



MARKET TRENDS

FOR WEEK ENDING JUNE 1, 2018



MARKET TRENDS

JUNE 1, 2018

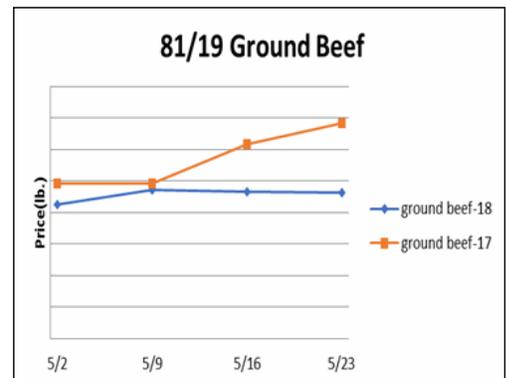
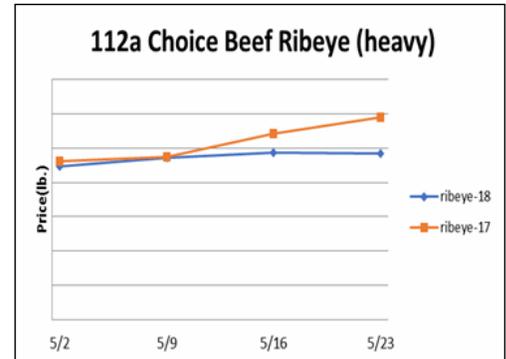
PERFORMANCE
FOODSERVICE



Beef, Veal & Lamb

Beef production last week increased 1.8% and was 9.3% larger than the same week in 2017. It was the biggest cattle slaughter for any week since December 2011. Abundant beef supplies are meeting the uptick in seasonal demand coming from grilling activity. Last week, forward beef sales 22- 90 days out, were the lowest for any week since December. This suggests that downward pressure on the beef markets should materialize in the coming weeks. Boneless beef stocks on April 30th were 4.6% better than a year ago. Look for the ground beef markets to peak soon. Since 2013, the average move for the 81/19 ground beef market during the first three weeks of June was down 9.6%.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Lower
Feeder Cattle Index (CME)	Decreasing	Short	Lower
Ground Beef 81/19	Decreasing	Good	Lower
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Increasing	Good	Lower
109 Export Rib (pr)	Decreasing	Good	Lower
112a Ribeye (ch)	Decreasing	Good	Lower
112a Ribeye (pr)	Decreasing	Good	Lower
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Higher
116 Chuck (sel)	Decreasing	Good	Higher
116 Chuck (ch)	Decreasing	Good	Higher
116b Chuck Tender (ch)	Decreasing	Good	Lower
120 Brisket (ch)	Decreasing	Good	Higher
120a Brisket (ch)	Decreasing	Good	Higher
121c Outside Skirt (ch/sel)	Steady	Good	Higher
121d Inside Skirt (ch/sel)	Increasing	Good	Higher
121e Cap & Wedge	Decreasing	Good	Higher
167a Knuckle, Trimmed (ch)	Decreasing	Good	Lower
168 Inside Round (ch)	Decreasing	Good	Higher
169 Top Round (ch)	Decreasing	Good	Higher
171b Outside Round (ch)	Decreasing	Good	Lower
174 Short Loin (ch 0x1)	Increasing	Good	Higher
174 Short Loin (pr 2x3)	Steady	Good	Lower
180 0x1 Strip (ch)	Increasing	Good	Higher
180 0x1 Strip (pr)	Decreasing	Good	Lower
184 Top Butt, boneless (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (pr)	Increasing	Good	Higher
184-3 Top Butt, bnls (ch)	Increasing	Good	Lower
185a Sirloin Flap (ch)	Decreasing	Good	Lower
185c Loin, Tri-Tip (ch)	Increasing	Good	Lower
189a Tender (sel, 5 lb & up)	Decreasing	Good	Lower
189a Tender (ch, 5 lb & up)	Decreasing	Good	Lower
189a Tender (pr, heavy)	Increasing	Good	Lower
193 Flank Steak (ch)	Increasing	Good	Higher
50% Trimmings	Decreasing	Good	Lower
65% Trimmings	Decreasing	Good	Lower
75% Trimmings	Decreasing	Good	Lower
85% Trimmings	Increasing	Short	Lower
90% Trimmings	Increasing	Short	Lower
90% Imported Beef (frz)	Increasing	Good	Lower
95% Imported Beef (frz)	Increasing	Good	Lower
Veal Rack (Hotel 7 rib)	Steady	Good	Higher
Veal Top Round (cap off)	Steady	Good	Higher



