



MARKET TRENDS

FOR WEEK ENDING APRIL 5, 2019



MARKET TRENDS

APRIL 5, 2019

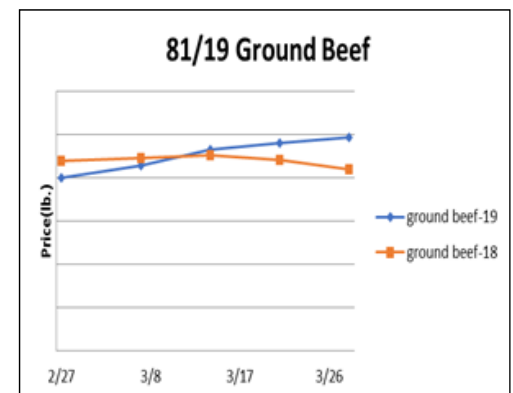
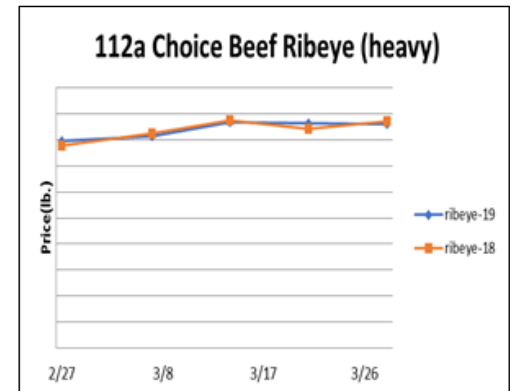
PERFORMANCE
FOODSERVICE



Beef, Veal & Lamb

Following severe winter weather that shut down parts of the Plains and Midwest, beef production last week bounced back sharply, up 5.4% percent from the week prior. Carryover cattle from the previous week were slaughtered in addition to the already planned output schedules. The boxed beef cutouts have remained firm, failing to give way to seasonal weakness. The spring grilling season will be here soon, but forecasts are for beef prices to hold higher lows than a year ago, and gains could be tempered as well. Beef 50s are moving steady to higher, but the upside potential of prices reaching the \$1.00 mark by late spring exists.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Increasing	Short	Lower
Feeder Cattle Index (CME)	Increasing	Short	Higher
Ground Beef 81/19	Increasing	Good	Higher
Ground Chuck	Increasing	Good	Higher
109 Export Rib (ch)	Decreasing	Good	Higher
109 Export Rib (pr)	Increasing	Good	Lower
112a Ribeye (ch)	Decreasing	Good	Higher
112a Ribeye (pr)	Increasing	Good	Lower
114a Chuck , Shlder Cld(ch)	Increasing	Good	Higher
116 Chuck (sel)	Decreasing	Good	Higher
116 Chuck (ch)	Decreasing	Good	Higher
116b Chuck Tender (ch)	Increasing	Good	Higher
120 Brisket (ch)	Decreasing	Good	Higher
120a Brisket (ch)	Decreasing	Good	Higher
121c Outside Skirt (ch/sel)	Increasing	Good	Higher
121d Inside Skirt (ch/sel)	Increasing	Good	Higher
121e Cap & Wedge	Increasing	Good	Higher
167a Knuckle, Trimmed (ch)	Increasing	Good	Higher
168 Inside Round (ch)	Decreasing	Good	Lower
169 Top Round (ch)	Increasing	Good	Lower
171b Outside Round (ch)	Decreasing	Good	Higher
174 Short Loin (ch 0x1)	Decreasing	Good	Lower
174 Short Loin (pr 2x3)	Decreasing	Good	Lower
180 0x1 Strip (ch)	Increasing	Good	Lower
180 0x1 Strip (pr)	Increasing	Good	Lower
184 Top Butt, boneless (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (pr)	Increasing	Good	Lower
184-3 Top Butt, bnls (ch)	Increasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Lower
185c Loin, Tri-Tip (ch)	Increasing	Good	Higher
189a Tender (sel, 5 lb & up)	Decreasing	Good	Lower
189a Tender (ch, 5 lb & up)	Decreasing	Good	Lower
189a Tender (pr, heavy)	Decreasing	Good	Higher
193 Flank Steak (ch)	Decreasing	Good	Higher
50% Trimmings	Increasing	Good	Lower
65% Trimmings	Increasing	Good	Higher
75% Trimmings	Decreasing	Good	Higher
85% Trimmings	Increasing	Short	Higher
90% Trimmings	Increasing	Short	Higher
90% Imported Beef (frz)	Increasing	Good	Lower
95% Imported Beef (frz)	Decreasing	Good	Lower
Veal Rack (Hotel 7 rib)	Steady	Good	Higher
Veal Top Round (cap off)	Steady	Good	Higher



