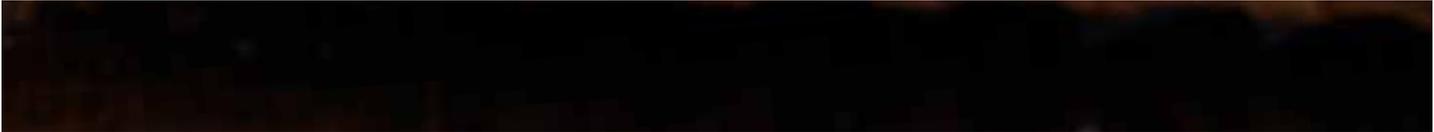




MARKET TRENDS

FOR WEEK ENDING MAY 17, 2019



MARKET TRENDS

WEEK ENDING MAY 17, 2019

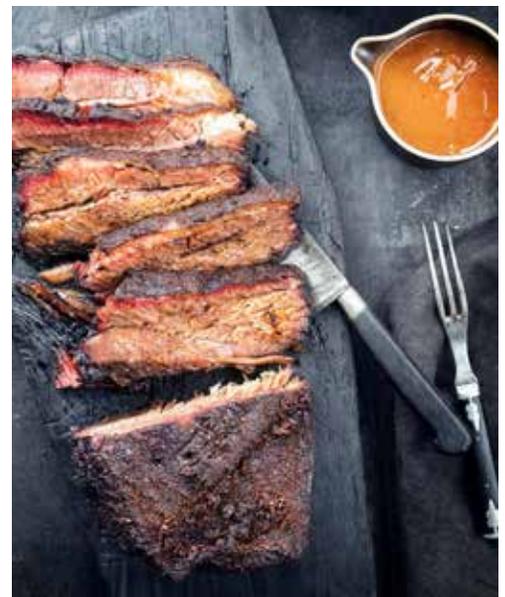
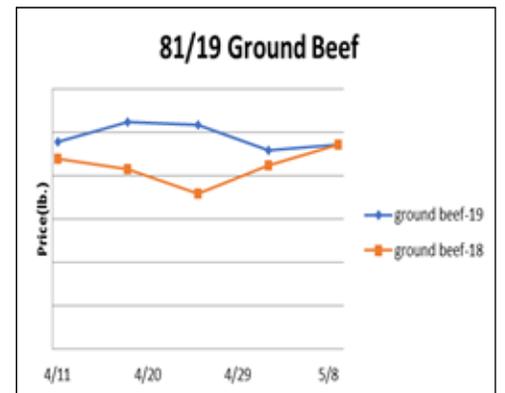
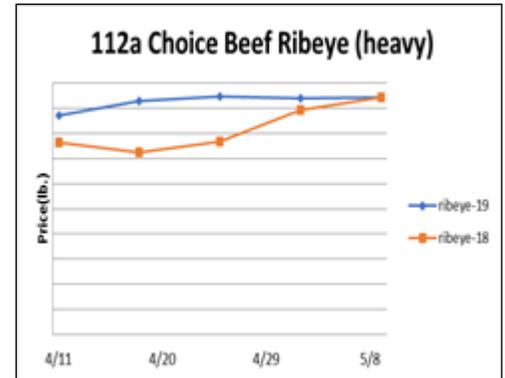
PERFORMANCE
FOODSERVICE



