



# MARKET TRENDS

FOR WEEK ENDING APRIL 12, 2019



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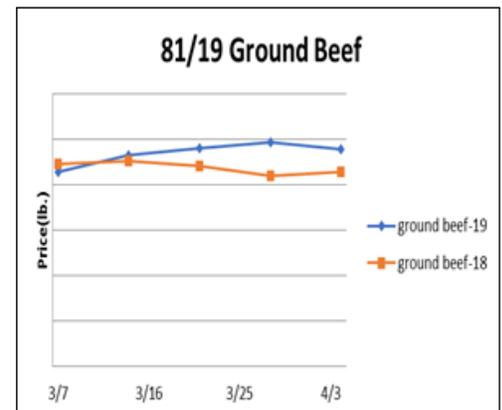
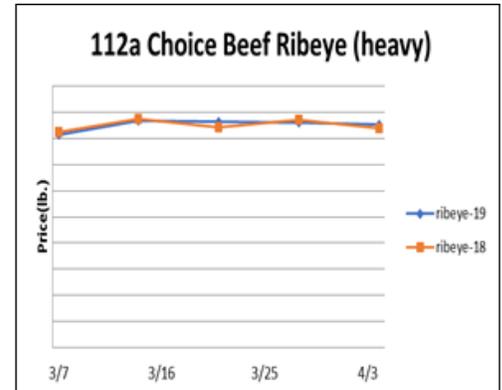
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## Beef, Veal & Lamb

Last week, beef production fell 3.1% from the prior week's weather-related make up run, but was 2.6% better than a year ago. Cattle slaughter schedules are expected to seasonally ramp up from now heading into May. This is when increasing demand occurs due to grilling season and is expected to support beef prices. Domestic 90's continue to be choppy with prices between \$2.15 and \$2.20 and could persist in that price range into mid-summer. Yet, the upside price risk remains for the 90's possibly into the \$2.30's this fall. Expectations are for herd rebuilding amid good pasture conditions which can bring less cows to market.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Higher
Feeder Cattle Index (CME)	Increasing	Short	Higher
Ground Beef 81/19	Decreasing	Good	Higher
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Decreasing	Good	Higher
109 Export Rib (pr)	Decreasing	Good	Lower
112a Ribeye (ch)	Decreasing	Good	Higher
112a Ribeye (pr)	Decreasing	Good	Lower
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Higher
116 Chuck (sel)	Decreasing	Good	Lower
116 Chuck (ch)	Decreasing	Good	Lower
116b Chuck Tender (ch)	Decreasing	Good	Higher
120 Brisket (ch)	Decreasing	Good	Lower
120a Brisket (ch)	Decreasing	Good	Lower
121c Outside Skirt (ch/sel)	Increasing	Good	Higher
121d Inside Skirt (ch/sel)	Decreasing	Good	Lower
121e Cap & Wedge	Decreasing	Good	Higher
167a Knuckle, Trimmed (ch)	Decreasing	Good	Higher
168 Inside Round (ch)	Increasing	Good	Higher
169 Top Round (ch)	Decreasing	Good	Higher
171b Outside Round (ch)	Decreasing	Good	Higher
174 Short Loin (ch 0x1)	Decreasing	Good	Higher
174 Short Loin (pr 2x3)	Increasing	Good	Lower
180 0x1 Strip (ch)	Increasing	Good	Higher
180 0x1 Strip (pr)	Increasing	Good	Higher
184 Top Butt, boneless (ch)	Increasing	Good	Higher
184 Top Butt, boneless (pr)	Decreasing	Good	Higher
184-3 Top Butt, bnls (ch)	Decreasing	Good	Higher
185a Sirloin Flap (ch)	Increasing	Good	Lower
185c Loin, Tri-Tip (ch)	Decreasing	Good	Higher
189a Tender (sel, 5 lb & up)	Decreasing	Good	Lower
189a Tender (ch, 5 lb & up)	Decreasing	Good	Higher
189a Tender (pr, heavy)	Decreasing	Good	Higher
193 Flank Steak (ch)	Decreasing	Good	Lower
50% Trimmings	Increasing	Good	Lower
65% Trimmings	Decreasing	Good	Lower
75% Trimmings	Steady	Good	Lower
85% Trimmings	Increasing	Short	Higher
90% Trimmings	Increasing	Short	Lower
90% Imported Beef (frz)	Increasing	Good	Higher
95% Imported Beef (frz)	Increasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Higher
Veal Top Round (cap off)	Steady	Good	Higher