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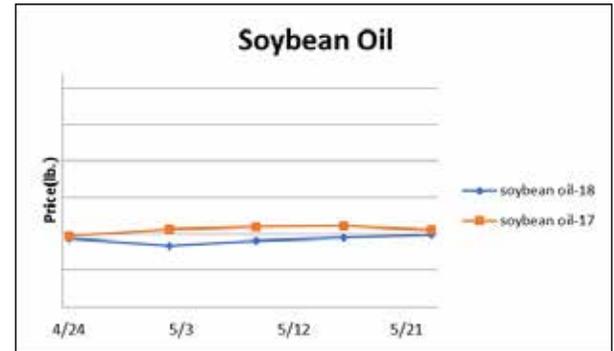
JUNE 1, 2018



Grains

Rising fuel prices are encouraging soybean oil for biodiesel and corn for ethanol use. Although ethanol demand for corn growth is forecasted by the USDA to be tepid at just .5%, soybean oil use for biodiesel is projected to climb 10%. This may underpin soybean oil prices some during this summer.

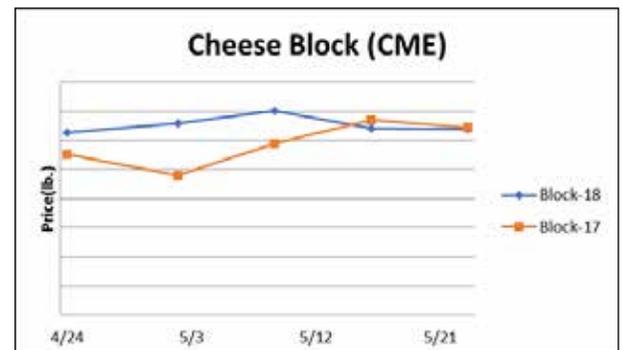
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Increasing	Good	Higher
Crude Soybean Oil, lb	Increasing	Good	Lower
Soybean Meal, ton	Decreasing	Good	Higher
Corn, bushel	Increasing	Good	Higher
Crude Corn Oil, lb	Steady	Good	Lower
High Fructose Corn Syrup	Steady	Good	Higher
Distillers Grain, Dry	Decreasing	Good	Higher
Crude Palm Oil, lb BMD	Increasing	Good	Higher
HRW Wheat, bushel	Increasing	Good	Higher
DNS Wheat 14%, bushel	Increasing	Good	Higher
Durum Wheat, bushel	Increasing	Short	Higher
Pinto Beans, lb	Increasing	Good	Lower
Black Beans, lb	Steady	Good	Lower
Rice, Long Grain, lb	Steady	Good	Higher



Dairy

U.S. milk output expansion has slowed. During April, milk production was just .6% larger than 2017 due to a .5% gain in milk per cow yields and a .1% larger milk cow herd. The year-over-year expansion in milk output was the smallest in over two years. Milk farmers also reduced the herd from the prior month by 2,000 head. Milk farmer margins have improved this spring which could bring a modest boost to year-over-year milk production gains in the coming months. Butter prices may be firm in the near term due to solid exports, while cheese prices may be sideways.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Higher
Cheese Blocks (CME)	Decreasing	Good	Lower
American Cheese	Decreasing	Good	Higher
Cheddar Cheese (40 lb)	Decreasing	Good	Lower
Mozzarella Cheese	Decreasing	Good	Lower
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Decreasing	Good	Lower
Butter (CME)	Increasing	Good	Higher
Nonfat Dry Milk	Increasing	Ample	Lower
Whey, Dry	Increasing	Good	Lower
Class 1 Base	Steady	Good	Lower
Class II Cream, heavy	Increasing	Good	Higher
Class III Milk (CME)	Decreasing	Good	Lower
Class IV Milk (CME)	Increasing	Good	Lower



