



MARKET TRENDS

FOR WEEK ENDING SEPTEMBER 14, 2018



MARKET TRENDS

SEPTEMBER 14, 2018

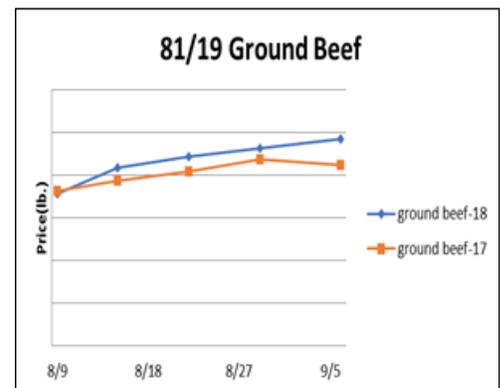
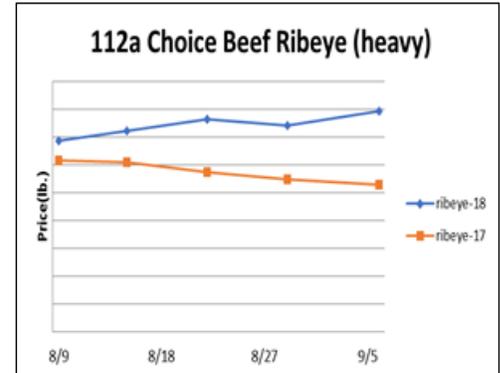
PERFORMANCE
FOODSERVICE



Beef, Veal & Lamb

Beef production last week rose .2% and was 1.3% better than the same week last year. Year-to-date beef output is running 3.1% stronger than 2017. Slaughter ready cattle supplies are projected to remain ample into the fall. The USDA is calling Q4 beef production to be 4.8% more than last year. The beef markets typically trend lower during September but find support thereafter when demand rises for holiday items such as tenderloins. Since 2013, the average move for 189a choice tenderloin prices from early-October through mid-November was up 11.5%. But, any notable price increases this fall for the beef markets may be tempered by solid year-over-year gains in production.

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Short	Higher
Feeder Cattle Index (CME)	Steady	Short	Higher
Ground Beef 81/19	Increasing	Good	Higher
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Increasing	Good	Higher
109 Export Rib (pr)	Decreasing	Good	Lower
112a Ribeye (ch)	Increasing	Good	Higher
112a Ribeye (pr)	Decreasing	Good	Lower
114a Chuck , Shlder Cld(ch)	Decreasing	Good	Higher
116 Chuck (sel)	Decreasing	Good	Higher
116 Chuck (ch)	Increasing	Good	Higher
116b Chuck Tender (ch)	Increasing	Good	Lower
120 Brisket (ch)	Increasing	Good	Higher
120a Brisket (ch)	Decreasing	Good	Higher
121c Outside Skirt (ch/sel)	Decreasing	Good	Higher
121d Inside Skirt (ch/sel)	Decreasing	Good	Higher
121e Cap & Wedge	Increasing	Good	Higher
167a Knuckle, Trimmed (ch)	Increasing	Good	Lower
168 Inside Round (ch)	Decreasing	Good	Higher
169 Top Round (ch)	Increasing	Good	Higher
171b Outside Round (ch)	Decreasing	Good	Lower
174 Short Loin (ch 0x1)	Increasing	Good	Higher
174 Short Loin (pr 2x3)	Decreasing	Good	Lower
180 0x1 Strip (ch)	Decreasing	Good	Higher
180 0x1 Strip (pr)	Decreasing	Good	Lower
184 Top Butt, boneless (ch)	Decreasing	Good	Higher
184 Top Butt, boneless (pr)	Steady	Good	Higher
184-3 Top Butt, bnls (ch)	Decreasing	Good	Higher
185a Sirloin Flap (ch)	Increasing	Good	Higher
185c Loin, Tri-Tip (ch)	Decreasing	Good	Higher
189a Tender (sel, 5 lb & up)	Increasing	Good	Higher
189a Tender (ch, 5 lb & up)	Decreasing	Good	Higher
189a Tender (pr, heavy)	Increasing	Good	Lower
193 Flank Steak (ch)	Increasing	Good	Higher
50% Trimmings	Increasing	Good	Higher
65% Trimmings	Decreasing	Good	Higher
75% Trimmings	Steady	Good	Lower
85% Trimmings	Decreasing	Short	Lower
90% Trimmings	Increasing	Short	Lower
90% Imported Beef (frz)	Increasing	Good	Lower
95% Imported Beef (frz)	Increasing	Good	Lower
Veal Rack (Hotel 7 rib)	Steady	Good	Higher
Veal Top Round (cap off)	Increasing	Good	Higher



