality is good.

Arugula

Supplies are good for baby and wild. Quality is fair. Prices are rising.

Asparagus

EXTREME (ALL SIZES except Standards) The market is tight; we are in short supply and seeing shortage by about 50%. This is due to the heat in Mexico. We usually pull from Mexico this time of the year but are having to pull from Peru due to quality. Peru lacks the supply, so we are seeing supply issues and high prices. We have seen some relief in standard size.

Avocados

More and more pressure is being applied to the Mexican market because of production declines in California and Peru. Mexico is not in position to handle the additional demand because this district is transitioning to new crop and the size curve is bending to the mid and smaller sizes. The market on large fruit will steadily rise through August. Market relief on the large sizes is not expected until the new crop starts in mid-September. Receivers with the flexibility to buy 60ct will find better availability and a lower cost of goods.

Bananas

Demand and quality are good and inventories are unchanged this week.

Green Beans

EAST: MI & TN are starting their season harvest in addition to NC & SC. FOB prices are down slightly.
WEST: The heat is resulting in quality trouble, however, beans are still coming from the Brentwood and Watsonville area. FOB prices are steady moving into next week.

Berries:

Blueberries

Production is increasing in Baja California and Oxnard; prices will remain unchanged this week while prices are varied by region. Quality is good.

Blackberries

Blackberries are good in supply through this month. Quality is good.

Raspberries

Good quality and supply. Central California growers are now harvesting as well.

Strawberries

Availability is good, although quality in the Santa Maria is not that favorable. Quality is good out of Salinas but prices are higher.

Bok Choy

Quality is good and we are seeing some higher quotes on WGA cartons.

Broccoli

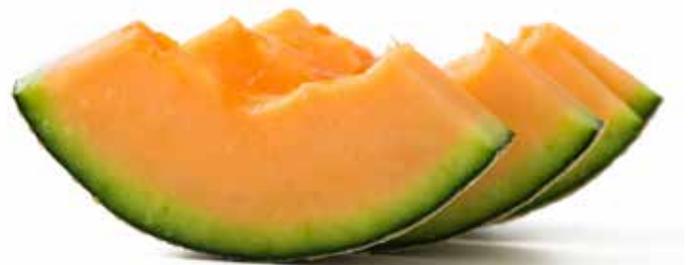
Prices are slightly higher and supplies are on the lighter side. Quality is good.

Brussels Sprouts

Higher prices and tighter supplies remain but are leveling out. Quality is improving.

Cantaloupe

The market is finally starting to ease a bit and is going in a good way here on the Westside, demand is excellent and fruit is moving out on a daily basis so not much holdover from day to day. The overall quality is very nice fruit is firm and clean with a nice clean net, and overall just a very nice opening box. The extreme heat is causing a little sugar drop but fruit is still eating excellent we are peaking on 9's and 12's but getting a few smaller. We will have good volume going forward here through mid-October; this is an excellent time to promote melons.



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Produce *(continued)*

Carrots

There is a good supply with solid quality.

Cauliflower

Market is good; supplies are lighter and quality is very good. Prices are up.

Celery

Oxnard is done and we are now in Salinas for 100% of supply. Prices are stable and quality is good.

Cilantro

Quality is getting better but still seeing occasional decay and bacterial spotting.

Corn

Georgia Sweet Corn is for the most part finished, seeing more production now available out of Michigan. White, Yellow and Bi-Color corn loading in the Central CA District is now available with good volume.

Cucumbers

EAST: Cooler weather in MI could put a little pressure on supply, however, overall prices, supply and demand are all steady. We still suggest to keep inventory tight due to quality defects resulting from the rainy season.

WEST: FOB prices are steady from the Baja region with good supplies being harvested.

English Cucumber

Good supply available out of California and Eastern Canada.

Eggplant

EAST: Better supplies have pushed FOB prices back down from the NC, SC, and NJ areas. Quality remains good from the region.

WEST: Prices are steady, however, quality continues to be a struggle from the region. There is a split FOB market in which the less favorable quality directly corresponds to the lower prices.

Fennel

Supplies for the week will be light.

Garlic

EXTREME The extremely hot weather the past 7-10 days is helping us significantly. The 2017 crop is dying down. We are shipping US product; the market has stabilized somewhat.

Ginger

Chinese ginger supplies have tightened up putting upward pressure on prices across the country. This is still a better dollar value than ginger from Hawaii, Brazil, Thailand and Costa Rica.