Beef, Veal & Lamb

Last week's cattle harvest was up 2.8% from the prior year at an estimated 670k head, the largest weekly slaughter since September 2011. Carcass weights have rebounded nicely from sharp year-over-year declines which pushed beef output 3.5% over last year. The increasing production has weighed heavy on beef prices, pushing the Choice cutout more than 3% lower from the prior week. Still, a move higher for beef is expected post-Memorial Day, with interest mounting ahead of the Fourth of July. Prices on the beef 50's may have formed a seasonal top in the low \$0.90's and may leak even lower into the late summer.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Same
Feeder Cattle Index (CME)	Decreasing	Short	Lower
Ground Beef 81/19	Decreasing	Good	Lower
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Decreasing	Good	Lower
109 Export Rib (pr)	Increasing	Good	Higher
112a Ribeye (ch)	Decreasing	Good	Lower
112a Ribeye (pr)	Increasing	Good	Higher
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Lower
116 Chuck (sel)	Decreasing	Good	Lower
116 Chuck (ch)	Decreasing	Good	Lower
116b Chuck Tender (ch)	Decreasing	Good	Lower
120 Brisket (ch)	Decreasing	Good	Higher
120a Brisket (ch)	Decreasing	Good	Higher
121c Outside Skirt (ch/sel)	Decreasing	Good	Lower
121d Inside Skirt (ch/sel)	Decreasing	Good	Higher
121e Cap & Wedge	Increasing	Good	Higher
167a Knuckle, Trimmed (ch)	Decreasing	Good	Lower
168 Inside Round (ch)	Decreasing	Good	Lower
169 Top Round (ch)	Decreasing	Good	Lower
171b Outside Round (ch)	Increasing	Good	Lower
174 Short Loin (ch 0x1)	Decreasing	Good	Lower
174 Short Loin (pr 2x3)	Increasing	Good	Higher
180 0x1 Strip (ch)	Decreasing	Good	Lower
180 0x1 Strip (pr)	Increasing	Good	Higher
184 Top Butt, boneless (ch)	Decreasing	Good	Higher
184 Top Butt, boneless (pr)	Increasing	Good	Higher
184-3 Top Butt, bnls (ch)	Decreasing	Good	Lower
185a Sirloin Flap (ch)	Decreasing	Good	Lower
185c Loin, Tri-Tip (ch)	Decreasing	Good	Higher
189a Tender (sel, 5 lb & up)	Decreasing	Good	Lower
189a Tender (ch, 5 lb & up)	Increasing	Good	Lower
189a Tender (pr, heavy)	Increasing	Good	Higher
193 Flank Steak (ch)	Increasing	Good	Higher
50% Trimmings	Decreasing	Good	Lower
65% Trimmings	Increasing	Good	Higher
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Decreasing	Short	Higher
90% Trimmings	Decreasing	Short	Higher
90% Imported Beef (frz)	Decreasing	Good	Higher
95% Imported Beef (frz)	Decreasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Higher
Veal Top Round (cap off)	Decreasing	Good	Higher



MARKET TRENDS

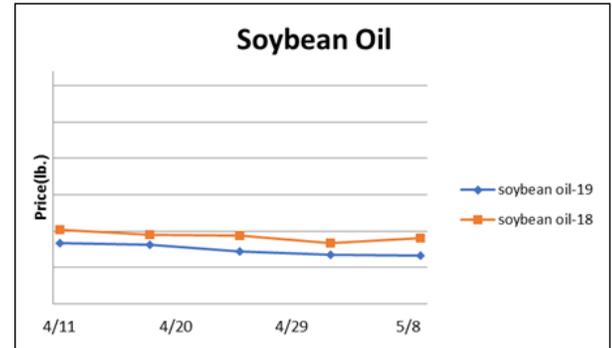
WEEK ENDING MAY 17, 2019



Grains

U.S. corn planting remains behind with just 23% of the crop in the ground as of May 5th. This marks only the fourth time since 2000 that corn planting was below 30% after the first week of May. The other three years generally produced adequate crops. Still, the corn market could establish a short-term bottom relatively soon.

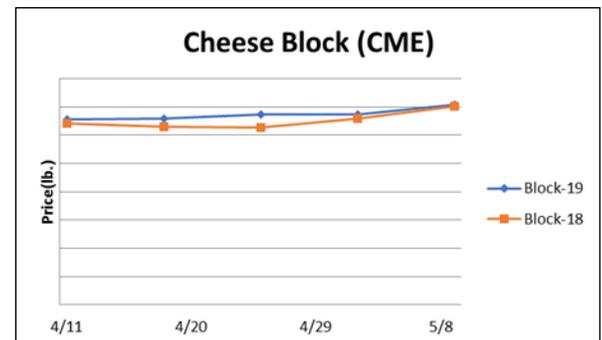
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Lower
Crude Soybean Oil, lb	Decreasing	Good	Lower
Soybean Meal, ton	Decreasing	Good	Lower
Corn, bushel	Increasing	Good	Lower
Crude Corn Oil, lb	Increasing	Good	Lower
High Fructose Corn Syrup	Steady	Good	Lower
Distillers Grain, Dry	Decreasing	Good	Lower
Crude Palm Oil, lb BMD	Decreasing	Good	Lower
HRW Wheat, bushel	Increasing	Good	Lower
DNS Wheat 14%, bushel	Increasing	Good	Lower
Durum Wheat, bushel	Decreasing	Short	Lower
Pinto Beans, lb	Decreasing	Good	Higher
Black Beans, lb	Steady	Good	Lower
Rice, Long Grain, lb	Steady	Good	Lower