MARKET TRENDS

JUNE 1, 2018

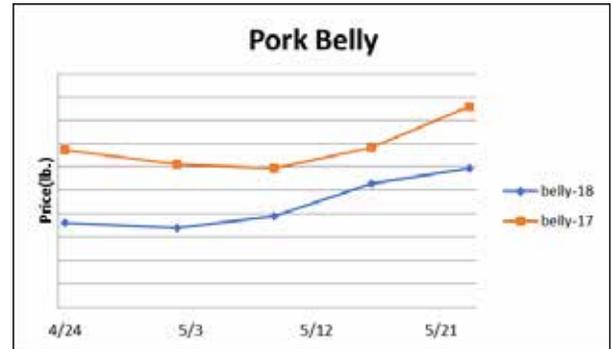
PERFORMANCE
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Pork

Pork output last week was up 1.4% and was 5.6% larger than a year ago. Abundant hog supplies are available for slaughter which will keep pork production running above year ago levels into the summer. April 30th pork holdings were 8.7% bigger than the prior year with bellies (93%), trim (42%), picnics (40%), loins (6%) and ribs (6%) all higher. Belly stocks were the best since May 2016. This could temper seasonal price gains for the various pork items. Since 2013, the average move for the USDA pork cutout during the next five weeks was up 10%.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Increasing	Ample	Lower
Sow	Increasing	Ample	Lower
Belly (bacon)	Increasing	Good	Lower
Sparerib(4.25 lb & down)	Decreasing	Good	Higher
Ham (20-23 lb)	Increasing	Good	Lower
Ham (23-27 lb)	Increasing	Good	Lower
Loin (bone in)	Increasing	Good	Lower
Babyback Rib (1.75 lb & up)	Increasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Higher
Picnic, untrmd	Steady	Good	Lower
SS Picnic, smoker trm box	Increasing	Good	Lower
42% Trimmings	Increasing	Good	Lower
72% Trimmings	Decreasing	Good	Lower



MARKET TRENDS

JUNE 1, 2018

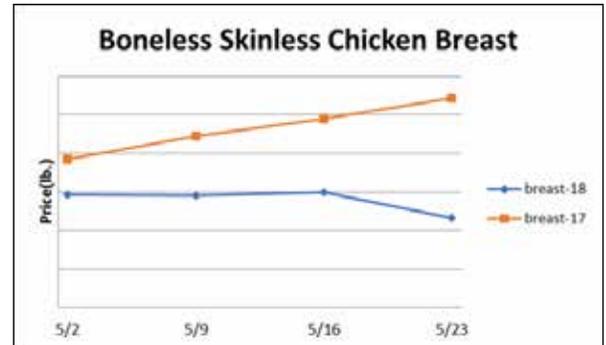
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Poultry

For the week ending May 12th, chicken production was .6% more than the prior week but was .8% smaller than the same week last year. The six-week running total of chicken output is just .6% more than 2017. Recent data hints that year-over-year chicken output growth could lessen later this year. The May 1st broiler layer flock was 4.3% bigger than last year, but above average egg hatch losses are a problem. Wing prices are at levels not seen since August 2014. April 30th chicken wing inventories were 16.3% more than 2017 and the highest in four months. But, history says the downside price risk for wings during this time of year is small. Conversely, the ARA boneless skinless chicken breast index usually peaks for the year during this week.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Increasing	Good	Higher
Wings (jumbo cut)	Increasing	Good	Lower
Wing Index (ARA)	Increasing	Good	Lower
Breast, Bnless Skinless NE	Decreasing	Good	Lower
Breast, Bnless Skinless SE	Decreasing	Good	Lower
Breast Boneless Index (ARA)	Decreasing	Good	Lower
Tenderloin Index (ARA)	Steady	Good	Lower
Legs (whole)	Steady	Good	Lower
Leg Quarter Index (ARA)	Decreasing	Good	Lower
Thighs, Bone In	Increasing	Good	Lower
Thighs, Boneless	Decreasing	Good	Lower