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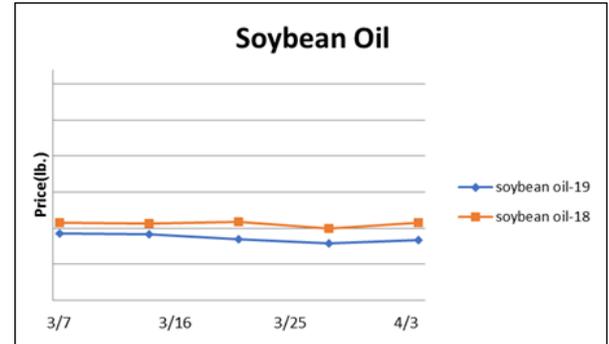
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## Grains

Corn plantings are estimated by the USDA in the U.S. at 92.8 million acres, up 4.1% from the prior crop and the largest in three years. Both soybean (84.6 million, down 5.1%) and wheat (45.8 million, down 4.3%) acres are projected to be lower. Any adverse weather could sway the grain markets during the next several months.

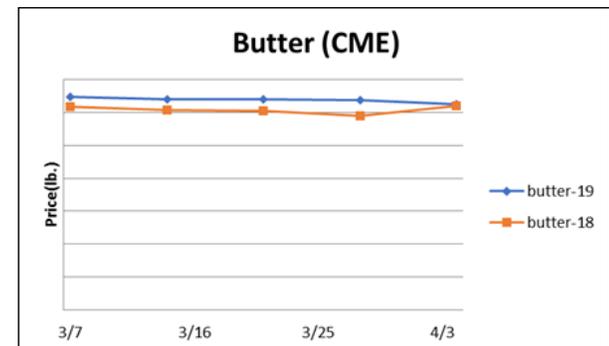
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Increasing	Good	Lower
Crude Soybean Oil, lb	Increasing	Good	Lower
Soybean Meal, ton	Decreasing	Good	Lower
Corn, bushel	Decreasing	Good	Lower
Crude Corn Oil, lb	Increasing	Good	Higher
High Fructose Corn Syrup	Decreasing	Good	Lower
Distillers Grain, Dry	Decreasing	Good	Lower
Crude Palm Oil, lb BMD	Increasing	Good	Lower
HRW Wheat, bushel	Decreasing	Good	Lower
DNS Wheat 14%, bushel	Decreasing	Good	Lower
Durum Wheat, bushel	Decreasing	Short	Lower
Pinto Beans, lb	Steady	Good	Higher
Black Beans, lb	Steady	Good	Higher
Rice, Long Grain, lb	Decreasing	Good	Lower



## Dairy

The cheese markets remain firm and near levels not seen since last fall. U.S. cheese prices are attractive for global buyers and are encouraging exports. Domestic January cheese exports were up 3.5% from the previous year. Still, high inventories could be a headwind for notable price increases from here. The cheese markets typically fade modestly from mid-April through mid-May. The spot butter market remains steady, but international butter prices are also rising also which can boost exports. Still, in January butter exports were down .4% (yoy). Butter prices usually rise during the spring.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Increasing	Good	Higher
Cheese Blocks (CME)	Decreasing	Good	Higher
American Cheese	Increasing	Good	Higher
Cheddar Cheese (40 lb)	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Increasing	Good	Higher
Butter (CME)	Decreasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Higher
Whey, Dry	Decreasing	Good	Higher
Class 1 Base	Steady	Good	Higher
Class II Cream, heavy	Steady	Good	Higher
Class III Milk (CME)	Increasing	Good	Higher
Class IV Milk (CME)	Increasing	Good	Higher