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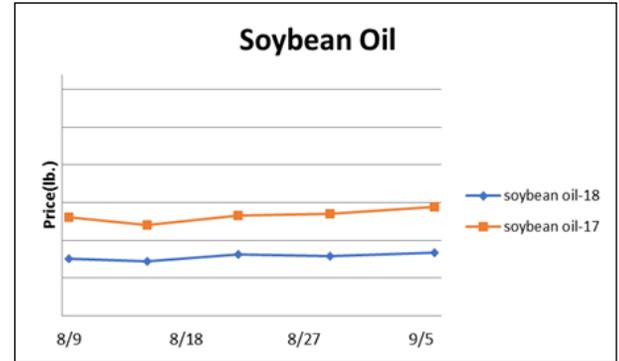
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Grains

Earlier this week the world's largest wheat exporter, Russia, decided against restricting or taxing wheat exports to slow trade. This could weigh heavy on the wheat markets in the near term. However, U.S. wheat exports could improve in 2019 due in part to new export tariffs set in place by Argentina.

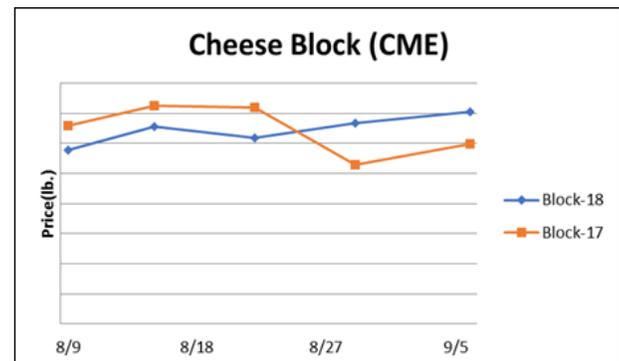
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Increasing	Good	Lower
Crude Soybean Oil, lb	Increasing	Good	Lower
Soybean Meal, ton	Increasing	Good	Higher
Corn, bushel	Increasing	Good	Higher
Crude Corn Oil, lb	Steady	Good	Lower
High Fructose Corn Syrup	Increasing	Good	Higher
Distillers Grain, Dry	Decreasing	Good	Higher
Crude Palm Oil, lb BMD	Increasing	Good	Lower
HRW Wheat, bushel	Increasing	Good	Higher
DNS Wheat 14%, bushel	Increasing	Good	Lower
Durum Wheat, bushel	Decreasing	Short	Lower
Pinto Beans, lb	Steady	Good	Lower
Black Beans, lb	Steady	Good	Lower
Rice, Long Grain, lb	Steady	Good	Higher



Dairy

The CME butter market is tracking below year ago levels. World butter prices are declining due to building output. This is tempering U.S. butter export sales. Yet, history suggests that butter prices could find modest support in the near term. The CME butter market has averaged flat to higher in September from August in seven of the last ten years. The CME cheese markets have been well supported as of late due in part to more milk being channeled to schools. The CME cheese block market has averaged slightly lower in September from August in three of the last four years.

Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Increasing	Good	Higher
Cheese Blocks (CME)	Increasing	Good	Higher
American Cheese	Increasing	Good	Higher
Cheddar Cheese (40 lb)	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Steady	Good	Same
Parmesan Cheese	Increasing	Good	Higher
Butter (CME)	Decreasing	Good	Lower
Nonfat Dry Milk	Increasing	Ample	Higher
Whey, Dry	Increasing	Good	Higher
Class 1 Base	Steady	Good	Lower
Class II Cream, heavy	Decreasing	Good	Lower
Class III Milk (CME)	Increasing	Good	Higher
Class IV Milk (CME)	Increasing	Good	Lower



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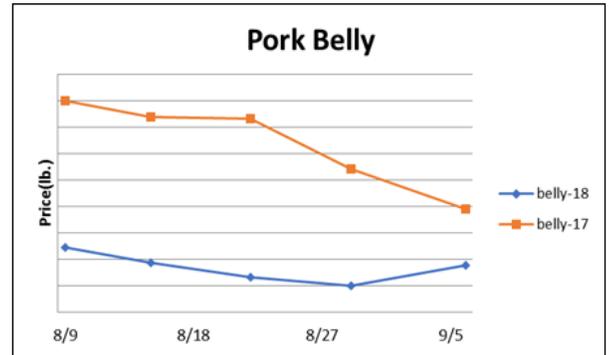
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Pork

Pork output last week was down 2.4% but was 5.7% larger than the same week in 2017. Year-to-date production is 5.3% better than a year ago. Solid year-over-year pork output gains should persist and will likely temper seasonal price hikes. Since 2013, the average move for the USDA pork cutout from mid-September through mid-October was up 5.2%. There is growing concern about the spreading African Swine Fever in China where seven cases have now been reported. If the ASF problem worsens, it will boost U.S. pork exports in the coming months.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Lower
Sow	Increasing	Ample	Lower
Belly (bacon)	Increasing	Good	Lower
Sparerib(4.25 lb & down)	Increasing	Good	Lower
Ham (20-23 lb)	Decreasing	Good	Lower
Ham (23-27 lb)	Steady	Good	Lower
Loin (bone in)	Increasing	Good	Lower
Babyback Rib (1.75 lb & up)	Decreasing	Good	Lower
Tenderloin (1.25 lb)	Increasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Decreasing	Good	Lower
Picnic, untrmd	Increasing	Good	Lower
SS Picnic, smoker trm box	Increasing	Good	Lower
42% Trimmings	Increasing	Good	Lower
72% Trimmings	Increasing	Good	Lower



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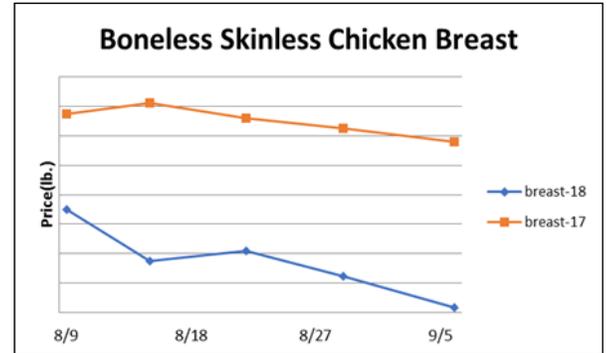
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Poultry

Chicken production for the week ending August 25th was down 1.5% from the prior week but 5.5% bigger than the same week last year. Chicken output during the six-week period ending August 25th was 1.8% more than 2017, the best six-week period since December. Reasonable feed costs should lead to year-over-year chicken production expansion this fall. The chicken breast and chicken tender markets are seasonally fading. The ARA Chicken Breast Index is already at price levels not seen since December, and history suggests that even further declines are still likely. The ARA Chicken Wing Index is the cheapest for this time of year since 2011. But, rising demand from football viewers should support wing prices during the next several weeks.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds WOG-Nat	Increasing	Good	Lower
Wings (jumbo cut)	Increasing	Good	Lower
Wing Index (ARA)	Decreasing	Good	Lower
Breast, Bnless Skinless NE	Decreasing	Good	Lower
Breast, Bnless Skinless SE	Decreasing	Good	Lower
Breast Boneless Index (ARA)	Decreasing	Good	Lower
Tenderloin Index (ARA)	Steady	Good	Lower
Legs (whole)	Increasing	Good	Lower
Leg Quarter Index (ARA)	Decreasing	Good	Lower
Thighs, Bone In	Decreasing	Good	Lower
Thighs, Boneless	Decreasing	Good	Lower



Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Decreasing	Good	Lower
Turkey Breast, Bnls/Sknl	Decreasing	Good	Higher

Eggs

Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Decreasing	Short	Higher
Medium Eggs (dozen)	Decreasing	Short	Lower
Liquid Whole Eggs	Steady	Short	Higher
Liquid Egg Whites	Steady	Short	Higher
Liquid Egg Yolks	Steady	Short	Higher
Egg Breaker Stock Central	Increasing	Short	Same



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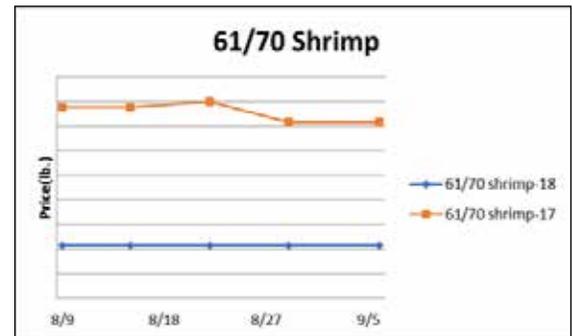
PERFORMANCE
FOODSERVICE



Seafood

Elevated fuel prices and relatively low shrimp prices are helping curb U.S. shrimp landings. During July, U.S. Gulf of Mexico shrimp landings were 1.1% smaller than the prior year and the second lowest for the month in the last five years. Still, the elevated U.S. dollar value should encourage shrimp imports this fall tempering any notable upside price risk.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Steady	Good	Lower
Shrimp (61/70 frz)	Steady	Good	Lower
Shrimp Tiger (26/30 frz)	Steady	Good	Lower
Snow Crab, frz	Steady	Good	Higher
Tilapia Filet, frz	Steady	Good	Higher
Cod Filet, frz	Steady	Good	Higher
Tuna Yellowfin, frsh	Steady	Good	Higher
Salmon Atlantic Filet, frsh	Steady	Good	Higher
Pollock Filet, Alaska, frz	Steady	Good	Lower



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Paper and Plastic Products

Description	Market Trend	Supplies	Price vs. Last Year
WOOD PULP (PAPER)			
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Higher
PLASTIC RESINS (PLASTIC, FOAM)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Lower
PP-HIGP-heavy grade utensils	Increasing	Good	Higher
PE-LLD-can liners, film, bags	Steady	Good	Lower

Retail Price Change from Prior Month

Description	Jul-18	Jun-18	May-18
Beef and Veal	Increasing	Increasing	Decreasing
Dairy	Decreasing	Increasing	Decreasing
Pork	Increasing	Decreasing	Decreasing
Chicken	Increasing	Increasing	Decreasing
Fresh Fish and Seafood	Decreasing	Increasing	Decreasing
Fresh Fruits and Vegetables	Increasing	Decreasing	Increasing

Various Markets

The domestic sugar market continues to trade near year ago levels. International sugar prices are depressed due to ample supplies and deflated currency values from major exporters. This could temper the upside risk in the U.S. sugar market throughout the fall.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Peeled, Stand (6/10)	Steady	Good	Higher
Tomato Paste-Industrial (lb)	Steady	Good	Higher
Coffee lb ICE	Decreasing	Good	Lower
Sugar lb ICE	Steady	Ample	Lower
Cocoa mt ICE	Increasing	Short	Higher
Orange Juice lb ICE	Increasing	Good	Higher
Honey (clover) lb	Steady	Good	Higher



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Produce

Market Overview

Most commodities are steady. Cabbage is EXTREME due to shorter supply. Valencias are still in an ACT OF GOD with higher prices and shortages in supply. Lemons are also in an ACT OF GOD, but Romaine commodities remain good buys.