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Increasing	Good	Lower
Turkey Breast, Bnls/Sknls	Increasing	Good	Higher



Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Decreasing	Short	Higher
Medium Eggs (dozen)	Decreasing	Short	Higher
Liquid Whole Eggs	Decreasing	Short	Higher
Liquid Egg Whites	Increasing	Short	Higher
Liquid Egg Yolks	Increasing	Short	Higher
Egg Breaker Stock Central	Decreasing	Short	Higher

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JUNE 1, 2018

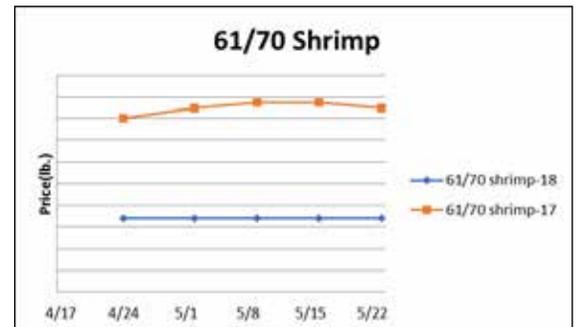
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FOODSERVICE



Seafood

Shrimp imports remain solid. During March, the U.S. imported 12.4% more shrimp than the previous year. The U.S. dollar value has recently climbed to multi-month highs. Further, shrimp prices in the U.S., although below 2017, are attractive for exporters. These factors should continue to fuel strong U.S. shrimp imports and temper prices into the summer.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Steady	Good	Lower
Shrimp (61/70 frz)	Steady	Good	Lower
Shrimp Tiger (26/30 frz)	Steady	Good	Lower
Snow Crab, frz	Steady	Good	Lower
Tilapia Filet, frz	Steady	Good	Higher
Cod Filet, frz	Steady	Good	Higher
Tuna Yellowfin, frsh	Steady	Good	Higher
Salmon Atlantic Filet, frsh	Steady	Good	Lower
Pollock Filet, Alaska, frz	Steady	Good	Lower



MARKET TRENDS

JUNE 1, 2018

PERFORMANCE
FOODSERVICE



Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Lower
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Lower

Retail Price Change from Prior Month

Description	Apr-18	Mar-18	Feb-18
Beef and Veal	Increasing	Increasing	Increasing
Dairy	Decreasing	Increasing	Decreasing
Pork	Decreasing	Increasing	Decreasing
Chicken	Increasing	Increasing	Increasing
Fresh Fish and Seafood	Increasing	Increasing	Increasing
Fresh Fruits and Vegetables	Increasing	Decreasing	Decreasing

Various Markets

Processed tomato prices continue to track above year ago levels. Canned tomato demand has improved with “disappearance” from the 2017-18 crop tracking 2% above the previous crop. A bigger California crop this year however could bring some modest price relief this fall.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Increasing	Good	Lower
Sugar lb ICE	Steady	Ample	Lower
Cocoa mt ICE	Decreasing	Short	Higher
Orange Juice lb ICE	Decreasing	Good	Higher
Honey (clover) lb	Steady	Good	Higher



MARKET TRENDS

JUNE 1, 2018

PERFORMANCE
FOODSERVICE



Produce

Market Overview

Most commodities are steady. Oranges are still in an EXTREME market with higher prices and shortages in supply. Lemons are also experiencing some similar issues. The markets have improved on Green Leaf and Iceberg while round tomatoes, grape tomatoes, and green bells are ESCALATED due to light supplies. Strawberries continue to be a great buy.

