



MARKET TRENDS

FOR WEEK ENDING MARCH 8, 2019

 **PERFORMANCE**
FOODSERVICE



MARKET TRENDS

WEEK ENDING MARCH 8, 2019

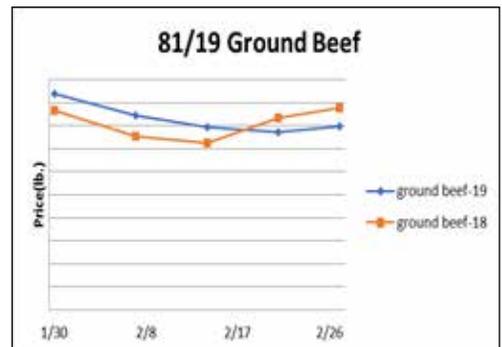
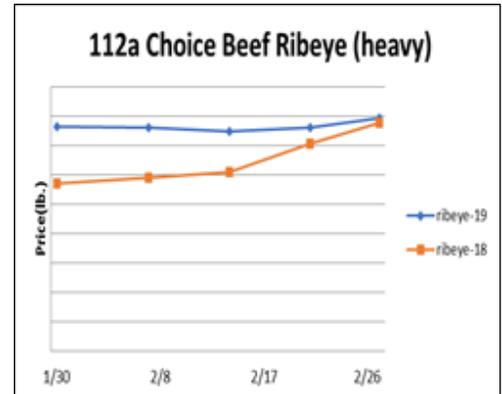
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Beef, Veal & Lamb

Last week, beef production fell 3.6% week-to-week but was up just under 1% from last year. As beef packers enter “cooler cleaning season,” production is expected to remain tempered well into March and should support overall beef prices in the process. Seasonal buying is underway for early spring needs, with large sales of ground beef. Plus, growing forward sales of Choice middle meats are being noted. Year-over-year strength in the Choice cutout has faded in recent weeks, but premiums on ribeyes and loins are still occurring in the forward market. Tighter spot beef inventories are anticipated moving deeper into Q1.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Increasing	Short	Lower
Feeder Cattle Index (CME)	Decreasing	Short	Lower
Ground Beef 81/19	Increasing	Good	Lower
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Decreasing	Good	Higher
109 Export Rib (pr)	Increasing	Good	Lower
112a Ribeye (ch)	Increasing	Good	Higher
112a Ribeye (pr)	Increasing	Good	Lower
114a Chuck , Shlder Cld(ch)	Increasing	Good	Lower
116 Chuck (sel)	Decreasing	Good	Lower
116 Chuck (ch)	Decreasing	Good	Lower
116b Chuck Tender (ch)	Decreasing	Good	Higher
120 Brisket (ch)	Increasing	Good	Lower
120a Brisket (ch)	Increasing	Good	Lower
121c Outside Skirt (ch/sel)	Increasing	Good	Higher
121d Inside Skirt (ch/sel)	Decreasing	Good	Higher
121e Cap & Wedge	Increasing	Good	Higher
167a Knuckle, Trimmed (ch)	Increasing	Good	Higher
168 Inside Round (ch)	Decreasing	Good	Lower
169 Top Round (ch)	Increasing	Good	Lower
171b Outside Round (ch)	Increasing	Good	Higher
174 Short Loin (ch 0x1)	Decreasing	Good	Lower
174 Short Loin (pr 2x3)	Increasing	Good	Higher
180 0x1 Strip (ch)	Increasing	Good	Lower
180 0x1 Strip (pr)	Increasing	Good	Higher
184 Top Butt, boneless (ch)	Decreasing	Good	Higher
184 Top Butt, boneless (pr)	Increasing	Good	Higher
184-3 Top Butt, bnls (ch)	Decreasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Lower
185c Loin, Tri-Tip (ch)	Increasing	Good	Higher
189a Tender (sel, 5 lb & up)	Decreasing	Good	Higher
189a Tender (ch, 5 lb & up)	Increasing	Good	Higher
189a Tender (pr, heavy)	Increasing	Good	Higher
193 Flank Steak (ch)	Increasing	Good	Lower
50% Trimmings	Decreasing	Good	Lower
65% Trimmings	Increasing	Good	Lower
75% Trimmings	Decreasing	Good	Lower
85% Trimmings	Increasing	Short	Lower
90% Trimmings	Decreasing	Short	Lower
90% Imported Beef (frz)	Increasing	Good	Lower
95% Imported Beef (frz)	Increasing	Good	Lower
Veal Rack (Hotel 7 rib)	Steady	Good	Higher
Veal Top Round (cap off)	Steady	Good	Higher