Apples & Pears

Prices are level; volume is high. New crop Fuji, Gala, Golden Delicious, Granny Smith, and Red Delicious Apples are available. Sugar levels range from 14 to 18 Brix, depending on variety. New crop California Galas are on the market as well. Quality is excellent: apples are crisp and juicy.

The Pear market is unchanged. New crop Washington Bartlett and D'Anjou Pears are on the market. Quality is excellent: sugar levels range from 12 to 14 Brix.

Artichokes

Quality is excellent, and demand is good.

Arugula

Quality and supplies have improved and product is available.

Asparagus

The market remains elevated. The Central Mexico season has ended; Baja supplies are tight, but are increasing. Peruvian stocks are also on the market, but supplies are limited. Quality is good: spears are deep green and tips are compact.

Avocados

Inventories at the border cleaned up last week. Demand is still light, but Mexico cut back considerably in the field and many shippers didn't bring anything to cross unless they already had orders for it. There is going to be a 2-tier markets with fresher fruit demanding a premium over older fruit. #2 fruit continues to stay around 3-5% of the supplies, with many shippers substituting #1 fruit for their #2 orders. Demand should start to get better over the next few weeks. Peru is steady and will be around for the remainder of September.

Bananas

Banana volumes are expected to be sufficient with high quality fruit coming into the market. The conditions should continue to be great as no real issues with production are predicted.

Beans

EAST: A weak market in the east has plenty of beans available. FOBs are low and good quality is available.

WEST: FOBs have come off, but things are still snug from both growing regions in the west. Quality is fair at best due to heat..

MARKET ALERT

- Cilantro – EXTREME
- Green Cabbage – EXTREME
- Lemons – ACT OF GOD
- Mushrooms – ESCALATED
- Oranges (Valencias) – ACT OF GOD



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Produce (continued)

Berries:

Blackberries

The market is steady; California stocks are sufficient. The Mexican season has started. Quality is very good: berries are plump and juicy with sweet, yet slightly tangy flavor. Sugar levels vary from 12 to 13 Brix.

Blueberries

Prices are level. Volume is highest in California; stocks will continue increasing this month. Domestic quality is best: berries are deep blue with a slight blush and sweet, yet tangy flavor.

Raspberries

The market is near the bottom; supplies are abundant. Quality is very good: berries are plump and sweet. Sugar levels range from 13 to 14 Brix.

Strawberries

Prices have stabilized; supplies are ample. Cold-chain management remains critical to maximizing shelf-life through the hot summer and early fall months.

Bok Choy

Quality is average, and demand is fair.

Broccoli

The market is climbing. Mexican growers are experiencing a supply gap, while warmer weather conditions are decreasing yields on the Eastern Seaboard; supplies are limited. California plantings are below normal. Overall quality is good: hollow core and pin rot are slight problems.

Brussels Sprouts

Supplies are light, and quality is good. Prices are steady.

Cantaloupe

Market is a bit soft on the Jumbo 9's and 9's and getting a bit stronger on the smaller fruit 12's and 15's, we are going with good volumes out of the Westside and overall quality is very good, most of the varieties a ESL Harper they are very strong but sugar is only fair. We are peaking on 9's and jumbo 9's and the smaller fruit is a little tougher to come by. We will be getting into some better supplies of the smaller fruit in the coming weeks.

Carrots

We are seeing both good quality and volume.

Cauliflower

Prices are climbing; stocks are tight in both regions. Quality is good: bruising is a slight problem.