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APRIL 5, 2019

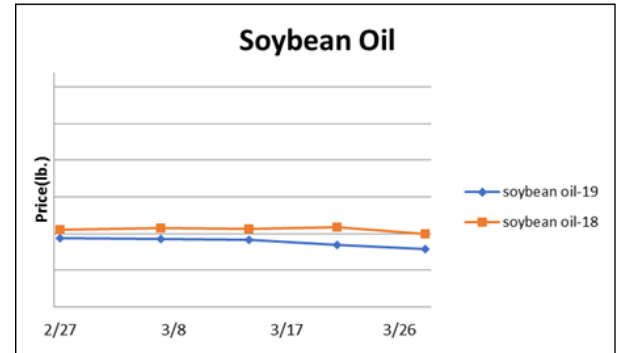
PERFORMANCE
FOODSERVICE



Grains

The wheat markets have found modest support as of late with the futures markets rising to multi-week highs. Export demand for U.S. wheat has been erratic despite historically tight supplies from the world's largest exporter, Russia. However, a good U.S. winter wheat harvest could temper the upside potential in wheat prices into the spring.

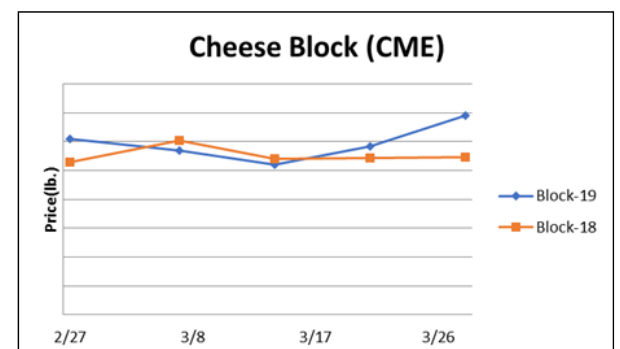
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Lower
Crude Soybean Oil, lb	Decreasing	Good	Lower
Soybean Meal, ton	Increasing	Good	Higher
Corn, bushel	Increasing	Good	Higher
Crude Corn Oil, lb	Steady	Good	Lower
High Fructose Corn Syrup	Increasing	Good	Higher
Distillers Grain, Dry	Increasing	Good	Lower
Crude Palm Oil, lb BMD	Increasing	Good	Lower
HRW Wheat, bushel	Increasing	Good	Higher
DNS Wheat 14%, bushel	Increasing	Good	Higher
Durum Wheat, bushel	Increasing	Short	Lower
Pinto Beans, lb	Steady	Good	Lower
Black Beans, lb	Decreasing	Good	Lower
Rice, Long Grain, lb	Steady	Good	Higher