Dairy

The cheese markets continue to trend higher. Cheese barrels are the most expensive since October 2015. Cheese demand has been healthy. In March U.S. cheese production was 11% more than February but was .7% smaller than the previous year. The cheese markets could still rise in the near term, but former price resistance has occurred near \$1.750. Spot butter prices have found modest support lately. Butter output in March was 6.3% stronger than February but was down 3.8% from last year. History suggests that the downside risk for the butter market during this time of year is nominal.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Increasing	Good	Higher
Cheese Blocks (CME)	Increasing	Good	Higher
American Cheese	Increasing	Good	Higher
Cheddar Cheese (40 lb)	Decreasing	Good	Higher
Mozzarella Cheese	Decreasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Decreasing	Good	Higher
Butter (CME)	Increasing	Good	Lower
Nonfat Dry Milk	Increasing	Ample	Higher
Whey, Dry	Increasing	Good	Higher
Class 1 Base	Steady	Good	Higher
Class II Cream, heavy	Increasing	Good	Lower
Class III Milk (CME)	Increasing	Good	Higher
Class IV Milk (CME)	Increasing	Good	Higher



MARKET TRENDS

WEEK ENDING MAY 17, 2019

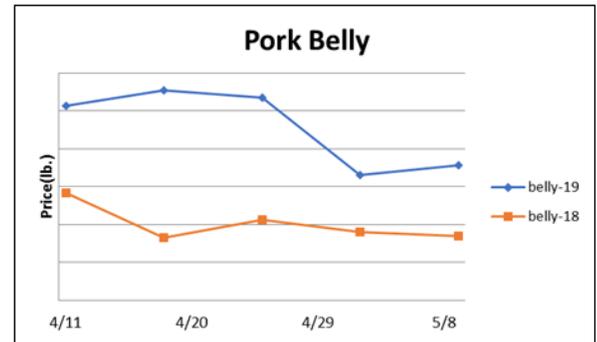
PERFORMANCE
FOODSERVICE



Pork

Last week, pork production was up near 2% week-to-week, and was 2.5% larger than last year. Seasonally, pork output is slated to decline into the summer months which should be supportive of the USDA pork cutout into early-July. Seasonally, the pork cutout usually moves near 19% higher from now into early-July. As BLT season arrives, bacon prices, as well, will begin to rise. This summer's seasonal move higher for pork bellies could be more intense than the more recent April rally. ASF is a concern, and many are focused on the trade deal with China.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Higher
Sow	Increasing	Ample	Higher
Belly (bacon)	Increasing	Good	Higher
Sparerib(4.25 lb & down)	Increasing	Good	Higher
Ham (20-23 lb)	Increasing	Good	Higher
Ham (23-27 lb)	Increasing	Good	Higher
Loin (bone in)	Increasing	Good	Higher
Babyback Rib (1.75 lb & up)	Decreasing	Good	Higher
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Increasing	Good	Higher
Picnic, untrmd	Increasing	Good	Higher
SS Picnic, smoker trm box	Increasing	Good	Higher
42% Trimmings	Increasing	Good	Higher
72% Trimmings	Increasing	Good	Higher



MARKET TRENDS

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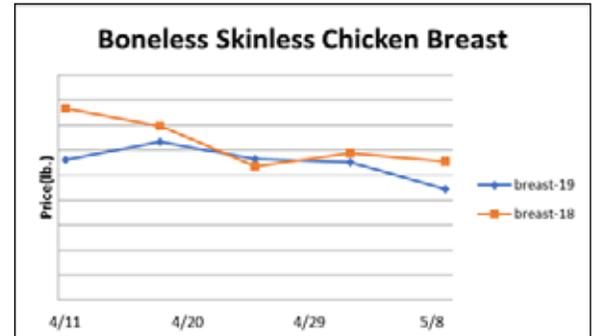
PERFORMANCE
FOODSERVICE