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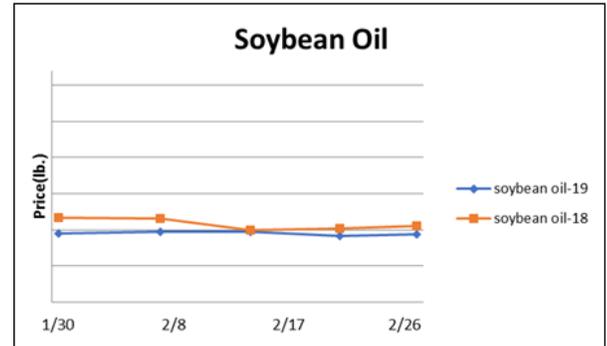
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Grains

The wheat markets have moved downward rather sharply in recent weeks. World wheat demand growth is reported to be slowing. However, the world's largest exporter, Russia, has some of the tightest wheat supplies in the last decade. This could temper any further downside in wheat prices in the near term.

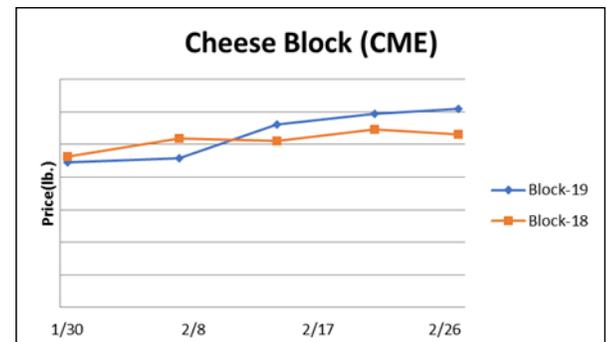
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Increasing	Good	Lower
Crude Soybean Oil, lb	Increasing	Good	Lower
Soybean Meal, ton	Decreasing	Good	Lower
Corn, bushel	Decreasing	Good	Lower
Crude Corn Oil, lb	Steady	Good	Lower
High Fructose Corn Syrup	Decreasing	Good	Same
Distillers Grain, Dry	Decreasing	Good	Lower
Crude Palm Oil, lb BMD	Decreasing	Good	Lower
HRW Wheat, bushel	Decreasing	Good	Lower
DNS Wheat 14%, bushel	Decreasing	Good	Lower
Durum Wheat, bushel	Decreasing	Short	Lower
Pinto Beans, lb	Steady	Good	Higher
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Steady	Good	Lower



Dairy

The cheese markets remain supported. Cheese block prices are the highest since mid-October. December 31st cheese stocks were up 5% year-over-year and a record for the month. But, it was the largest drawdown in cheese supplies for any December since 1987. History suggests that cheese prices can still appreciate modestly in March. The butter markets continue to be firm. December butter inventories were 6.3% bigger than the previous year and were the largest for the month since 1993. It was the best build for December since 2012. Still, the spot butter market usually rises during the spring.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Decreasing	Good	Lower
Cheese Blocks (CME)	Increasing	Good	Higher
American Cheese	Decreasing	Good	Lower
Cheddar Cheese (40 lb)	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Increasing	Good	Higher
Butter (CME)	Increasing	Good	Higher
Nonfat Dry Milk	Increasing	Ample	Higher
Whey, Dry	Decreasing	Good	Higher
Class 1 Base	Increasing	Good	Higher
Class II Cream, heavy	Increasing	Good	Lower
Class III Milk (CME)	Increasing	Good	Higher
Class IV Milk (CME)	Increasing	Good	Higher