Dairy

The cheese markets are pricing at their highest levels since last fall. Per the USDA, February 28th cheese stocks were up 4% from the prior year and were a record for the month. But it was the smallest February inventory build for cheese since 2014. Over the last five years, the average price move for cheese blocks from mid-April through mid-May was down 3.1%. Domestic butter inventories at the end of February were 8.8% less than the prior year and were the lowest for the month since 2016. Since 2015, the average move for spot butter prices from mid-March through late-June was up 15.9%.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Increasing	Good	Higher
Cheese Blocks (CME)	Increasing	Good	Higher
American Cheese	Increasing	Good	Higher
Cheddar Cheese (40 lb)	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Increasing	Good	Higher
Butter (CME)	Decreasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Higher
Whey, Dry	Decreasing	Good	Lower
Class 1 Base	Decreasing	Good	Lower
Class II Cream, heavy	Steady	Good	Higher
Class III Milk (CME)	Increasing	Good	Higher
Class IV Milk (CME)	Increasing	Good	Higher



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APRIL 5, 2019

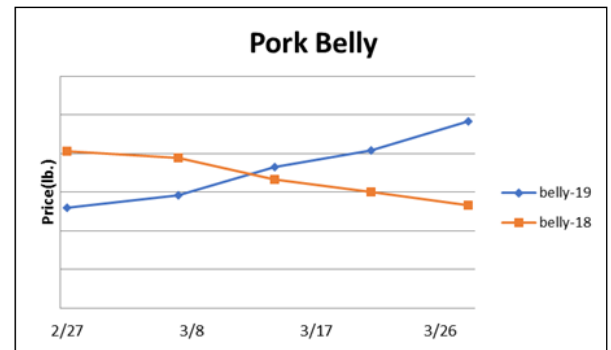
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Pork

Pork production last week rebounded modestly as slaughter rates edged back over 2.5 million head and should remain strong as weather affected pork processing plants are back up and running. Strength across the hams and bellies continued to drive the USDA pork cutout higher, but there is likely downside risk as the substantial buying appears to have slowed. With production schedules expected to expand this spring, larger pork supplies should temper any notable price gains, but international woes are likely to keep foreign buyers active.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Increasing	Ample	Higher
Sow	Decreasing	Ample	Higher
Belly (bacon)	Increasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Higher
Ham (20-23 lb)	Increasing	Good	Higher
Ham (23-27 lb)	Increasing	Good	Higher
Loin (bone in)	Increasing	Good	Lower
Babyback Rib (1.75 lb & up)	Increasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Lower
Picnic, untrmd	Increasing	Good	Lower
SS Picnic, smoker trm box	Increasing	Good	Lower
42% Trimmings	Increasing	Good	Lower
72% Trimmings	Increasing	Good	Higher



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APRIL 5, 2019

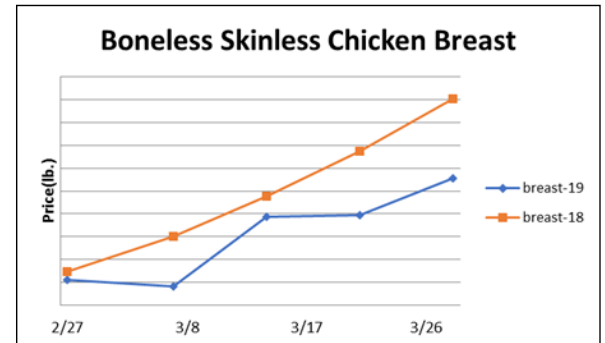
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Poultry

For the week ending March 16th, chicken slaughter was about flat week-to-week but 1% better than a year ago. Continually lighter bird weights have tempered ready-to-cook (RTC) production which was down 1% (yoy), leaving the six-week average production down 1% as well. Year over year production gains have been narrowing recently, but expectations remain for output to exceed year ago levels in the coming months. Chicken wing prices made another move higher, as fill-in buying amid March Madness is still occurring, a sign of good demand. That said, the chicken wing markets are expected to soon hit their annual apex, with lower pricing anticipated throughout 2019.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Increasing	Good	Lower
Wings (jumbo cut)	Increasing	Good	Higher
Wing Index (ARA)	Increasing	Good	Higher
Breast, Bnless Skinless NE	Increasing	Good	Lower
Breast, Bnless Skinless SE	Increasing	Good	Higher
Breast Boneless Index (ARA)	Increasing	Good	Lower
Tenderloin Index (ARA)	Increasing	Good	Higher
Legs (whole)	Increasing	Good	Higher
Leg Quarter Index (ARA)	Increasing	Good	Lower
Thighs, Bone In	Increasing	Good	Lower
Thighs, Boneless	Increasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Good	Lower
Turkey Breast, Bnls/Sknls	Steady	Good	Higher