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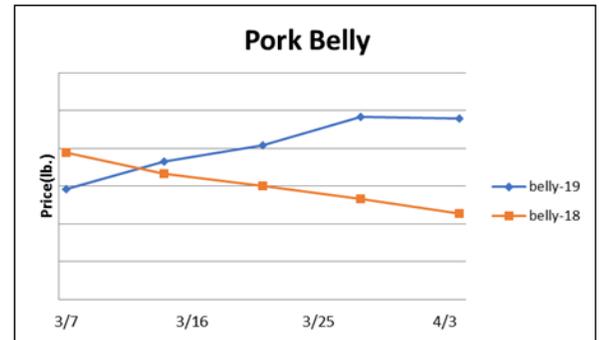
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## Pork

Weekly hog harvests continue running near 2.5 million head but are likely to moderate into mid-spring. Still, year-over-year pork production gains are expected to run between 3% to 4% this quarter. Last week's pork output was up an estimated 5.6% (yoy), but the USDA pork cutout still edged higher for the fifth straight week. Pork belly prices are 44% over year ago but look over extended. The downside risk needs to be respected in the near-term. However, bacon demand should seasonal rise this summer and is anticipated to support the various belly markets.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Increasing	Ample	Higher
Sow	Increasing	Ample	Higher
Belly (bacon)	Decreasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Lower
Ham (20-23 lb)	Decreasing	Good	Higher
Ham (23-27 lb)	Decreasing	Good	Higher
Loin (bone in)	Increasing	Good	Higher
Babyback Rib (1.75 lb & up)	Increasing	Good	Higher
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Lower
Picnic, untrmd	Increasing	Good	Higher
SS Picnic, smoker trm box	Increasing	Good	Lower
42% Trimmings	Increasing	Good	Higher
72% Trimmings	Increasing	Good	Higher



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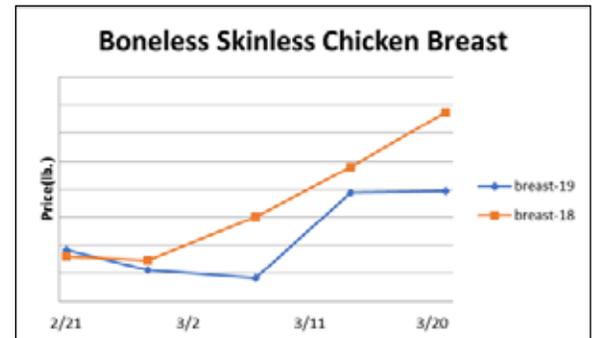
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## Poultry

For the week ending March 23rd, total chicken slaughter was up 3.8% (yoy), but the six-week rolling average was up just shy of 1% year-over-year. Chicken output gains continue due mostly to heavier bird categories (up 3.2%) being processed. Lighter birds (under 4.25lb. and 4.25-6.25lb.) being killed were down 2.2% during the past 6 weeks. Chicken breast prices remain on the rise, while chicken tender prices have moderated from earlier increases. As expected, the tender-breast price spread has narrowed sharply and should continue to narrow as further seasonal gains for breast meat prices occur. Wing prices are historically high for early April but are projected to move considerably lower into the late spring to early summer.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Decreasing	Good	Lower
Wings (jumbo cut)	Increasing	Good	Higher
Wing Index (ARA)	Increasing	Good	Higher
Breast, Bnless Skinless NE	Increasing	Good	Lower
Breast, Bnless Skinless SE	Decreasing	Good	Lower
Breast Boneless Index (ARA)	Increasing	Good	Lower
Tenderloin Index (ARA)	Decreasing	Good	Higher
Legs (whole)	Decreasing	Good	Higher
Leg Quarter Index (ARA)	Increasing	Good	Lower
Thighs, Bone In	Decreasing	Good	Higher
Thighs, Boneless	Increasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Higher
Turkey Breast, Bnls/Sknls	Increasing	Good	Higher

## Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Steady	Short	Lower
Medium Eggs (dozen)	Decreasing	Short	Lower
Liquid Whole Eggs	Steady	Short	Lower
Liquid Egg Whites	Steady	Short	Lower
Liquid Egg Yolks	Increasing	Short	Lower
Egg Breaker Stock Central	Steady	Short	Lower



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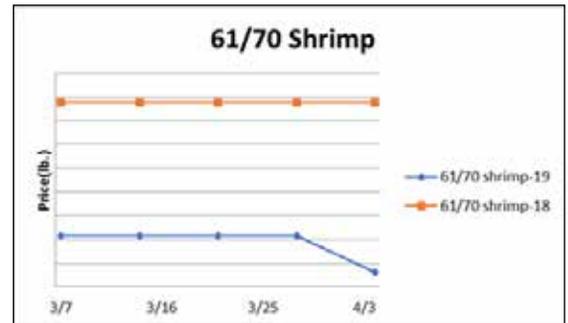
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## Seafood

The salmon markets are mostly averaging below year ago levels due in part to solid imports. During January, the U.S. imported 4.1% more salmon than the previous year. Still, history suggests that the Atlantic salmon filet market could firm during the early spring. This market has averaged higher in April compared to March in four of the last five years.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Increasing	Good	Lower
Shrimp (61/70 frz)	Decreasing	Good	Lower
Shrimp Tiger (26/30 frz)	Decreasing	Good	Higher
Snow Crab, frz	Increasing	Good	Higher
Tilapia Filet, frz	Increasing	Good	Lower
Cod Filet, frz	Decreasing	Good	Higher
Tuna Yellowfin, frsh	Increasing	Good	Higher
Salmon Atlantic Filet, frsh	Increasing	Good	Lower
Pollock Filet, Alaska, frz	Increasing	Good	Higher



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## Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
<b>WOOD PULP (PAPER)</b>			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
<b>PLASTIC RESINS (PLASTIC, FOAM)</b>			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Lower
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Lower

## Retail Price Change from Prior Month

Description	Feb-19	Jan-19	Dec-18
Beef and Veal	Increasing	Increasing	Decreasing
Dairy	Decreasing	Increasing	Increasing
Pork	Decreasing	Increasing	Decreasing
Chicken	Increasing	Decreasing	Increasing
Fresh Fish and Seafood	Decreasing	Increasing	Increasing
Fresh Fruits and Vegetables	Decreasing	Increasing	Increasing

## Various Markets

Nearby cocoa futures have risen 5.7% over the last week and are the highest since January. After a strong cocoa bean harvest in West Africa, weather concerns have grown which may negatively impact the next cocoa mid-crop. The quarterly pivot model hints that cocoa futures may target \$2,502.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Decreasing	Good	Lower
Sugar lb ICE	Increasing	Ample	Higher
Cocoa mt ICE	Increasing	Short	Lower
Orange Juice lb ICE	Decreasing	Good	Lower
Honey (clover) lb	Steady	Good	Lower



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## Produce

### Market Overview

We are currently in the beginning phases of transition. We are seeing some quality issues with product out of the desert region mainly due to bugs; we will begin to see improvement now and into the next weeks as we transition fully into Salinas. Celery is still in a very EXTREME situation. See below for more details.

### WATCH LIST

- Green Bell Pepper
- Mushrooms
- Sweet Potatoes and Yams

### Apples & Pears

The Golden Delicious and Granny Smith markets are inching up; storage stocks are tight. Braeburn volume will be depleted by late April. Washington Fuji, Gala, Golden Delicious, Granny Smith, and Red Delicious Apples are available. Quality is excellent: fruit is crisp and juicy. Sugar levels range from 14 to 18 Brix.

The Pear market is level. D'Anjou Pears and Bosc are available. Sugar levels range from 12 to 14 Brix. California Bartlett's will become available in June.

### Artichokes

Supply industry-wide is fair. Demand is fair and prices are steady to higher.

### Arugula

Supply is steady to good.

### Asparagus

Prices are elevated. Mexican growers are in the process of moving production from Baja to Central Mexico. Quality is fair: expect better quality when the harvesting transition is complete.