Poultry

Chicken production has been on a decline since mid-April, with year-over-year gains turning to moderate losses. For the week ending April 27th, chicken output was down 1.3% year-over-year, but during late-March into early-April gains kept the six-week rolling production average up 1.5% (yoy). Producer margins continue to improve and are expected to foster an increase in production heading into the summer. However, in the near-term chicken output is anticipated to remain mostly steady with a year ago. The chicken wing markets have been relatively firm, holding above \$1.90 since late March, but seasonal price weakness is still expected to occur heading into the summer.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Increasing	Good	Lower
Wings (jumbo cut)	Increasing	Good	Higher
Wing Index (ARA)	Decreasing	Good	Higher
Breast, Bnless Skinless NE	Decreasing	Good	Lower
Breast, Bnless Skinless SE	Decreasing	Good	Lower
Breast Boneless Index (ARA)	Decreasing	Good	Lower
Tenderloin Index (ARA)	Decreasing	Good	Higher
Legs (whole)	Decreasing	Good	Lower
Leg Quarter Index (ARA)	Increasing	Good	Higher
Thighs, Bone In	Decreasing	Good	Lower
Thighs, Boneless	Increasing	Good	Higher



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Increasing	Good	Higher
Turkey Breast, Bnls/Sknls	Decreasing	Good	Higher

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Decreasing	Short	Lower
Medium Eggs (dozen)	Decreasing	Short	Lower
Liquid Whole Eggs	Decreasing	Short	Lower
Liquid Egg Whites	Increasing	Short	Lower
Liquid Egg Yolks	Decreasing	Short	Lower
Egg Breaker Stock Central	Decreasing	Short	Lower



MARKET TRENDS

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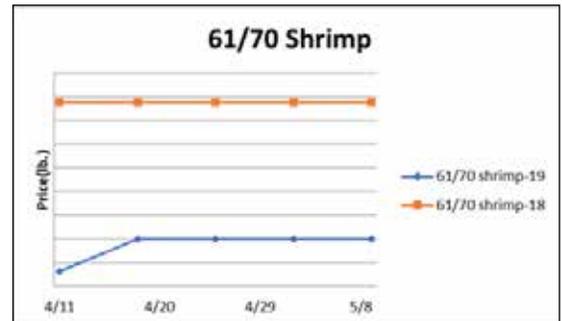
PERFORMANCE
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Seafood

Shrimp prices continue to track below 2018 levels despite lackluster imports during the winter. For February, U.S. shrimp imports were 10.1% less than the previous year. A strong value of the U.S. dollar should encourage imports in the coming months. But if not, the shrimp markets are likely to track much closer to and even above year ago levels.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Steady	Good	Lower
Shrimp (61/70 frz)	Steady	Good	Lower
Shrimp Tiger (26/30 frz)	Steady	Good	Lower
Snow Crab, frz	Steady	Good	Higher
Tilapia Filet, frz	Steady	Good	Lower
Cod Filet, frz	Steady	Good	Higher
Tuna Yellowfin, frsh	Steady	Good	Lower
Salmon Atlantic Filet, frsh	Steady	Good	Higher
Pollock Filet, Alaska, frz	Steady	Good	Higher



MARKET TRENDS

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PERFORMANCE
FOODSERVICE



Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Lower
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Increasing	Good	Lower

Retail Price Change from Prior Month

Description	Mar-19	Feb-19	Jan-19
Beef and Veal	Increasing	Increasing	Increasing
Dairy	Increasing	Decreasing	Increasing
Pork	Increasing	Decreasing	Increasing
Chicken	Decreasing	Increasing	Decreasing
Fresh Fish and Seafood	Increasing	Decreasing	Increasing
Fresh Fruits and Vegetables	Increasing	Decreasing	Increasing

Various Markets

Nearby Arabica coffee futures remain under pressure and this past week priced at the lowest level since 2005. The declining Brazilian real continues to boost coffee exports from the world's largest Arabica coffee grower. Still, current Arabica coffee prices are engaging and could support prices soon.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Lower
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Decreasing	Good	Lower
Sugar lb ICE	Increasing	Ample	Higher
Cocoa mt ICE	Decreasing	Short	Lower
Orange Juice lb ICE	Decreasing	Good	Lower
Honey (clover) lb	Steady	Good	Lower



MARKET TRENDS

WEEK ENDING MAY 17, 2019

PERFORMANCE
FOODSERVICE



Produce

Market Overview

Celery is still in a very EXTREME situation. Smaller size lemons are also EXTREME. Strawberries are plentiful. Leafy lettuce is great quality and in good supply.