Celery

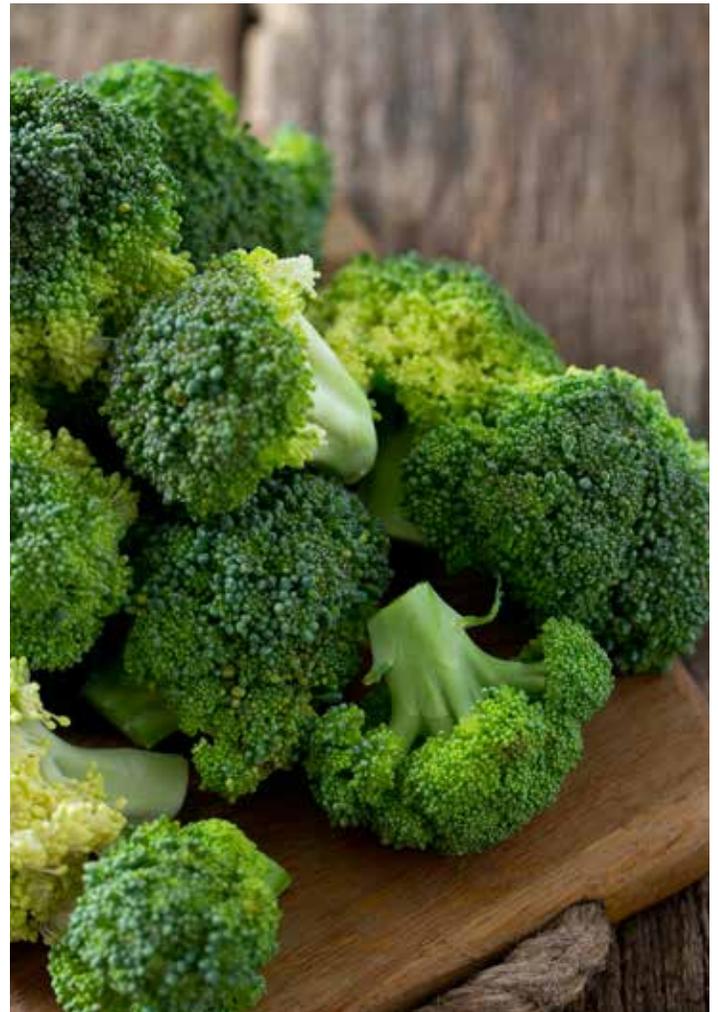
The market is weak; supplies are plentiful. Quality is very good: pith and growth cracking are minor problems.

Cilantro

EXTREME Supplies are light due to poor quality.

Corn

Good volume continues to become available on yellow and white product out of the San Joaquin Valley corn market (yellow, white and bi-color). Good supplies are also available out of Carolinas, and gapping in the Midwest. Quality is marginal in the Midwest due to rain; all other regions are good.



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Produce (continued)

Cucumbers

EAST: We're seeing some activity in the cucumber market as Michigan winds down. Look for scattered local fall crops to begin in late September. FOBs are moving up across an quality is starting to slip.

WEST: Markets are still very active in the west. New blocks are expected to begin in the next 10-14 days, giving much needed relief to the market. FOBs remain high and product is tight. Quality however is excellent.

Eggplant

EAST: Supply has become more readily available, pushing pricing downward. Quality has improved from fair, to good or even excellent from some regions.

WEST: Things are looking up as most gapping fields have come on board. FOBs are moving downward. Quality is good.



Fennel

Supplies for the week will be good and quality is good.

Garlic

Supplies for the week will be good and quality is good.

Ginger

Chinese ginger markets are mixed, but quality is good. Also, product is available at higher costs from Brazil, Costa Rica and Honduras and Peru with no major quality issues being reported.

Grapes

Market is steady as we are picking throughout the Central Valley which will take us through December. The crop here in the central valley is looking very good as we have a good set and the fruit is fairly consistent in size. We are expecting to have good quality fruit through the year barring any major weather situations, and the estimated volume is about 114 million packed cartons.

Green Cabbage

EXTREME Cabbage is in shorter supply and we are seeing prices rise rapidly. This is primarily due to weather-related issues.

Red Cabbage

Markets remain firm despite decent supplies out of the Midwest. Quality has been hit or miss while sizing remains good. Central coast production is good; however, with lighter volume in the East, the market has firmed up in the West.

Green Onions

Iced - The market is active due to lighter supplies. Iceless - Like the iced market, the iceless market is active due to lighter supplies.

Honeydew

Market is steady with good supplies of 5's, 6's and 8's on the Westside and overall quality is very nice and sugars are very good as well. We will be going through mid-October on the Westside.