### Avocados

Markets are expected to remain elevated into June, when the summer crop volume increases. Mexican supplies are tightening; the winter season is ending. New crop California supplies are limited. Quality is very good: oil content is highest in Mexican product.

### Bananas

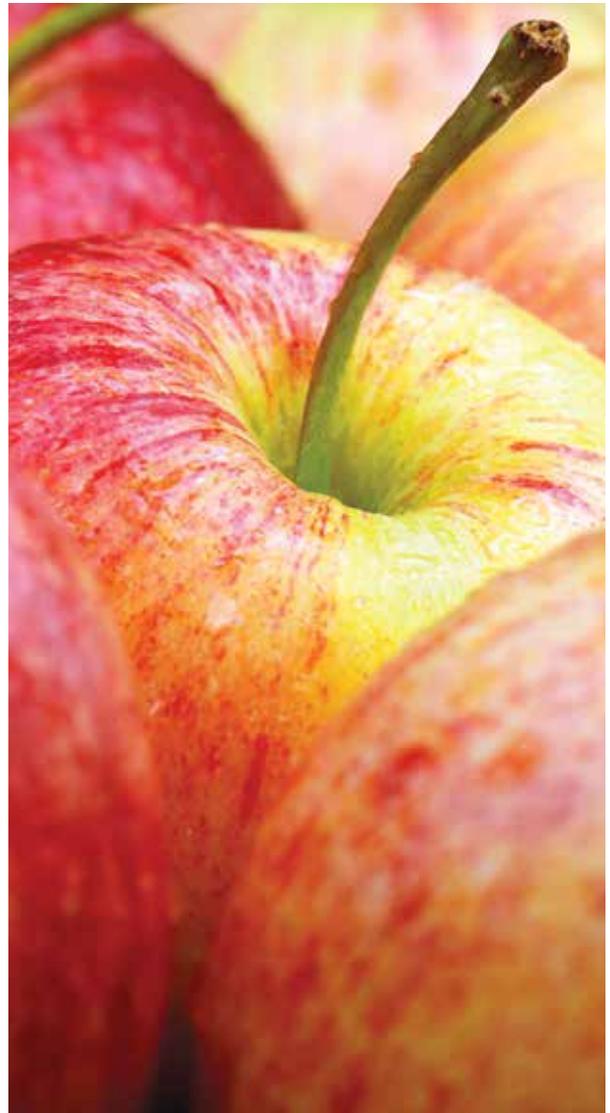
Banana supplies have transitioned back to "normal" with on-time vessels and arrivals from the tropics. Fruit quality remains good with no real changes in the short term.

### Beans

Round beans are readily obtainable with excellent quality available.

### MARKET ALERT

- **Avocados - EXTREME**
- **Bell Pepper (Green) - EXTREME**
- **Cabbage (Red) - ESCALATED**
- **Carrots (Jumbo) - ESCALATED**
- **Celery - EXTREME**
- **Limes - ESCALATED**
- **Onions (White) - EXTREME**
- **Strawberry - Improving**



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## Produce *(continued)*

### Berries:

#### Blackberries

The market is level. The Mexican season is winding down, but California harvesting is increasing due to warmer, drier weather. Quality is very good: berries are deeply colored, juicy, and sweet. Sugar levels range from 12 to 13 Brix.

#### Blueberries

Prices are holding steady but will climb as the month progresses. South American production has ended. The California season will reach its peak by mid-April; Mexican volume has already begun to decline. Overall quality is very good: fruit is plump and juicy.

#### Raspberries

Prices are steady; supplies are adequate. Quality is very good: berries are plump and juicy with sweet flavor. Sugar levels range from 13 to 14 Brix.

#### Strawberries

The California market has stabilized. Stocks are sufficient and expected to become abundant by Mother's Day. The Florida season has ended. Mexican supplies are limited; production has nearly ended for the season.

#### Bok Choy

Supply for 30lb and 50lb are both short and prices are up.

#### Broccoli

The market is stable; supplies are ample despite the seasonal harvesting transition from the Arizona/California desert north to the Salinas Valley. Quality is very good: yellow discoloration is minimal.