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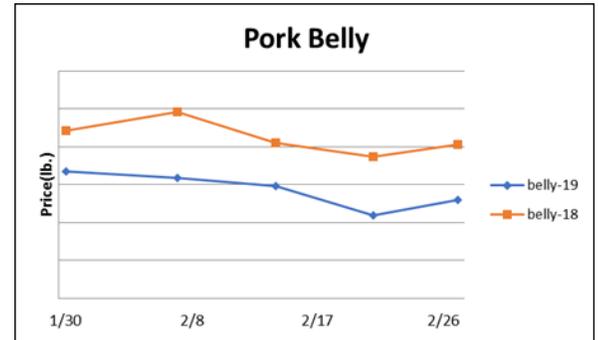
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Pork

Pork production moderated last week, failing to eclipse the 2.5 million head mark but remained 5% over the year prior. Larger production continues to weigh on prices, with bellies suffering substantial losses, leaving the cutout at its lowest since 2009. Lower pork prices continue to encourage exports, but interest from mainland China remains absent. Recent weather-related slowdowns, coupled with increasing export sales may support pork prices through early March. But, additional solid pork output may resume lower price action in Q2.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Lower
Sow	Increasing	Ample	Lower
Belly (bacon)	Increasing	Good	Lower
Sparerib(4.25 lb & down)	Decreasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Lower
Ham (23-27 lb)	Increasing	Good	Lower
Loin (bone in)	Increasing	Good	Lower
Babyback Rib (1.75 lb & up)	Increasing	Good	Higher
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Decreasing	Good	Lower
Picnic, untrmd	Decreasing	Good	Lower
SS Picnic, smoker trm box	Decreasing	Good	Lower
42% Trimmings	Decreasing	Good	Lower
72% Trimmings	Steady	Good	Lower



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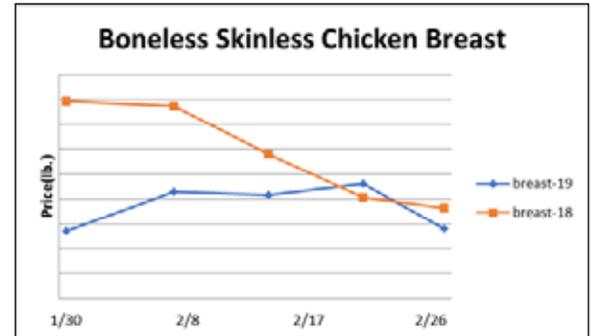
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Poultry

For the week ending February 16th, chicken output was modestly below the week prior but down more than 1% year-over-year. Disparities remain between the slaughter categories, with small bird production down 3.6% throughout February compared with birds in the heavy weight category (7.75 lbs. and up) averaging .4% over a year ago for the month. After peaking more than 5% above the prior year leading up to the Super Bowl, wing prices have remained firm and above year ago levels. The chicken tender market increases appear to be slowing which isn't unusual in March, and seasonal declines are likely into early Q2. Chicken breast prices should remain firm.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Decreasing	Good	Lower
Wings (jumbo cut)	Decreasing	Good	Higher
Wing Index (ARA)	Decreasing	Good	Higher
Breast, Bnless Skinless NE	Decreasing	Good	Lower
Breast, Bnless Skinless SE	Decreasing	Good	Higher
Breast Boneless Index (ARA)	Decreasing	Good	Higher
Tenderloin Index (ARA)	Decreasing	Good	Higher
Legs (whole)	Increasing	Good	Higher
Leg Quarter Index (ARA)	Increasing	Good	Lower
Thighs, Bone In	Increasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Higher
Turkey Breast, Bnls/Sknl	Decreasing	Good	Higher

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Decreasing	Short	Lower
Medium Eggs (dozen)	Steady	Short	Lower
Liquid Whole Eggs	Steady	Short	Lower
Liquid Egg Whites	Steady	Short	Higher
Liquid Egg Yolks	Steady	Short	Lower
Egg Breaker Stock Central	Decreasing	Short	Lower



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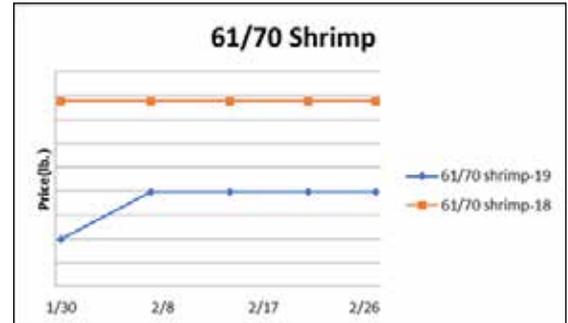
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Seafood