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Steady	Short	Higher
Medium Eggs (dozen)	Decreasing	Short	Higher
Liquid Whole Eggs	Steady	Short	Higher
Liquid Egg Whites	Steady	Short	Lower
Liquid Egg Yolks	Decreasing	Short	Higher
Egg Breaker Stock Central	Increasing	Short	Lower



MARKET TRENDS

APRIL 5, 2019

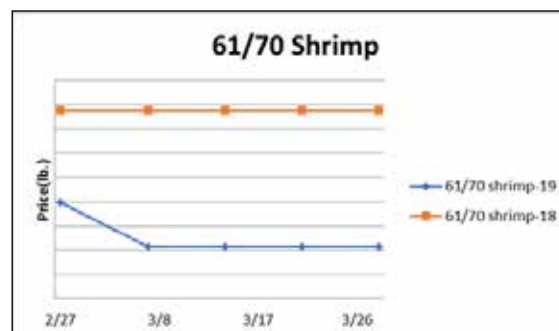
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Seafood

The shrimp markets continue to track below year ago levels. This is due in a large part to strong imports. During December, the U.S. imported 4.2% more shrimp than the previous year. A slowing world economy should only boost U.S. shrimp imports further. Seasonal patterns suggest that the shrimp markets could trend downward in the coming months.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Steady	Good	Lower
Shrimp (61/70 frz)	Steady	Good	Lower
Shrimp Tiger (26/30 frz)	Steady	Good	Higher
Snow Crab, frz	Steady	Good	Higher
Tilapia Filet, frz	Steady	Good	Lower
Cod Filet, frz	Steady	Good	Higher
Tuna Yellowfin, frsh	Steady	Good	Higher
Salmon Atlantic Filet, frsh	Steady	Good	Lower
Pollock Filet, Alaska, frz	Steady	Good	Higher



MARKET TRENDS

APRIL 5, 2019



PERFORMANCE
FOODSERVICE



Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Lower
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Lower

Retail Price Change from Prior Month

Description	Feb-19	Jan-19	Dec-18
Beef and Veal	Increasing	Increasing	Decreasing
Dairy	Decreasing	Increasing	Increasing
Pork	Decreasing	Increasing	Decreasing
Chicken	Increasing	Decreasing	Increasing
Fresh Fish and Seafood	Decreasing	Increasing	Increasing
Fresh Fruits and Vegetables	Decreasing	Increasing	Increasing

Various Markets

Nearby Arabica coffee futures this past week hit the lowest level in over 13 years. Abundant global coffee supplies, especially from Brazil, and a weak Brazilian real have influenced prices lower. However, the downside risk for Arabica coffee futures from current levels is likely limited.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Increasing	Good	Lower
Sugar lb ICE	Increasing	Ample	Lower
Cocoa mt ICE	Increasing	Short	Higher
Orange Juice lb ICE	Decreasing	Good	Lower
Honey (clover) lb	Decreasing	Good	Higher



MARKET TRENDS

APRIL 5, 2019



PERFORMANCE
FOODSERVICE



Produce

Market Overview

We are quickly approaching transition; most growers will start transition towards the end of March, and we expect to be fully transitioned by the end of April. Celery and Strawberries are in an EXTREME market.