#### Brussels Sprouts

Cool weather in the desert and Mexico is slowing down production and the market is up from last week. Prices are rising and may continue to rise into next week.

#### Cantaloupe

Offshore fruit to the west has increased and we have good supplies, and heavier volumes landing on the east coast. The overall quality has been good with a firm green to straw cast and sugars have been much better on this weeks and last week's arrivals. There are good supplies of 9's, tight on 12's and very few 15's. We expect continued good volumes going forward mainly larger fruit and quality should hold good as well. We are anticipating starting in the Imperial valley around the first week of May and will have good volume by around the 10th.

#### Carrots

ESCALATED Jumbos are still escalated, but we are seeing improvements.

#### Cauliflower

The market is stable. Growers are moving north to the Salinas Valley. Quality is excellent.

#### Celery

Expect high celery prices and tight supplies through May 2019. The Salinas Valley is on schedule to start harvests in early June; stocks will increase at that time.

#### Cilantro

Quality is improving, and supply is good.

#### Corn

The market ticked up a tad, but there is still good supply and good quality out of Florida and Mexico.

#### Cucumbers

EAST: There are several areas harvesting a good amount of volume with nice quality available. Look for things to remain steady for the next few weeks.

WEST: Consistent volume is available, but supers are a bit lower supply than usual. Expect things to remain steady for the next few weeks.

#### English Cucumbers

There are steady supplies available through Nogales.



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## Produce (continued)

### Eggplant

EAST: Mild weather is keeping eggplant production short in Florida. With light acreage in the current mix, expect things to be snug for the next couple of weeks until Plant City starts. FOBs are steady and quality is fair to good.  
WEST: Good volume is available with FOBs steady. We expect good supplies for the 10-14 days with decent quality available.

### Fennel

Supply on fennel will be short for the next few weeks due to frost damage and the Yuma season finishing with light supply. We will continue to see a majority of smaller fennel this week - 18s and 24s will remain limited.

### Garlic

Supply is firming up and markets are active.

### Ginger

Chinese ginger markets are mixed, but quality is good. Also, product is available at higher costs from Brazil, Peru and Thailand.

### Grapes

We are still receiving Chilean grapes on both coasts, and the marketing order goes into effect on April 15th which volumes will slow down after that date as the fruit must make US #1 upon arrival in order to stay here in the states. The overall quality has been good this year with several new varieties as well. Overall volumes were down about 20% versus last year which has kept the market fairly strong. The reds seedless will probably start to ease up in price and the Greens are definitely rising now as this is the storage fruit and typically after the marketing order very few greens come into the states. We are expecting Mexico and Coachella Valley to start about 7-10 days later than normal so around Mid-May for the start date in those regions. With that being said we will have to depend on the Chilean fruit to bridge that slight gap. The overall Mexico crop is a big one so once we start there, we will have plenty of volume going forward.

### Green Cabbage

Supply is good with available loading through Texas.

### Red Cabbage

ESCALATED Supply continues to be light.

### Green Onions

Demand, supply and quality are good.

### Honeydew

We have better supply we are going out of Mexico with better volumes but not overwhelming volume. The fruit quality out of Mexico is good with some lots showing heavier scarring. The Offshore Honeydew are also suffering from a white fly problem and volumes are lighter than normal and also the fruit quality has been rough with spotting and also weaker fruit due to the white fly problem. We will start in the Imperial Valley around May 7th and volumes will continue to increase after that.

### Jicama

Steady supply crossing through Texas.

### Kale (green)

Supply is steady.

### Lemons

We are going with heaviest volume here out of Dist. 1 (Central Valley) and have started to pick some Dist. 2 (Coastal Regions) fruit, just primarily size picking to relieve the trees of some stress. We will also have disruptions on harvesting in Dist. 1 and 2 as the rains will create a slight interruption. The overall color is excellent as well as juice content, the warmer weather does have an effect on the fruit. The moisture has also been creating spores in the fields as well and we will hope that it is not to extensive on the clear rot, but it is inevitable, and we are doing all we can to help slow the spores down in the field and in the packinghouse.