JICAMA

Markets remain firm due to ongoing short supplies and will continue to see some quality and shelf life issues.

Kale (green)

Quality and supplies are good.

Kiwi

Good supplies available on Chilean product.

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Produce (continued)

Lemons

Market is still very strong and is trying to adjust as we continue to see Chilean arrive and also seeing a bit more Mexican fruit crossing, also need to keep in mind that the Mexican volume is about 40-50% lighter than normal. The Chilean will continue to arrive through the month and then will start to slow down on volume late in September. D2 is in a little gap. We will get started around the third week of September and this year's crop is also a little lighter than normal. The overall quality of the lemons is good to fair; you will see some heavier scarring and some green tinge on fruit depending where the fruit is coming from. D3 is getting rolling in a light way. Fruit has been through a lot of heat and is being gassed. We expect the market to stay strong, but supplies are a little better than they have been for the last 2 months, and the pipeline has been empty but should start to get it filled but will take a while.

Lettuce:

Butter

Supplies are normal, and demand and quality are both good.

Green and Red Leaf

Red leaf quality is good, supplies are normal, and demand is average. Green leaf supplies are normal quality and demand are good.

Iceberg Lettuce

Lettuce supplies are slightly above budget. Demand is up, the market is steady, and quality is good.

Romaine

Supplies are slightly above normal. Demand and quality are both good.

Romaine Hearts

Supplies are slightly above normal. Demand and quality are both good.

Limes

Prices are stable to slightly lower than last week. New crop stocks are plentiful. Quality is good: We recommend ordering for quick turns at this time of year.

Napa

Supplies and demand are steady.

Onions

The market is level; supplies are average. Northwest crops are dominated by jumbo and colossal sizes.

Oranges

Market very strong across the board, Valencia's are starting to peak on mid sizes so we are seeing fewer of the small ones demand exceeds supply on 138's and 113's and this will be the case as we go forward through the Valencia season. It is also a lighter crop so we will be fighting supplies of fruit through the remainder of the summer until we start navels around the first of November. The overall quality of the Valencia's is good to fair with descent color some green tinge which is normal for Valencia's and fruit is not near as firm as a navels and a fair amount of stem end breakdown, juice and sugar content is very good. We will be subbing some Chilean navels when possible to cover the 113's and 138's on orders just a heads up, if you do not want navels please let us know. The bloom for next year's navel crop was real heavy but we are experiencing some heavy bloom drop already and there are several different stages of the blooms due to our erratic weather we have had this winter. We will keep you posted going forward as we learn more over the next few months as to what next year's crop is looking like for Navels and Valencia's. Please be aware that we are still in a Heat Wave that has been going for over 3-weeks (101-108), you will see green color on the Valencia's, and also keep in mind that this fruit is about 16 months old on the tree, and the trees are also carrying next year's crop which puts lots of stress on the tree especially when our weather is hot and that is when we see re-greening and softer fruit, stem end aging or skin breakdown. The Valencia's are pretty rough and will only get rougher as we navigate through the summer, hoping to start navels earlier than the first of November.



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Produce *(continued)*

Parsley(Curly, Italian)

Quality and supplies are good.

Green Bell Pepper

EAST: Great availability on all sizes across the board. FOBs are steady. We are seeing more quality challenges however. Tired fruit from heat and rain is starting to appear.
WEST: Great availability on all sizes across the board. FOBs are steady. Quality is mostly good, but some areas are showing heat related injury.

Jalapenos (Chiles)

EAST: Volume has lightened up, forcing FOBs to move up. However, excellent quality is still readily available.
WEST: Great availability on all sizes across the board. FOBs are steady. Quality is mostly good, but some areas are showing heat related injury.

Red and Yellow Bell Pepper

Prices have stabilized; volume is adequate. Quality is very good Peppers are deeply colored and subtly sweet.

Pineapple

Prices are elevated; volume is low in both growing areas. Quality is very good: sugar levels range from 13 to 16 Brix.