WATCH LIST

- Mushrooms
- Sweet Potatoes and Yams

Apples & Pears

The market is stable. Golden Delicious and Granny Smith supplies are in strong demand; prices are higher for these varieties. Quality is excellent: fruit is crisp and juicy. Sugar levels range from 14 to 18 Brix. The Pear market is stable. D'Anjou Pears are on the market, as are packer label Bosc stocks. Sugar levels range from 12 to 14 Brix. California Bartletts will become available in June.

Artichokes

Supply industry-wide is fair. Demand is fair and prices are steady to higher.

Arugula

Supply is steady to good.

Asparagus

Growers have good supply. Quality is good and steady.

Avocados

ESCALATED At this time we are experiencing a very active avocado market; pricing has increased by over ten dollars in one week, and we do not see that momentum stopping. Mexican growers are currently holding back volume, driving the field prices higher. In addition to this, we are also hearing that there are controlled labor strikes taking place, which only complicates conditions in the region. In addition to what's already taking place in the import market, we are seeing lighter estimates out of California, which adds to the uncertainty. We anticipate a very active market for the next 6 to 8 weeks.

Bananas

We are expecting GOOD grade, Excellent quality and back to normal supplies! This should continue through May.

Beans

EAST: Round beans are readily obtainable with excellent quality available.

WEST: There's a slight dip in supply due to a cold front but things are expected to rebound as weather warms back up. Quality has been excellent, but older fields are starting to see concerns.

MARKET ALERT

- **Avocados - ESCALATED**
- **Cabbage (Red) - ESCALATED**
- **Carrots (Jumbo) - ESCALATED**
- **Celery - EXTREME**
- **Limes - ESCALATED**
- **Onions (White) - EXTREME**
- **Strawberry - EXTREME**



MARKET TRENDS

APRIL 5, 2019



PERFORMANCE
FOODSERVICE



Produce *(continued)*

Berries:

Blackberries

Prices are a bit higher than last week. The Mexican season has passed its peak. California volume is low, but will increase due to warmer, drier weather. Quality is very good: berries are deeply colored, juicy, and sweet. Sugar levels range from 12 to 13 Brix.

Blueberries

The market is starting to rise. The California season will reach its peak by mid-April; Mexican stocks have already started to decrease. The South American season is ending. Overall quality is very good.

Raspberries

The market has stabilized; stocks are increasing. Quality is very good: berries are plump and juicy with sweet flavor. Sugar levels range from 13 to 14 Brix.

Strawberries

Prices remain elevated; stocks are tight due to cold, rainy California weather. The Florida season is ending this week, while most Mexican suppliers have finished harvesting for the season. Bleeding and bruising persist, but quality is starting to improve.

Bok Choy

Supply for 30lb and 50lb are both short and prices are up.

Broccoli

Supply is very light this week because we are finished in the desert, and supply in Salinas will be light for the next few weeks. The demand remains good and the market is firming.

Brussels Sprouts

Due to cool weather in the desert and Mexico slowing down production, the market is up from last week. Prices are rising and may continue to rise into next week.

Cantaloupe

Offshore fruit to the west has increased and we have good supplies, and heavier volumes landing on the east coast. The overall quality has been good with a firm green to straw cast and sugars have been much better on this weeks and last week's arrivals. There are good supplies of 9's, tight on 12's and very few 15's. We expect continued good volumes going forward mainly larger fruit and quality should hold good as well.

Carrots

ESCALATED Jumbos are still escalated, but we are seeing improvements.

Cauliflower

Supply is tight, as normal winter varieties are not cooperating this year for us. We continue to struggle with labor; this is also impacting supply.