Apples & Pears

The market is stable. Fuji, Gala, Golden Delicious, Granny Smith, and Red Delicious Apples are on the market; large Granny Smith stocks are limited, but all other varieties are ample. Quality is very good: sugar levels range from 14 to 18 Brix. Honeycrisp volume will be depleted by next week. Braeburn supplies will be available through June. Washington D'Anjou Pears remain available. Red D'Anjous and Argentine supplies are also on the market. New crop California Bartletts will begin shipping in late June. Sugar levels range from 12 to 14 Brix.

Artichokes

Quality is excellent and demand is good.

Arugula

Quality has improved, and supplies are good.

Asparagus

Market is steady, and quality is good. Prices are a bit higher than average.

Avocados

Markets are steady. Mexican growers are trying to take the field prices up, while low demand at the border and destination continues to put downward pressure on the markets. For the most part markets have held in the same place for over a week now, there are deals depending on age and availability, but overall everything is steady. 48's and 60's continue to have the most demand and are helping to keep the markets where they are. CA shippers are starting to pick a little heavier, but they are struggling to get bigger sizes. #2 markets continue to stay around \$5-8 below the #1 market.

Bananas

Banana volumes, and what's expected to import this summer has taken a step back from initial projections. Over the past 2 weeks, volume forecasts have eased off some based on a couple of factors. This is not to say we're expecting any supply gaps, etc, however growing demand in other parts of the globe will impact S. American pull, based on crop failures in other parts. Where some reports were indicating a glut of fruit to contend with in the summer months, which does not appear to be the case.

MARKET ALERT

- Green Bell Pepper – ESCALATED
- Lemons – ESCALATED
- Limes – ESCALATED
- Mushrooms – ESCALATED
- Oranges – EXTREME
- Tomatoes (East Coast - Rounds and Grapes) - ESCALATED



MARKET TRENDS

JUNE 1, 2018

PERFORMANCE
FOODSERVICE



Produce (continued)

Beans

EAST: Plant City is producing good volume, but quality is starting to slip. GA is only harvesting in a light way, with more volume expected to come on board soon.

WEST: CA crop is just starting in multiple areas with volume expected to ramp up in the next 7-10 days. FOBs stay high for next week, but are expected to start slipping as more volume becomes available. Quality reports are that product is very nice.

Berries:

Blackberries

Prices are unchanged. California stocks are tight, but ramping up in Oxnard and Watsonville. Most supplies are being harvested in Central Mexico. Quality is good: berries are plump and juicy with sweet, yet slightly tangy flavor. Sugar levels vary from 12 to 13 Brix.

Blueberries

The market is steady; supplies are adequate in Santa Maria and Watsonville, California. Volume is forecast to increase over the next month. Quality is good: berries are deep blue with a slight blush and sweet, yet tangy flavor.

Raspberries

Prices are starting to inch down. California volume is increasing, but the Mexican season is ending. Prices will continue to ease in the coming weeks. Quality is average: sugar levels range from 13 to 14 Brix.

Strawberries

The market is level; volume is high in California's Santa Maria and Salinas/Watsonville areas. Expect comparable prices for several weeks. Quality is very good: berries are firm, yet juicy and sweet.

Bok Choy

Quality is average, and we are seeing some higher quotes on WGA cartons.

Broccoli

The market is high. Domestic stocks are limited; erratic weather patterns have stunted growth and decreased supplies. Quality is good: hollow core is an occasional issue.

Brussels Sprouts

Supplies are light and quality is good. Prices are steady.

Cantaloupe

Market very tight on supplies due to the cooler than normal weather in the California and Arizona deserts. We have started the desert regions in a light way and will see some better volumes next week out of Arizona and the Imperial Valley. The first fruit looks very good with a clean net a nice internal color and descent sugars. The first fruit has been peaking on 12's and 15's and then in the next 2 weeks we will see the fruit size shift to heavy 9's and fewer small sizes. We will be in the Imperial Valley and Arizona through June sand then start here on the Westside around the first of July.