The salmon filet market has averaged above the prior year levels in recent months. This is despite solid U.S. imports. During November, total U.S. salmon imports were up 4.9% from 2017 while Atlantic salmon filet imports were bigger by 12.9%. Assuming strong imports continue, it could mitigate the upside price risk for salmon this spring.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Steady	Good	Lower
Shrimp (61/70 frz)	Steady	Good	Lower
Shrimp Tiger (26/30 frz)	Steady	Good	Lower
Snow Crab, frz	Steady	Good	Higher
Tilapia Filet, frz	Steady	Good	Lower
Cod Filet, frz	Steady	Good	Higher
Tuna Yellowfin, frsh	Steady	Good	Higher
Salmon Atlantic Filet, frsh	Steady	Good	Higher
Pollock Filet, Alaska, frz	Steady	Good	Higher



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Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Lower
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Lower

Retail Price Change from Prior Month

Description	Jan-19	Dec-18	Nov-18
Beef and Veal	Increasing	Decreasing	Increasing
Dairy	Increasing	Increasing	Decreasing
Pork	Increasing	Decreasing	Decreasing
Chicken	Decreasing	Increasing	Decreasing
Fresh Fish and Seafood	Increasing	Increasing	Increasing
Fresh Fruits and Vegetables	Increasing	Increasing	Decreasing

Various Markets

Nearby Arabica coffee futures have moved sharply lower over the last week and are just above the 13 year plus low of \$.9345 set last year. Brazil's most recent coffee harvest produced abundant supplies. The quarterly pivot model hints that nearby Arabica coffee futures may hit \$.865 before April.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Lower
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Decreasing	Good	Lower
Sugar lb ICE	Steady	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Higher
Orange Juice lb ICE	Decreasing	Good	Lower
Honey (clover) lb	Steady	Good	Lower



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Produce

Market Overview

We are still experiencing winter weather-related issues in our growing regions, which has led to quality concerns with many commodities, including iceberg, romaine, and romaine hearts as well as broccoli and cauliflower. We are also seeing shortages in supply. This is an industry-wide issue related to cold weather.

WATCH LIST

- Melons (Honeydew)
- Mushrooms
- Sweet Potatoes and Yams

Apples & Pears

The market is level. Golden Delicious and Granny Smith stocks continue to be depleted faster than other varieties due to strong demand. Expect higher prices for these varieties. Quality is excellent: fruit is crisp and juicy. Sugar levels range from 14 to 18 Brix. Washington Bartlett's are no longer on the market; California stocks will enter the market in June. D'Anjou Pears are readily available, as are Bosc supplies. Sugar levels range from 12 to 14 Brix.

Artichokes

Supply industry-wide is fair. Demand is fair and prices are steady to higher.

Arugula

Supply is light. We are starting to see mildew from rain we received last week.

Asparagus

Prices are slightly higher than last week; although Mexican stocks have increased, demand is strong. Quality is excellent in Mexico: warmer weather is improving flavor and appearance.

Avocados

Markets are steady. Demand is light, but supply isn't too heavy either. Small fruit is very tight, with 60's and 70's being the tightest size. 48s and larger are the sizes to be promoting in the next few weeks. The California crop is delayed and won't get started until the end of March, some growers may start a little earlier, but there has been a lot of rain that usually doesn't happen, in the last month. #2's remain steady and should be consistent going forward.

Bananas

Supplies will be tighter than usual for the next couple of weeks although it looks as if we have made it out of the worst. Difficult growing conditions are affecting the stubbornness of the fruit. Fruit is still taking longer than normal to ripen.

Beans

Round beans are readily obtainable with excellent quality available.

MARKET ALERT

- Broccoli - ESCALATED
- Cabbage (Red/Green) - ESCALATED
- Carrots (Jumbo) - ESCALATED
- Cauliflower - ESCALATED
- Celery - EXTREME
- Green Onions - ESCALATED
- Kale (Green) - ESCALATED
- Lettuce (Iceberg, blends) - ESCALATED
- Limes - ESCALATED
- Mixed Chili Pepper (Jalapeno and Serrano) - ESCALATED



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Produce *(continued)*

Berries:

Blackberries

Prices are unchanged. The season is past its peak; stocks are starting to diminish. Quality is good: berries are deeply colored, juicy, and sweet. Sugar levels range from 12 to 13 Brix.