WATCH LIST

- Avocados
- Sweet Potatoes and Yams

Apples & Pears

Golden Delicious and Granny Smith prices are high; storage stocks are tight. Braeburn supplies will be depleted this week. Quality is excellent: fruit is crisp and juicy. Sugar levels vary from 14 to 18 Brix. The Anjou, Bosc, and red pears are available, and we will have good supply of US#1 pears available through about the 1st of June. The pear market has been lower this season due to additional supply.

Artichokes

Supply industry-wide is fair. Demand is fair and prices are steady to higher.

Arugula

Supply and quality are good.

Asparagus

Supply and quality are good.

Avocados

WATCH LIST The avocado market has turned back around as growers in Mexico are holding fruit back and driving stronger demand post-Cinco D' Mayo holiday. Quality remains good, but we are seeing shorter supply on mid-range fruit. We anticipate an active market through the middle of June when we expect to see volume ramp up out of Peru. California production is stable, but not expected to impact the higher market for Mexican fruit.

Bananas

Markets remain steady with consistent production and supply. Fruit quality is not an issue at this time.

Beans

EAST: Most of S. FL's crops are done and the Lak area's volume as declined, creating a pocket of lighter availability. However, things are rebounding as N. FL & GA has both started up. FOBs went up last week but will start to decline as volume improves. Quality from new crop is excellent.

WEST: Despite multiple growing areas, there is not an abundance of supply. FOBs are up again with mostly good quality available.

MARKET ALERT

- Broccoli (Florets) - ESCALATED
- Brussel Sprouts - EXTREME
- Cabbage (Red) - ESCALATED
- Cauliflower - ESCALATED
- Celery - EXTREME
- Lemons (small sizes) - EXTREME
- Onions (White and Red) - ESCALATED



MARKET TRENDS

WEEK ENDING MAY 17, 2019

PERFORMANCE
FOODSERVICE



Produce (continued)

Berries:

Blackberries

Prices are steady at high levels. The Mexican season is ending; the California season will not begin for a few more weeks. Quality is very good: berries are deeply colored, juicy, and sweet. Sugar levels range from 12 to 13 Brix.

Blueberries

The market is weak; volume is high. Stocks are shipping out of California, Central Florida, and Georgia. Quality is very good: fruit is plump and juicy. Sugar levels range from 12 to 16 Brix.

Raspberries

The market remains elevated. The Mexican season is ending; the California season will not begin for several weeks. Quality is very good: berries are plump and juicy with sweet flavor. Sugar levels range from 13 to 14 Brix.

Strawberries

Prices have eased; supplies are abundant in Santa Maria and Watsonville. Berry size is dominated by medium to large fruit. Quality is very good: scarring is a minor issue that harvesting crews are culling in the field.

Bok Choy

50# are in short supply and prices are up.

Broccoli

Expect fluctuating prices over the next few weeks. Last winter's rains caused gaps in planting schedules that are limiting current stocks. Despite shortages, quality is very good.

Brussels Sprouts

EXTREME: Very light availability this week, we are seeing shortages in supply.

Cantaloupe

Still going with some offshore in a light way. USA melon started in a very light way in the desert and markets very strong. More USA starting in the next week to two and should see market ease off a little. Sizing expected is larger with few 15s and smaller. Quality is generally good and should remain that way.

Carrots

Supply and quality on carrots is good. Supply is now available in Georgia as well.

Cauliflower

ESCALATED There are a lot of dips in production. Fields aren't performing as expected and growers are behind in harvest, creating a supply shortage. Quality is good. Prices are high.

Celery

EXTREME We will have light volume from Mexico this week. The weather has warmed up slightly in this region and sizing is better. We are still seeing extremely high open-market prices and shortages in supply. The California market is still very short in supply and prices remain very extreme.