Carrots

We are seeing both good quality and volume.

Cauliflower

The market has leveled out and is starting to improve. Color and quality are good. Supplies are lower due to cooler weather.

Celery

Demand is average, but quality is very good. Good volume is currently available with heavier volume forecasted for the next two weeks.

Cilantro

Supplies are steady to average, and quality is fair to good.

Corn

Good volume continues on yellow and bi-color.



MARKET TRENDS

JUNE 1, 2018

PERFORMANCE
FOODSERVICE



Produce (continued)

Cucumbers

EAST: There are a few regions producing cukes, keeping FOBs steady. S. FL's crop is producing mostly off-grade product while Plant City & GA are producing a higher retail grade quality. Look for North Carolina to come in the mix around the first week of June.

WEST: Baja has the best quality and supply in the west. FOBs are steady from this region. However, there is still small yield coming from the Mainland area. The quality from this region is fair at best. Mainland MX is expecting to wrap up their season within the next 2 weeks.

English Cucumber

There are excellent supplies crossing through Nogales and McAllen.

Eggplant

EAST: S. FL has some acreage still available and Plant City has had a large flush of product. Current FOBs remain low; however, expect this to start to increase as growers walk away from fields due to low market conditions. Georgia is expected to begin in early June. Quality is good.

WEST: Current warm weather conditions in the west are providing optimal growing conditions. Thus, the transition is moving along smoothly into the CA desert area. FOBs are steady and quality is excellent.

Fennel

Supplies for the week will be good and quality is good.

Garlic

We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high.



Ginger

Chinese ginger markets are mixed, but quality is good. Also, product is available at higher costs from Brazil, Costa Rica and Honduras and Peru with no major quality issues being reported.

Grapes

We are getting a slower start than normal out of Coachella and Mexico as the weather has been cooler than normal and fruit coming on slower due to the weather, we have a flames and palettes and Sugarones with decent volume. We are expecting about 15 million cartons out Mexico compared to last year's crop of 20 million, which will probably keep prices fairly firm. The Coachella Valley fruit is also behind schedule due to the cooler than normal weather but have started with light volume on reds and perlettes and also starting some sugarone, their volume down about a million as well estimated about 5 million cartons. The overall quality looks good and sugar will continue to get better as the weather starts to warm up. We should start here in the central valley around the end of July and that will carry us through the first of December.

Green Cabbage

Supplies have improved in the southeast as well as in the West. FOB calls are down, and quality remains very nice.

Red Cabbage

Quality has been hit and miss while sizing remains good. We are seeing some external quality and color issues causing markets to remain firm in the East as well as Texas. West Coast volume is improving.

Green Onions

Market is firm with good supply, although we are seeing some slight insect damage.

Honeydew

Market strong with good demand across the board on all sizes, they are on the tight side. The overall quality has been very nice with a nice green to cream exterior and very good sugar and a tight cavity. We have started in a light way out of Arizona and Mexico and the Imperial Valley and volume will hopefully increase next week. The overall honeydew volume in the ground is lighter than normal, and the overall supplies will be lighter than normal so the market will probably stay strong through the deal. We will also start some Westside volume around the first week of July and that will carry us through mid-October.

MARKET TRENDS

JUNE 1, 2018

PERFORMANCE
FOODSERVICE



Produce *(continued)*

JICAMA

Markets remain firm due to ongoing short supplies and will continue to see some quality and shelf life issues

Kale (Green)

Quality and supplies are good.

Kiwi

New Crop, Chilean fruit is available. Supply and quality are both good.