Blueberries

The market is low; Mexican and offshore supplies are abundant. California production will start in two weeks. Quality is average: berries are dark blue with a slight blush and sweet, yet tangy flavor.

Raspberries

The market is unchanged; supplies are adequate. Quality is average: warmer weather is forecast later this week, aiding growth and improving flavor. Sugar levels range from 13 to 14 Brix.

Strawberries

Prices remain elevated. Weeks of cold, rainy weather have depleted California volume; expect limited stocks for the next 7 to 10 days. The Mexican season is past peak production, but Florida supplies are ample. Quality is average.

Bok Choy

Supply and quality are good.

Broccoli

Prices remain elevated. Cold weather has slowed growth and lowered volume. Despite inclement weather, Arizona and Mexican quality is very good: discoloration and mildew are issues.

Brussels Sprouts

Cool weather in the desert and Mexico is slowing down production and the market is up. Prices are rising and may continue to rise in the coming weeks.

Cantaloupe

Offshore fruit to the west has increased and we have good supplies, and heavier volumes landing on the east coast. The overall quality has been good with a firm green to straw cast and sugars have been much better on this weeks and last week's arrivals. There are good supplies of 9's, 12's and a few 15's. We expect continued good volumes going forward and quality should hold good as well.

Carrots

ESCALATED, Jumbos are still escalated, but we are seeing improvements.

Cauliflower

High prices persist; cold weather has slowed growth and decreased volume. Quality has fallen: riceyness and uneven texture are issues.

Celery

The market is up; planted acreage is below average this year. Quality is fair: growth cracking is becoming more prevalent, while pith is a minor problem.

Cilantro

Supply is improving but will continue to be light next week. Quality is fair.

Corn

Steady supply and good quality out of Florida and Mexico.

Cucumbers

EAST: Honduras's import numbers are light but steady. FOBs are mostly steady. Growers are trying to get more but with the lackluster demand, firm FOBs aren't holding. Quality is mostly excellent; however, some containers have seen some slight trouble spots.

WEST: Despite cool weather slowing production in some areas, there is still good supply available. FOBs are steady with good to excellent quality available.

English Cucumbers

Supply has firmed up due to the last blast of cold weather to hit central Mexico and very light supply out of the northern greenhouses. Markets should be firm for the next 1 to 2 weeks.



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Produce (continued)

Eggplant

EAST: Florida's supply is light but steady. FOBs are mostly steady but may start to inch up with the recent cold front. Quality is mostly good; some scarring is evident.
WEST: Good volume and quality is available with FOBs steady.

Fennel

Supply on fennel will be short for the next few weeks due to frost damage and the Yuma season finishing with light supply. We will continue to see a majority of smaller fennel this week - 18s and 24s will remain limited.

Garlic

Supply is firming up and markets are active.

Ginger

Chinese ginger markets are mixed, but quality is good. Also, product is available at higher costs from Brazil, Costa Rica and Honduras and Peru with no major quality issues being reported.

Grapes

The Chilean grape deal is tight but, better volumes on the east than the west we have received 50% less volume than normal to date, as the Chilean Ports were on strike and volumes are down due to some of the early varieties in Chile have been pulled out and new varieties planted but production not at full capacity this year, the Long Beach Pier was also slow playing the unloading process. The Chilean volumes will start to increase next week, prices should start to ease on both coasts. The overall quality has been good to fair, greens are tighter than reds and you will see some minor discoloration in the greens.



Green Cabbage

ESCALATED Due to the cold weather, there will be lighter supply for the next two weeks.

Red Cabbage

ESCALATED Supply remains very short and markets are firming up.

Green Onions

ESCALATED, Due to continued cold temps, the market will remain firm. Current supply is reduced because of cold weather.