Cilantro

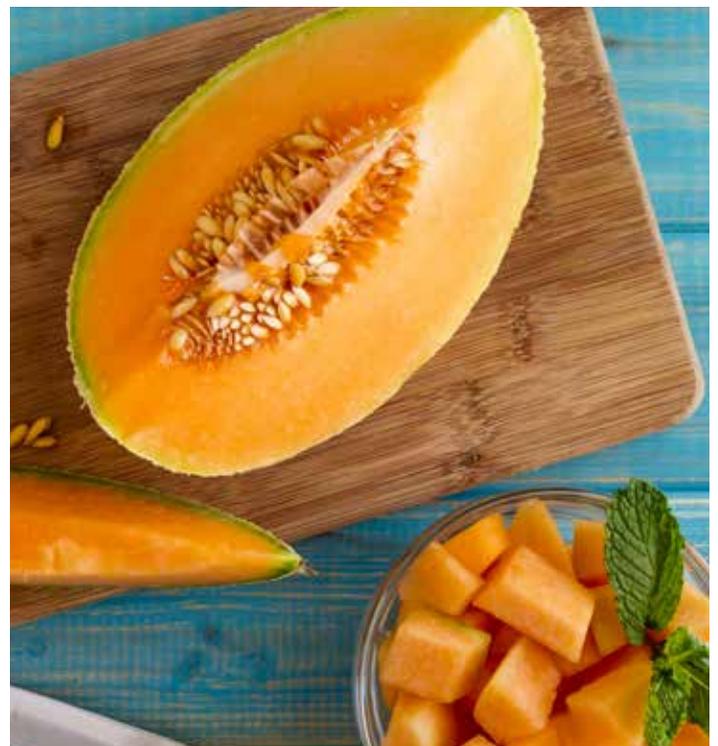
Quality is improving, and supply is good.

Corn

The market ticked up a tad, but there is still good supply and good quality out of Florida and Mexico.

Cucumbers

EAST: Plant City is pumping good numbers out and Georgia will be on its tail in no time. FOBs remain low and steady and quality is good to excellent.
WEST: Mainland MX and Baja are now going strong. FOBs remain low. Quality is good to excellent from newer fields, with some fair mixed in from the older Mainland crop.



MARKET TRENDS

WEEK ENDING MAY 17, 2019

PERFORMANCE
FOODSERVICE



Produce (continued)

Eggplant

EAST: FL's volume is seeing an uptick with the warmer weather. Plant City will begin soon with GA expected to start next week. FOBs are steady and quality is fair to good. Look for quality to improve with new crop beginning in the upcoming weeks.

WEST: Western supplies will be soon transitioning from Mainland MX to the CA desert. FOBs are steady with excellent quality available. FYI the variety of eggplant grown in the CA desert has a more football shape.

Fennel

Supply on fennel will be short for the next few weeks due to frost damage and the Yuma season finishing with light supply. We will continue to see a majority of smaller fennel - 18s and 24s will remain limited.

Garlic

Supply is firming up and markets are active.

Ginger

Chinese ginger markets are mixed, but quality is good. Also, product is available at higher costs from Brazil, Peru and Thailand.

Grapes

We are still receiving Chilean grapes on both coasts, and the marketing order went into effect on April 15th which volumes have slowed down, after that date as the fruit must make US #1 upon arrival in order to stay here in the states. The overall quality has been good this year with several new varieties as well. Overall volumes were down about 20% versus last year which has kept the market fairly strong. The reds seedless will probably start to ease up in price and the Greens are definitely rising now as this is the storage fruit and typically after the marketing order very few greens come into the states. We are expecting Mexico and Coachella Valley to start around May 15 for the start date in those regions. Mexico has started some greens and market in high 40s. Cooler temps in that region keeping the fruit from coming on. With that being said we will have to depend on the Chilean fruit to bridge that slight gap over the next week or two. The overall Mexico crop is a big one so once we start there, we will have plenty of volume going forward.

Green Cabbage

Supply and quality are good.

Red Cabbage

ESCALATED Supply continues to be light.

Green Onions

Demand, supply and quality are good.

Honeydew

Market also very active and strong as the Offshore arrivals have been extremely limited demand exceeds supply. The fruit from Mexico is crossing with decent volume. USA has not started any yet. The overall quality has been good, and we expect the Desert regions to follow with excellent quality.

Jicama

Steady supply crossing through Texas.

Kale (green)

Supply and quality are fair.

Lemons

Dist. 1(Central Valley), is beginning to wind down and fruit is all very large. Picking in Dist. 2(Coastal) in a light way and fruit coming from that region larger also. We are peaking on the big sizes and 165's and smaller are extremely limited and market much stronger and will continue to see this heading into the summer due to all the past rains, fruit has been growing and peaking on 95's, 115's. The overall color is excellent as well as juice content, the warmer weather does have an effect on the fruit. The moisture has also been creating spores in the fields as well and we will hope that it is not to extensive on the clear rot, but it is inevitable, and we are doing all we can to help slow the spores down in the field and in the packinghouse.