Lemons

Market is steady as we will be finishing harvesting Dist. 1 next week. The Dist 2 fruit does have some smaller fruit but we are size picking getting the larger fruit off the tree. The 165's and smaller are getting tight and limited, expect prices to start strengthening especially on the smaller fruit. The overall quality is good with some good color and excellent juice content, but the choice will be a bit more scarred up due to dist. 2 wind scar and snail damage etc. and just an overall rougher texture. There will be some of the first Argentinean lemons arriving in about a week or 10 days as well, it is yet to be seen what the fruit will be, but once we get the first inspections on that fruit we will keep you posted. The first of the Chilean will start to arrive around mid-June as well. We will also start some Mexican fruit around the end of July; the Mexican volume is expected to be about 30-40% lighter than normal. Hopefully we have a good summer with no gaps and quality stays good on all the imported and domestic fruit.

Lettuce:

Butter

Demand is good, and quality is average.

Green and Red Leaf

Red leaf quality is average and supplies are normal. Green leaf supplies exceed demand and quality has been good with occasional fringe burn.

Iceberg Lettuce

The market is starting to level out.

Romaine

The market is weak; Salinas Valley supplies are plentiful. Quality is very good: fringe and tip burn are minimal. Supplies exceed demand.

Romaine Hearts

Supplies exceed demand and quality is very good.

Limes

The market is weak; Mexican supplies are abundant, especially 175-count and smaller fruit. Quality is very good: breakdown is minimal and occasional discoloration is merely cosmetic and doesn't affect taste or shelf-life.

Napa

Supplies are better this week and demand is steady.

Onions

The onion market is not going to recover anytime soon. Most shippers in CA are looking to just move the product out of the fields and off the floor. There are some deals being offered right now so it's a buyers' market, a great time to promote. New Mexico will begin this week sometime and should be ready with all varieties by the first of next week. The crop coming out of NM is a week early and will be nice product, should be a good season for quality coming out of NM.

Oranges

Market very strong across the board demand exceeds supply on 88's, 113's and 138's which will continue as we have been saying this crop is about 40% lighter than normal and will finish up much sooner than the past few years probably next week. We have started some Valencia's which will help on the smaller fruit but it is also a lighter crop so we will be fighting on smaller fruit through the year until we start navels around the first of November. The bloom for next year's crop was real heavy but we are experiencing some heavy bloom drop already and there are several different stages of the blooms due to our erratic weather we have had this winter. We will keep you posted going forward as we learn more over the next few months as to what next year's crop is looking like for Navels and Valencia's. The overall quality of the navels is good with excellent sugar and beautiful color, we are seeing some internal separation and puff and crease which is pretty normal for this time of the year.



MARKET TRENDS

JUNE 1, 2018

PERFORMANCE
FOODSERVICE



Produce (continued)

Parsley(Curly, Italian)

Quality is fair and supplies are good.

Green Bell Pepper

EAST: Plant City is still producing only limited supply, especially with the recent rains limiting the harvest schedule. Quality has also been affected negatively by weather. However, Georgia should start in a light way later this week which will ease market conditions.

WEST: There continues to be a split market between Nogales & California, both on pricing and quality. MX's quality is poor while CA has better bells available, but still with some conditional defects. As volume from CA increases, FOBs are starting to fall depending on the grade and quality purchased.

Jalapenos (Chiles)

EAST: Good steady volume coming from Plant City is keeping FOBs at a reasonable price point. Quality is excellent.

WEST: Two areas are bringing good supply to market, however, quality is split. Baja product is strong, but a bit more expensive. Mainland MX's chiles are feeling the heat and showing signs of weakness. Prices are split between the two markets.

Red and Yellow Bell Pepper

The red bell market is lower. Supplies range from sufficient to ample. Quality ranges from good to very good: skins are smooth and flavor is subtly sweet.

Pineapple

Import fruit has been strong up to Easter and coming off the major shipping holiday, however volumes will begin to ease off starting June and into July. Where there is an excess of fruit in 1 quarter, there's likely to be a decrease of fruit the other, and that's precisely what we will be witnessing. Size profile will also shift, as we've already been experiencing. Overall fruit quality will be good.

Idaho Potatoes

These very little market activity this week. We did see the #2's come off a little on the range. As the potatoes get older more 2's get generated so this will help soften this market going forward. Carton sales are good and the markets are retaining their strength.