Grapes

We are going here in the central San Joaquin Valley now and we will be harvesting grapes here through November. The overall crop looks very good with a nice set and some very nice quality. We are seeing some burn due to the extreme heat we have been experiencing in some vineyards but at this point it looks to be minimal damage. The greens are a bit tight right now but will see some new varieties coming in the next 10 days and that should help with volume, the reds are Flames and there is a wide range in sizing on them but for the most part they are very clean and are eating very well right now. We are also packing Snack Packs now and let us know if you need any of those and also this is an excellent time to promote California Table Grapes.

Green Cabbage

Green cabbage is steady and quality is good on both coasts.

Red Cabbage

Quality and sizing have been great with good color. Market is stable.

Green Onions

Iced: Prices are up, quality is good.

Iceless: This market is steady with good volume.

Honeydew

Market still pretty strong here on the Westside with volumes on the lighter side, the fruit is very nice with a green to cream color and internal fruit color and condition is excellent. We are peaking on 4's and 5's keeping the smaller fruit very strong and tight, we will start to see some smaller fruit in a few weeks. We expect to have some better volumes by then as well, but the overall volume will be a bit lighter overall than last year. We will keep you posted as we go forward.



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Produce (continued)

Jicama

Normal prices and quality is good.

Kale (Green)

Demand is steady and quality is fair; prices are slightly upward.

Kiwi

Shipments are beginning to wind down out of Chile and we are starting to see upward pressure on FOB prices. California should start in 3-4 weeks. Quality is still very nice.

Lemons

Market steady as we are finishing up our D-2 fruit and are getting good numbers on Chilean and also starting in a light way on our Mexico program, the overall quality of the California fruit is fair and most is coming out of storage and has at least 120 hours of gas on the fruit to bring on color so fruit is not as strong as we would like, but it is typical for this time of year. The Chilean fruit has been nice for the most part but there are some blocks that have some issues and we are repacking those before we ship them, the first of the Mexican fruit looks very nice, but will continue to keep you posted. We expect to have good volume out of Mexico in the next 10 days and that should continue through first of October. We will start our California Dist 3 (desert) fruit around the first of September.

Lettuce:

Butter

Prices are stable. Quality has been good.

Iceberg

Overall good quality, firm to fairly firm, occasional mildew.

Romaine

Mostly clean with occasional fringe burn some wind burn. Some fields are dealing with mildew. Overall quality is good.

Romaine Hearts

Seeing wind burn and fringe burn issues varying from lot to lot. Good green color. Quality is good.

Green Leaf

Occasional field with mildew. Quality is good.

Iceberg Blends

Seeing some chunks and burn. Some lots product is barely meeting specification.

Chopped Romaine/Romaine Blends

Occasional fringe burn with some wind burn. Color ranges from dark green to medium green. Good quality overall.

Limes

We have seen an increase in price in the lime market. Quality is still good.

Napa

Supplies are normal. Quality is good.

Onions

Pricing has stabilized on yellow onions as supply and demand are equal. California supplies have had some gaps making the pull out of New Mexico significant. Central California crop was hit heavy with rains during planting, which is making supplies spotty in the central region for the next 4-6 weeks. With this, we can expect the market to be a bit stronger over this time frame. Sizing is also starting to peak on Jumbos and mediums as New Mexico transitions from the early variety to the spring seeded variety. We expect peak sizing to be on mediums and Jumbos unlike the last several months, where it was peaking on Jumbos and Colossals. Red Onions have appeared to peak in price as California has had heavy supplies to account for the shortage in New Mexico. We expect all colors and sizes to level out and even decrease in price as the Northwest will start ramping up volume in the coming weeks.

Oranges

Market is very strong and demand exceeds supply on 88's and 113's but very tight on all other grades and sizes as well, Valencia's will continue to stay very strong through the season as we are at least 20% lighter in volume versus last year. The overall quality of the fruit is good, but they are Valencia's so you will see some tinge of green and fruit will be on the softer side and this is all due to our extreme heat we have been experiencing and is pretty typical for the summer Valencia's, The juice internal color and sugar content are excellent right now. There are some Chilean navels arriving as well as Australian but mostly larger sizes, the overall quality is very nice and prices are much stronger than on Valencia's but it is an option if you have any interest. We will start California Navels around the middle of October, but getting from here to there will be a little rough but we will get through it.



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Produce *(continued)*

Parsley (Curly, Italian)

We are seeing prices that are still higher but improving. Quality is average.

Green Bell Pepper

EAST: NC & NJ have steady supplies. MI has finally started to have a little product trickle into the market which is gently easing up FOB prices across all sizes. Quality is still suspect coming from the southern states due to the intermittent showers.

WEST: Supply finally is improving therefore prices are slightly moving downward. However, quality is questionable. As reported previously, harvesting hours are limited due to the high temps. Pepper is staying in the fields and sun too long resulting in quality concerns at the time of harvest.

Jalapeño Pepper

EAST: Although supply is still a little weak, FOB prices are steady.