MARKET TRENDS

WEEK ENDING MAY 17, 2019

PERFORMANCE
FOODSERVICE



Produce (continued)

Lettuce:

Butter

Supply and quality are good.

Green Leaf

Supply is slightly above normal. We are seeing mild cupping, but other than that the crop looks beautiful and quality is good. Demand is good.

Red Leaf

Supply and quality are good.

Iceberg Lettuce

Supply will continue to be on target this week. Quality has been very good. Demand has also been good due to the Mother's Day pull. There will be plenty of supply to promote for the next few weeks.

Romaine

Supply is slightly above normal and will continue to be for the next three weeks. Quality is good. Weights are hovering around 34-36lbs.

Romaine Hearts

Supply this week is normal and will continue to be for the next three weeks. Weights on the 12x3's have been in the 24-27lb range, with 48ct coming in at 34-36lbs.



Limes

The lime market has improved. April and May have been dry, causing a lack of fruit growth. Growers have already stripped the trees of most medium-sized fruit. The majority of the fruit crossing is small-sized, and that will continue unless they get the rain the fruit needs to grow. If they start to see rain, growers will try to hold back on picks to help fruit hang longer and populate the larger sizes. If no rain, then growers will have no choice but to continue to ship the small fruit, and we could see the same trend into June. Expect pricing to stay high on large fruit and availability to be tight. Small fruit is plentiful.

Napa

Quality and supply are good.

Onions

While Idaho/Oregon and Washington continue to wind down, there still remains another 2-3 weeks of supply to ship out of this region. Growers are feeling pressure to move product before it sprouts or continues to breakdown. Because of this, we are seeing some weakness on all sizes of onions. Texas is full steam ahead on their product and will likely ship strong until the second week of May. The Imperial Valley, California also started shipping this past week. To start, they are primarily shipping yellow onions with volume on reds to start next week, with whites starting the following week. Quality is strong and sizing is heavy to Jumbos and Colossals. We will likely see a tiered market between old crop prices and new crop prices until the Northwest is fully out of the picture.

Oranges

to high 80s through the weekend. We are experiencing some clear rot and also puff and crease in most blocks showing up and will continue to get worse as our weather warms up, just lots of moisture in the ground. The overall color is full, and the fruit is eating great, and will continue to, the fruit is getting tired towards the end of the season. We should have navels available through May and possibly into June but will see how the quality holds up. Small navel sizing almost non-existent at this point. Some Valencia starting in a light way. Quality is good. The crop is expected to produce the smaller fruit and the overall crop is light.

Parsley(Curly, Italian)

Quality fair to good. Supply is steady.

MARKET TRENDS

WEEK ENDING MAY 17, 2019

PERFORMANCE
FOODSERVICE



Produce (continued)

Green Bell Pepper

EAST: Majority of what is left from S. FL is struggling quite a bit and will wrap up by end of this week. Plant City's volume is starting to wind down as crops have past their peaks. Sizing & volume will be declining over the coming weeks. Georgia will start their harvest in about 2-3 weeks. FOBs are starting to move back upward.

WEST: The west is also in a transitional period. MX has ended sooner than expected due to high heat resulting in poor quality. Most shippers will be wrapped up in about a week. Thus, leaving us with the CA desert area where volume is starting to pick up and quality is looking strong. Strong demand is expected for this growing cycle, so FOBs are expected to remain strong as well.

Jalapeños (Chiles)

EAST: Things are picking up in the east in regard to Jalapenos with a little more supply available as Plant City gets started. GA will begin in the next 2-3 weeks. FOBs are steady to down slightly with excellent quality available.

WEST: MX's production is transitioning from Sinaloa to Sonora, but no disruptions in supply are expected. Weather will be the driving factor how long Sinaloa's farms will continue to harvest. FOBs are steady and moving downward post-holiday. Quality is excellent.



Red & Yellow Bell Pepper

EAST & WEST: Our Canadian & Mexican greenhouse crops are moving along swimmingly. Field pepper as well is readily available with FOBs steady and excellent quality available. There is some rain and shady skies in the forecast for Canada, so we might see a dip in supply in the upcoming weeks.