Radishes

Supplies are steady, and quality is good shipping through Arizona and Florida.

Salad Blends

Prices are unchanged; supplies are adequate. Quality is good: inspectors are selecting the best fields for harvesting.

Snow and Sugar Snap Peas

Snow and sugar snap peas supplies are steady through Miami and prices are higher.

Spinach (Bunched)

Quality is fair with some sizing issues.

Spinach (Baby)

Baby and clipped spinach supplies are good, and quality is fair.

Spring Mix

The market is stable; Salinas Valley stocks are sufficient. Quality is very good: yellowing is an issue in tango and breakdown is a slight problem in green/red romaine.

Yellow Squash / Zucchini

EAST: North FL is still pushing some squash out, however, quality is fair at best. GA is driving most of the volume with a little better quality; however, scarring is still a major issue. Despite quality concerns, FOBs are dropping quickly and significantly.

WEST: Santa Maria & Fresno have started in a light way with Northern MX starting to wrap things up. MX's quality is still poor with better product coming from the new crop locations. FOBs are starting to fall.



MARKET TRENDS

JUNE 1, 2018

PERFORMANCE
FOODSERVICE



Produce (continued)

TOMATOES-EAST

Rounds

Late spring rains have come earlier than usual this year. The Palmetto/Ruskin area has seen an abundance of rainfall over the last 10 days with more expected in the forecast. We are anticipating quality to quickly decline as we push through the last 2-3 weeks of this crop. Shelf life additionally will be impacted as this particular fruit has been hit the hardest with weather. It is highly recommended to keep your inventory tight over the next 4 weeks. Our Quincy and South Carolina crops are still about 3 weeks out. FOBs are up another few dollars moving into next week as supply tightens. If weather does not settle, look for FOBs to continue to rise until we move up the coastline.

Romas

Weather has also impacted the roma crop, however, with a little lighter demand, prices are not moving up as quickly as rounds. Look for FOBs to be relatively steady for next week. Quality will be declining as this fruit has seen an abundance of rainfall. It is recommended to keep inventory tight for the next 4 weeks until we move up the coastline to Quincy & South Carolina.

Grapes

Light supplies continue to come from Palmetto/Ruskin. FOBs are up. Note that quality is slipping quickly due to rainy conditions. It is very highly recommended to tighten up inventory ASAP and keep it tight for the next few weeks.

Cherries

Light supplies continue to come from Palmetto/Ruskin. FOBs are up. Note that quality is slipping quickly due to rainy conditions. It is very highly recommended to tighten up inventory ASAP and keep it tight for the next few weeks.

TOMATOES-WEST/MEXICO

Rounds

There is still a reasonable amount of supply coming from MX. California has started in a light way and will really ramp up in about a month. Until then, the west will be relying heavily on MX. Current crop quality conditions from MX are great. However, keep an eye on the temperatures. As you can see at the bottom of this report, the Coachella area is forecasting 100+ degrees already in the next 7 days.

Romas

Great supply and quality is coming from multiple regions, Western MX, Northern MX, and Baja. FOBs remain low as we head towards June. Great supply is expected to continue and quality remains excellent.

Grapes

Grapes take a few dollar increase for next week as the main MX growing region is winding down. With Baja not yet begun, there is still light supply, driving costs upward. Quality is fair at best. It is recommended to keep a tight inventory until new crop kicks in.

Cherries

FOBs go up a few dollars as there is not enough good quality supply coming from Baja to meet demand. There is still a little product trickling in from Nogales, however, quality is very poor.

Tree Fruit

California stone fruit hits the market this week. Nectarines and peaches will start shipping first, followed by plums the week of June 11. Quality is very good: sugar levels will rise as the season progresses.

Watermelons

The market is level. Domestic volume is rising; Mexican fruit is abundant. Quality is very good: melons are juicy and flavor is sweet. Sugar levels are increasing.