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## Produce (continued)

### Lettuce:

#### Butter

Supply is good. Quality is fair.

#### Green/Red Leaf

Supply is right on budget. We are planning to start Salinas Valley soon. Quality is good. Demand is good, and weights are in the 18-20lbs range.

#### Iceberg Lettuce

Lettuce supply is good; however, there are some very uneven fields, and possible light weights on the bins. With demand up, the market is forecasted to be very active. Quality continues to be fair. We are getting close to the end of the desert season. Huron has pushed back a week, and now is projected for the first week of April.

#### Romaine

Supply is right on budget. Quality is fair because of some bug pressure in the desert. Fields in the Salinas Valley are a bit behind and should be ready sometime in April. Weights are hovering around 33-35lbs.

#### Romaine Hearts

Quality is average due to some bug pressure and internal burn. Weights on the 12x3's have been in the 21-23lb range, with the 48ct weighing 27-31lbs.



### Limes

ESCALATED Supply remains tight due to lower volume crossing through the border as a result of weather issues in Mexico.

### Napa

We will have limited supplies of the 50lb, but we have good supplies of 30lb. Quality is fair.

### Onions

Onions have leveled off and we are starting to see relief on pricing. Texas will begin shipment of their crop next Monday on 04/08/19, and Mexico is still trickling some supply in. Because white onions remain extreme in price, they are continuing to buy some domestic yellows for export, but it has calmed down as well. We should see the market settle out close to where we are now, as more Idaho guys will finish up in the coming weeks, while Texas adds more supply back on to the market to make up for this loss of volume. The Imperial Valley crop is looking like a start date of April 22nd. There are varying reports about how much volume they will be bringing to market, but some reports are showing they are down 30%-40%. While we certainly want guys to stay ahead of the market, we need to be careful not to get too long as shelf life will be abbreviated this time of year.

**White Onions:** EXTREME White onions are extreme as supply is very limited. Mexican white onions are the only source at the moment with the Northwest crop finishing their white supply early. We do not expect to see relief on whites until early to mid-May.

### Oranges

More rain on the way forecast is for Rain tonight and then Saturday and start again. We are experiencing some clear rot and also puff and crease in most blocks showing up and will continue to get worse as our weather warms up, just lots of moisture in the ground. The overall color is full, and the fruit is eating great, and will only get better once the sun comes out as the water does leach out some of the sugar. We should have navels available through May and possibly into June but will see how the quality holds up. We will start some Valencia's in about 3 weeks as well. We sure need the moisture, but it does cause some problems and interruptions, but we will get through it.

### Parsley(Curly, Italian)

Quality is fair to good. Supply is steady.

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## Produce (continued)

### Green Bell Pepper

EAST: As new crop south Florida begins, and with Mexico not having a bumper crop, pepper in the east is tight. FOBs are moving up. Quality is good to excellent, but sizing is running on the small side. Buyer beware.

WEST: With majority of the harvest coming from older fields, there is limited availability as growers struggle with size and quality. New crops from Sonora and the later plantings from Sinaloa are in crown picks, but there is much less acreage resulting in lower supply and not able to fill the pipeline as expected originally. Thus, FOBs are up significantly. Quality is fair at best with shrivel being the biggest concern.

### Jalapeños (Chiles)

EAST: Status quo here. This is the eastern region's light supply time of year. FOBs are steady with good quality available. Look for new crop to start from Plant City in about 2 weeks.

WEST: April is expected to have excellent supply from multiple growing regions. FOBs are affordable again with excellent quality at your fingertips.

### Red & Yellow Bell Pepper

The market is slightly higher than last week; stocks are tightening in both growing regions. Quality is very good: skins are smooth and vibrantly color, while flavor is zesty, yet sweet.

### Pineapple

The market is slightly higher than last week. Stocks are sufficient, but demand is increasing due to the upcoming Easter holiday. Quality is very good: fruit is juicy and tangy. Sugar levels range from 13 to 16 Brix.