Celery

EXTREME Unfortunately at this time we are still experiencing an ongoing extreme market with celery. The severity of this market is a result of several issues. First, the overall acreage dedicated to growing celery this past season in Oxnard was reduced (however, not all celery shippers reduced acreage). Secondly, our Mexican regions experienced cooler temperatures and heavy rainfall off and on, causing inferior celery quality that limited sales into the US. Additionally, the Yuma and Oxnard areas have experienced unseasonably cold temperatures and heavy rains, which has also affected production and quality. Oxnard also had unusually strong winds early in February, which blew over many of our tall processor celery varieties that we use to produce our fresh-cut celery. This caused the young celery to grow twisted and bent and severely affected yields and overall volume for the several weeks that followed. The Yuma season is now complete. Although we have seen temperatures warm up in Oxnard very recently, it is "too little too late". The two events still in front of us that we see creating extra demand for celery are March Madness and Easter. We generally see celery demand subside after Easter and continue to see improvement through August.



MARKET TRENDS

APRIL 5, 2019



PERFORMANCE
FOODSERVICE



Produce *(continued)*

Cilantro

Quality is improving and supply is good.

Corn

Steady supply and good quality out of Florida and Mexico.

Cucumbers

EAST: FL has begun just in the nick of time and things are shaping up nicely. FOBs are feeling downward pressure and quality is excellent. With the rain from last week, we could see some concerns down the road, but so far so good.

WEST: Mainland MX's crop is ramping up as more and more growers are tapping in. However, demand has perked up a little bit putting some firm pressure on FOBs to remain mostly steady. Quality is excellent.

Eggplant

EAST: As the older fields didn't hit the buzzer beater, and the new fields not quite taking off yet from the colder weather, things are a little snug this week. FOBs are slightly up with fair to good quality available. Look for things to improve over the next 10-14 days.

WEST: Good volume is available with FOBs steady. We expect good supplies for the 10-14 days with decent quality available.

English Cucumbers

Good supply available through Nogales.

Fennel

Supply on fennel will be short for the next few weeks due to frost damage and the Yuma season finishing with light supply. We will continue to see a majority of smaller fennel this week - 18s and 24s will remain limited.

Garlic

Supply is firming up and markets are active.

Ginger

Chinese ginger markets are mixed, but quality is good. Also, product is available at higher costs from Brazil, Costa Rica and Honduras and Peru with no major quality issues being reported.

Grapes

We are getting good volumes on both east and west coasts and we have received 20% less volume than normal to date, volumes are down due to some of the early varieties in Chile have been pulled out and new varieties planted but production not at full capacity this year. The Chilean volumes have started to increase this week. The overall quality has been good to fair, greens will remain tighter than reds and this will be the case through the remainder of the season, and you will see some minor discoloration in the greens. We will start our California and Mexico fruit around the first week of May.

Green Cabbage

Supply is good.

Red Cabbage

ESCALATED Supply continues to be light.

Green Onions

Demand, supply, and quality are good.

Honeydew

We have a better supply and we are going out of Mexico with better volumes but not overwhelming volume. The fruit quality out of Mexico is good with some lots showing heavier scarring. The Offshore Honeydew are also suffering from a white fly problem and volumes are lighter than normal and also the fruit quality has been rough with spotting and also weaker fruit due to the white fly problem. We will keep you posted going forward and hope things start to get better.



MARKET TRENDS

APRIL 5, 2019

PERFORMANCE
FOODSERVICE



Produce *(continued)*

Jicama

Steady supply crossing through Texas.

Kale (green)

Supply is steady.

Lemons

We have finished our Dist. 3 (Desert) crop and going with heaviest volume here out of Dist. 1 (Central Valley) and will start to pick some Dist. 2 (Coastal Regions) fruit in the coming weeks and just primarily size picking to relieve the trees of some stress. We will also have disruptions on harvesting in Dist. 1 and 2 as the rains are going to blanket the state through Friday. We will also keep you posted on when we will be getting back in to pick next week. The moisture has also been creating spores in the fields as well and we will hope that it is not too extensive on the clear rot. Again, we are blessed to have the moisture, we will get through it one way or another.

Lettuce:

Butter

Supply is good. Quality is fair.

Green/Red Leaf

Supply is right on budget. We are planning to start Salinas Valley the second week of April. We are seeing a little bit of thrip damage, but other than that, quality is pretty clean. Demand is good, and weights are in the 18-20lbs range.