Idaho Potatoes

Price are weak; stocks are ample. Norkotah Potatoes are available in Idaho; size is dominated by 70- through 100-count sizes. Large sizes, 40- through 60-count, and No. 2 potatoes are tight. Quality is excellent.

Pumpkins

Now available out of Indiana and Michigan.

Radishes

Supplies are steady, and quality is good shipping through Arizona and Florida.

Salad Blends

The market is unchanged; iceberg and romaine stocks are adequate. Inspectors are closely monitoring pack-outs for chunks and core material to minimize potential problems before shipment.

Snow and Sugar Snap Peas

Snow and sugar snap peas supplies are steady through Miami and prices are higher.

Spinach (Bunched)

Quality and supply have improved and product is available.

Spinach (Baby)

Baby and clipped spinach supplies are good, and quality is fair.

Spring Mix

Prices are elevated; stocks are tight. Cool, yet humid weather over the past few days has caused mildew problems. Shelf-life may be negatively impacted

Yellow Squash/Zucchini

EAST: Squash in the east is feeling slight upward pricing pressure as Michigan winds down. Quality is mostly good, however, yellow still showing heavy scarring from various areas. Local fall crops will begin in about 10-14 days.
WEST: Santa Maria is beginning to wind down, pushing FOBs up. Nogales should start to have supply trickle in towards the end of Sept. Quality is still a challenge mostly with yellow.



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Produce (continued)

TOMATOES (EAST)

Rounds

Fragmented and light supply continue to be the story in the east, with most of the crop coming from Alabama & Tennessee. Eastern fall crops will soon begin, however, this still does mean there will be an abundance of fruit. The main focus right now is on demand. Demand has been very weak, even with back to school. Because of this, FOBs are moving downward across the board. Expect lower prices for the next 2-3 weeks, however we could see a shake up towards the end of September/beginning of October. Quality has been various from all regions and field by field, but overall has been good.

Romas

Similar to rounds, supply remains very light, however with the weak demand we are seeing downward pressure on FOBs. Romas will move downward as well. Quality has been various from all regions and field by field, but overall has been good.

Grapes

Things have leveled off with supply and demand both steady. FOBs will remain close to or unchanged. Quality has improved slightly, but we are still seeing some various lots with rain and heat stressed fruit. We recommend keeping a tight inventory until new crop kicks in.

Cherries

Experience lackluster demand as well, cherries will move into next week unchanged. Quality is mostly good, but occasionally will show signs of rain and heat stress.

TOMATOES (WEST)

Rounds

With light eastern demand and western demand loosening up, things are shaking up out west. There is a split market mostly due to quality but both markets are feeling the weakening market. Look for pricing to drop on extra large, large and mediums. There may be lower prices/deals available, but quality can be questionable. We expect to enjoy a lower market for another 2-3 weeks, before things start to heat up. Quality is mostly good, but bear in mind these are the "typical California tomatoes". They typically have a short shelf life and feel very soft to the touch. We recommend keeping a tighter than usual inventory.

Romas

Baja has come on board with new blocks and has a much better available supply as we move forward into next week. Markets are starting to weaken depending on quality & shipper. Things are still a bit snug though crossing through Texas, so expect a lower drop from that crossing location. Quality is mostly good, but we are still seeing some soft fruit mixed in. We recommend keeping a tighter inventory.

Grapes

Demand & supply have been fairly steady. FOBs are still higher than usual, but steady as well. Quality is fair at best. We are seeing issues with short shelf life and weak fruit. There is a small split market. Some shippers that have better quality are demanding a higher price point.

Cherries

Supplies remain snug, yet steady. FOBs will remain unchanged as we move into next week. Quality is mostly good.

Tree Fruit

The market is starting to inch up; the season will wind down soon. Quality is very good: nectarine and peach sugar levels range from 10 to 12 Brix, while plums vary from 12 to 16 Brix.

Watermelons

Prices are a bit higher than last week; stocks are plentiful in the majority of growing regions. Quality is very good: melons are juicy and flavor is mildly sweet. Sugar levels range from 11 to 12 Brix.