### Idaho Potatoes

Potatoes have also leveled off for a bit as decreased demand has caught some growers up. We still expect the market will pick back up and begin to steadily increase about .50 to 1.00 every few weeks. The majority of the strength is occurring on 40-70 counts, and we are now seeing 80s tighten up some as well. The Norkotah supply continues to dwindle throughout the state, and the Burbank size profile is small. As we continue to lose Norkotah supply and get deeper into Burbanks, we will continue to see the large size cartons increase in price and garner a premium. We may see a big disparity in price this season between 90s and 100s and larger size count cartons. No. 2 potatoes are becoming more plentiful as well since Burbanks generate more of this grade than Norkotahs do. We are expecting an active market this Summer as other growing regions have a much more limited crop, and the Idaho supply is believed to be down.

### Radishes

Markets are firming up due to heavy precipitation and wind damage to fields. We see FOB pricing ticking up this week.

### Salad Blends

Prices are weak. Iceberg and romaine supplies are abundant. Quality is very good. Inspectors are closely monitoring finished cartons for the highest quality product to achieve the best packs.

### Snow and Sugar Snap Peas

Supply is tight, quality is good, demand should be increasing.

### Spinach (Bunched)

Quality has improved, and supply is good.

### Spinach (Baby)

Supply is good, and quality has improved.

### Spring Mix

The market is unchanged; stocks are adequate. Quality is improving incidences of discoloration and mildew are declining.

### Sweet Potatoes and Yams

WATCH LIST: Hurricane Florence damage, coupled with heavy rains over the winter months has driven down supply. We do not anticipate any change as most all regions and weather have magnified the short year's issues with availability. We anticipate pricing will only rise further come summertime.



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## Produce (continued)

### Yellow Squash/Zucchini

EAST: The spring crop is in full swing with squash coming from multiple areas. FOBs remain low. Quality has been pretty good lately, but scarring is still a major issue on yellow. New crop in Plant City will begin in the next week which will hopefully bring better looking yellow to the court.

WEST: Plenty of product is available from multiple growing areas. FOBs remain low. Similar to the east, there are wind related concerns on yellow in the form of scarring.

### TOMATOES – EAST

#### Rounds

We're pushing through the tail end of the transition to spring crops with adequate supplies available. However, with MX slowing slightly down, demand is perking up a bit. FOBs are up a few dollars. Supply is expected to pick up over the next 2-3 weeks. Quality reports are mostly good, but quality is suffering a little more than usual for this time of year. Reports are showing heavier amounts of scarring, misshapen fruit, and soft.



### Romas

Like rounds, we are at the tail end of the transition into spring crops. There is less supply available versus rounds, but enough to go around. FOBs are steady and quality is excellent.

### Grapes

As production heads back up north, more growers are coming on board putting more supply into market and FOBs trending down slightly. Quality is excellent.

### Cherries

Yields are light but steady, with enough supply to meet demand. Currently, FOBs are fairly steady week over week with good to excellent quality available.

### TOMATOES – WEST/MEXICO

#### Rounds

Mexico's mature green and vine ripe harvest is expected to remain steady for the next couple of weeks and then will start to taper off. Sheds cleaned up this last week, which is putting pressure on FOBs to move upward as readily available supply is just every-so-slightly snug. Quality is mostly good, but fruit is much softer than we usually see at this time of the year.

### Romas

Great supply is available with steady FOBs expected for the next few weeks. Quality is excellent.

### Grapes

Current volume is still adequate but look for supplies to start to decline over the next few weeks. FOBs are steady to slightly down. Quality is till fair to good, so we recommend keeping inventory tight.

### Cherries

Fairly good volume continues to cross daily. FOBs are steady; however, quality continues to be a struggle, with fruit poor to fair at best. We recommend keeping your inventory snug until quality improves. Baja will begin in the 7-10 days or so giving much needed quality relief to the market.

### Watermelons

The market is steady. Mexican volume is high; offshore stocks are sufficient. Quality is average: fruit is juicy and bright red. Sugar levels are average for this time of year.