Iceberg Lettuce

Lettuce supply is good; however, there are some very uneven fields, and possible light weights on the bins. With demand up, the market is forecasted to be very active. Quality continues to be fair. We are getting close to the end of the desert season. Huron has pushed back a week, and now is projected for the first week of April.

Romaine

Supply is right on budget. Quality is fair because of some bug pressure in the desert. Fields in the Salinas Valley are a bit behind and should be ready the second week of April. Weights are hovering around 33-35lbs.

Romaine Hearts

Quality is average due to some bug pressure and internal burn. Weights on the 12x3s have been in the 21-23lb range, with the 48ct weighing 27-31lbs.

Limes

ESCALATED Supply remains tight due to lower volume crossing through the border as a result of weather issues in Mexico.

Napa

We will have limited supplies of the 50lb, but we have good supplies of 30lb. Quality is fair.

Onions

Onions have continued to increase as storage reports indicated lower stock on hands than expected. Additionally, Mexico is very short supplied and keeping majority of their crop within Mexico as their market is currently stronger than our domestic market. Because white onions are extreme in price, they are continuing to buy domestic yellows for export, which is further stressing supply. This is unprecedented for this time of year. Texas is 2-3 weeks away from starting domestic supply and their crop is also short by about 25-30%. It is likely we will see this market remain volatile for the next 6-8 weeks until summer onions really ramp up in May. The Imperial Valley, CA crop is expected to be down by about 30%-40% as well since the majority of their growers planted much less acreage after several consecutive losing seasons. It is imperative to stay ahead of this market while also remembering that it is mid-March already and these onions have been out of the ground for 7+ months so shelf life is shorter.

White Onions: EXTREME White onions are extreme as supply is very limited. Mexican white onions are the only source at the moment with the Northwest crop finishing their white supply early. We do not expect to see relief on whites until early to mid-May.



MARKET TRENDS

APRIL 5, 2019



PERFORMANCE
FOODSERVICE



Produce *(continued)*

Oranges

More rain on the way forecast is for Rain tonight and then Saturday and start again next week on Tuesday-Thursday. We are experiencing some clear rot and also puff and crease in most blocks showing up and will continue to get worse once our weather warms up, just lots of moisture in the ground. The overall color is full, and the fruit is eating good, and will only get better once the sun comes out as the water does leach out some of the sugar. We will keep you posted first of next week as to our outlook of getting in to harvest. We will hopefully be able to make it through first of next week with what we have in the house now. We sure need the moisture, but it does cause some problems and interruptions, but we will get through it.

Parsley(Curly, Italian)

Quality is fair to good. Supply is steady.

Green Bell Pepper

EAST: We're on the cusp of new spring crops starting in FL, but until then, supply will remain snug. With the recent sluggish demand mostly due to high prices, look for a dip in FOBs. If demand picks back up, we could see FOBs go back up (depending on MX). Quality is mixed between old and new crops.

WEST: MX is seeing better weather which is bringing on fruit maturity and size. Thus, bringing some relief to FOBs. Although things are back to "normal" yet, we are seeing improvement. Barring weather, things should shape up nicely for April. Quality is good to excellent from the new fields.

Jalapeños (Chiles)

EAST: Status quo here. This is the eastern region's light supply time of year. FOBs are steady with good quality available. Look for new crop to start from Plant City in about 3 weeks.

WEST: April is expected to have excellent supply from multiple growing regions. FOBs are affordable again with excellent quality at your fingertips.

Red and Yellow Bell Pepper

EAST & WEST: Production from MX continues to pick up as weather has become more favorable. Look for FOBs to dip once again. Quality is mostly good, but there is still about 20% greening on colored bells.

Pineapple

Prices are beginning to climb. Supplies are abundant, but demand is increasing as the upcoming Easter holiday nears. Quality is very good: fruit is juicy and tangy. Sugar levels range from 13 to 16 Brix.