WEST: As Santa Maria volume increases, FOB prices are very slightly down. Quality is looking fairly good from the region.

Red Bell Pepper

WEST: FOB prices move down once again as supplies look much better.

Pineapple

Supplies are good. Loading is at the ports as well as forward distribution centers. Fruit is cutting nicely with good brix.



Potatoes

Demand on consumer packs is very strong with higher prices. Limited supplies in Colorado and Wisconsin is probably the reason behind the demand and higher prices. Demand on cartons in the state remains good with stable pricing. We have seen a few operations finish up with their old crop Idaho's and you will see a few more ending their season late next week. You will not have new crop available until the 7th of August at the earliest, and it will be limited supplies. You do have new crop russets out of Nebraska and New Mexico. You can expect supplies of the old crop to remain tight until the end of the season with limited availability on the new crop once it starts.

Radishes

Quality is good and supply is slowing down. Expect to see stronger markets through the summer.

Snow and Sugar Snap Peas

Snow and sugar snap peas are in high demand with good quality.

Spinach (Bunched)

Supply is good and quality is fair due to heat related issues. Some mechanical damage, occasional burn. We are seeing prices rise.

Spinach (Baby)

Baby and clipped spinach supplies are good. Quality is fair due to heat related issues and occasional reports of mildew. Prices are somewhat up.

Spring Mix

There is plenty of product with quality being fair.

Green Squash

EAST: Look for stable FOB prices from the eastern region. Quality at times can show a few challenges from rains, however, it is generally good.

WEST: Prices and volume are stable. The external appearance is proving to be a little better than the yellow squash and overall quality is good.

Yellow Squash

EAST: Good volume is coming from NJ, MI, NC & SC and steady pricing moving into next week. However, some challenges are faced with the quality because of the rainy weather patterns.

WEST: Slight upward pressure coming from the central area of CA. Quality has been somewhat challenging due to the temperatures out west.

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Produce

Tomatoes

EAST:

Rounds

VA continues to push through their harvest, however there is not enough supply to support demand. TN, NC, and AL are anticipating a slight volume increase as growers dig further into fields. With the lack of overall volume, FOB prices rise across the board. Extra large and large are slightly up while mediums make the biggest increase for next week. While quality is generally good, we still recommend to keep inventory on the tighter side as the sporadic showers continue to pop up on the east coast.

Romas

The market remains active with FOB prices moving up a few dollars on all sizes. Growers are still experiencing a sluggish harvest resulting in less yield for the marketplace. Quality is fairly good considering the abnormally rainy weather patterns the region has seen this season.

Grapes

Although supplies are steadily coming from VA & NC as well as a few other regions, both bulk and pint prices move gently upwards as the demand strengthens for good quality tomatoes..

Cherries

Despite supply and demand staying steady, the FOB market is increase a few dollars moving into next week.

WEST/MEXICO:

Rounds

It might sound like a broken record, but the fact is temps in CA are still pushing over 100 degrees day after day. The winter rain a few months ago forced lighter plantings in some areas. The results of this are showing with less fruit to harvest for the next 10-14 days. Thus, FOB prices are higher as demand exceeds supply. Please note the wide range in quality due to the heat. Tomatoes are very tender and shelf life is shorter than typically expected. We continue to highly recommend to keep a very tight inventory.

Romas

CA romas are extremely tight and quality is fair at best. Most demand is turning to Baja to fill their needs. FOB prices have an exceptionally wide range which directly corresponds to the quality available. Quality is very suspect due to the 100+ degree temperatures in the area. Supply improvement is not expected for another 4-6 weeks.

Grapes

Steady supplies trickle in from the Baja region. Demand is slightly up which is putting some small upward force on FOB prices.

Cherries

Supplies and demand remain in balance. Prices somewhat move up as the better quality demands a higher price point.

Tree Fruit:

Cherries

BING Excellent quality out of the Yakima and Wenatchee Districts. 9 and 10 row available and seeing upward pressure on FOB prices. RAINIER- Demanding a premium and limited.

Nectarines

Yellow and White Available Yellow Peaking 50s-80's, Whites Peaking 50's, 60's and 70's. VF Yellow Nectarines available out of New Jersey.

Peaches

Yellow and White available- Yellow Peaking 50s, Whites Peaking 60's and 70's. VF Yellow Peaches are also available out of New Jersey, Georgia and South Carolina

Plums

Friar, Fortune and Owen Varieties: 40's, 50's, 60s and 70's available.

Apricots

Hit and miss out of California.

Watermelon

Good supplies are now available out of Texas, the Carolinas and Georgia. California supplies are also improving. Fruit is cutting beautifully, deep red and sweet.