Pineapple

Pineapple markets are trending towards smaller sizes. We are expecting to see less 5s and more 7s and 8s for the next two months. Quality is very good right now; climate in Costa Rica has improved, which is optimal for maintaining good quality.

Idaho Potatoes

The Potato market remains stable with good availability on all Cartons. There will be some Norkotah availability for another month before we see only Burbank's. The Burbank's remain a smaller profile with limited availability on large cartons.

Radishes

Markets are firming up due to heavy precipitation and wind damage to fields. We see FOB pricing ticking up.

Salad Blends

The market is level; Salinas Valley iceberg and romaine supplies are plentiful. Quality is good: Inspectors are closely monitoring finished cartons to achieve the best packs.

Snow and Sugar Snap Peas

Supply is tight, quality is good, volume should be coming on next week.

Spinach (Bunched)

Quality and supply are good.

Spinach (Baby)

Supply and quality are good.

Spring Mix

Supply and quality are good.

Sweet Potatoes and Yams

WATCH LIST The sweet potato market continues to be tight after many growers were affected by Hurricane Florence in North Carolina last September. Increasing demand and heavy rains in Mississippi, Louisiana, Arkansas, and Alabama also created challenges for the other major growing regions but luckily, quality and size is still good. We will continue to see the price of sweet potatoes rise month by month over the summer until we get to next season's harvest.

MARKET TRENDS

WEEK ENDING MAY 17, 2019

PERFORMANCE
FOODSERVICE



Produce (continued)

Yellow Squash/Zucchini

EAST: FL continues to have limited supply from Plant City, with Georgia new crop underway. FOBs are feeling some slight upward pressure as quality from FL has been a little bit of a struggle and GA doesn't quite have volume yet. Early reports from GA are that quality is excellent.

West- MX's

WEST: MX's production has been off kilter recently. Southern growers are done, and northern farms are seeing erratic temps, volume has been sporadic. CA is looking to start in the next 7 days which will bring much needed relief to the market. FOBs remain high but have fallen slightly. Quality is fair.

TOMATOES

EAST

Rounds

Things are still rocking out of Palmetto/Ruskin as they move through crown picks over the next 10 days, give or take. All sizes are readily available; however, markets have reverted back to normal with big fruit having less volume and large to medium sizes more plentiful. Quincy will be the next region to begin in a few weeks. Demand has perked up the last week, with many from the west purchasing Florida fruit right now. Thus, FOBs are up. Quality continues to be good to excellent from these crown picks.

Romas

Volume is steady week over week. The sizing profile has balanced out as most growers work through crown picks and into their 2nds and 3rds. FOBs have balanced out slightly to reflect the sizing profile balancing out, but no major changes at all. Quality is excellent.

Grapes

Production is lighter, if you will, as the flush from previous weeks is done. Growers continue to pick good volume. FOBs are up to account for the lower volume in the market place. Quality is mostly good to excellent.

Cherries

Yields are steady, with enough supply to meet demand. FOBs are steady to slightly up for next week with good quality available.

WEST/MEXICO

Let's talk about the elephant in the room. Suspension Agreement! The bottom line is that we will see a simple supply & demand type priced market, similar to other imported commodities.

Rounds

As previously reported, we are in the seasonal decline from Mainland MX, however, there are still mostly adequate supplies available. Many are supplementing from FL as needed for bigger sized fruit. Quality from this crop is good. Baja is on the cusp of beginning with California quickly following behind. Look for things to ramp up over the next 10-14 days. Through this transition, FOBs are moving upward.

Romas

No shortage of supply here. Promotable volume is still readily available from Mexico with all sizes on the table. Farms expect to have consistent supply through May. FOBs are steady and quality is excellent.

Grapes

Things are a bit sporadic as growers work through the remainder of their crops and wind down their season. We still are awaiting Baja to bring volume, but unfortunately it looks to be 2-3 more weeks. Until then, look for FOBs to be on the rise. Quality is still mostly good with the occasional trouble lot here and there.

Cherries

Nogales still has some supply trickling in with subpar quality. Baja is starting just slightly, but still 2-3 weeks away from any volume. FOBs are feeling some very slight upward pressure.

Watermelons

Prices have eased; Mexican stocks are increasing. Quality ranges from very good to good: fruit is juicy and bright red. Sugar levels are rising.