Idaho Potatoes

Potatoes have remained steadily increasing about .50 to 1.00 every few weeks. The majority of the strength is occurring on 40-70 counts, and we are now seeing 80s tighten up some as well. The Norkotah supply continues to dwindle throughout the state, and the Burbank size profile is small. As we continue to lose Norkotah supply and get deeper into Burbanks, we will continue to see the large size cartons increase in price and garner a premium. We may see a big disparity in price this season between 90s and 100s and larger size count cartons. No. 2 potatoes are becoming more plentiful as well since Burbanks generate more of this grade than Norkotahs do. We are expecting an active market this Summer as other growing regions have a much more limited crop, and the Idaho supply is believed to be down.

Radishes

Markets are firming up due to heavy precipitation and wind damage to fields. We see FOB pricing ticking up this week.

Salad Blends

Prices are level. Iceberg and romaine supplies are sufficient. Inspectors are closely monitoring finished cartons for the highest quality product to achieve the best packs.

Snow and Sugar Snap Peas

Supply is tight, quality is good, demand should be increasing.

Spinach (Bunched)

Quality has improved and supply is good.



MARKET TRENDS

APRIL 5, 2019



PERFORMANCE
FOODSERVICE



Produce *(continued)*

Spinach (Baby)

Supply is good, and quality has improved.

Spring Mix

Supply has improved.

Yellow Squash/Zucchini

EAST: The spring crop is in full swing with squash coming from multiple areas. FOBs remain low. Quality has been pretty good lately, but scarring is still a major issue on yellow. New crop in Plant City will begin in the next week which will hopefully bring better looking yellow to the court.

WEST: Plenty of product is available from multiple growing areas. FOBs remain low. Similar to the east, there are wind related concerns on yellow in the form of scarring.

TOMATOES (EAST)

Rounds

We haven't made the full transition yet, but we are moving into the elite 8 (over the hurdle, but not to the finish line!) as we move into spring crops. Harvest is a little delayed due to rain early last week. Numbers will continue to build over the next few weeks as the spring crop matures. FOBs are moving downward to account for volume increasing from both FL & MX. Our Crimson tomato crop quality has been outstanding the last few weeks and we expect this trend to continue throughout the spring.

Romas

We haven't made the full transition yet, but we are moving into the elite 8 (over the hurdle, but not to the finish line!) as we move into spring crops. Numbers will continue to build over the next few weeks as the spring crop matures. FOBs are moving downward to account for volume increasing from both FL & MX. Quality has been strong from our farms the last few weeks and we anticipate this trend continuing.

Grapes

Despite volume expecting to remain steady throughout April, look for quality fouls to come into play over the next few weeks. FOBs are feeling some slight downward pressure.

Cherries

Yields are light but steady, with enough supply to meet demand. Currently, FOBs are fairly steady week over week with good to excellent quality available.

TOMATOES (WEST/MEXICO)

Rounds

As we push forward into April, MX is taking the lead as point guard for supply in the US. Supplies are picking up with spring crops coming into play and will continue to strengthen through April. FOBs on big fruit are mostly steady while small fruit is trending downward. Look for big size FOBs to move down in the next 7 days. Quality is excellent.

Romas

Supply continues to increase with plenty to meet the crowd demands. FOBs linger at or close to the minimum. We expect excellent supply through April barring any major weather. Quality is excellent.

Grapes

Despite volume expecting to remain steady throughout April, look for quality fouls to come into play over the next few weeks. FOBs are feeling some slight downward pressure.

Cherries

A little more product is funneling through the channels, thus putting some downward pressure on FOBs. Things will remain a bit snug until the end of December. Quality is good to excellent.

Watermelons

Prices are stable; Mexican and offshore supplies are ample. Quality is good: fruit is juicy and bright red. Sugar levels are average for this time of year.