Honeydew

Starting to see better supply we are going out of Mexico with very light volumes and fruit is extremely tight and limited there are some 8's available and hoping to see more crossing from Mexico next week. The Offshore Honeydew are also suffering from a white fly problem and volumes are lighter than normal and also the fruit quality has been rough with spotting and also weaker fruit due to the white fly problem.

Jicama

Markets remain firm due to ongoing short supply and will continue to see some quality and shelf life issues.

Kale (green)

ESCALATED, Supply is improving.

Lemons

We have finished our Dist. 3 (Desert) crop and going with heaviest volume here out of Dist. 1 (Central Valley) and will start to pick some Dist. 2 (Coastal Regions) fruit in the coming weeks and just primarily size picking to relieve the trees of some stress. We will also have disruptions on harvesting in Dist. 1 and 2 as the rains are going to blanket the state, through Monday of next week. We will also keep you posted on when we will be getting back in to pick next week. The moisture has also been creating spores in the fields as well and we will hope that it is not to extensive on the clear rot. Again, we are blessed to have the moisture, we will get through it one way or another.

Lettuce:

Butter

Supply is fair. Quality is poor due to weather-related issues.

Green Leaf

Supply and quality are fair to poor. The cold weather this weekend will continue to impact quality. We are having issues with slight yellowing and lighter weights. Yields continue to take a hit, which will create lighter supply this week.

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Produce (continued)

Red Leaf

Supply, demand, and quality is fair.

Iceberg Lettuce

ESCALATED Supply this week will be lower than anticipated as a result of Yuma being pushed back one week due to cold weather. There will continue to be freeze damage after three days of ice last week. On top of the freeze damage, there are occasional mildew stains and light weights. The market is very active and anticipate it to continue that way because of low yields and light weights industry-wide.

Romaine

Supply is below normal. Romaine yields have improved somewhat, but epidermal peel and blister are still present.

Romaine Hearts

Romaine hearts may have occasional blister and peel. Supply and quality are fair to poor due to weather-related issues.

Limes

The market leveled off because shipments from Mexico were up, but crossings are forecast to dip again this week; expect higher prices.

Napa

Supply and quality are good. Demand is fair. Sizing is small.

Onions

Weather across the country has caused a lower demand which has now become equal to supply. This has caused the market to stabilize across the board. Size profiles remain heavy to Jumbos and Colossals, with Medium onions remaining on the tighter side. White onions have become extreme in price, with very little supply available and this will likely continue through the remainder of storage season as the Northwest has a short supply. Reds remain more plentiful than other colors, and straight load deals exist out of both Idaho/Oregon and Washington. Typically, during this time, we begin to see Mexican product crossing, which usually creates downward pressure on pricing. However, because Mexico is keeping their supply for their local market, we are not seeing any increase in supply. We will likely not see Mexican onions cross through South Texas until the second week of February. Until this occurs, we will likely see incremental increases in price on all colors and sizes.

Oranges

We have rain starting today and forecasted through Monday on and off, we were able to get some fruit picked the last few days as we had to wait for fields to dry enough to get in after our rains. We should be able to make it through with supplies just depends on how much rain we get as the forecast is all over the board anywhere from .50-1" depending on who you listen to. We are experiencing some clear rot and also puff and crease in most blocks showing up and will continue to get worse once our weather warms up, just lots of moisture in the ground. The overall color is full, and the fruit is eating good, and will only get better once the sun comes out as the water does leach out some of the sugar.

Parsley(Curly, Italian)

Supply and quality are good.

Green Bell Pepper

EAST: There is still a decent supply in the FL market, but things are starting to dry up quickly. By no means does this indicate an upcoming shortage, however, look for FOBs to start making their way upward next week. Quality is fair to good with scarring and bruising being the most evident. WEST: The recent cold fronts have slowed production enough to start moving FOBs upward. Spring crops are slightly behind schedule as well due to the cold weather. With warmer temps on the horizon, look for the spring crop to come on board in the next 10-14 days and FOBs to push back downward. Quality has recently been good to excellent.



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Produce *(continued)*

Jalapeños (Chiles)

EAST: Light production in FL is typical of this time of year. Spring crops will bring more volume in the upcoming weeks. FOBs are down with good quality available.
WEST: MX is still in the rebound stage from bad weather months ago. While they haven't made a full recovery yet, things are looking better. FOBs are steady to down slightly with excellent quality available.

Red & Yellow Bell Pepper

The market is escalating. Low temperatures have decreased yields; it is taking longer for green peppers to turn red/yellow. There is a wide range of quality on the market: bruising, decay, and premature breakdown are industry-wide issues.

Pineapple

Low prices persist. Supplies are plentiful; 7- and 8-count sizes dominate the crop. Sugar levels range from 13 to 16 Brix.



Idaho Potatoes

The market has strengthened in Idaho on both Norkotah and Burbank varieties. Due to cold temperatures in Idaho, growers have had a difficult time hauling this week. This has severely decreased overall supply. Additionally, Norkotah supplies are dwindling, and more growers are getting into their Burbanks supply. The Burbanks are heavy to small sizes with very few 40ct-70ct available. This is causing an increase in price throughout the state on all large size counts. We expect we will continue to see product remain tight in Idaho until we get through the Summer and into new crop in the Fall

Radishes

Markets are firming up due to heavy precipitation and wind damage to fields. We see FOB pricing ticking up this week.

Salad Blends

The market is up. Iceberg and romaine supplies are tight but should increase with warmer weather this week. Inspectors are closely monitoring finished cartons to achieve the best quality packs.

Snow and Sugar Snap Peas

Quality is good, and supply is increasing.

Spinach (Bunched)

We are seeing some mechanical damage; however, quality is fair.

Spinach (Baby)

Supply is good. There could be some quality issues, due to cold weather.

Spring Mix

Prices remain high but may ease later this week when warmer weather aids growth and increases volume. Quality is fair: mildew and discoloration are occasional problems near the end of shelf-life.

Yellow Squash/Zucchini

EAST: There is still a good amount of volume from FL, however, quality is back to being poor. With MX supply a little light and decent quality scarce, FOBs are moving upward.
WEST: Cooler temps slowed production, leaving some light supplies in the region. FOBs are up and quality is poor to fair. Look for things to rebound in about 10-14 days with warmer temps on the horizon.

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Produce (continued)

TOMATOES – EAST

Rounds

Florida's round production is on the downhill slide of the winter crop and will see light supplies for the next few weeks as we wait for spring crops to begin. There is not a flush of fruit in the forecast. Sizing is starting to tighten up, with extra-large being a little less available, large is somewhat available and mediums are readily available. FOBs are up moving into next week as the supply trickles downward. Quality is still sporadic due to the awkward weather patterns the area has seen. Things have been cold, hot, & rainy the last few weeks which is taking its toll on quality.

Romas

Florida's light production continues to truck along steadily. FOBs are somewhat steady, with some slight movement and MX's production is lightening up for the next few weeks. Similar to rounds, quality varies by grower with most fruit good to excellent.

Grapes

Yields are a little light but there is still enough to meet demand. FOBs are mostly steady, and quality is overall good.

Cherries

Yields are a little light but there is still enough to meet demand. FOBs are trending slightly upward due to lighter supplies. Quality is good.



TOMATOES – WEST/MEXICO

Rounds

March is a typical transition time from winter to spring crops. While there is still ample supply to meet market demand, we are starting to see things lighten up just ever so slightly. Coupled with some cold fronts that have passed through and Florida's light production, it is likely we will see a lift in FOBs moving into March. FOBs for next week are steady to pushing upward just slightly. Quality is good to excellent. Please note that "softer" to the touch feeling fruit is typical of MX Vine Ripes.

Romas

March is a typical transition time from winter to spring crops. While there is still ample supply to meet market demand, we are starting to see things lighten up just ever so slightly. Coupled with some cold fronts that have passed through and Florida's light production, it is likely we will see a continuous lift in FOBs moving into March. FOBs for next week are beginning to push upward just slightly. Quality is good to excellent.

Grapes

Promotional volume is crossing regularly from MX. FOBs are steady week over week with excellent quality available.

Cherries

Good volume continues to cross daily. FOBs are steady; however, quality has dipped with only fair quality at best available. We recommend keeping your inventory snug until quality improves. Shelf life is heavily affected.

Watermelons

The market is slightly lower than last week. Stocks are shipping from Southern Mexico and Central America at this time. Availability is increasing. Quality is good: sugar levels are average for this time of year.